Meeting Date: May 10, 2017 | Meeting Location: Maher Training Room, Elizabeth, NJ

Attendees: Molly Campbell, John Nardi, John Atkins, Frank Grossi, Jim Mara, David Cicalese, Jeff Bader, Tom Adamski, Jeff Evanoff, John Mizerek (on behalf of Greg Moore), Jim Bowe (on behalf of Keith Lovetro), Al Donofrio (on behalf of Adele Fasano), Jakub Rowinski (on behalf of Anne Strauss-Weider), Amanda Valdes

Excused: Gary Cross, Frank Grossi, Mike Wilson, Dennis Daggett, Jon Donnelly, Randy Bayles, Wilby Whitt, Bill Shea, Jeff Flumignan, Mike McGuinness, Beth Rooney

Guests: Charles Cunningham, Mike DiVirgilio, Dick Jones, Bob LaMura, Hilary McCarron, Dan Pastore

Agenda:

1.) Opening Remarks/Agenda Changes
2.) Bayonne Bridge Navigational Clearance Project
   a. Air draft restrictions rescinded for current fleet – April 2017
   b. Completion June 30th
3.) State of the Port – Q1 2017
4.) Alliance and Service Changes
5.) Implementation Team Updates (as necessary)
   a. Equipment
   b. Customer Care
   c. Gate Operations
   d. Workforce Development Implementation
   e. Rail
6.) Old Business
   a. Vessel Coordination Work Group
7.) New Business
8.) Open Forum
9.) Next Steps and Action Items

Opening Remarks/Agenda Changes:

- Additional items added to discussion in New Business:
  o Redirecting empties
  o Change in GenSet policies
  o Increase in lost boxes at terminals
  o Letter from ILA regarding land rates for chassis maintenance and repair

Bayonne Bridge Navigational Clearance Project:

- Completion schedule revised from the end of 2017 to June 30th
- Restrictions on current fleet were rescinded in April
- PA intends to hold a celebratory event in coordination with NJ Governor’s office

State of the Port – Q1 2017:

- First quarter volume a new record
  o Up 2.4% compared to Q1 2016 and up 4.2% compared to Q1 2015
• Import loads up 2%
• Export empties up 6.2%
  o Indicative of future volumes (empties returning as import loads)
• Bulk volumes are down due to the Port’s excess salt inventory due to mild winter months
• Preliminary April 2017 numbers are strong
• Will begin to see full impact of Alliance changes in May

Alliance and Service Changes:
• PA staff presented a summary of Alliance and structural changes
  o Cautioned that information shared is fluid
  o Working directly with ocean carriers and terminals to confirm accuracy
  o Emphasis on continued communication with Port community
• April and May activity will provide higher level of detail regarding changes in vessel size and their discharge volumes
• Terminals and labor are preparing for these changes by extending gate hours and offering weekend gates
  o GCT Bayonne’s appointment system has been working very well
    ▪ 6:00 AM – 10:00 AM window has been met with high level participation
    ▪ May extend window to 11:00 AM to support anticipated changes

Implementation Team Updates:

Equipment
• Flexi-Van Leasing and Direct ChassisLink Inc. will launch a pool of pools beginning June 1st
  o Known as the Asset Sharing Program-Northeast (ASPN), it will allow draymen to utilize either supplier’s chassis to haul a container with an affiliated steamship line
  o Trucking companies will have access to approximately 8,000 chassis in a model similar to the system in LA and Long Beach
  o Both will still manage their respective pools independently and set their own daily rental prices
  o Welcome other chassis providers to join if they can meet contractual and insurance requirements
• TRAC Intermodal will not participate in the new pool of pools
  o Proposed a centrally managed pool, and argued that one manager and one set of rules would be more effective
  o Control over policy decisions and voting structure hampered further negotiations
• Since a grey chassis pool was first recommended by the PPTF, market forces have reduced the criticality of a single interoperable pool. Truckers now control nearly twice as many chassis as they did in mid 2014 and all three IEPs have infused new units into the region and reduced the out of service levels.

Customer Care
• Team is in a holding pattern until there’s movement on expanded collection of KPIs
  o Most MTOs did not support the initiative for various reasons
    ▪ Will not report beyond the four established KPIs (Gate Moves, Inventory, Dwell Time, and Trouble Tickets)
• Welcome new thoughts/ideas and offered assistance to all teams
Will provide an outline of their successfully completed initiatives at next meeting to determine future tasks

**Gate Operations**
- GCT Bayonne’s appointment window was increased to 10:00 AM effective April 20th
- TIPS registration and use has increased
  - Working on enhancements to reservation availability screen
  - Expanding information on empties
- Change to home screen design
- Help Desk phone number for Port Truck Pass will be changed effective May 15th to 1-877-822-9296.
  - PA will assist in messaging to inform port community (i.e. eAlerts, Breaking Waves)

**Workforce Development**
- Interim progress report completed
- More discussion required regarding commitment and support from industry
  - Team will brief CPP at next meeting

**Rail**
- Group has been re-established
  - First meeting scheduled for May 23rd

**Old Business:**
- Vessel Coordination WorkGroup update
  - Last simulation course for the 14,000 TEU vessel is taking place this week at MITAGS
  - On May 16th, the US Coast Guard is hosting a meeting of all interested port stakeholders to discuss impact of larger vessels calling the Port in the near future
  - WorkGroup will reconvene after that meeting
- WorkGroup is drafting a guidebook that will be used to manage the movement of the larger vessels

**New Business:**
- Repositioning of empties
  - Trucking community feels that the process to return empties has gotten worse since new Alliances have gone into effect
  - This has created additional drayage charges to terminate containers
  - Issue needs to be addressed with OCEMA
  - Should also be brought up for discussion at next Port Users’ Group meeting
- GenSet availability
  - Some carriers will not supply GenSets unless it has been contracted in advance
  - New GenSet surcharges range between $150 and $300
- Increase in lost boxes on terminal
  - Recent uptick in lost boxes at some terminals
  - Boxes found within 1-2 days and demurrage is waived
  - Terminals pay $100 for each lost box
- ILA letter to PA and NYSA
  - Requesting PA to assist, where it can, to support competitive rates at chassis maintenance and repair locations
  - Noted other port authorities provide land at no cost for these functions
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- Further discussions with key players are necessary to communicate concern/input
  - Online vote to have Mr. Michael Wingert, Director of Logistics for Heineken USA, join CPP to represent BCO sector
    - Unanimously approved

**Open Forum:**

**Action Items/Deliverables for Next Meeting:**

- Customer Care Team will provide an outline of their successfully completed initiatives at next meeting to determine future tasks
- Workforce Development Team will brief Council at July 19th meeting to discuss next steps