

THE PORT AUTHORITY OF NY & NJ
PROCUREMENT DEPARTMENT
4 WORLD TRADE CENTER
150 GREENWICH STREET, 21ST FLOOR
NEW YORK, NY 10007

3/8/2018

ADDENDUM #1

To prospective Bidders on Bid # 52488 - Towing And Motorist Assistance Services At John F. Kennedy International Airport – Three-Year Contract

Due back on 3/20/18, no later than 11:00 A.M.

BIDDERS' QUESTIONS AND ANSWERS

The following information is available in response to questions submitted by prospective Bidders. The responses should not be deemed to answer all questions, which have been submitted by Bidders to the Port Authority. It addresses only those questions, which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to any questions asked by Bidders does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its Bid, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, oral or in writing, shall impair or limit the effect of the warranties of the Bidder required by this Bid or Contract and the Bidder agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever.

The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

<i>Question #1</i>	Can you please provide the pricing sheets for the current Contract?
<i>Answer #1</i>	Attached for informational purposes only are the pricing sheets for the current Contract.

The Port Authority of New York and New Jersey does not guarantee the relevancy of the pricing material as it may pertain to proposals solicited for other contracts. Vendors are cautioned that the use of this information, to determine future bid prices, or for any other purpose, shall be used at the vendor's own risk. Bid prices should be based on the company's costs, overhead and profit. The material requested may be based on a different specification and/or different quantity or delivery requirements than those in future solicitations.

This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

SELENE ORTEGA, MANAGER
COMMODITIES AND SERVICES DIVISION
PROCUREMENT DEPARTMENT

BIDDER'S FIRM NAME: _____

INITIALED: _____

DATE: _____

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO MARGARET D'EMIC, WHO CAN BE REACHED AT (212) 435-4609 or at mdemic@panynj.gov.

Pricing Sheet

Towing and Motorist Assistance Services at John F. Kennedy International Airport

Year 1

	1	2	3	4	5	6
Item No.	Description of Service	Est. Monthly Activity	No. of Months	Proposed Fee	Maximum Fee	Total Fee Charged
1	Automotive Tows	50	12	\$ 125.00	\$ 125.00	\$ 75,000.00
2	Drops	10	12	\$ 45.00	\$50.00	\$ 5,400.00
3	Aeronautical Tows	5	12	\$ 45.00	\$50.00	\$ 2,700.00
4	Relocations (Parking Lot)	10	12	\$ 47.00	\$50.00	\$ 5,640.00
5	Heavy Duty Tows (Hourly Rate)	5	12	\$ 325.00	\$350.00/hr.	\$ 19,500.00
6	Standby (Hourly Rate)	5	12	\$ 100.00	\$100.00/hr.	\$ 6,000.00
7	Relocations (Space To Impound)	5	12	\$ 50.00	\$50.00	\$ 3,000.00
8	Motorist Assistance	110	12	\$ 25.00	\$25.00	\$ 33,000.00
9	Motorist Assistance: Fuel	10	12	\$ 35.00	\$35.00	\$ 4,200.00
			Estimated Annual	Contract Price	Year 1	\$ 154,440.00

Pricing Sheet

Towing and Motorist Assistance Services at John F. Kennedy International Airport

Year 2

	1	2	3	4	5	6
Item No.	Description of Service	Est. Monthly Activity	No. of Months	Proposed Fee	Maximum Fee	Total Fee Charged
1	Automotive Tows	50	12	\$ 125.00	\$ 125.00	\$ 75,000.00
2	Drops	10	12	\$ 50.00	\$50.00	\$ 6,000.00
3	Aeronautical Tows	5	12	\$ 50.00	\$50.00	\$ 3,000.00
4	Relocations (Parking Lot)	10	12	\$ 50.00	\$50.00	\$ 6,000.00
5	Heavy Duty Tows (Hourly Rate)	5	12	\$ 340.00	\$350.00/hr.	\$ 20,400.00
6	Standby (Hourly Rate)	5	12	\$ 100.00	\$100.00/hr.	\$ 6,000.00
7	Relocations (Space To Impound)	5	12	\$ 50.00	\$50.00	\$ 3,000.00
8	Motorist Assistance	110	12	\$ 25.00	\$25.00	\$ 33,000.00
9	Motorist Assistance: Fuel	10	12	\$ 35.00	\$35.00	\$ 4,200.00
			Estimated Annual	Contract Price	Year 2	\$ 156,600.00

PART IV - 4

Pricing Sheet

Towing and Motorist Assistance Services at John F. Kennedy International Airport

Year 3

	1	2	3	4	5	6
Item No.	Description of Service	Est. Monthly Activity	No. of Months	Proposed Fee	Maximum Fee	Total Fee Charged
1	Automotive Tows	50	12	\$ 125.00	\$ 125.00	\$ 75,000.00
2	Drops	10	12	\$ 50.00	\$50.00	\$ 6,000.00
3	Aeronautical Tows	5	12	\$ 50.00	\$50.00	\$ 3,000.00
4	Relocations (Parking Lot)	10	12	\$ 50.00	\$50.00	\$ 6,000.00
5	Heavy Duty Tows (Hourly Rate)	5	12	\$ 350.00	\$350.00/hr.	\$ 21,000.00
6	Standby (Hourly Rate)	5	12	\$ 100.00	\$100.00/hr.	\$ 6,000.00
7	Relocations (Space To Impound)	5	12	\$ 50.00	\$50.00	\$ 3,000.00
8	Motorist Assistance	110	12	\$ 25.00	\$25.00	\$ 33,000.00
9	Motorist Assistance: Fuel	10	12	\$ 35.00	\$35.00	\$ 4,200.00
			Estimated Annual	Contract Price	Year 3	\$ 157,200.00

PART IV - 4

Summary Estimated Three-Year Contract Price

Estimated Total for Year 1	\$ <u>154,440.⁰⁰</u>
Estimated Total for Year 2	\$ <u>156,600.⁰⁰</u>
Estimated Total for Year 3	\$ <u>157,200.⁰⁰</u>
Total Estimated Three-Year Contract Price:	\$ <u>468,240.⁰⁰</u>