**Meeting Date:** March 13, 2019  |  **Meeting Location:** 1210 Corbin St, Port Elizabeth, NJ 07201

**Attendees:** Amanda Valdes, Cory Wyatt, Dan Pastore, Gary Cross, Frank Grossi, Geri Lewis, Hilary McCarron, Jeff Bader, Jeff Flumignan, Jim Mara, John Nardi, Jon Donnelly, Kurt Mittenzwei, Mike McGuinness, Ricard Wermeister, Rich Hanson, Sam Ruda, Steve Schulein, Thorkild Hove, Tom Adamski, Rado Saragih, Mike DiVirgilio, Melisia Taylor, John Farrell, Lou Testa

**Excused:** Anne Strauss Wieder, Beth Rooney, Bob Fredman, Bob LaMura, Carl Warren, Greg Brinkman, Greg Moore, Jennifer Polli, John Atkins, Maryam Lavan, Rachel Chang, Randy Bayles, Tim Tierney

1) Opening Remarks  
2) Port Master Plan Update  
3) Labor Update  
4) State of the Port – YTD January 2019  
5) Implementation Team Updates  
   a. Crisis Management & Communications Planning  
   b. Rail Network Optimization  
   c. Supply Chain Analysis  
   d. Chassis Provisioning  
   e. Integrated Dashboard  
   f. Workforce Development  
   g. Marketing/Public Relations  
6) Open Forum  
7) Next Steps & Action Items

**Labor Update**

- Approval for over 650 people— 500+ longshoreman new hire requests to the Waterfront Commission  
- Sending candidates to Commission week of March 11th for final approval  
- Pension window is open week of March 11th— approximately 90 mechanics are eligible.

**State of the Port – YTD 2018**

- Record for the month of January— 5th highest all-time monthly volume  
- Month of January:  
  - 622,531 TEUs moved through the Port of NY/NJ  
  - 327,345 TEUs of loaded imports  
  - 111,833 TEUs of loaded exports  
  - 182,337 TEUs of export empties
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- Over the period of 2016 to present, the number of customers at the Port of NY & NJ has increased from 150k to 180k
- Rail volume growth year-over-year for the month of January was 8.8%
- Currently undergoing a rail cargo origin & destination study— analysis will be completed in the near term

Crisis Management & Communications Planning

- Team recommends establishing a protocol similar to the Winter Storm coordination calls for other hazards / emergencies
  - Would like to host a drill annually
- Alternative queuing space is being evaluated— potential MOU with Vince Lombardi Service Areas
- Implementation of Appointment Systems across terminals may reduce the amount of queuing space necessary

Rail Network Optimization

- RAFF tracks and Waverly Loop infrastructure development, to relieve congestion and enhance fluidity, has been approved for grant funding and is slated for 2019-2020 completion
- Currently working on a method to forecast the number of rail cars needed each week to service volume
- Met with Advent about software options for optimizing rail operations— concept is for the railroads and marine terminals to share data in order to help plan for the servicing of rail volume

Supply Chain Analysis

- Meeting about Port Truck Pass took place in January to discuss forecasting potential
- Provided an update to the group regarding the Marine Highway Alliance
- Port Authority purchased new data for survey on regional warehousing; the first survey method did not provide enough responses

Chassis Provisioning

- Recent studies have shown that grey pools at various U.S. ports have not been completely successful
- Need to arrange a group meeting to discuss 5-year plan for chassis provision
- States lawmakers continue to look at trucking and the owner-operator model
- California bill is evaluating who will manage the inspection/maintenance of chassis and where it will take place. Impact elsewhere yet to be seen.

Integrated Dashboard

- Letter was sent to STS with requested KPIs— waiting to hear back from STS on path forward
Workforce Development

- Goal is to expand outreach of workforce development in Staten Island
- PANYNJ WD participated in Career Con in Staten Island for High School Students
- Met with College of Staten Island to discuss possibility of developing a supply chain program
- Upcoming Events:
  - April 4th- Newark public school family job fair
  - Essex County job fair week of March 18th
  - CPP Workforce Dev. team event on April 26th at Newark Public Library
  - May 15th career fair at Bayonne cruise terminal- focused on career awareness
- Port Authority and NY Shipping Association met with NJ Dept. of Labor on WD issues in port — DOL has money for new employee and apprentice training that port TLD employers could potentially tap into
- Governor’s office is active in getting approval for labor hires at waterfront
- If interested in participating at career events, please reach out to Hillary McCarron @ hmccarro@panynj.gov

Marketing Public Relations

- Feb 7th meeting with STS, NYSA, PA and MTO representatives
- Outreach to target audience has been focused on BCOs- moving forward we will also target steamship lines and 3PLs
- Recently updated Port of NY & NJ logo
- PONYNJ had a large presence at RILA conference in Orlando, FL
- Port Authority resumed sponsorship at TPM in Los Angeles/Long Beach

Open Forum

- Street Turns
  - Bi-State reported that certain Carriers have initiated a street-turn fee and refer truckers to a web portal that handles the administration.
- Weather Events
  - When State of Emergency is declared, issues arise due to trucks being taken off the road.
  - Continued planning for coordinated action of port terminals and other port users during a weather event is important.
  - Further understanding of all the implications of trucks being removed from the road during a State of Emergency is a critical future discussion.
- Technology
  - Terminal operators are approximately two months away from completing a cyber security testing exercise; this exercise has been on-going for the past few months.
- Short Sea Shipping
  - Marine Highway Alliance meeting on March 14th
  - NJDOT and Maryland Port Authority new members of the Marine Highway Alliance
Next Steps & Action Items

- Develop capability to forecast rail and chassis volume 4 weeks out in order to better understand equipment needs
- Further understand the implications of trucks being removed from the road during a state of emergency