# Opportunities for Certified MWBE Firms

## *LaGuardia Airport Redevelopment Program*

THE PORT AUTHORITY OF NY & NJ

UNDER THE LEADERSHIP of Governor Andrew M. Cuomo, The Port Authority of New York and New Jersey is embarking on a robust and multi-year procurement process for the redevelopment of LaGuardia Airport. Upon completion, the airport will be transformed into a single, structurally unified terminal with expanded transportation access, significantly increased taxiway space, and best-in-class passenger amenities. To prepare for this unprecedented project, the agency is working closely with the State of New York, LaGuardia Gateway Partners (LGP), and Delta Air Lines to increase its pool of certified minority and women-owned businesses. The agency is committed to meeting the Governor's 30% MWBE goal, the highest such goal in the nation.

## Terminal B Redevelopment By LaGuardia Gateway Partners (LGP)

LaGuardia Gateway Partners, which was selected as the preferred proposer for the Terminal B project in May 2015, has already begun outreach to over 500 MWBE certified firms. What's more, through their design and construction contractors, LGP will bid out work packages in early 2016. LGP has already hosted or participated in more than 30 outreach events and plans to be involved in more, which they will promote in local community publications and trade journals.

All Port Authority of New York & New Jersey (PANYNJ) and New York State (NYS) MWBE certified firms are eligible to participate on this project.

Expect early contracting opportunities in plumbing, fire protection, electrical systems, demolition and pre-cast concrete. Additional opportunities in other areas will follow.

**Project Timeline:**

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| October 2012: | Public Request for Qualifications for LaGuardia Terminal B replacement issued |
| Summer 2013: | Request for Proposals Issued to Short-Listed Qualified teams |
| May 2015: | LaGuardia Gateway Partners selected as Preferred Proposer for Terminal B Redevelopment |
| July 2015: | Governor Cuomo unveils vision for comprehensive redevelopment of New York's LaGuardia Airport |

## Project Activities Going Forward

| 4th Quarter 2015/ 1st Quarter 2016 | 4th Quarter 2015/ 1st Quarter 2016 | 1st Quarter 2016 | 2nd Quarter 2016/ 3rd Quarter 2016 | 3rd Quarter 2019/ 4th Quarter 2019 |
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| Master Plan design coordination ongoing between PANYNJ, LGP and Delta Airlines (leasee of Terminals C & D) | PANYNJ Board approval of Terminal B deal | LGP begins bidding and awarding out construction packages | Commencement of construction | Completion of New Terminal B Headhouse |

## Port Authority MWBE Programs

The Port Authority's Office of Business Diversity and Civil Rights and the Aviation Department have a comprehensive set of ongoing support programs designed to promote opportunities and assist MWBEs, local businesses and job seekers, as follows:

- **The Air Services Development Office (NY & NJ):** Brings aviation industry buyers together with local businesses. It matches the purchasing needs of the aviation community with the broad range of products and services available from area businesses.
- **The Council for Airport Opportunity (NY & NJ):** Promotes the growth and development of aviation industry job opportunities for residents from communities surrounding the NY and NJ metropolitan airports while also responding to the human resource needs of airport employers.
- **Technical Assistance:** Assists prime contractors in meeting their MWBE goals and analyzing contracts for subcontracting opportunities.
- **Business Resource Centers:** Provides support and guidance to MWBEs and access to contract drawings.
- **Financing Programs:** Offers a menu of initiatives to assist small business owners with bonding, loans and wrap-up insurance.
- **On-line MWBE and ACDBE/DBE Directories:** Provides a list of PA/NYS-certified firms to facilitate subcontracting, joint-venture partnering, and identification of suppliers.
- **Outreach Events:** Provides information on upcoming construction, procurement, architectural/engineering and other opportunities to MWBEs.

## Delta Air Lines Redevelopment of Terminals C & D

Delta Air Lines has announced its intention to redevelop Terminals C & D in parallel with the Terminal B redevelopment, with their construction commencing as soon as practicable without disrupting the Terminal B project timetable or airport operations.

The Port Authority and ESD will use their database to circulate event notifications.

## Where do I find out about upcoming LaGuardia events?

Event information will be emailed to certified PANYNJ and NYS ESD firms and publicized through local press including:

- El Diario
- ENR Albany
- Long Island City & Astoria Journal
- McGraw Hill, ENR – printed & online
- World Journal – Chinese
- Queens Ledger
- El Especialito
- FuzeHUB
- Minority Commerce Weekly
- New York Amsterdam News
- The Business Journals, Albany NY

**For more information, visit these websites:**

LaGuardia Gateway Partners
http://www.laguardiagatewaypartners.com

Air Services Development Office
http://www.asdoonline.com/

Council for Airport Opportunity
http://www.caonynj.com/

Online directories
http://minipro.panynj.gov/pls/apexcfprd8/f?p=120:1

Technical, Business Resource, and Financing
http://www.panynj.gov/business-opportunities/sd-business-resources.html

Supplier Diversity & Certification
http://www.panynj.gov/business-opportunities/supplier-diversity.html

Procurement and Vendor Information
http://www.panynj.gov/business-opportunities/vendor-information.html

Empire State Development Certification
https://ny.newnycontracts.com/FrontEnd/StartCertification.asp

Empire State Development Information
http://esd.ny.gov/MWBE.html

Port Authority MWBE Certification
https://panynj.diversitysoftware.com/FrontEnd/StartCertification.asp

**Contacts:**

**LGP:** MWBE.Opportunities@skanskawalsh.com

**Delta:** LGA-contracting@delta.com or 718.751.3649

Visit us at: http://www.panynj.gov/business-opportunities/sd-events-news.html to register for upcoming events.