

**THE PORT AUTHORITY OF NY & NJ**

**PROCUREMENT DEPARTMENT  
2 MONTGOMERY STREET, 3<sup>RD</sup> FL.  
JERSEY CITY, NJ 07302**

7/22/2014

**ADDENDUM # 1**

To prospective Bidder(s) on Bid # 38794 for EMERGENCY SNOW REMOVAL AND EQUIPMENT AT VARIOUS PORT AUTHORITY FACILITIES – SNOW SEASON 2014-2015

Due back on 8/6/2014, no later than 11:00AM

**I. BIDDER'S QUESTIONS AND ANSWERS**

The following information is available in response to questions submitted by prospective Bidders. The responses should not be deemed to answer all questions, which have been submitted by Bidders to the Port Authority. It addresses only those questions, which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to any questions asked by a Bidder does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its Bid, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, oral or in writing, shall impair or limit the effect of the warranties of the Bidder required by this Bid or Contract and the Bidder agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

|                            |                      |
|----------------------------|----------------------|
| <b><i>Question # 1</i></b> | Is bonding required? |
| <b><i>Answer #1</i></b>    | No.                  |

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|                    |   |
|--------------------|---|
|                    |   |
| <b>Question #2</b> | Will award be determined based on best overall value or will it be lowest responsible offeror? ( firm fixed price)? |
| <b>Answer #2</b>   | Refer to “Information to Vendors”, page 3, #8.  |
| <b>Question #3</b> | Can a copy of last year vendor’s equipment list be provided?  |
| <b>Answer #3</b>   | See attached.   |

This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

KATHY LESLIE WHELAN  
ASSISTANT DIRECTOR  
COMMODITIES & SERVICES DIVISION  
PROCUREMENT DEPARTMENT

BIDDER'S FIRM NAME: \_\_\_\_\_

INITIALED: \_\_\_\_\_

DATE: \_\_\_\_\_

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO SELENE ORTEGA, WHO CAN BE REACHED AT (201) 395-3407 or at [sortega@panynj.gov](mailto:sortega@panynj.gov).

**THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY  
2013-2014 SCHEDULE OF EQUIPMENT AND PRICES**

**BID #34652**

**VENDOR'S NAME:** Aero Snow Removal Corp.  
**ADDRESS:** 30 Sagamore Hill Drive, Port Washington, NY 11050  
**CONTACT NAME:** Fred Gonzalez  
**TELEPHONE #:** 516-944-3100  
**FAX #:** 516-767-9200  
**EMAIL ADDRESS:** www.ppete@aerosnow.com  
 fgonzalez@aerosnow.com

Rates quoted are for all time frames. No additional charges or overtime.

| (1)                 | (2)          | (3)                 | (4)           | (5)          | (6)               | (7)                 | (8)                    | (9)                            |                       | (10)                    |                              | (11)                      |                | (12)           | (13)                         | (14)                      | SPECIAL RATES (if any) |                        |
|---------------------|--------------|---------------------|---------------|--------------|-------------------|---------------------|------------------------|--------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|----------------|----------------|------------------------------|---------------------------|------------------------|------------------------|
|                     |              |                     |               |              |                   |                     |                        | HAULAGE RATE PER UNIT/PER MOVE | STANDBY RATE PER UNIT | OPERATING RATE PER UNIT | MIN. HOURS PER CALL/PER UNIT | OVER TIME HOURS IN EFFECT | LOC. OF EQUIP. |                |                              |                           |                        |                        |
| FACILITY TO SERVICE | NO. OF UNITS | TYPE & MAKE         | MODEL & YEAR  | TYPE OF BODY | BODY SIZE (YARDS) | BLADE & BUCKET SIZE | REVERSIBLE (YES OR NO) | Rate or Hourly                 | O/T Hours (TH)        | O/T Hours (DT)          | Hourly (TH)                  | O/T Hours (DT)            | Hourly (TH)    | O/T Hours (DT) | MIN. HOURS PER CALL/PER UNIT | OVER TIME HOURS IN EFFECT | LOC. OF EQUIP.         | SPECIAL RATES (if any) |
| All Facilities      | 10           | Dump Trucks         | Various       | Dump         | 17 cy             | -                   | No                     | 330.00                         | -                     | -                       | 110.00                       | -                         | 170.00         | -              | 8                            | -                         | JFK-EWR                |                        |
|                     | 10           | Truck Plows         | Various       | Dump         | 12-17 cy          | 10' - 11'           | Yes                    | 390.00                         | -                     | -                       | 100.00                       | -                         | 180.00         | -              | 8                            | -                         | JFK-EWR                |                        |
|                     | 6            | 4x4 w/ Plows        | Various       | Pick Up      | 6' - 8'           | 7'                  | Yes                    | 230.00                         | -                     | -                       | 80.00                        | -                         | 115.00         | -              | 8                            | -                         |                        |                        |
|                     | 4            | 4x4w/Plow/Spreader  | Various       | Hopper       | 2 cy              | 7' - 8'             | Yes                    | 230.00                         | -                     | -                       | 110.00                       | -                         | 185.00         | -              | 8                            | -                         |                        |                        |
|                     | 10           | Payloader Cat       | 930 or Equal  | -            | -                 | -                   | No                     | 465.00                         | -                     | -                       | 145.00                       | -                         | 175.00         | -              | 8                            | -                         |                        |                        |
|                     | 10           | Payloader Cat       | 950 or Equal  | -            | -                 | -                   | No                     | 540.00                         | -                     | -                       | 145.00                       | -                         | 210.00         | -              | 8                            | -                         |                        |                        |
|                     | 10           | Payloader Cat       | 966 or Equal  | -            | -                 | -                   | No                     | 540.00                         | -                     | -                       | 145.00                       | -                         | 240.00         | -              | 8                            | -                         |                        |                        |
|                     | 5            | Payloader Cat       | 980 or Equal  | -            | -                 | -                   | No                     | 640.00                         | -                     | -                       | 170.00                       | -                         | 295.00         | -              | 8                            | -                         |                        |                        |
|                     | 3            | Payloader Cat       | 988 or Equa   | -            | -                 | -                   | No                     | 640.00                         | -                     | -                       | 170.00                       | -                         | 310.00         | -              | 8                            | -                         |                        |                        |
|                     | 3            | Rubber Tire Dozer   | Melch 280     | -            | -                 | -                   | No                     | 730.00                         | -                     | -                       | 195.00                       | -                         | 340.00         | -              | 8                            | -                         |                        |                        |
|                     | 2            | Rubber Tire Dozer   | Trojan        | -            | -                 | -                   | Yes                    | 650.00                         | -                     | -                       | 225.00                       | -                         | 375.00         | -              | 8                            | -                         |                        |                        |
|                     | 5            | Rubber Tire Dozer   | Cat 834       | -            | -                 | -                   | No                     | 950.00                         | -                     | -                       | 225.00                       | -                         | 415.00         | -              | 8                            | -                         |                        |                        |
|                     | 4            | Skid Steer Load     | w/Bucket 1996 | -            | -                 | -                   | No                     | 240.00                         | -                     | -                       | 100.00                       | -                         | 140.00         | -              | 8                            | -                         |                        |                        |
|                     | 4            | Skid Steer Load     | w/Broom 1996  | -            | -                 | -                   | Yes                    | 250.00                         | -                     | -                       | 100.00                       | -                         | 150.00         | -              | 8                            | -                         |                        |                        |
|                     | 2            | Sand/Salt Spreaders | Various       | Hopper       | 2 - 3 cy          | -                   | No                     | 220.00                         | -                     | -                       | 100.00                       | -                         | 140.00         | -              | 8                            | -                         |                        |                        |
|                     | 2            | Sand/Salt Spreaders | Various       | Hopper       | 4 - 7 cy          | -                   | No                     | 220.00                         | -                     | -                       | 100.00                       | -                         | 150.00         | -              | 8                            | -                         |                        |                        |
|                     | 2            | Sand/Salt Spreaders | Various       | Hopper       | 16 cy             | -                   | Yes                    | 335.00                         | -                     | -                       | 100.00                       | -                         | 260.00         | -              | 8                            | -                         |                        |                        |



**THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY  
2013-2014 SCHEDULE OF EQUIPMENT AND PRICES**

**BID #34652**

**VENDOR'S NAME: RAILROAD CONSTRUCTION COMPANY, INC.**  
**ADDRESS: 75-77 Grove Street, Paterson, N.J. 07503**  
**CONTACT NAME: Joseph Vaccaro, Vice-President**  
**TELEPHONE #: (973) 684-0362**  
**FAX #: (973) 684-1355**  
**EMAIL ADDRESS: Bidgroup@rcmail.net**

| (1)   | (2) | (3)        | (4)               | (5) | (6)    | (7)    | (8) | (9)                            |                       | (10)                    |                              | (11)                      |                | (12)   | (13)   | (14)   | SPECIAL RATES (if any) |           |
|-------|-----|------------|-------------------|-----|--------|--------|-----|--------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|----------------|--------|--------|--------|------------------------|-----------|
|       |     |            |                   |     |        |        |     | HAULAGE RATE PER UNIT/PER MOVE | STANDBY RATE PER UNIT | OPERATING RATE PER UNIT | MIN. HOUR PER CALL/ PER UNIT | OVER TIME HOURS IN EFFECT | LOC. OF EQUIP. |        |        |        |                        |           |
| PN    | 2   | Pay Loader | Kom 320           |     |        |        |     | Flat Rate or Hourly            | O/T Hour (TH)         | O/T Hour (DT)           | Hourly                       | O/T Hour (TH)             | O/T Hour (DT)  |        |        |        |                        |           |
| HCMF  |     |            | 1997/2001         |     | 2.3 CY | 2.3 CY |     | 700.00                         | 720.00                | 740.00                  | 225.00                       | 245.00                    | 265.00         | 275.00 | 300.00 | 330.00 | 8                      | Edison NJ |
| JUSTC |     |            |                   |     |        |        |     |                                |                       |                         |                              |                           |                |        |        |        |                        |           |
| UCAMT | 7   | Pay Loader | Kom 380 or Equiv. |     | 4 CY   | 4 CY   |     | 700.00                         | 720.00                | 740.00                  | 225.00                       | 245.00                    | 265.00         | 275.00 | 300.00 | 330.00 | 8                      | Edison NJ |
|       |     |            | 1998/2003         |     |        |        |     |                                |                       |                         |                              |                           |                |        |        |        |                        |           |
|       | 3   | Pay Loader | Kom 450 or Equiv. |     | 5 CY   | 5 CY   |     | 700.00                         | 720.00                | 740.00                  | 225.00                       | 245.00                    | 265.00         | 275.00 | 300.00 | 330.00 | 8                      | Edison NJ |
|       |     |            | 1995/2003         |     |        |        |     |                                |                       |                         |                              |                           |                |        |        |        |                        |           |
|       | 8   | Backhoe    | JD410 or Equiv.   |     | 2 CY   | 2 CY   |     | 700.00                         | 720.00                | 740.00                  | 225.00                       | 245.00                    | 265.00         | 275.00 | 300.00 | 330.00 | 8                      | Edison NJ |
|       |     |            | 1995/2002         |     |        |        |     |                                |                       |                         |                              |                           |                |        |        |        |                        |           |

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THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY  
2013-2014 SCHEDULE OF EQUIPMENT AND PRICES

BID #34652

VENDOR'S NAME: SNOWLIFT LLC  
ADDRESS: 96 COMMERCIAL STREET, FREEPORT, NY 11520  
CONTACT NAME: MICHAEL FERROCCI  
TELEPHONE #: 516-219-2113, 516-779-0422 CELL: 718-656-8870 AHS SERVICE  
FAX #: 516-371-1763  
EMAIL ADDRESS: mlk@snowlift.com

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| (1) | (2) | (3)                                  | (4)                 | (5) | (6)               | (7)          | (8) | (9)                            |                       | (10)                                |                              | (11)                                    |                | (12) | (13) | (14) | (15) |
|-----|-----|--------------------------------------|---------------------|-----|-------------------|--------------|-----|--------------------------------|-----------------------|-------------------------------------|------------------------------|---|----------------|------|------|------|------|
|     |     |                                      |                     |     |                   |              |     | HAULAGE RATE PER UNIT/PER MOVE | STANDBY RATE PER UNIT | OPERATING RATE PER UNIT             | MIN. HOURS PER CALL/PER UNIT | OVER TIME HOURS IN EFFECT               | LOC. OF EQUIP. |      |      |      |      |
| ALL | 50  | (A) TRUCK W/ PLOW                    | VARIOUS             |     |                   | 11'          | YES | \$410                          |                       | \$100                               |                              | \$190                                   |                | 8    |      |      |      |
| ALL | 15  | (B) DUMP TRUCK                       | VARIOUS             |     | 17                |              |     | \$325                          |                       | \$110                               |                              | \$180                                   |                | 8    |      |      |      |
| ALL | 15  | (C) DUMP TRAILER                     | FAUERHAUF OR EQUIV. |     | 35                |              |     | \$440                          |                       | \$100                               |                              | \$220                                   |                | 8    |      |      |      |
| ALL | 30  | (D) 4X4 W PLOW                       | VARIOUS             |     |                   | 7'           | YES | \$238                          |                       | \$85                                |                              | \$120                                   |                | 8    |      |      |      |
| ALL | 15  | (E) PAYLOADER                        | CAT 950 OR EQUIV.   |     | 2-3               |              |     | \$475                          |                       | \$150                               |                              | \$185                                   |                | 8    |      |      |      |
| ALL | 10  | (F) PAYLOADER                        | CAT 950 OR EQUIV.   |     | 4                 |              |     | \$350                          |                       | \$150                               |                              | \$215                                   |                | 8    |      |      |      |
| ALL | 10  | (G) PAYLOADER                        | CAT 966 OR EQUIV.   |     | 5                 |              |     | \$350                          |                       | \$150                               |                              | \$250                                   |                | 8    |      |      |      |
| ALL | 10  | (H) PAYLOADER                        | MICH 175 OR EQUIV.  |     | 6                 |              |     | \$650                          |                       | \$175                               |                              | \$290                                   |                | 8    |      |      |      |
| ALL | 15  | (I) PAYLOADER                        | CAT 980 OR EQUIV.   |     | 7                 |              |     | \$650                          |                       | \$175                               |                              | \$320                                   |                | 8    |      |      |      |
| ALL | 30  | (J) SNOWLIFT SPECIALIZED SNOW DOZERS | VARIOUS             |     |                   | MIN 20 - 32' | YES | \$740                          |                       | \$200                               |                              | \$350                                   |                | 8    |      |      |      |
| ALL | 5   | (K) PORTABLE SNOW MELTERS            | VARIOUS             |     | 40 TON/HR         |              |     | \$1,005                        |                       | \$5/ PER TON PER HR RATED CAPACI TY |                              | \$12.50/ PER TON PER HR RATED CAPACI TY |                | 8    |      |      |      |
| ALL | 35  | (L) PORTABLE SNOW MELTERS            | VARIOUS             |     | 100 TO 350 TON/HR |              |     | \$1,005                        |                       | \$5/ PER TON PER HR RATED CAPACI TY |                              | \$9.50/ PER TON PER HR RATED CAPACI TY  |                | 8    |      |      |      |

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| (1)                 | (2)          | (3)   | (4)          | (5)          | (6)               | (7)                 | (8)                    | (9)                            |                |                |        | (10)                  |                |        |                | (11)                    |        |                |                | (12)                         | (13)                      |                | (14)                   | (15) |
|---------------------|--------------|---|--------------|--------------|-------------------|---------------------|------------------------|--------------------------------|----------------|----------------|--------|-----------------------|----------------|--------|----------------|-------------------------|--------|----------------|----------------|------------------------------|---------------------------|----------------|------------------------|------|
| FACILITY TO SERVICE | NO. OF UNITS | TYPE & MAKE   | MODEL & YEAR | TYPE OF BODY | BODY SIZE (YARDS) | BLADE & BUCKET SIZE | REVERSIBLE (YES OR NO) | HAULAGE RATE PER UNIT/PER MOVE |                |                |        | STANDBY RATE PER UNIT |                |        |                | OPERATING RATE PER UNIT |        |                |                | MIN. HOURS PER CALL/PER UNIT | OVER TIME HOURS IN EFFECT | LOC. OF EQUIP. | SPECIAL RATES (IF ANY) |      |
|                     |              |   |              |              |                   |                     |                        | Rate or Hourly                 | O/T Hours (TH) | O/T Hours (DT) | Hourly | O/T Hours (TH)        | O/T Hours (DT) | Hourly | O/T Hours (TH) | O/T Hours (DT)          | Hourly | O/T Hours (TH) | O/T Hours (DT) |                              |                           |                |                        |      |
| ALL                 | 30           | (L) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV.                | VARIOUS      |              | 7 TO 10           |                     |                        | \$225                          |                |                | \$100  |                       |                | \$165  |                |                         |        |                |                | 8                            |                           |                |                        |      |
| ALL                 | 10           | (M) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV.                | VARIOUS      |              | 2 TO 5            |                     |                        | \$225                          |                |                | \$100  |                       |                | \$155  |                |                         |        |                |                | 8                            |                           |                |                        |      |
| ALL                 | 10           | (N) SKIDSTEER OR EQUIV W BUCKET OR B BLADE                    | VARIOUS      |              |                   |                     |                        | \$250                          |                |                | \$100  |                       |                | \$160  |                |                         |        |                |                | 8                            |                           |                |                        |      |
| ALL                 | 1            | (O) TRACK LOADER OR DOZER                                     | VARIOUS      | CAT 963      |                   |                     |                        | \$850                          |                |                | \$200  |                       |                | \$425  |                |                         |        |                |                |                              |                           |                |                        |      |
| ALL                 | 25           | (P) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV. WITH ROAD FLOW | VARIOUS      |              | 16                |                     |                        | \$450                          |                |                | \$100  |                       |                | \$265  |                |                         |        |                |                | 8                            |                           |                |                        |      |
| ALL                 | 25           | (Q) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV.                | VARIOUS      |              | 16                |                     |                        | \$450                          |                |                | \$100  |                       |                | \$265  |                |                         |        |                |                | 8                            |                           |                |                        |      |
| ALL                 | 25           | (R) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV.                | VARIOUS      |              | 5 TO 7            |                     |                        | \$450                          |                |                | \$100  |                       |                | \$210  |                |                         |        |                |                | 8                            |                           |                |                        |      |

ALL UNITS ARE STORED AT JFK, LGA, AND EWR

FOLLOWING NUMBERS WILL BE MANNED DURING ACTUAL SNOW EVENTS

JFK - 718-655-8870 MICHAEL FERROCCI

LGA - 718-476-5570 JIM FLJEDNER

EWR - 973-824-5252 STEVE WILKINSON

SIGNED AT 96 COMMERCIAL STREET, FREEPORT, NY 11520 AS OF AUGUST 21, 2012

