

THE PORT AUTHORITY OF NY & NJ

PROCUREMENT DEPARTMENT
4 WORLD TRADE CENTER
150 GREENWICH STREET, 21ST FL.
NEW YORK, NY 10007

4/4/2017

ADDENDUM # 2

To prospective Bidder(s) on Bid # 49218: Snow Removal from Non-Aeronautical Public Areas at John F. Kennedy International Airport - Three (3) Year Requirements Contract, Due back on 4/21/2017, no later than 11:00 AM:

BIDDER'S QUESTIONS AND ANSWERS

The following information is available in response to questions submitted by prospective Bidders. The responses should not be deemed to answer all questions which have been submitted by Bidders to the Port Authority. It addresses only those questions which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to particular questions asked by Bidders does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its Bid, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, whether made orally or in writing, shall impair or limit the effect of the warranties of the Bidder required by this Bid or Contract and the Bidder agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever.

The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

Question #1	Please provide the pricing sheets of the current Contract 4600008738.
Answer #1	See attached.

FOR INFORMATION PURPOSES ONLY, ATTACHED IS THE PRICING FROM THE MOST RECENT PURCHASE:

The Port Authority of New York and New Jersey does not guarantee the relevancy of the pricing material as it may pertain to proposals solicited for other contracts. Bidders are cautioned that the use of this information to determine future bid prices, or for any other purpose, shall be at the Bidder's own risk. Bid prices should be based on the Bidder's costs, overhead and profit. The material requested may be based on a different specification and/or different quantity or delivery requirements than those in future solicitations.

This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

SELENE ORTEGA, MANAGER
COMMODITIES & SERVICES DIVISION

BIDDER'S FIRM NAME: _____

INITIALED: _____

DATE: _____

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO JOHN SANTIAGO AT John.Santiago@panynj.gov OR (212) 435-4613.

PRICING SHEET - A FIRST YEAR - SNOW REMOVAL

I. DESCRIPTION	ESTIMATED ANNUAL QUANTITY 1/10th Inches	x	UNIT PRICE PER 1/10th of an Inch	=	ESTIMATED ANNUAL CONTRACT PRICE
1. Area I	240	x	\$ <u>2,390.⁰⁰</u>	=	\$ <u>573,600.⁰⁰</u>
2. Area II	240	x	\$ <u>975.⁰⁰</u>	=	\$ <u>234,000.⁰⁰</u>
3. Area III	240	x	\$ <u>634.⁰⁰</u>	=	\$ <u>152,160.⁰⁰</u>
4. Area IV	240	x	\$ <u>195.⁰⁰</u>	=	\$ <u>46,800.⁰⁰</u>
5. Area V	240	x	\$ <u>243.⁰⁰</u>	=	\$ <u>58,320.⁰⁰</u>
6. Area VI	240	x	\$ <u>195.⁰⁰</u>	=	\$ <u>46,800.⁰⁰</u>
7. Area VIII	240	x	\$ <u>243.⁰⁰</u>	=	\$ <u>58,320.⁰⁰</u>

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TOTAL FOR PART I: \$ 1,170,000.⁰⁰
 (Add lines 1 through 7)

II. DESCRIPTION	ESTIMATED ANNUAL QUANTITY HOURS	x	UNIT PRICE CHARGE PER HOUR	=	ESTIMATED ANNUAL CONTRACT PRICE
SNOW LABOR	2000	x	\$ <u>59.⁰⁰</u>	=	\$ <u>118,000.⁰⁰</u>

TOTAL FOR PART II: \$ 1,288,000.⁰⁰

Revised 6/6/2011

DESCRIPTION	TOTAL ESTIMATED* ANNUAL CONTRACT PRICE
III.	
Net Cost Work GPS System	\$50,000 (Installation)*
Maint. and Service	<u>\$25,0000*</u>
Total for Item III. \$75,000	

* The Contractor shall be compensated at the actual net cost of this work as set forth in Part V.

IV. TOTAL ESTIMATED FIRST YEAR CONTRACT PRICE FOR SNOW REMOVAL:

\$ 1,363,000.⁰⁰ (A)
Add I + II + III = IV

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PRICING SHEET - B SECOND YEAR - SNOW REMOVAL

I.	ESTIMATED ANNUAL QUANTITY		UNIT PRICE PER 1/10th of an Inch	ESTIMATED ANNUAL CONTRACT PRICE
DESCRIPTION	1/10th Inches			
1. Area I	240	x	\$ <u>2,438.⁰⁰</u>	= \$ <u>585,120.⁰⁰</u>
2. Area II	240	x	\$ <u>995.⁰⁰</u>	= \$ <u>238,800.⁰⁰</u>
3. Area III	240	x	\$ <u>647.⁰⁰</u>	= \$ <u>155,280.⁰⁰</u>
4. Area IV	240	x	\$ <u>199.⁰⁰</u>	= \$ <u>47,760.⁰⁰</u>
5. Area V	240	x	\$ <u>248.⁰⁰</u>	= \$ <u>59,520.⁰⁰</u>
6. Area VI	240	x	\$ <u>199.⁰⁰</u>	= \$ <u>47,760.⁰⁰</u>
7. Area VIII	240	x	\$ <u>248.⁰⁰</u>	= \$ <u>59,520.⁰⁰</u>

TOTAL FOR PART I: \$ 1,193,760.⁰⁰
 (Add lines 1 through 7)

II.	ESTIMATED ANNUAL QUANTITY		UNIT PRICE CHARGE PER HOUR	ESTIMATED ANNUAL CONTRACT PRICE
DESCRIPTION	HOURS			
SNOW LABOR	2000	x	\$ <u>61.⁰⁰</u>	= \$ <u>122,000.⁰⁰</u>

TOTAL FOR PART II: \$ 1,315,760.⁰⁰

PART IV - 7

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Revised 6/6/2011

DESCRIPTION	TOTAL ESTIMATED* ANNUAL CONTRACT PRICE
III.	
Maint. and Service	<u>\$25,0000*</u>
Total for Item III. \$25,000	

* The Contractor shall be compensated at the actual net cost of this work as set forth in Part V.

IV. TOTAL ESTIMATED SECOND YEAR CONTRACT PRICE FOR SNOW
REMOVAL:

\$ 1,340,760.⁰⁰ (B)
Add I + II + III = IV

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Revised 6/6/2011

PRICING SHEET - C
SUPPLEMENTAL WORK* - FIRST YEAR

DESCRIPTION OF EQUIPMENT	ESTIMATED ANNUAL HOURS		PRICE PER HOUR	ESTIMATED ANNUAL CONTRACT PRICE
1) 3 cubic yd. Payloader	175	x	\$ <u>190.⁰⁰</u>	= \$ <u>33,250.⁰⁰</u>
2) 5 cubic yd. Salter with Plow	24	x	\$ <u>178.⁰⁰</u>	= \$ <u>4,272.⁰⁰</u>
3) 7 cubic yd. Salter with Plow	24	x	\$ <u>195.⁰⁰</u>	= \$ <u>4,680.⁰⁰</u>
4) Pickup with 3 cubic yd. Salter with Plow	24	x	\$ <u>160.⁰⁰</u>	= \$ <u>3,840.⁰⁰</u>
5) 17 yd. Dump Truck	24	x	\$ <u>170.⁰⁰</u>	= \$ <u>4,080.⁰⁰</u>
6) Highway Plow Truck with 7' Blade & 10 yd. Spreader	24	x	\$ <u>199.⁰⁰</u>	= \$ <u>4,776.⁰⁰</u>
7) Bobcat or Compact Loader with Box Plow 9' - 12'	150	x	\$ <u>185.⁰⁰</u>	= \$ <u>27,750.⁰⁰</u>
8) Bobcat Type Skid Steer Loader	150	x	\$ <u>165.⁰⁰</u>	= \$ <u>24,750.⁰⁰</u>
9) Jeep with 7' Plow	24	x	\$ <u>135.⁰⁰</u>	= \$ <u>3,240.⁰⁰</u>
10) Four Wheel Mechanical Sweeper, Duel Gutter Brooms & Dump	24	x	\$ <u>145.⁰⁰</u>	= \$ <u>3,480.⁰⁰</u>
11) Thermal Snow Melter - 40 Ton	100	x	\$ <u>506.⁰⁰</u>	= \$ <u>50,600.⁰⁰</u>
12) Thermal Snow Melter - 150 Ton	175	x	\$ <u>1,899.⁰⁰</u>	= \$ <u>332,325.⁰⁰</u>
13) Farm Tractor Sidewalk Plow	24	x	\$ <u>178.⁰⁰</u>	= \$ <u>4,272.⁰⁰</u>

*Price is all-inclusive; including but not limited to labor for operation, maintenance, fuel, oil.

TOTAL ESTIMATED FIRST YEAR CONTRACT PRICE FOR SUPPLEMENTAL WORK:

\$ 501,315.⁰⁰ (C)
 Sum of Items 1 thru 13

PART IV - 9
 PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Revised 6/6/2011

PRICING SHEET - D
SUPPLEMENTAL WORK* - SECOND YEAR

PROJECT NO. 6-9 PM 12/2010

DESCRIPTION OF EQUIPMENT	ESTIMATED ANNUAL HOURS		PRICE PER HOUR	ESTIMATED ANNUAL CONTRACT PRICE
1) 3 cubic yd. Payloader	175	x	\$ <u>194.⁰⁰</u>	= \$ <u>33,950.⁰⁰</u>
2) 5 cubic yd. Salter with Plow	24	x	\$ <u>182.⁰⁰</u>	= \$ <u>4,368.⁰⁰</u>
3) 7 cubic yd. Salter with Plow	24	x	\$ <u>199.⁰⁰</u>	= \$ <u>4,776.⁰⁰</u>
4) Pickup with 3 cubic yd. Salter with Plow	24	x	\$ <u>164.⁰⁰</u>	= \$ <u>3,936.⁰⁰</u>
5) 17 yd. Dump Truck	24	x	\$ <u>174.⁰⁰</u>	= \$ <u>4,176.⁰⁰</u>
6) Highway Plow Truck with 7' Blade & 10 yd. Spreader	24	x	\$ <u>203.⁰⁰</u>	= \$ <u>4,872.⁰⁰</u>
7) Bobcat or Compact Loader with Box Plow 9' - 12'	150	x	\$ <u>189.⁰⁰</u>	= \$ <u>28,350.⁰⁰</u>
8) Bobcat Type Skid Steer Loader	150	x	\$ <u>169.⁰⁰</u>	= \$ <u>25,350.⁰⁰</u>
9) Jeep with 7' Plow	24	x	\$ <u>138.⁰⁰</u>	= \$ <u>3,312.⁰⁰</u>
10) Four Wheel Mechanical Sweeper, Duel Gutter Brooms & Dump	24	x	\$ <u>148.⁰⁰</u>	= \$ <u>3,552.⁰⁰</u>
11) Thermal Snow Melter - 40' Ton	100	x	\$ <u>517.⁰⁰</u>	= \$ <u>51,700.⁰⁰</u>
12) Thermal Snow Melter - 150 Ton	175	x	\$ <u>1,937.⁰⁰</u>	= \$ <u>338,975.⁰⁰</u>
13) Farm Tractor Sidewalk Plow	24	x	\$ <u>182.⁰⁰</u>	= \$ <u>4,368.⁰⁰</u>

*Price is all-inclusive; including but not limited to labor for operation, maintenance, fuel, oil.

TOTAL ESTIMATED FIRST YEAR CONTRACT PRICE FOR SUPPLEMENTAL WORK:

\$ 511,685.⁰⁰ (D)
 Sum of Items 1 thru 13

PRICING SHEETS SUMMARY

- (A) Total Estimated Annual Contract Price for Snow Removal-First Year \$ 1,363,000.⁰⁰
- (B) Total Estimated Annual Contract Price for Snow Removal-Second Year \$ 1,340,760.⁰⁰
- (C) Total Estimated Annual Contract Price for Supplemental Work- First Year \$ 501,315.⁰⁰
- (D) Total Estimated Annual Contract Price for Supplemental Work- Second Year \$ 511,685.⁰⁰

TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE:

\$ 3,716,760.⁰⁰
(A+B+C+D)

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