

THE PORT AUTHORITY OF NY & NJ

**PROCUREMENT DEPARTMENT
4 WORLD TRADE CENTER
150 GREENWICH STREET, 21ST FL.
NEW YORK, NY 10007**

9/18/2018

ADDENDUM # 1

To prospective Bidder(s) on Bid # 54516: Removal of Rubber Deposits from Runways at John F. Kennedy International, Newark Liberty International, LaGuardia, Stewart International and Teterboro Airports – Two (2) Year Requirements Contract

Due back on 10/5/2018, no later than 11:00AM:

BIDDER'S QUESTIONS AND ANSWERS

The following information is available in response to questions submitted by prospective Bidders. The responses should not be deemed to answer all questions which have been submitted by Bidders to the Port Authority. It addresses only those questions which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to particular questions asked by Bidders does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its Bid, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, whether made orally or in writing, shall impair or limit the effect of the warranties of the Bidder required by this Bid or Contract and the Bidder agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever.

The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

Question #1	Would you provide the pricing from the current contract?
Answer #1	See below and attached.

FOR INFORMATION PURPOSES ONLY, ATTACHED IS THE PRICING FROM THE MOST RECENT CONTRACT:

The Port Authority of New York and New Jersey does not guarantee the relevancy of the pricing material as it may pertain to proposals solicited for other contracts. Vendors are cautioned that the use of this information, to determine future bid prices, or for any other purpose, shall be used at the Vendor's own risk. Bid prices should be based on the company's costs, overhead and profit. The material requested may be based on a different specification and/or different quantity or delivery requirements than those in future solicitations.

This communication should be initialed by you and annexed to your Bid upon submission. In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

SELENE ORTEGA, MANAGER
COMMODITIES & SERVICES DIVISION

BIDDER'S FIRM NAME: _____

INITIALED: _____

DATE: _____

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO THE BUYER AT JOHN.SANTIAGO@PANYNJ.GOV OR (212) 435-4613.

PRICING SHEET

YEAR 1

A				B			
MOBILE HIGH WATER PRESSURE				CHEMICAL PRE-TREATMENT			
FAC.	EST. QTY (SQ.FT.)	SQ. FT. PRICE (UNIT PRICE)	ESTIMATED CONTRACT PRICE-Year 1	FAC.	EST. QTY (SQ.FT.)	SQ. FT. PRICE (UNIT PRICE)	ESTIMATED CONTRACT PRICE-Year 1
JFK	4,800,000	X \$ 0.053	= \$ 254,400	JFK	1,200,000	X \$ 0.01	= \$ 12,000
LGA	2,550,000	X \$ 0.053	= \$ 135,150	LGA	425,000	X \$ 0.01	= \$ 4,250
EWR	3,360,000	X \$ 0.053	= \$ 178,080	EWR	840,000	X \$ 0.01	= \$ 8,400
SWF	280,000	X \$ 0.053	= \$ 14,840	SWF	280,000	X \$ 0.01	= \$ 2,800
TEB	280,000	X \$ 0.053	= \$ 14,840	TEB	280,000	X \$ 0.01	= \$ 2,800

Total Estimated - A \$ 597,310⁰⁰

Total Estimated - B \$ 30,250⁰⁰

C

LAYOVER*			
LGA*	6 Days Layover	X \$ 250.00	= \$ 1,500
	Cost Per Day		

Total Estimated - C \$ 1,500⁰⁰

* Due to difficulty in obtaining ample runway time at LGA, a separate line item is provided for layover cost at LGA.

D				E			
VACUUM COST				DISPOSAL OPERATION			
FAC.	FREQUENCY	PRICE PER FREQUENCY (UNIT PRICE)	ESTIMATED CONTRACT PRICE-Year 1	FAC.	FREQUENCY	PRICE PER FREQUENCY (UNIT PRICE)	ESTIMATED CONTRACT PRICE-Year 1
JFK	4	X \$ 10.00	= \$ 40.00	JFK	4	X \$ 1,500.00	= \$ 6,000
LGA	6	X \$ 10.00	= \$ 60.00	LGA	6	X \$ 1,500.00	= \$ 9,000
EWR	4	X \$ 10.00	= \$ 40.00	EWR	4	X \$ 1,500.00	= \$ 6,000
SWF	1	X \$ 10.00	= \$ 10.00	SWF	1	X \$ 1,500.00	= \$ 1,500
TEB	1	X \$ 10.00	= \$ 10.00	TEB	1	X \$ 1,500.00	= \$ 1,500

Total Estimated - D \$ 160.00

Total Estimated - E \$ 24,000⁰⁰

F. TOTAL ESTIMATED ANNUAL CONTRACT PRICE - YEAR 1 PRICE:

(Sum of A + B + C + D + E = F)

\$ 653,220⁰⁰

PRICING SHEET

YEAR 2

A				B				
MOBILE HIGH WATER PRESSURE				CHEMICAL PRE-TREATMENT				
FAC.	EST. QTY (SQ.FT.)		SQ. FT. PRICE (UNIT PRICE)	ESTIMATED CONTRACT PRICE-Year 2	FAC.	EST. QTY (SQ.FT.)	SQ. FT. PRICE (UNIT PRICE)	ESTIMATED CONTRACT PRICE-Year 2
JFK	4,800,000	X	\$ 0.053	= \$ 254,400	JFK	1,200,000	X \$ 0.01	= \$ 12,000
LGA	2,550,000	X	\$ 0.053	= \$ 135,150	LGA	425,000	X \$ 0.01	= \$ 4,250
EWR	3,360,000	X	\$ 0.053	= \$ 178,080	EWR	840,000	X \$ 0.01	= \$ 8,400
SWF	280,000	X	\$ 0.053	= \$ 14,840	SWF	280,000	X \$ 0.01	= \$ 2,800
TEB	280,000	X	\$ 0.053	= \$ 14,840	TEB	280,000	X \$ 0.01	= \$ 2,800

Total Estimated - A \$ 597,310⁰⁰

Total Estimated - B \$ 30,250⁰⁰

C

LAYOVER*				
LGA*	6 Days Layover	X	\$ 250.00	= \$ 1,500
	Cost Per Day			

Total Estimated - C \$ 1,500⁰⁰

* Due to difficulty in obtaining ample runway time at LGA, a separate line item is provided for layover cost at LGA.

D

VACUUM COST				
FAC.	FREQUENCY		PRICE PER FREQUENCY (UNIT PRICE)	ESTIMATED CONTRACT PRICE-Year 2
JFK	4	X	\$ 10.00	= \$ 40.00
LGA	6	X	\$ 10.00	= \$ 60.00
EWR	4	X	\$ 10.00	= \$ 40.00
SWF	1	X	\$ 10.00	= \$ 10.00
TEB	1	X	\$ 10.00	= \$ 10.00

Total Estimated - D \$ 160.00

E

DISPOSAL OPERATION				
FAC.	FREQUENCY		PRICE PER FREQUENCY (UNIT PRICE)	ESTIMATED CONTRACT PRICE-Year 2
JFK	4	X	\$ 1,500	= \$ 6,000
LGA	6	X	\$ 1,500	= \$ 9,000
EWR	4	X	\$ 1,500	= \$ 6,000
SWF	1	X	\$ 1,500	= \$ 1,500
TEB	1	X	\$ 1,500	= \$ 1,500

Total Estimated - E \$ 24,000⁰⁰

F. TOTAL ESTIMATED ANNUAL CONTRACT PRICE - YEAR 2 PRICE:

\$ 653,220⁰⁰

(Sum of A + B + C + D + E = F)

PRICING SUMMARY

A. TOTAL ESTIMATED ANNUAL CONTRACT PRICE - YEAR 1 PRICE: \$ 653,220.00

B. TOTAL ESTIMATED ANNUAL CONTRACT PRICE - YEAR 2 PRICE: \$ 653,220.00

C. TOTAL ESTIMATED CONTRACT PRICE - TWO (2) YEAR:

\$ 1,306,440.00

(Sum of A + B = C)

17-02-15/11:13 1000