

Council on Port Performance | MINUTES

Meeting Date: March 9, 2016 | **Meeting Location:** Maher Training Room, Elizabeth, NJ

Attendees: Molly Campbell, John Nardi, Gary Cross, John Atkins, Frank Grossi, Jeff Bader, David Cicalese, Tom Adamski, Jon Donnelly, Pat Hackett, Thorkild Hove, Ed Fox (on behalf of Adele Fasano), Mike McGuinness, Steve Schulein, Mike Wilson, Jeff Flumignan, Bethann Rooney, Amanda Valdes

Guests: Dan Pastore, Bob LaMura, Mike DiVirgilio, Beverly Fedorko

Excused: Dennis Daggett, Ed Elkins, Wilby Whitt, Phil Connors, Keith Lovetro, Bill Shea, Jim Mara

Agenda :

- 1.) Welcoming Remarks
- 2.) State of the Port
 - a. Year End Figures
- 3.) Implementation Team Updates (as necessary)
 - a. IT Status Reports
 - b. Equipment
 - c. Customer Care
 - d. Gate Operations
- 4.) Future Rail Implementation Team
- 5.) Government and Community Outreach Committee
- 6.) Old Business
 - a. SOLAS Weight Verification Rule
- 7.) New Business
 - a. New Shipper Representative
 - b. Monthly Forecast Format
 - c. Most critical 3-5 items by completion of Bayonne Bridge
- 8.) Open Forum
- 9.) Housekeeping
- 10.) Next Steps and Action Items

Welcoming Remarks Molly Campbell:

- Attended the US Ports, Investing in Engines of Economic Development and American Competitiveness roundtable in Baltimore earlier this week
 - Secretaries of Transportation, Labor, and Commerce also in attendance
 - Discussion focused on what can be done to improve port infrastructure to make US ports more competitive
- Emphasized importance of keeping the group's momentum and recommit to completing recommended initiatives
- Molly and John to travel to DC in April to meet with various trade associations & Federal Agencies

State of the Port:

- 2015 was a record year at 3.6 million containers up 9.6% over 2014

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- Every month of 2015 was a record
- US East Coast market share at 15.9%, the highest ever
- January 2016 was the best January ever for both containers and rail
- Labor Update
 - NYSA has received all longshoreman they've requested
 - Working to bring in 30 checkers
 - 50 positions lost during 2015 due to retirements, etc. need to be backfilled
 - January 29th walkout damaged the perception of the port's stability
 - Cause of walkout remains unclear

Implementation Team Updates:

Equipment

- There is nothing stopping the IEPs from moving forward with a gray pool.
 - Council suggested PA intervene to stress the importance of a shared pool
 - Despite this challenge, Council members commented that chassis quality and inventory is much better today than before
- Council members also commented on criticism of the CPP during last week's TPM conference
 - Attendees expressed concern that CPP hasn't delivered on the single most important recommendation - a gray chassis pool
 - Truckers want a single agreement with equipment providers at the port

Customer Care

- KPIs have been identified and defined
 - The team is in the process of working with terminal operators to discuss the kind of information that they are able to share
 - Once data set has been established, the team will determine the frequency and format of their reporting
 - Council agreed data captured through geo-fencing must be standardized
 - Data regarding queues should be measured with and without trouble ticket delays
- Trucker's Resource Guide will be updated, both online and print copies

Gate Operations

- Global is working with trucking community to evaluate the feasibility of an appointment system
- Enhancements to TIPS in process
 - Usage has not increased as much as hoped
 - Program needs more exposure
 - Port Authority staff will prepare a Port of New York & New Jersey "Tool Kit" to help ocean carriers market TIPS
 - Government and Community Outreach Committee suggested a "Show & Tell" event with various media outlets to demonstrate TIPS's value
 - All agreed we need to find a way to utilize entities with a larger reach to tell our story

Rail Implementation Team

- Team has experienced difficulty for many months
 - Team leadership believes nothing can be done until the Bayonne Bridge is raised
- Systemic issues exist today that could be addressed by the team, i.e. transfers between terminals

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- In the past two weeks Global has been able to accelerate moves to rail by being open on Sundays and by utilizing block stowe
- Council expressed disappointment that there was no representation from the rail or equipment sectors at the meeting - All agreed that both groups need to be reinvigorated

Government and Community Outreach Committee:

- Economic impact fact sheets have been completed and will be posted to NYSA & PA websites
 - Fact sheets include vital information for government decision makers
- Application for Harvard's Innovations Award in Government is completed and will be submitted in advance of the April 15th deadline
 - Potential monetary award could be used to offset costs of CPP efforts
- NYSA Annual Report available in online and print copies

Old Business:

- SOLAS Weight Verification Rule
 - Roundtable held in DC included US Coast Guard and World Shipping Council
 - July 1, 2016 deadline will not change
 - Continued emphasis on importance of educating shipping community
 - Terminal operators to meet this week to discuss establishment of a common framework to address requirements
 - OCEMA working group will be mapping out format and processes

New Business:

- New shipper representative needed
 - PA Staff to provide short list of potential participants
- Membership changes
 - Ed Elkins (NS) will be replaced by Randy Bayles
- Monthly Forecast Format
 - Draft template provided based on 5 years of historical data received by terminal operators
 - Data can determine average days of arrival/departure and associated congestion
 - CPP suggested gate data might be more valuable
 - All terminal operators forecast activity 7 days out
 - Data could possibly be shared on TIPS (i.e. red/yellow/green conditions)
 - Terminal operators agreed to discuss at March 10th meeting
- 3-5 most critical items by completion of Bayonne Bridge
 - CPP wants to address these items to ensure success
 - As cargo volumes rise, infrastructure outside the gates needs to adapt
 - Extended hours and gates will be necessary
 - Feasibility of appointment systems important
 - Warehouses and distribution centers need to adjust hours of operation to support terminal operators
 - More cargo needs to shift to rail
 - CPP to provide additional suggestions in advance of May 11th meeting

Open Forum:

- MARAD reported that \$2 billion has been earmarked by Federal Highways
 - Suggested to work with governor to define a list of eligible programs
- CPP should continue to work with media outlets to promote the work of the CPP

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- OCEMA willing to manage chassis pool
 - Estimated start up 60-90 days
- CBP requested they stay informed to potential changes to terminal hours to adjust resources accordingly

Action Items/Deliverables for Next Meeting:

- BR to prepare aggregated list with monthly targets to MC and JN
- Provide MC and JN with attendance history
- Distribute Implementation Team's February update
- Bob L (SAIR) to provide short list of potential shippers to participate on Council
- MTOs to discuss their ability to publish daily/weekly forecasting in a standardized way
- Beverly to develop bullet points for a more aggressive CPP ad campaign
- Council members to submit their top 5 priority projects to Beth