Meeting Date: September 20, 2017  |  Meeting Location: 1210 Corbin Street, Port Elizabeth, NJ 07201

Attendees: Molly Campbell, John Nardi, Gary Cross, John Atkins, Jim Mara, Jeff Bader, Tom Adamski, Jon Donnelly, Michael Wingert, John Farrell, Jim Bowe (on behalf of Keith Lovetro), Steve Schulein, Ed Fox, Mike McGuinness, Anne Strauss-Weider, Beth Rooney, Amanda Valdes

Excused: Frank Grossi, Mike Wilson, Greg Brinkman, Randy Bayles, Wilby Whitt, Bill Shea, Thorkild Hove, Jeff Flumignan,

Guests: Kristen Figaro, Hilary McCarron, Dan Pastore

**Agenda:**

1.) Opening Remarks
   a. Member Updates
   b. Vote for CES Participation
2.) State of the Port – YTD 2017
3.) Port Master Plan
   a. November Briefing
4.) Labor Update
5.) 2018 Priorities/Next Steps
6.) Implementation Team Updates (as necessary)
   a. Equipment
   b. Customer Care
   c. Gate Operations
   d. Workforce Development Implementation
   e. Rail
7.) Old Business
   a. Global Ransomware Attack – Hotwash Scheduled
8.) Open Forum
9.) Next Steps and Action Items

**Opening Remarks:**

- Bayonne Bridge Celebrations were successful
  - Emphasize need for Port community to continue to work as one to move forward
- Member Updates
  - Michael Wingert (Heineken) and Greg Brinkman (Bob’s Discount Furniture) now represent the BCO sector
- CES Participation
  - Group agreed that CES representation on Council would be beneficial
  - CES operators will select member amongst themselves
  - Participation will be tied to how the CES presents cargo to CBP

**State of the Port – July 2017:**

- Year-to-date container volumes set a new record
Council on Port Performance | MINUTES

- Up 6.5% compared to 2016
- Up 3.4% compared to 2015
- Preliminary August 2017 numbers indicate another record month
- Import volumes are up nationwide, with the exceptions of Miami, San Diego, Wilmington, NC

- Rail volumes are also setting records
  - Year-to-date up 2.6%
  - June volumes in excess of 50,000 lifts, a new record
  - Preliminary August volumes also indicate a record month
- Year-to-date rail volumes up 3%
  - Preliminary June volumes in excess of 50,000 lifts, a new record
- Year-to-date auto volumes up 10.1%
- Historically, September container volumes slow down

**Port Master Plan:**
- Project Manager briefing to CPP at November 15th meeting

**Labor Update:**
- Expect to open for labor at the NY facilities
  - Close to 300 employees lost over the past three years
  - Provision will focus on hiring New York residents

**2018 Priorities/Next Steps:**
- November 15th meeting will largely focus on identifying 2018 priorities
  - Group agreed on the necessity of this planning exercise/discussion
    - Will allow CPP to hit the ground running in the new year
  - Members were asked come prepared to address issues regarding current and future initiatives
- Revisit original 23 recommendations
  - Identify which ones still need support
  - Identify those that have not advanced, but should
- Update existing reference guides/marketing material as necessary
- Other important issues for consideration:
  - Door Moves
  - Rail & Short Rail
  - Resiliency
  - Cyber Security
- Continue unified messaging by all CPP members
  - NYSA Economic Impact Study wrapping up
    - Planning for associated press conference

**Implementation Team Updates:**

**Equipment**
- Chassis working group needs to be a 2018 priority
- Discussion among IEPs ongoing
  - Committed to gray pool under the right conditions
  - Supportive of new participants, i.e. trucking community
- Multiple providers working at the same facility would be a good first step
- Council members from trucking sector acknowledged improved performance
OCEMA comments:
- Port-wide pool is a requirement, not just “nice to have”
- Members believe Port is at risk because the issue hasn’t been prudently addressed
  - Port Authority has responsibility to ensure that the Port is not jeopardized
- Would like to discuss the framework for a cooperative type pool
  - Neutral pool manager
  - Governance would include various stakeholders, including the three IEPs
  - Low barriers for those who want to participate in the pool
  - Users should be able to select chassis provider of choice
  - Neutral management key to protecting commercial information of those contributing to the pool
- OCEMA interest remains to manage pool according to the rules and regulations set forth by its governing body

Customer Care
- Terminal Services Guide will be updated

Gate Operations
- GCT Bayonne’s appointment window was increased to 12:00 PM effective September 20th
  - Continued positive response by trucking industry
  - Substantial decrease in turn times
    - Double moves take less than 45 minutes during appointment windows
    - Some trucking companies have been able to complete 3-4 turns a day
- Maher Terminals has also consistently recorded turn times of under an hour for a double move

Workforce Development
- Hilary McCarron, Port Policy & Planning Manager for PA, has taken over the team
  - Nick R. to continue on team
- Essex County Superintendent of Schools
  - New school being built named after Congressman Payne, Sr.
  - Logistics/Transportation curriculum to be developed with PA and Workforce Development Group support
  - Adult education courses also under development to promote career opportunities in the industry
- Liberty Science Center’s Port Display is being updated for the center’s 25th anniversary
- Educational materials/brochures under development by WD Group
- PONYNJ TLD site on LinkedIn has been created to encourage port partners to post job opportunities
  - https://www.linkedin.com/groups/8610391
- TLD’s work should be publicized via Breaking Waves, etc.
  - Highlight the fact that it was not an original recommendation, but CPP recognized the need

Rail
- Group focus on bottlenecks
- PA has reached out to terminals to discuss enhancing commercial efforts to attract and retain rail business
- Next meeting scheduled for October 4th
Old Business:

Cyber Security
- Series of Hotwashes scheduled with industry partners mid-October
  - Identifying all touchpoints affected by the event
- Terminal and carrier meeting with CBP to discuss EDI/data transfer issues

Open Forum:
- Jones Lang LaSalle has identified New Jersey Region (includes New York and Pennsylvania) as largest industrial market in the US
  - In Q2 2017, North Jersey had 810 million square feet of industrial space
    - 100 million square feet more than in 1998
    - Sites are moving as close to population centers as possible
- NAIOP to hold Industrial Conference in Jersey City in June of 2018
- Thanks to Mike McGuinness for his article publicizing the work of the Council
- John Nardi received the 2017 Malcolm McLean Award at Association of Bi-State Motor Carriers’ 2017 Golf Outing & Awards Luncheon held on September 18th

Action Items/Deliverables for Next Meeting:
- Re-evaluation of 2018 priorities
  - Group should be fully prepared to address issues regarding current and future projects
  - Invitations will be extended to sub-committees to participate