

# **THE PORT AUTHORITY OF NY & NJ**

**PROCUREMENT DEPARTMENT  
4 WORLD TRADE CENTER  
150 GREENWICH STREET, 21<sup>ST</sup> FL.  
NEW YORK, NY 10007**

**3/31/2015**

## **ADDENDUM # 1**

To prospective Bidder(s) on Bid # 41830 for Integrated Pest Management at Port Authority New Jersey Facilities - Three Year Contract – Due back on 4/7/2015, no later than 11:00AM:

### **I. CHANGES/MODIFICATIONS**

**The following change/modification is hereby made to the solicitation document:**

**Please note the correct postal (zip) code for submission of bids:**

**The Port Authority of NY & NJ  
Attention: Bid Custodian  
Procurement Department  
4 World Trade Center  
150 Greenwich Street, 21st Floor  
New York, NY 10007**

### **II. BIDDER'S QUESTIONS, AND ANSWERS**

The following information is available in response to questions submitted by prospective Bidders. The responses should not be deemed to answer all questions, which have been submitted by Bidders to the Port Authority. It addresses only those questions, which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to any questions asked by a Bidders does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its Bid, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible

therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, oral or in writing, shall impair or limit the effect of the warranties of the Bidder required by this Bid or Contract and the Bidder agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

<i>Question # 1</i>	Would you provide the pricing from the current contracts?
<i>Answer # 1</i>	See attached.

**FOR INFORMATION PURPOSES ONLY, ATTACHED IS THE PRICING FROM THE MOST RECENT PURCHASE.**

The Port Authority of New York and New Jersey does not guarantee the relevancy of the pricing material as it may pertain to proposals solicited for other contracts. Vendors are cautioned that the use of this information, to determine future bid prices, or for any other purpose, shall be used at the vendor’s own risk. Bid prices should be based on the company’s costs, overhead and profit. The material requested may be based on a different specification and/or different quantity or delivery requirements than those in future solicitations.

This communication should be initialed by you and annexed to your Bid upon submission. In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

KATHY LESLIE WHELAN  
 ASSISTANT DIRECTOR  
 COMMODITIES & SERVICES DIVISION

BIDDER'S FIRM NAME: \_\_\_\_\_

INITIALED: \_\_\_\_\_ DATE: \_\_\_\_\_

QUESTIONS CONCERNING THIS SOLICITATION MAY BE ADDRESSED TO JOHN SANTIAGO AT [JOHN.SANTIAGO@PANYNJ.GOV](mailto:JOHN.SANTIAGO@PANYNJ.GOV) OR (212) 435-4613.

**SECTION I - HOLLAND TUNNEL**

**FIRST YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>300</u>	x	12 Months	=	\$ <u>3600</u>

	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>	=	
2. Application of Biological Larvicide	\$ <u>.085</u>	x	24,480 Sq.Ft	=	\$ <u>2080.80</u>
3. Mosquito Abatement Fogging Services	\$ <u>.025</u>	x	24,480 Sq.Ft	=	\$ <u>612</u>
4. Hourly Price*	\$ <u>85</u>	x	50 Hours	=	\$ <u>4250</u>
5. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5000</u>
6. Bed Bug Treatment	\$ <u>85</u>	x	25 Hours	=	\$ <u>2125</u>
7. Emergency Service (4 Hour Response)	\$ <u>0</u>	x	10 Hours	=	\$ <u>0</u>

**A - ESTIMATED ANNUAL PRICE - 1st YEAR**  
 (Sum of 1+2+3+4+5+6+7) = \$ 17,667.80

**SECOND YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>300</u>	x	12 Months	=	\$ <u>3600</u>

	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>	=	
2. Application of Biological Larvicide	\$ <u>.085</u>	x	24,480 Sq.Ft	=	\$ <u>2080.80</u>
3. Mosquito Abatement Fogging Services	\$ <u>.025</u>	x	24,480 Sq.Ft	=	\$ <u>612</u>
4. Hourly Price*	\$ <u>85</u>	x	50 Hours	=	\$ <u>4250</u>
5. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5000</u>
6. Bed Bug Treatment	\$ <u>85</u>	x	25 Hours	=	\$ <u>2125</u>
7. Emergency Service (4 Hour Response)	\$ <u>0</u>	x	10 Hours	=	\$ <u>0</u>

**B - ESTIMATED ANNUAL PRICE - 2nd YEAR**  
 (Sum of 1+2+3+4+5+6+7) = \$ 17,667.80

PART IV - 5

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

**SECTION I - HOLLAND TUNNEL (cont'd)**

**THIRD YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>300</u>	x	12 Months	=	\$ <u>3600</u>
	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>		
2. Application of Biological Larvicide	\$ <u>.085</u>	x	24,480 Sq.Ft	=	\$ <u>2080.80</u>
3. Mosquito Abatement Fogging Services	\$ <u>.025</u>	x	24,480 Sq.Ft	=	\$ <u>612</u>
4. Hourly Price*	\$ <u>.85</u>	x	50 Hours	=	\$ <u>4250</u>
5. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5000</u>
6. Bed Bug Treatment	\$ <u>.85</u>	x	25 Hours	=	\$ <u>2125</u>
7. Emergency Service (4 Hour Response)	\$ <u>0</u>	x	10 Hours	=	\$ <u>0</u>
<b>C - ESTIMATED ANNUAL PRICE - 3rd YEAR</b>					<b>=</b>
(Sum of 1+2+3+4+5+6+7)					<b>\$ <u>17,667.80</u></b>
A - ESTIMATED ANNUAL PRICE - 1 <sup>ST</sup> YEAR					<b>\$ <u>17,667.80</u></b>
B - ESTIMATED ANNUAL PRICE - 2 <sup>ND</sup> YEAR					<b>\$ <u>17,667.80</u></b>
C - ESTIMATED ANNUAL PRICE - 3 <sup>RD</sup> YEAR					<b>\$ <u>17,667.80</u></b>
<b>TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE - SECTION I - HOLLAND TUNNEL</b>					<b>\$ <u>53,003.40</u></b>

\*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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**SECTION II - LINCOLN TUNNEL**

**FIRST YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>450</u>	x	12 Months	=	\$ <u>5400</u>

	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>	=	
2. Application of Biological Larvicide	\$ <u>.075</u>	x	60,500 Sq.Ft	=	\$ <u>5142.50</u>
3. Mosquito Abatement Fogging Services	\$ <u>.025</u>	x	60,500 Sq.Ft	=	\$ <u>1512.50</u>
4. Hourly Price*	\$ <u>.75</u>	x	100 Hours	=	\$ <u>7500</u>
5. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5000</u>
6. Bed Bug Treatment	\$ <u>.75</u>	x	25 Hours	=	\$ <u>2125</u>
7. Emergency Service (4 Hour Response)	\$ <u>0</u>	x	10 Hours	=	\$ <u>0</u>

**A - ESTIMATED ANNUAL PRICE - 1st YEAR**  
 (Sum of 1+2+3+4+5+6+7)

= \$ 27,680

**SECOND YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>450</u>	x	12 Months	=	\$ <u>5400</u>

	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>	=	
2. Application of Biological Larvicide	\$ <u>.075</u>	x	60,500 Sq.Ft	=	\$ <u>5142.50</u>
3. Mosquito Abatement Fogging Services	\$ <u>.025</u>	x	60,500 Sq.Ft	=	\$ <u>1512.50</u>
4. Hourly Price*	\$ <u>.75</u>	x	100 Hours	=	\$ <u>7500</u>
5. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5000</u>
6. Bed Bug Treatment	\$ <u>.75</u>	x	25 Hours	=	\$ <u>2125</u>
7. Emergency Service (4 Hour Response)	\$ <u>0</u>	x	10 Hours	=	\$ <u>0</u>

**B - ESTIMATED ANNUAL PRICE - 2nd YEAR**  
 (Sum of 1+2+3+4+5+6+7)

= \$ 27,680

PART IV - 7

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

**SECTION II - LINCOLN TUNNEL (cont'd)**

**THIRD YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>480</u>	x	12 Months	=	\$ <u>5760</u>
	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>		
2. Application of Biological Larvicide	\$ <u>.085</u>	x	60,500 Sq.Ft	=	\$ <u>5142.50</u>
3. Mosquito Abatement Fogging Services	\$ <u>1025</u>	x	60,500 Sq.Ft	=	\$ <u>1512.50</u>
4. Hourly Price*	\$ <u>85</u>	x	100 Hours	=	\$ <u>8500</u>
5. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5000</u>
6. Bed Bug Treatment	\$ <u>85</u>	x	25 Hours	=	\$ <u>2125</u>
7. Emergency Service (4 Hour Response)	\$ <u>0</u>	x	10 Hours	=	\$ <u>0</u>
<b>C - ESTIMATED ANNUAL PRICE - 3rd YEAR</b>					<b>\$ <u>27,680</u></b>
(Sum of 1+2+3+4+5+6+7)					

A - ESTIMATED ANNUAL PRICE - 1<sup>ST</sup> YEAR \$27,680

B - ESTIMATED ANNUAL PRICE - 2<sup>ND</sup> YEAR \$27,680

C - ESTIMATED ANNUAL PRICE - 3<sup>RD</sup> YEAR \$27,680

**TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE - SECTION II - LINCOLN TUNNEL** \$83,040

\*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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**SECTION III - GEORGE WASHINGTON BRIDGE**

**FIRST YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>280.50</u>	x	12 Months	=	\$ <u>3,366.00</u>
	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>		
2. Application of Biological Larvicide	\$ <u>0.0526</u>	x	60,500 Sq.Ft	=	\$ <u>3,182.30</u>
3. Mosquito Abatement Fogging Services	\$ <u>0.015</u>	x	60,500 Sq.Ft	=	\$ <u>907.50</u>
4. Hourly Price*	\$ <u>28.00</u>	x	100 Hours	=	\$ <u>2,800.00</u>
5. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>
6. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>
7. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>
<b>A - ESTIMATED ANNUAL PRICE - 1st YEAR</b>					<b>=</b>
(Sum of 1+2+3+4+5+6+7)					\$ <u>15,255.80</u>

**SECOND YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>280.50</u>	x	12 Months	=	\$ <u>3,366.00</u>
	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>		
2. Application of Biological Larvicide	\$ <u>0.0526</u>	x	60,500 Sq.Ft	=	\$ <u>3,182.30</u>
3. Mosquito Abatement Fogging Services	\$ <u>0.015</u>	x	60,500 Sq.Ft	=	\$ <u>907.50</u>
4. Hourly Price*	\$ <u>28.00</u>	x	100 Hours	=	\$ <u>2,800.00</u>
5. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>
6. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>
7. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>
<b>B - ESTIMATED ANNUAL PRICE - 2nd YEAR</b>					<b>=</b>
(Sum of 1+2+3+4+5+6+7)					\$ <u>15,255.80</u>

PART IV - 9

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

**SECTION III – GEORGE WASHINGTON BRIDGE (cont'd)**

**THIRD YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>280.50</u>	x	12 Months	=	\$ <u>3,366.00</u>

	<u>Hourly, Square Foot, Unit Price</u>	x	<u>Estimated Quantity</u>	=	
2. Application of Biological Larvicide	\$ <u>0.0526</u>	x	60,500 Sq.Ft	=	\$ <u>3,182.30</u>
3. Mosquito Abatement Fogging Services	\$ <u>0.015</u>	x	60,500 Sq.Ft	=	\$ <u>907.50</u>
4. Hourly Price*	\$ <u>28.00</u>	x	100 Hours	=	\$ <u>2,800.00</u>
5. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>
6. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>
7. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>

**C - ESTIMATED ANNUAL PRICE – 3rd YEAR** = \$ 15,255.80  
 (Sum of 1+2+3+4+5+6+7)

A – ESTIMATED ANNUAL PRICE - 1<sup>ST</sup> YEAR \$ 15,255.80

B – ESTIMATED ANNUAL PRICE - 2<sup>ND</sup> YEAR \$ 15,255.80

C – ESTIMATED ANNUAL PRICE - 3<sup>RD</sup> YEAR \$ 15,255.80

**TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE - SECTION III – GEORGE WASHINGTON BRIDGE** \$ 45,767.40

\*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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**SECTION V – PORT AUTHORITY TECHNICAL CENTER (PATC) & 777 JERSEY AVENUE**

**FIRST YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. PATC - Monthly Lump Sum Price	\$ <u>290.40</u>	x	12 Months	=	\$ <u>3,484.80</u>
2. 777 Jersey Ave - Monthly Lump Sum Price	\$ <u>213.40</u>	x	12 Months	=	\$ <u>2,560.80</u>

	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>	=	
3. Application of Biological Larvicide	\$ <u>0.0526</u>	x	1,000 Sq.Ft	=	\$ <u>52.60</u>
4. Hourly Price*	\$ <u>28.00</u>	x	50 Hours	=	\$ <u>1,400.00</u>
5. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>
6. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>
7. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>

**A - ESTIMATED ANNUAL PRICE – 1st YEAR**  
(Sum of 1+2+3+4+5+6+7) = \$ 12,498.20

**SECOND YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. PATC - Monthly Lump Sum Price	\$ <u>290.40</u>	x	12 Months	=	\$ <u>3,484.80</u>
2. 777 Jersey Ave - Monthly Lump Sum Price	\$ <u>213.40</u>	x	12 Months	=	\$ <u>2,560.80</u>

	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>	=	
3. Application of Biological Larvicide	\$ <u>0.0526</u>	x	1,000 Sq.Ft	=	\$ <u>52.60</u>
4. Hourly Price*	\$ <u>28.00</u>	x	50 Hours	=	\$ <u>1,400.00</u>
5. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>
6. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>
7. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>

**B - ESTIMATED ANNUAL PRICE – 2nd YEAR**  
(Sum of 1+2+3+4+5+6+7) = \$ 12,498.20

**SECTION V - PORT AUTHORITY TECHNICAL CENTER (PATC) & 777 JERSEY AVENUE**  
**(cont'd)**

**THIRD YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. PATC - Monthly Lump Sum Price	\$ <u>290.40</u>	x	12 Months	=	\$ <u>3,484.80</u>
2. 777 Jersey Ave - Monthly Lump Sum Price	\$ <u>213.40</u>	x	12 Months	=	\$ <u>2,560.80</u>

<u>Item</u>	<u>Hourly, Square Foot, Unit Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
3. Application of Biological Larvicide	\$ <u>0.0526</u>	x	1,000 Sq.Ft	=	\$ <u>52.60</u>
4. Hourly Price*	\$ <u>28.00</u>	x	50 Hours	=	\$ <u>1,400.00</u>
5. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>
6. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>
7. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>

**C - ESTIMATED ANNUAL PRICE - 3rd YEAR** = \$ 12,498.20  
 (Sum of 1+2+3+4+5+6+7)

A - ESTIMATED ANNUAL PRICE - 1<sup>ST</sup> YEAR \$ 12,498.20  
 B - ESTIMATED ANNUAL PRICE - 2<sup>ND</sup> YEAR \$ 12,498.20  
 C - ESTIMATED ANNUAL PRICE - 3<sup>RD</sup> YEAR \$ 12,498.20

**TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE -** \$ 37,494.60  
**SECTION V - PORT AUTHORITY TECHNICAL CENTER (PATC) & 777 JERSEY AVENUE**

\*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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**SECTION VII – TWO MONTGOMERY STREET**

**FIRST YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>	
1. Monthly Lump Sum Price	\$ <u>85.00</u>	x	12 Months	=	\$ <u>1,020.00</u>	
	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>			
2. Application of Biological Larvicide	\$ <u>0.0526</u>	x	1,000 Sq.Ft	=	\$ <u>52.60</u>	
3. Hourly Price*	\$ <u>28.00</u>	x	50 Hours	=	\$ <u>2,800.00</u>	
4. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>	
5. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>	
6. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>	
<b>A - ESTIMATED ANNUAL PRICE – 1st YEAR</b>					=	\$ <u>8,872.60</u>
(Sum of 1+2+3+4+5+6)						

**SECOND YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>	
1. Monthly Lump Sum Price	\$ <u>85.00</u>	x	12 Months	=	\$ <u>1,020.00</u>	
	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>			
2. Application of Biological Larvicide	\$ <u>0.0526</u>	x	1,000 Sq.Ft	=	\$ <u>52.60</u>	
3. Hourly Price*	\$ <u>28.00</u>	x	50 Hours	=	\$ <u>2,800.00</u>	
4. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>	
5. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>	
6. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>	
<b>B - ESTIMATED ANNUAL PRICE – 2nd YEAR</b>					=	\$ <u>8,872.60</u>
(Sum of 1+2+3+4+5+6)						

**SECTION VII - TWO MONTGOMERY STREET (cont'd)**

**THIRD YEAR**

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>85.00</u>	x	12 Months	=	\$ <u>1,020.00</u>
	<u>Hourly, Square Foot, Unit Price</u>		<u>Estimated Quantity</u>		
2. Application of Biological Larvicide	\$ <u>0.0526</u>	x	1,000 Sq.Ft	=	\$ <u>52.60</u>
3. Hourly Price*	\$ <u>28.00</u>	x	50 Hours	=	\$ <u>2,800.00</u>
4. Bed Bug Detection	\$ <u>49.50</u>	x	50 Hours	=	\$ <u>2,475.00</u>
5. Bed Bug Treatment	\$ <u>75.00</u>	x	25 Hours	=	\$ <u>1,875.00</u>
6. Emergency Service (4 Hour Response)	\$ <u>65.00</u>	x	10 Hours	=	\$ <u>650.00</u>
<b>C - ESTIMATED ANNUAL PRICE - 3rd YEAR</b>					<b>=</b>
(Sum of 1+2+3+4+5+6)					<b>\$ <u>8,872.60</u></b>

A - ESTIMATED ANNUAL PRICE - 1<sup>ST</sup> YEAR \$ 8,872.60

B - ESTIMATED ANNUAL PRICE - 2<sup>ND</sup> YEAR \$ 8,872.60

C - ESTIMATED ANNUAL PRICE - 3<sup>RD</sup> YEAR \$ 8,872.60

**TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE - SECTION VII - TWO MONTGOMERY STREET** **\$ 26,617.80**

\*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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