

THE PORT AUTHORITY OF NY & NJ

**PROCUREMENT DEPARTMENT
2 MONTGOMERY STREET, 3RD FL.
JERSEY CITY, NJ 07302**

11/4/2014

ADDENDUM # 4

To prospective Bidder(s) on Bid # 40019 for Vehicle Arrest Systems Maintenance and Repair Services at John F. Kennedy International Airport

Due back on 11/17/2014, no later than 11:00AM

I. BIDDER'S QUESTIONS AND ANSWERS

The following information is available in response to questions submitted by prospective Bidders. The responses should not be deemed to answer all questions, which have been submitted by Bidders to the Port Authority. It addresses only those questions, which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to any questions asked by a Bidders does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its Bid, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, oral or in writing, shall impair or limit the effect of the warranties of the Bidder required by this Bid or Contract and the Bidder agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

<i>Question # 1</i>	Please send a copy of the attendance sheet from the facility inspection and the pricing from the current contract.
<i>Answer # 1</i>	Please see attached Attendance Sheet and pricing from the most recent Contract. This information is provided FOR INFORMATION PURPOSES ONLY. The Port Authority of New York and New Jersey does not guarantee the relevancy of the pricing material as it may pertain to proposals solicited for other contracts. Vendors are cautioned that the use of this information to

	determine future bid prices, or for any other purpose, shall be at the vendor's own risk. Bid prices should be based on the company's costs, overhead and profit. The material requested may be based on a different specification and/or different quantity or delivery requirements than those in future solicitations.
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This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

KATHY LESLIE WHELAN
ASSISTANT DIRECTOR
COMMODITIES & SERVICES DIVISION

BIDDER'S FIRM NAME: _____

INITIALED: _____

DATE: _____

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO EMILY BAXTER, WHO CAN BE REACHED AT (201) 395-3421 or at ebaxter@panynj.gov.

EXHIBIT "A"*

ROUTINE MAINTANCE

YEAR ONE

SEMI-MONTHLY, MONTHLY MAINTENANCE & INSPECTIONS

2007 AUG - 6 PM 2: PROCUREMENT

	NUMBER OF UNITS		Unit Price*		# of Months		Estimated Annual Total
Post G	2 Inbound	x	\$ 1550	x	12	= \$	37000
Post H	2 Inbound	x	\$ 1550	x	12	= \$	37000
Post J	1 Inbound	x	\$ 1550	x	12	= \$	18500
Post O	1 Inbound	x	\$ 1550	x	12	= \$	18500
Post P	1 Inbound	x	\$ 1550	x	12	= \$	18500
Post S	2 Inbound	x	\$ 1550	x	12	= \$	37000
Post V	1 Inbound	x	\$ 1550	x	12	= \$	18500
Post W	2 Inbound	x	\$ 1550	x	12	= \$	37000
Post Z	1 Inbound	x	\$ 1550	x	12	= \$	18500
Gate 106	1 Inbound	x	\$ 1550	x	12	= \$	18500
EST. YR. 1 TOTAL MONTHLY MAINTENANCE & INSPECTIONS = \$							260400

ANNUAL MAINTENANCE & INPECTIONS

	NUMBER OF UNITS		Unit Price*		Estimated Annual Total
Post G	2 Inbound	x	\$ 2500	=	\$ 5000
Post H	2 Inbound	x	\$ 2500	=	\$ 5000
Post J	1 Inbound	x	\$ 3000	=	\$ 3000
Post O	1 Inbound	x	\$ 3000	=	\$ 3000
Post P	1 Inbound	x	\$ 3000	=	\$ 3000
Post S	2 Inbound	x	\$ 2500	=	\$ 5000
Post V	1 Inbound	x	\$ 3000	=	\$ 3000
Post W	2 Inbound	x	\$ 2500	=	\$ 5000
Post Z	1 Inbound	x	\$ 3000	=	\$ 3000
Gate 106	1 Inbound	x	\$ 3000	=	\$ 3000
EST. YR. 1 TOTAL ANNUAL MAINTENANCE & INSPECTION \$					38000

ESTIMATED YEAR ONE MAINTENANCE & INSPECTIONS:

(Total of Year One Semi-Monthly, Monthly and Annual Maintenance & Inspections)

\$ **298,400**

PROCUREMENT
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EXHIBIT "A"

ROUTINE MAINTANCE

YEAR TWO

SEMI-MONTHLY, MONTHLY MAINTENANCE & INSPECTIONS

PROCUREMENT
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	NUMBER OF UNITS		Unit Price*		# of Months		Estimated Annual Total
Post J	2 Inbound	X	\$ 1550	x	12	=	\$ 37,200
Post K	2 Inbound	X	\$ 1550	x	12	=	\$ 37,200
Post L	1 Inbound	X	\$ 1550	x	12	=	\$ 18,600
Post O	1 Inbound	X	\$ 1550	x	12	=	\$ 18,600
Post P	1 Inbound	X	\$ 1550	x	12	=	\$ 18,600
Post S	2 Inbound	X	\$ 1550	x	12	=	\$ 37,200
Post V	1 Inbound	X	\$ 1550	x	12	=	\$ 18,600
Post W	2 Inbound	X	\$ 1550	x	12	=	\$ 37,200
Post Z	1 Inbound	X	\$ 1550	x	12	=	\$ 18,600
Gate 106	1 Inbound	X	\$ 1550	x	12	=	\$ 18,600
EST. YR. 2 TOTAL MONTHLY MAINTENANCE & INSPECTIONS = \$							260,400

ANNUAL MAINTENANCE & INSPECTIONS

	NUMBER OF UNITS		Unit Price*		Estimated Annual Total
Post G	2 Inbound	X	\$ 2750	=	\$ 5500
Post H	2 Inbound	X	\$ 2750	=	\$ 5500
Post J	1 Inbound	X	\$ 3500	=	\$ 3500
Post O	1 Inbound	X	\$ 3500	=	\$ 3500
Post P	1 Inbound	X	\$ 3500	=	\$ 3500
Post S	2 Inbound	X	\$ 2750	=	\$ 5500
Post V	1 Inbound	X	\$ 3500	=	\$ 3500
Post W	2 Inbound	X	\$ 2750	=	\$ 5500
Post Z	1 Inbound	X	\$ 3500	=	\$ 3500
Gate 106	1 Inbound	X	\$ 3500	=	\$ 3500
EST. YR. 2 TOTAL ANNUAL MAINTENANCE & INSPECTIONS \$					43,000

ESTIMATED YEAR TWO MAINTENANCE & INSPECTIONS: \$ 303,400
 (Total of Year Two Semi-Monthly, Monthly and Annual Maintenance & Inspections)

EXHIBIT "A"

ROUTINE MAINTANCE

YEAR THREE

SEMI-MONTHLY, MONTHLY MAINTENANCE & INSPECTIONS

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 PROCUREMENT

	NUMBER OF UNITS		Unit Price*		# of Months		Estimated Annual Total
Post G	2 Inbound	X	\$ 1900	X	12	= \$	45,600
Post H	2 Inbound	X	\$ 1900	x	12	= \$	45,600
Post J	1 Inbound	X	\$ 1900	x	12	= \$	22,800
Post O	1 Inbound	X	\$ 1900	x	12	= \$	22,800
Post P	1 Inbound	X	\$ 1900	x	12	= \$	22,800
Post S	2 Inbound	X	\$ 1900	x	12	= \$	45,600
Post V	1 Inbound	X	\$ 1900	x	12	= \$	22,800
Post W	2 Inbound	X	\$ 1900	x	12	= \$	45,600
Post Z	1 Inbound	X	\$ 1900	x	12	= \$	22,800
Gate 106	1 Inbound	X	\$ 1900	x	12	= \$	22,800
EST. YEAR 3 TOTAL MONTHLY MAINTENANCE & INSPECTIONS							= \$ 319,200

ANNUAL MAINTENANCE & INSPECTIONS

	NUMBER OF UNITS		Unit Price*		Estimated Annual Total
Post G	2 Inbound	X	\$ 3000	= \$	6000
Post H	2 Inbound	X	\$ 3000	= \$	6000
Post J	1 Inbound	X	\$ 4000	= \$	4000
Post O	1 Inbound	X	\$ 4000	= \$	4000
Post P	1 Inbound	X	\$ 4000	= \$	4000
Post S	2 Inbound	X	\$ 3000	= \$	6000
Post V	1 Inbound	X	\$ 4000	= \$	4000
Post W	2 Inbound	X	\$ 3000	= \$	6000
Post Z	1 Inbound	X	\$ 4000	= \$	4000
Gate 106	1 Inbound	X	\$ 4000	= \$	4000
EST. YEAR 3 TOTAL ANNUAL MAINTENANCE & INSPECTIONS \$					48,000

ESTIMATED YEAR THREE MAINTENANCE & INSPECTIONS

: \$ 367,200

TOTAL ESTIMATED THREE YEAR MAINTENANCE PRICE

(Total of Year One Semi-Monthly, Monthly and Annual Maintenance & Inspections)

\$ 969,000

*Prices are inclusive of labor, parts and materials associated with the performance of Semi-monthly, Monthly and annual maintenance and Inspections.

PART IV - 7

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PROCUREMENT
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EXHIBIT "B"
LABOR RATES **

YEAR ONE

<u>Est. Hrs</u>		<u>Rate Per Hour</u>	= \$	<u>Est. Total for Labor</u>
250	X	\$ 180	= \$	45,000
Mechanic (Regular Hours) Mon.-Fri. 7:00 AM to 3:30 PM (Excluding Holidays)				
300	X	\$ 300	= \$	90,000
Mechanic (Overtime Hours) Mon.-Fri. 3:30 PM to 7:00 AM Sat., Sun., and Holidays				
250	X	\$ 150	= \$	37,500
Helper (Regular Hours) Mon.-Fri. 7:00 AM to 3:30 PM (Excluding Holidays)				
300	X	\$ 225	= \$	67,500
Helper (Overtime Hours) Mon.-Fri. 3:30 PM to 7:00 AM Sat., Sun., and Holidays				

ESTIMATED YEAR ONE COST OF LABOR: \$ 240,000

YEAR TWO

<u>Est. Hrs</u>		<u>Rate Per Hour</u>	= \$	<u>Est. Total for Labor</u>
250	X	\$ 190	= \$	47,500
Mechanic (Regular Hours) Mon.-Fri. 7:00 AM to 3:30 PM (Excluding Holidays)				
300	X	\$ 315	= \$	94,500
Mechanic (Overtime Hours) Mon.-Fri. 3:30 PM to 7:00 AM Sat., Sun., and Holidays				
250	X	\$ 160	= \$	40,000
Helper (Regular Hours) Mon.-Fri. 7:00 AM to 3:30 PM (Excluding Holidays)				
300	X	\$ 235	= \$	70,500
Helper (Overtime Hours) Mon.-Fri. 3:30 PM to 7:00 AM Sat., Sun., and Holidays				

ESTIMATED YEAR TWO COST OF LABOR: \$ 252,500

EXHIBIT "B"
LABOR RATES **

YEAR THREE

	<u>Est. Hrs</u>	X	<u>Rate Per Hour</u>	=	<u>Est. Total for Labor</u>
Mechanic (Regular Hours) Mon-Fri. 7:00 AM to 3:30 PM (Excluding Holidays)	<u>250</u>		\$ <u>200</u>		= \$ <u>50,000</u>
Mechanic (Overtime Hours) Mon.-Fri. 3:30 PM to 7:00 AM Sat., Sun., and Holidays	<u>300</u>		\$ <u>330</u>		= \$ <u>99,000</u>
Helper (Regular Hours) Mon-Fri. 7:00 AM to 3:30 PM (Excluding Holidays)	<u>250</u>		\$ <u>170</u>		= \$ <u>42,500</u>
Helper (Overtime Hours) Mon.-Fri. 3:30 PM to 7:00 AM Sat., Sun., and Holidays	<u>300</u>		\$ <u>245</u>		= \$ <u>73,500</u>

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ESTIMATED YEAR THREE COST OF LABOR: \$ 265,000

TOTAL ESTIMATED THREE YEAR LABOR PRICE \$ 757,500

** Labor rates for Emergency Work & Non Routine work on equipment are all inclusive wage rates which shall include the Contractor's overhead, profit, travel time and cost for vehicle use including tolls. Compensation for materials used shall be according to the section of the Contract entitled "Extra Work" and shall be subject to the overall dollar limit on Extra Work set forth in that section.

EXHIBIT "C"

PARTS - Three Years

Description: Compensation for Part and Materials Purchased by the Contractor for routine maintenance repairs and Extra Work:

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Est. 3- Year <u>Net Price</u>	Contractor's Percentage Mark- up Plus/Minus or no <u>Mark-up</u>	<u>Est. Total</u>	Est. 3-Year <u>Net Price</u>	Est. Total <u>3-Year Cost</u>
\$75,000	X <u>8%</u> %	= \$ <u>6000</u>	+ \$ <u>75000</u>	= \$ <u>81000</u>

EXHIBIT "D"

FUTURE EQUIPMENT

It is presently anticipated, but not guaranteed, that the following equipment will become part of this agreement during the first and second year. But such services shall be considered an integral part of this contract as well as integral part of the bid comparison.

PERIODIC ROUTINE MONTHLY MAINTENANCE	NUMBER OF UNITS		Unit Price	=	Estimated Annual Total
Post G	1 Outbound	x	\$	=	\$
Post H	1 Outbound	x	\$	=	\$
Post J	1 Outbound	x	\$	=	\$
Post O	1 Outbound	x	\$	=	\$
Post P	1 Outbound	x	\$	=	\$
Post S	1 Outbound	x	\$	=	\$
Post V	1 Outbound	x	\$	=	\$
Post W	1 Outbound	x	\$	=	\$

ESTIMATED TOTAL PRICE FOR FUTURE WORK \$ _____

Date: 07/26/2007

ADDENDUM #2

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EXHIBIT "D"

REVISED

FUTURE EQUIPMENT

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PROCUREMENT

It is presently anticipated, but not guaranteed, that the following equipment will become part of this agreement during the first and second year. But such services shall be considered an integral part of this contract as well as integral part of the bid comparison.

PERIODIC ROUTINE MONTHLY MAINTENANCE	NUMBER OF UNITS		Unit Price		# of months		Estimated Annual Total
Post G	1 Outbound	x	\$ 1600	X	12	=	\$ 19,200
Post H	1 Outbound	x	\$ 1600	X	12	=	\$ 19,200
Post J	1 Outbound	x	\$ 1600	X	12	=	\$ 19,200
Post O	1 Outbound	x	\$ 1600	X	12	=	\$ 19,200
Post P	1 Outbound	x	\$ 1600	X	12	=	\$ 19,200
Post S	1 Outbound	x	\$ 1600	X	12	=	\$ 19,200
Post V	1 Outbound	x	\$ 1600	X	12	=	\$ 19,200
Post W	1 Outbound	x	\$ 1600	X	12	=	\$ 19,200

ESTIMATED TOTAL PRICE FOR FUTURE WORK \$ 153,600

EXHIBIT "E"
PROJECT WORK

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PROCUREMENT

Provide a labor and material Lump Sum Bid Price for the items listed below: (See the section of the specifications entitled, "PROJECT WORK"). Project work may, at the sole discretion of the Manager, be performed during the term of the Contract. No Project Work shall be started without proper authorization.

DESCRIPTION OF WORK

VEHICLE ARREST SYSTEM

**Lump Sum
Bid Price**

Provide labor and material for the following projects:

- (1) Remove and repair barrier road plate (straightening) and perimeter frame, replace barrier hydraulic cylinders and misc hardware.
Furnish, install and maintain temporary steel plates during repair.

\$ 28,500

- (2) Remove barrier plate and repair barrier pivoting mechanism.
Furnish, install and maintain temporary steel plates during repair.

\$ 28,500

ESTIMATED PRICE FOR ALL VEHICLE ARREST SYSTEM PROJECT WORK

\$ 57,000

EXHIBIT "F"
PRICE SUMMARY

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(a)	Estimated Total 3-year maintenance & Inspections Price (From Exhibit "A")	\$ <u>969,000</u>
(b)	Estimated Total 3-year Labor Price (From Exhibit "B")	\$ <u>757,500</u>
(c)	Estimated Total 3-Year Price for Parts (From Exhibit "C")	\$ <u>81,000</u>
(d)	Estimated Total 3-Year Price for Future Work (From Exhibit "D")	\$ <u>153,600</u>
(e)	Estimated Total Price for Project Work (From Exhibit "E")	\$ <u>57,000</u>
ESTIMATED TOTAL CONTRACT PRICE		\$ <u>2,018,100⁰⁰</u>