Meeting Date: September 28, 2016 | Meeting Location: Maher Training Room, Elizabeth, NJ

Attendees: Molly Campbell, John Nardi, Gary Cross, Frank Grossi, Jim Mara, Tom Adamski, Steve Schulein, Phil Connors, Pat Hackett, Keith Lovetro, Jon Donnelly, Jeff Flumignan, Jeff Evanoff, Anne Strauss-Wieder, Bethann Rooney, Amanda Valdes

Guests: Dan Pastore, Bob LaMura, Mike DiVirgilio, Beverly Fedorko, Janis Rich-Gutierrez, Sam Ruda, Nick Raspanti, Hilary McCarron, Rahaman Muhammad, Frank Smallwood, Tom Bacote, Alturrick Kenney

Excused: John Atkins, Mike Wilson, David Cicalese, Dennis Daggett, Jeff Bader, Adele Fasano, Bill Shea, Randy Bayles, Wilby Whitt, Mike McGuinness

Agenda:

1.) Welcoming Remarks
2.) State of the Port
   a. YTD Figures through August
3.) Labor Update
4.) Hanjin Status
5.) Workforce Development Proposal
6.) Implementation Team Updates (as necessary)
   a. Equipment
   b. Customer Care
      i. Status of Assigned Initiatives and Next Steps
   c. Gate Operations
      i. Street Turn System
7.) Government and Community Outreach Committee
   a. Succession Plan
8.) Old Business
   a. ULCC Ship Simulation Study
   b. Warehouse and Distribution Center Survey
9.) New Business
   a. Container Damage
10.) Open Forum
11.) Housekeeping
12.) Next Steps and Action Items

Welcoming Remarks and New Member Introductions:

- Welcome to new member and to representatives from staff of the City of Newark Mayor’s Office
- Overview of the PA’s recent meeting with ocean carriers regarding productivity concerns, status of the Bayonne Bridge Navigational Clearance Project, and preparations for big ship arrivals
- Overview of NYSA’s meeting with the Mayor of Newark’s Office of Workforce Development

State of the Port:

- July volumes down 9.5% versus 2015, the highest month on record
August volumes were positive for the first time in six months
  - 335,537 containers for the month make it the second highest month on record
  - Year-to-date volumes down 2%
    - Anticipate 2016 volumes to fall 2.5% to 3% compared to 2015
    - Volumes consistent with ports on both coasts
    - Projecting the second best year on record

Rail volumes up 4% year-to-date through August
  - August’s 49,628 lifts were highest month ever
  - Market share remains close to 16%
  - Early rail data for September indicates a strong month

Labor Update:
  - Waiting on 8 checkers to be approved by the Waterfront Commission
  - New mechanics in the pipeline
  - No labor shortages over the summer
  - Cruise business at its peak this time of year, approximately a six-week window
    - Workforce prepared to handle
  - Overview of NYSA Board Meeting discussions regarding:
    - Vessel and crane productivity
      - Man hours per container have been reduced by 10%
    - Looking to implement shift system for ships

Hanjin Status:
  - 7th largest ocean carrier in the world went into receivership on August 31st
  - All indications suggest they will no longer exist as they do today
  - Some vessels have been arrested or remain at anchorage
    - None of Hanjin vessels destined to PONYNJ were turned away
    - Hanjin Miami paid to have the ship worked at PONYNJ
  - MTOs at PONYNJ:
    - Continue to move Hanjin boxes out of terminals
    - Receive empties from Hanjin Miami back into Maher to assist truckers and reduce delays at warehouses and distribution centers
  - Off-terminal depots also receiving empties
    - PA evaluating opportunities to open up space on Port
  - IEPs report Hanjin chassis have been freed up and have gotten past initial congestion
    - Aim to get chassis out from under Hanjin containers

Workforce Development Proposal:
  - New York Shipping Association met with City of Newark in July to discuss a program to address the need for various jobs to be filled within the industry – beyond just longshoremen
  - Action points have been developed to begin this initiative
    - Union County Community College will expand its existing supply chain management program
      - Current program designed to assist re-entry into workforce
      - Council members representing BCOs and 3PLs have already hired from the program
    - Feedback from the industry required to understand what types of jobs and associated skill sets are needed
    - Apprentice programs for truck drivers will allow them to gain experience until they are able to reach age requirements
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- 18-21 year olds need a path to employment
  - MTOs have met with local governments to discuss possible programs at vocational schools
  - Seaman’s Church might also serve as a link to the local community
  - Board of Education to consider a specialized curriculum similar to those in NYC
- School-aged children need to understand the opportunities available in the industry
  - Communication and outreach needed in the form of facility tours, school visits, etc.
- CPP voted to create a Workforce Development Implementation Team
  - Will address new and emerging issues and evolving labor needs
  - Work to create a properly trained, right-sized workforce
  - Explore the possibility of federal funding with grants through the Department of Labor
  - City of Newark also has funding available for companies looking to take on employees (i.e. 30%, 50%, 70% reimbursement, on job training, etc.)

Implementation Team Updates:

Equipment
- Operating agreement structure has delayed market pool progress
  - New conversations have taken place and the group is closer than ever to reaching a consensus
  - 60-90 days needed to form a pool once an agreement is reached
- West Coast pool of pools update
  - LA/Long Beach have three neutral pools working together
  - Chassis are shared, but IEPs work independently
  - Approximately 10,000 chassis are impacted by Hanjin’s bankruptcy

Customer Care
- All MTOs currently reporting 4 KPIs
  - Three MTOs have agreed to report an additional 8
  - Customer Care Team currently working on non-disclosure agreements with terminals

Gate Operations
- GCT Bayonne successfully completed its appointment system testing
  - Mandatory appointment system will begin October 13th from 0600-0800
- Terminal Information Portal System (TIPS) is close to releasing another functionality
  - Interactive vessel schedule information anticipated to roll out October 14th
- Street Turn System
  - A voluntary exchange program among BiState members where members email/post equipment availability or needs
    - Saves vehicle miles traveled
    - Reduces emissions
    - Off-port exchanges relieve congestion around terminals
  - Addresses one of the original 23 recommendations of the PPTF report

Government and Community Outreach Committee:
- NYSA has renewed the domain name www.councilonportperformance.com through 2018
  - Succession planning discussions will be held off-line in advance of November meeting

Old Business:
- ULCV Ship Simulation studies completed for 14,000 and 18,000 TEU vessels
Determined both can be handled safely
o Operational parameters also identified
o Study for 18,000 TEU vessel report available in the next few weeks
  ▪ Discussions to be held with ocean carriers and MTOs individually before Thanksgiving
o PA may assist in managing the arrivals and departures of larger vessels
  ▪ Emphasized need for coordination that will need to take place to accommodate these vessels

• Warehouse and Distribution Center Survey sent out Friday, September 23rd
  o Responses due back October 7th
  o Results will be consolidated and reported at November meeting

New Business:
• Container Damage
  o Tabled as this is under discussion at the NYSA Board

Open Forum:
• City of Elizabeth should be included in discussions impacting traffic issues

Action Items/Deliverables for Next Meeting:
• Share City of Newark contacts with CPP
• Share CPP contacts with City of Newark
• Workforce Development Implementation Team
  o Select team members
  o Create objectives and timelines for deliverables