July 17, 2019

SUBJECT: REQUEST FOR PROPOSALS FOR THE PERFORMANCE OF EXPERT PROFESSIONAL AVIATION CONSULTING SERVICES FOR AIRPORT INFORMATION APPLICATIONS AND AIRPORT TECHNOLOGIES AS REQUESTED ON A “CALL-IN” BASIS DURING 2019 THROUGH 2023 (RFP# 57747) – ADDENDUM #3

Dear Sir or Madam:

The following questions were received from a Request for Proposals (RFP) recipient(s). The questions and the corresponding Authority answers are provided for your information and use, as appropriate.

**Question 1:** In the Attachment A, does Develop Aviation applications imply the need for software development services?

*Answer 1:* Yes.

**Question 2:** Please clarify what is meant by “Provide mechanisms for an innovative Aviation application and products for pilots.”.

*Answer 2:* The Authority may ask for an Innovative Application that can provide a better Customer Experience.

**Question 3:** Please provide examples of pilots.?

*Answer 3:* Biometric Facial Recognition, Predictive Analytics.

**Question 4:** Please clarify what is meant by “Manage the Aviation IT Masterplan planning process”?

*Answer 4:* The “Aviation IT Master Plan” is currently being developed. Once it is completed, the Authority may request via task order request that the consultant run projects contemplated or recommended in the plan.

**Question 5:** Can the Authority share the current version of the Aviation IT Masterplan?

*Answer 5:* No. It is not completed.

**Question 6:** Does the term 'Aviation' technology include networks and infrastructure?

*Answer 6:* Not at this time.

**Question 7:** Please provide the organizations that reflect the various Aviation business functions?

*Answer 7:* Information on the Aviation Business Function can be obtained at our Web-site: www.panynj.gov.
**Question 8:** Please clarify 'develop aviation applications' as the approach normally adopted by airports is procuring best of breed applications, rather than developing (programming) the actual applications.

**Answer 8:** While configuration / implementation of 3rd party applications are possible task orders, there are situations where no such application is feasible and so development is required to solve the business need.

**Question 9:** Please confirm that 'implement dashboards' refers to managing the implementation and capturing requirements, and not delivering software and hardware

**Answer 9:** Potential scopes of work, to be handled via task order, shall generally consist of all aspect of the system Lifecycle and can range from capturing requirements, assisting in creating a statement of work, creating dashboards using third party tools, ongoing support or enhancements.

Please note: The due date for receipt of proposals for the subject RFP remains 2:00 P.M. on July 25, 2019.

If you have any questions, please contact Ms. Ekatherina Carrera, Solicitation Manager, at Ecarrera@panynj.gov.

Sincerely,

David Gutiérrez  
Assistant Director  
Procurement Department