

The background of the slide features three iconic global landmarks: the Statue of Liberty on the left, the Leaning Tower of Pisa in the center, and the Burj Al Arab on the right. All are set against a clear blue sky with a few wispy white clouds.

America's front door.

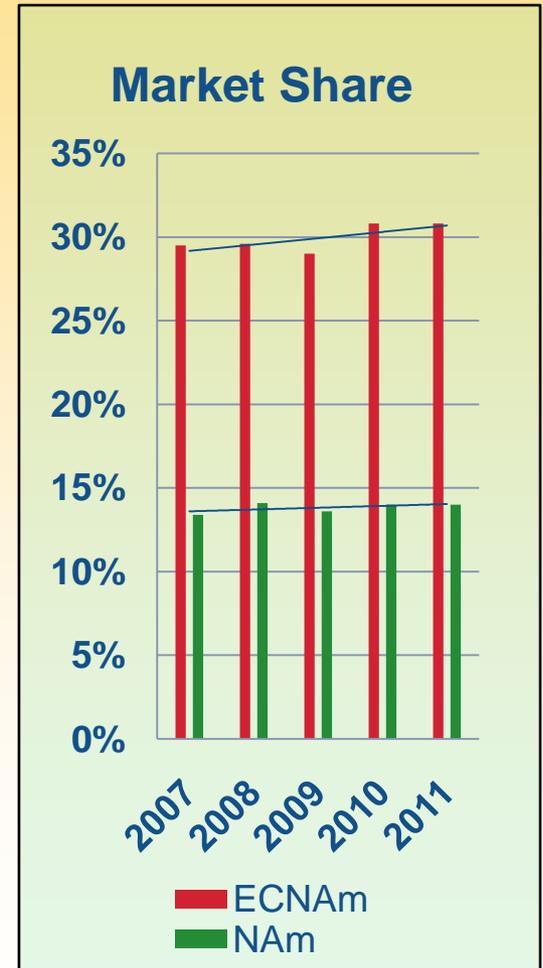
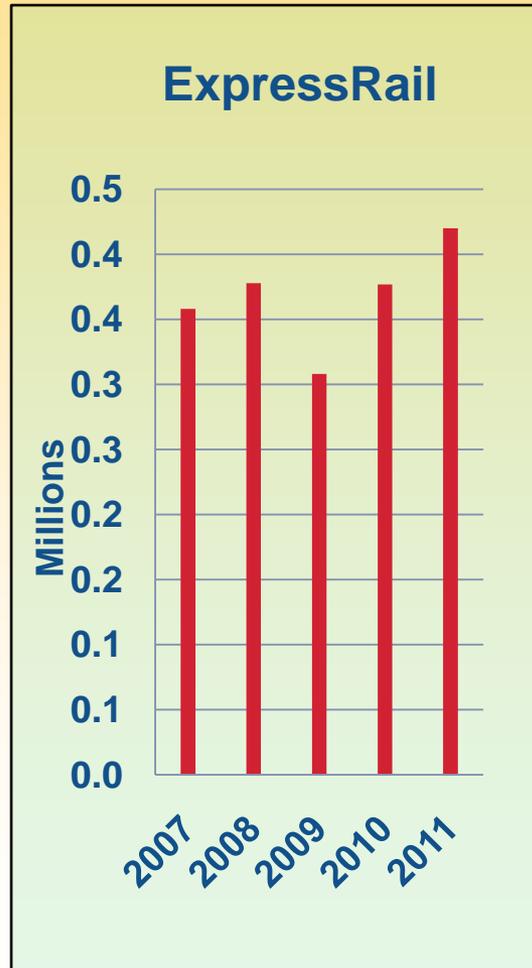
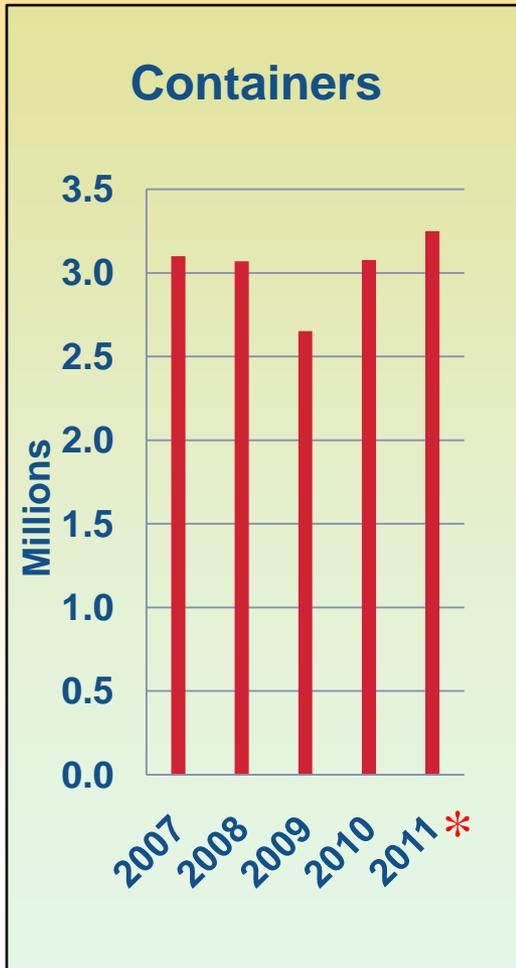
We make a big world smaller.

Retail's Supply Chain Conference - Logistics 2012

THE PORT AUTHORITY OF NY & NJ



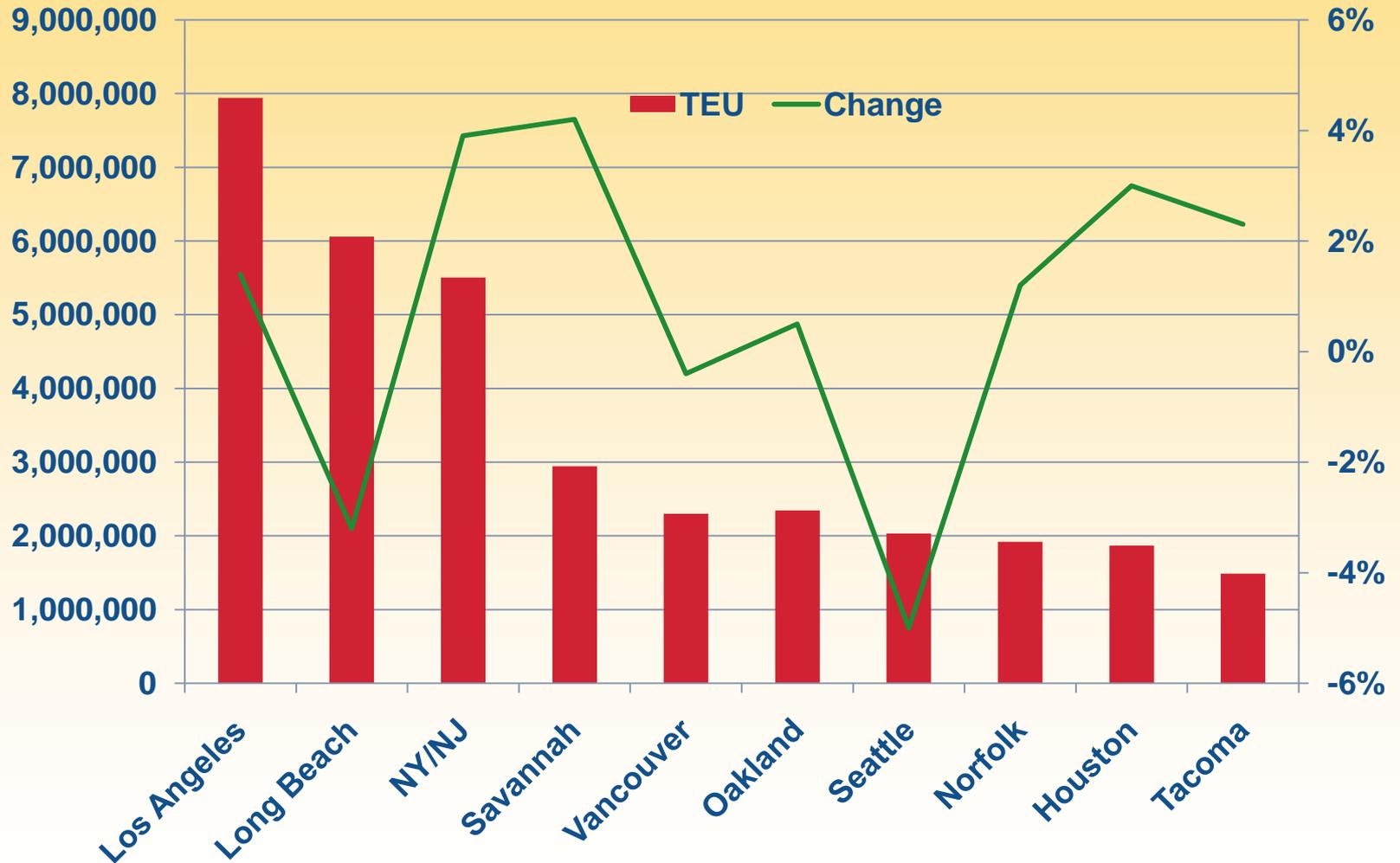
NY/NJ 2011 Container Market



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Top 10 N. American Ports in 2011

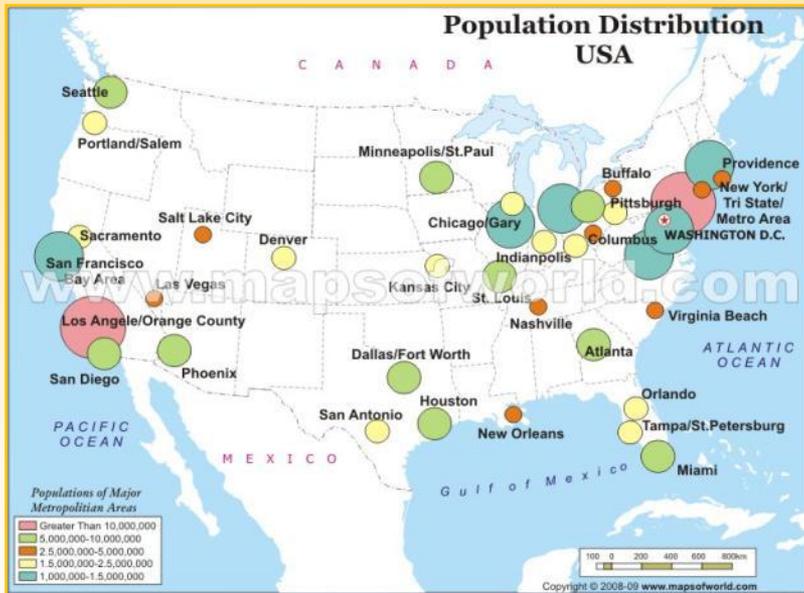


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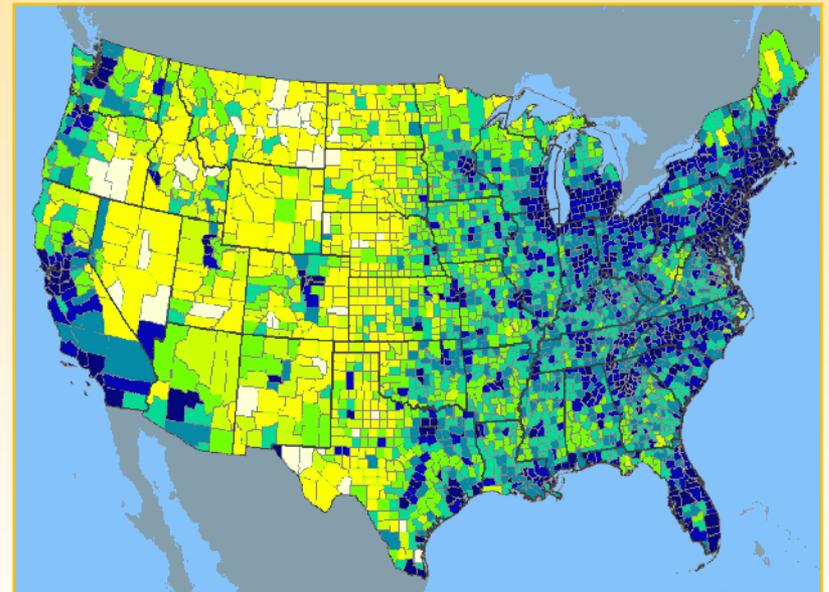
Location

Quick access to major
population centers



Ability to reach 20% of the U.S.
population in under 8 hours;
more than 30% in under 48 hours.

Immediate entry to the
most densely populated
region of the U.S.



21% of U.S. Retail Sales are in the
Northeast; 18% in the Midwest
58% of Canadian Retail Sales are in
the Provinces of Ontario & Quebec

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Advantages

Location:

Home to the most densely populated region and quick access to other major population centers

Capacity

Over 5 million lift capacity in 2009
Over 6 million by 2015.

Inter-port Competition



Ocean Carrier Services:

All worldwide carriers service the port touching every major trade lane.

Largest Trucking Fleet on the East Coast

Rail Capacity

Over 1 million rail lift capacity in 2010 .
Over 1.5 million by 2015.

Rail Destinations

More rail destinations than any other Port

Warehouses and Distribution Centers

One of the largest concentrations of warehousing and distribution centers with over 905 million s.f. of warehousing and distribution space in the region

Capital Investments

Over \$2 billion invested from 2002 to 2010 with another \$1.8 billion to be invested over the next 10 year

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Ship Calls – More choices

Port	NY/NJ	SAV	NFK	CHS	BALT	PHL
Total	64	34	30	23	11	4
First In	43	5	1	3	0	1
Last Out	12	12	4	9	2	0



Ship Calls – Competitive transit times

Port	Shanghai	Hong Kong	Vietnam	India	Genoa	Antwerp
Import	24	24	23	18	10	8
Export	32	35	32	25	17	11

Source
COMPAIR DATA

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Advantages

Best Seaport

The Port of New York and New Jersey was named North America's best seaport at the April 27, 2011 25th annual Asian Freight & Supply Chain Awards ceremony in Singapore.

The awards are based on a survey of the readers of **Cargonews Asia**, the region's largest freight industry publication.



Salina Wong, the Port Authority's representative in Hong Kong, accepted the award on behalf of the agency.



Container Marine Terminals 1400 acres + / 567 hectares +



PNCT:
180 acres / 72.84 ha

APMT:
350 acres / 141.64 ha

Red Hook CT :
80 acres / 32.37 ha

Maher Terminals:
445 acres / 180.1 ha

New York CT:
187 acres / 75.68 ha

Global Container MT:
180 acres / 72.84 ha



Harbor Deepening Project Update

Completion Dates:

Port Jersey
Channel

12/2011

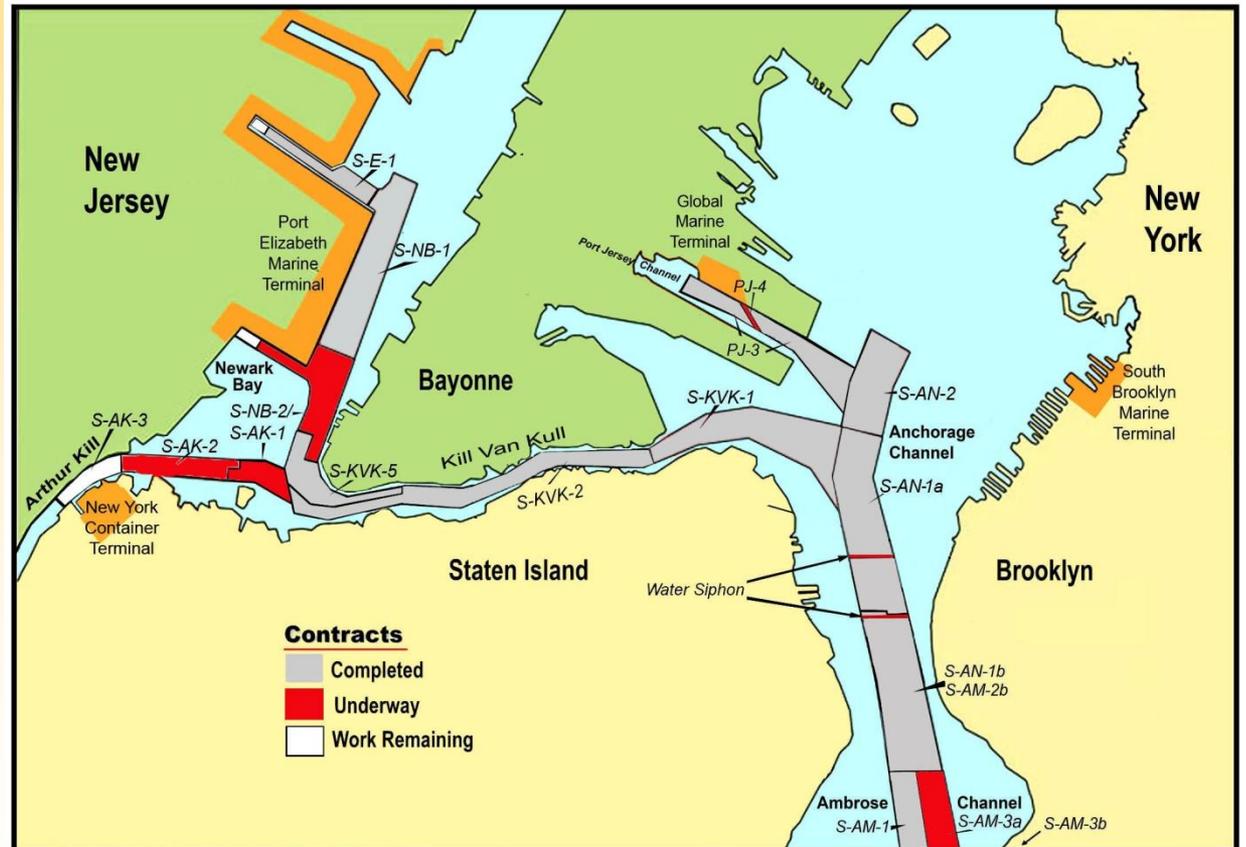
Ambrose Channel

Channel to Port
Newark/Elizabeth

12/2012

NYCT - Howland
Hook

12/2014



USACE As of January 2012

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NJMT Roadway Improvements

North Ave. / McLester St. Curve Realignment Comp. 12/11





NJMT Roadway Improvements

Port St. & Brewster Rd.
Comp. 3Q - 2013



McLester St. Roadway Widening
Comp. 4Q - 2013

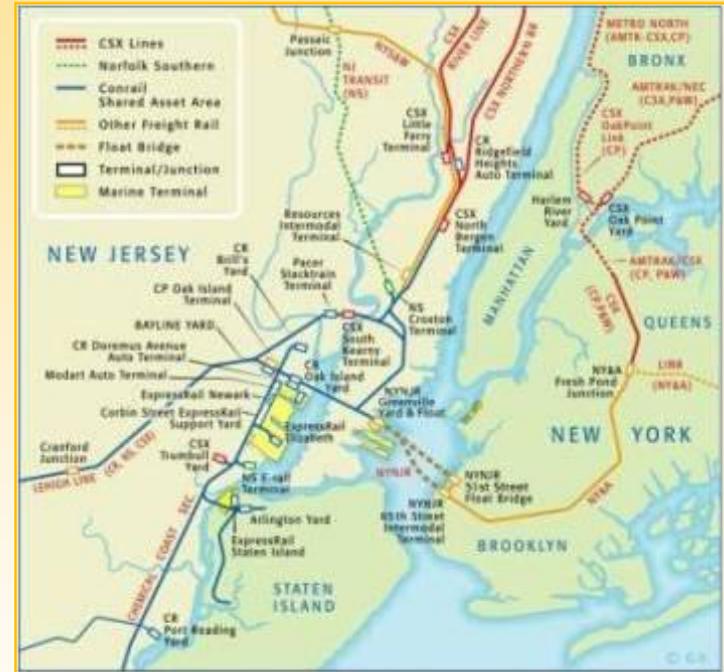


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More Inland Destinations

Served by CSX, Norfolk Southern & Canadian Pacific Railway



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Unparalleled Rail Network

\$600M On-Dock Port Rail Investment



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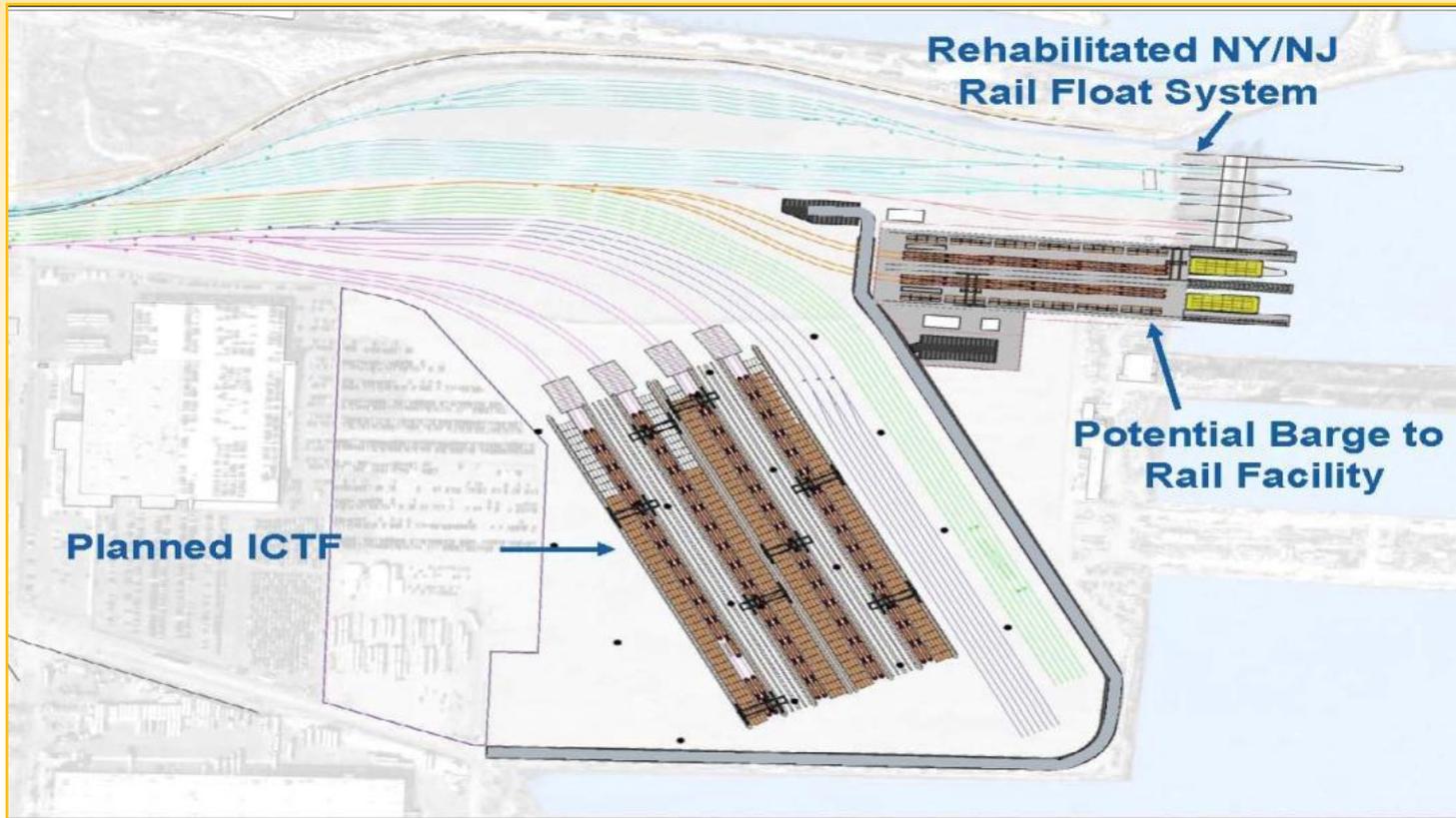


ExpressRail Port Jersey Intermodal Facility

250,000 lift capacity

RTG operations built for dual operation with reach stackers

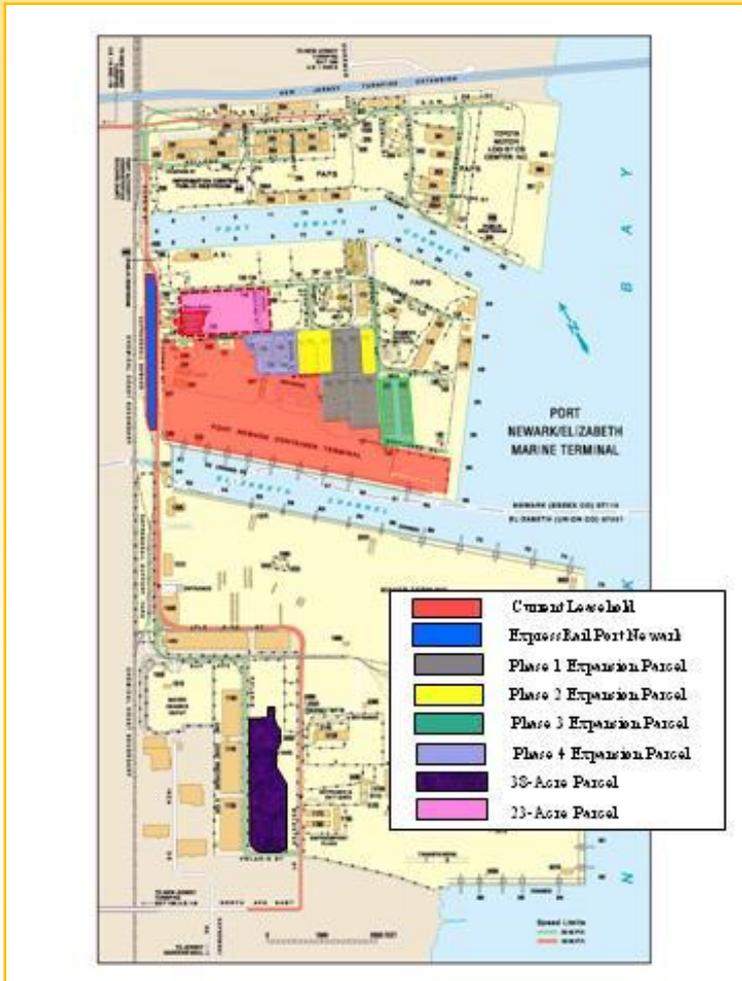
Mid-year 2014 opening



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PNCT Expanded Leasehold



Global Expanded Leasehold and Bayonne Peninsula



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Preferred Solution: Raise the Roadway

9/2010: PANYNJ board authorizes \$1 billion in capital funding for Bayonne Bridge project

1/2011: Port selects Raise the Roadway option

5/25/11: \$25 million authorized for planning and architectural engineering services

October 31, 2011 – Start environmental permitting process

Airdraft available by 2016





Truck Replacement Program

- Program to replace approximately 760 2003 or older trucks with 2004 or newer trucks
- Federal grant covers 25% of truck replacement cost. Port Authority secures financing for remaining 75% of purchase price to be repaid to the Port Authority over a 5-year term
- Trucker turns in old truck for scrapping and commits to serving the Port with newer truck over a 5-year period



Drayage Truck Registry information:
www.portnynj.com

- 1/1/11 All Class 8 Drayage Trucks must be registered and pre 1994 engines denied access
- 1/1/17 Only 2007 engines or newer allowed access





Clean Air Strategy

Retrofit Two Locomotives With GenSets:

\$1.8M CMAQ grant, \$600K PANYNJ investment,
\$600K CSX & NS investment

Ocean-going Vessel Low Sulfur Fuel Incentive:

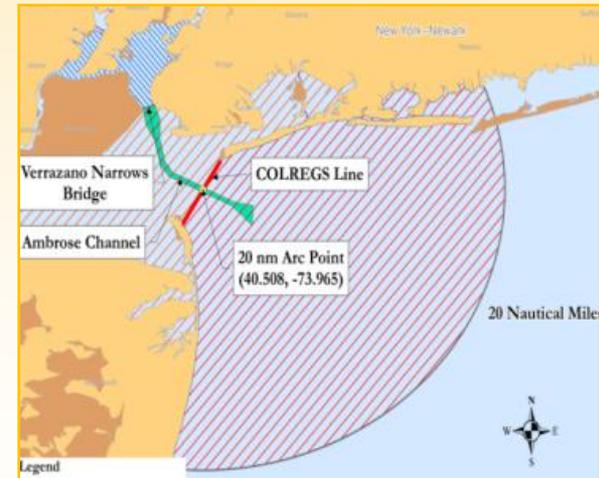
\$6.36 M program financed by PANYNJ Reimburse
50% of cost differential: bunker fuel vs low sulfur fuel.
Vessel speed reduction

Brooklyn Cruise Terminal Shore Power Installation:

\$15 million program, \$2.85 million EPA grant

Cargo Handling Equipment (CHE) Fleet Modernization :

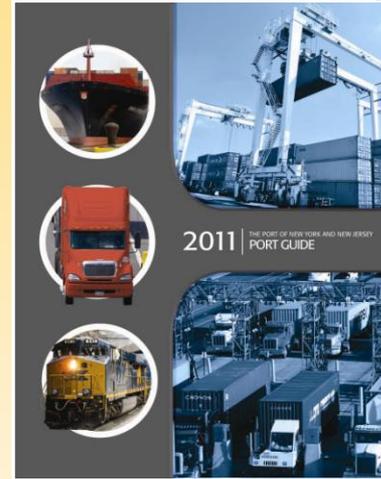
\$2.24 million program incentives by PANYNJ;
Reimburse tenants 20% of the cost to replace older
CHE with newer or cleaner CHE.



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Keeping Your Business Informed



PortViews

The Port of New York and New Jersey

The Port Authority's Engineering Department recently announced a project to replace the existing Class 0 Drivage Trucks with Class 0 Drivage Trucks equipped with a new engine and transmission. This project is part of the Port Authority's ongoing commitment to modernize its fleet and improve operational efficiency.

Truck Replacement Program
New Trucks to Arrive: Trucks will begin arriving in late 2010 and 2011. The Port Authority is currently processing applications for the program. [Learn more](#)

Greening Our Community, One Truck at a Time

Truck Replacement | **Bayonne Bridge** | **Port Authority Archive** | **Cross Harbor**

Port Authority of NY & NJ | Building the Region | Connecting & Traveling | Transporting Cargo

Port of New York and New Jersey

Home | Benefits | Services | Tariffs | Port Redevelopment | Port Security | About the Port

TRUCK REPLACEMENT PROGRAM
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Truck Replacement Program
Time is limited. Apply by August 1, 2011 to ensure that you are able to process your Truck Replacement Program application before this grant funding expires. [Learn more](#)

ADTR Drivage Truck Registry
Drivage Truck Registry
Beginning January 1, 2011, all Class 0 Drivage Trucks seeking entry into any Port Authority Terminal must be registered in the Drivage Truck Registry. [Register Now](#)

DTM Helpline
888-760-6130
M - F 9AM to 4PM (EST)

The 2011 Port Guide
It's our goal to make the Port of NY & NJ your first port of call. The 2011 Port Guide is your convenient reference tool for shipping through our port. [Learn more](#)

Ocean-Going Vessel Low-Sulfur Program

Ocean Shipping Schedule
Search by Line/Terminal/Region

Find your shipping route.

Line | Terminal | Region

Line: Alliance

Terminal: Country

Region: Country

Port: Search Routes

Containerized Cargo
Our container terminals ensure speedy access to the more than 100 million customers within a 300-mile radius. [Learn More](#)

Vehicle, Bulk, Special
Our wide processing terminals offer a wide range of solutions for a wide breadth of services. [Vehicle Processing](#) | [Bulk and Breakbulk](#) | [Project and Overseas](#)

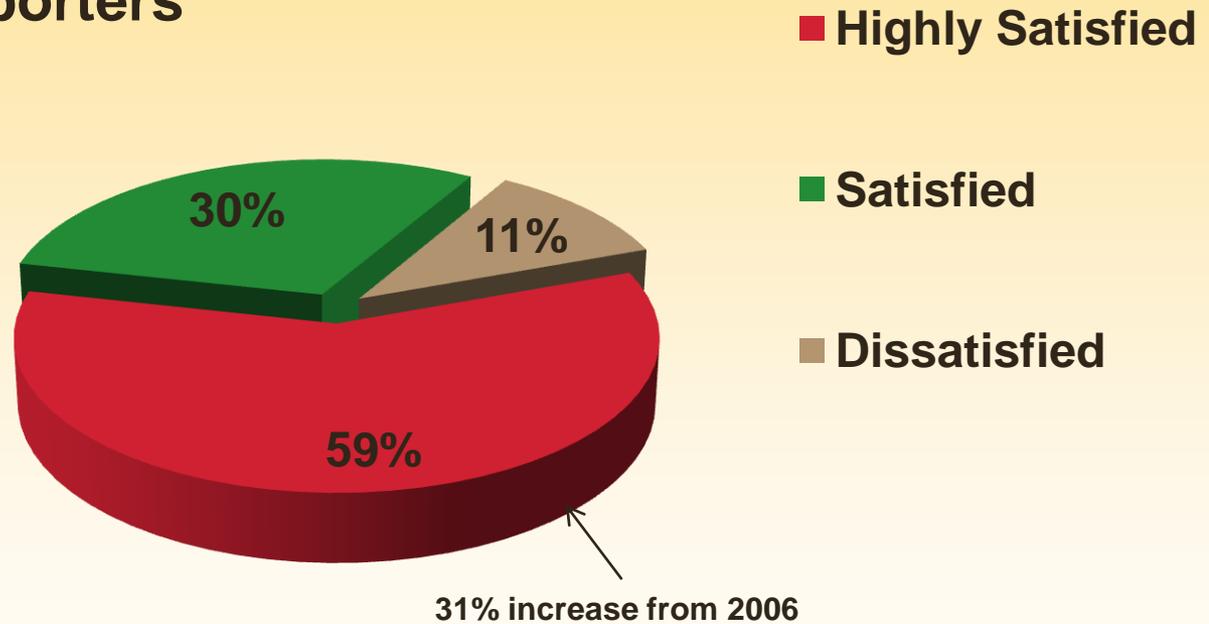
Inland Transport

Port Security



Customer Satisfaction

High Satisfaction from Nearly Six in 10 Importers/Exporters



QA2 What is your overall satisfaction with the services provided by the Port, using a scale from “1” to “7,” where “7” means “Highly Satisfied” and “1” means “Dissatisfied”. 2010 Port of New York and New Jersey Customer Satisfaction Survey Results

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THANK YOU

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THE PORT AUTHORITY
OF NY & NJ