

THE PORT AUTHORITY OF NY & NJ

**PROCUREMENT DEPARTMENT
4 WORLD TRADE CENTER
150 GREENWICH STREET, 21ST FL.
NEW YORK, NY 10007**

2/1/2016

ADDENDUM # 1

To prospective Bidder(s) on Bid # 44898 for Telescopic Aerial Bucket Trucks – Two (2) Year Requirements Contract – Central Automotive Department (CAD)

Due back on 2/9/2016, no later than 11:00AM

Originally due on 2/2/2016, no later than 11:00AM

I. CHANGES/MODIFICATIONS

The following changes/modifications are hereby made to the solicitation documents:

The bid due date is extended to 2/9/2016, no later than 11:00AM.

FOR INFORMATION PURPOSES ONLY, ATTACHED IS THE PRICING FROM THE MOST RECENT PURCHASE:

The Port Authority of New York and New Jersey does not guarantee the relevancy of the pricing material as it may pertain to proposals solicited for other contracts. Vendors are cautioned that the use of this information, to determine future bid prices, or for any other purpose, shall be used at the vendor's own risk. Bid prices should be based on the company's costs, overhead and profit. The material requested may be based on a different specification and/or different quantity or delivery requirements than those in future solicitations.

This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

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THE PORT AUTHORITY OF NY & NJ
SELENE ORTEGA, MANAGER
COMMODITIES AND SERVICES DIVISION
PROCUREMENT DEPARTMENT

BIDDER'S FIRM NAME: _____

INITIALED: _____

DATE: _____

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO
SHANTA NELSON, WHO CAN BE REACHED AT (212) 435-4661 or at
snelson@panynj.gov.

PART III - PRICING PAGES

CATEGORY I: Up to 30' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2012 Make FORD Model E-350 VAN

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = \$ 60,000.00
(See Section 17 – RECOVERY DUE TO A LOSS)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate MAXIMUM RENTAL CHARGES
OVER THE CONTRACT PERIOD, See Section 18) (MAX - 35%)

Maximum amount to be Recovered by the Vendor \$ 81,000.00
(Net Asset Value plus the calculated amount from the Maximum Asset Recovery Percentage as stated in Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in Section 19, VEHICLE PURCHASE OPTION if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using Section 17, RECOVERY DUE TO A LOSS.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**		Total
\$ <u>1,650.00</u>	X	24	= "A"	\$ <u>39,600.00</u>
Delivery Charge		Estimated number of Deliveries for 2 years**		
\$ <u>475.00</u>	X	15	= "B"	\$ <u>7,125.00</u>
Pick up Charge		Estimated number of Pick ups for 2 years**		
\$ <u>475.00</u>	X	15	= "C"	\$ <u>7,125.00</u>

TOTAL FOR TWO (2) YEARS - CATEGORY I = "D" \$ 53,850.00
(Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

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CATEGORY II: 31' to 45' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2012 Make FORD Model F450 UTILITY BODY

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = \$ 95,000.00
 (See Section 17-RECOVERY DUE TO A LOSS)

Maximum Asset Recovery Percentage 35 %
 (Percent used to calculate MAXIMUM RENTAL CHARGES
OVER THE CONTRACT PERIOD, See Section 18)
 (MAX - 35%)

Maximum amount to be Recovered by the Vendor \$ 128,250.00
 (Net Asset Value plus the calculated amount from the Maximum Asset Recovery Percentage as stated in Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD
 This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in Section 19, VEHICLE PURCHASE OPTION if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using Section 17, RECOVERY DUE TO A LOSS.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**		Total
\$ <u>2,250.00</u>	X	48	= "A"	\$ <u>108,000.00</u>
		Estimated number of Deliveries for 2 years**		
Delivery Charge				
\$ <u>475.00</u>	X	30	= "B"	\$ <u>14,250.00</u>
		Estimated number of Pick ups for 2 years**		
Pick up Charge				
\$ <u>475.00</u>	X	20	= "C"	\$ <u>9,500.00</u>

TOTAL FOR TWO (2) YEARS - CATEGORY II = "D" \$ 131,750.00
 (Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

CATEGORY III: 46' to 55' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2010 Make INTERNATIONAL Model 4300 WITH ELLIOT LIFT.

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = \$ 150,000.00
 (See Section 17 – RECOVERY DUE TO A LOSS)

Maximum Asset Recovery Percentage 35 %
 (Percent used to calculate MAXIMUM RENTAL CHARGES
OVER THE CONTRACT PERIOD, See Section 18) (MAX - 35%)

Maximum amount to be Recovered by the Vendor \$ 202,500.00
 (Net Asset Value plus the calculated amount from the Maximum Asset Recovery Percentage as stated in Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in Section 19, VEHICLE PURCHASE OPTION if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using Section 17, RECOVERY DUE TO A LOSS.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**		Total
\$ <u>2,750.00</u>	X	100	= "A"	\$ <u>275,000.00</u>
		Estimated number of Deliveries for 2 years**		
Delivery Charge				
\$ <u>550.00</u>	X	80	= "B"	\$ <u>44,000.00</u>
		Estimated number of Pick ups for 2 years**		
Pick up Charge				
\$ <u>550.00</u>	X	80	= "C"	\$ <u>44,000.00</u>

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TOTAL FOR TWO (2) YEARS - CATEGORY III = "D" \$ 363,000.00
 (Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

CATEGORY IV: 56' to 85' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2009 Make STERLING ACTERA Model EU10T 885 R

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = \$ 205,000.00
 (See Section 17-RECOVERY DUE TO A LOSS)

Maximum Asset Recovery Percentage 35 %
 (Percent used to calculate MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD, See Section 18)
 (MAX - 35%)

Maximum amount to be Recovered by the Vendor \$ 276,750.00
 (Net Asset Value plus the calculated amount from the **Maximum Asset Recovery Percentage** as stated in Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in Section 19, VEHICLE PURCHASE OPTION if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using Section 17, RECOVERY DUE TO A LOSS.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**		Total
\$ <u>6,100.00</u>	X	12	= "A"	\$ <u>73,200.00</u>
		Estimated number of Deliveries for 2 years**		
Delivery Charge				
\$ <u>750.00</u>	X	10	= "B"	\$ <u>7,500.00</u>
		Estimated number of Pick ups for 2 years**		
Pick up Charge				
\$ <u>750.00</u>	X	10	= "C"	\$ <u>7,500.00</u>
TOTAL FOR TWO (2) YEARS - CATEGORY IV			= "D"	\$ <u>88,200.00</u>
(Sum of "A", "B" & "C")				

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

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CATEGORY V: 86' to 120' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2013 Make FREIGHTLINER Model EU40T E 120

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = \$ 335,000.00
 (See Section 17-RECOVERY DUE TO A LOSS)

Maximum Asset Recovery Percentage 35 %
 (Percent used to calculate **MAXIMUM RENTAL CHARGES**
OVER THE CONTRACT PERIOD, See Section 18) (MAX - 35%)

Maximum amount to be Recovered by the Vendor \$ 452,250.00
 (Net Asset Value plus the calculated amount from the **Maximum Asset Recovery Percentage** as stated in Section 18, **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in Section 19, **VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using Section 17, **RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**		Total
\$ <u>12,500.00</u>	X	6	= "A"	\$ <u>75,000.00</u>
		Estimated number of Deliveries for 2 years**		
Delivery Charge				
\$ <u>1,250.00</u>	X	6	= "B"	\$ <u>7,500.00</u>
		Estimated number of Pick ups for 2 years**		
Pick up Charge				
\$ <u>1,250.00</u>	X	6	= "C"	\$ <u>7,500.00</u>

TOTAL FOR TWO (2) YEARS - CATEGORY V = "D" \$ 90,000.00
 (Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

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CATEGORY VI: 121' to 135' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2012 Make FREIGHTLINER Model EUROT H135

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = \$ 435,000.00
 (See Section 17-RECOVERY DUE TO A LOSS)

Maximum Asset Recovery Percentage 35 %
 (Percent used to calculate MAXIMUM RENTAL CHARGES
OVER THE CONTRACT PERIOD, See Section 18)
 (MAX - 35%)

Maximum amount to be Recovered by the Vendor \$ 587,250.00
 (Net Asset Value plus the calculated amount from the Maximum Asset Recovery Percentage as stated in Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in Section 19, VEHICLE PURCHASE OPTION if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using Section 17, RECOVERY DUE TO A LOSS.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**		Total
\$ <u>15,000.00</u>	X	4	= "A"	\$ <u>60,000.00</u>
Delivery Charge		Estimated number of Deliveries for 2 years**		
\$ <u>1,500.00</u>	X	4	= "B"	\$ <u>6,000.00</u>
Pick up Charge		Estimated number of Pick ups for 2 years**		
\$ <u>1,500.00</u>	X	4	= "C"	\$ <u>6,000.00</u>

TOTAL FOR TWO YEARS - CATEGORY VI = "D" \$ 72,000.00
 (Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

TOTAL FOR BID EVALUATION PURPOSES ONLY. = "E" \$ 798,800.00
 (Sum of Categories I - "D", II - "D", III - "D", IV - "D", V - "D" & VI - "D")

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