

2011 TRADE STATISTICS

THE PORT OF NEW YORK AND NEW JERSEY

(Including The Port Authority of NY & NJ [PANYNJ] and non-PANYNJ facilities)

Tonnage	General Cargo (Thousands of Metric Tons)	<u>2010</u>	<u>2011</u>	% Change vs. 2010
	Imports	21,042	21,296	4.2%
	Exports	<u>11,196</u>	<u>11,999</u>	7.2%
	Total	32,238	33,925	5.2%
	Bulk Cargo			
	Imports	40,016	39,667	-0.9%
	Exports	<u>9,138</u>	<u>12,466</u>	36.4%
	Total	49,154	52,133	6.1%
	Total Cargo Tonnage	81,392	86,058	5.2%
	Source: U.S. Dept. of Commerce, Bureau of Census			
Dollar Value	General Cargo (Millions of U.S. Dollars)	<u>2010</u>	<u>2011</u>	% Change vs. 2010
	Imports	\$104,257	\$117,572	12.8%
	Exports	<u>\$42,154</u>	<u>\$48,952</u>	16.1%
	Total General Cargo	\$146,411	\$166,524	13.7%
	Bulk Cargo			
	Imports	\$24,223	\$32,671	34.9%
	Exports	<u>\$5,156</u>	<u>\$8,837</u>	71.4%
	Total Bulk Cargo	\$29,379	\$41,508	41.3%
	Total Dollar Value	\$175,790	\$208,032	18.3%
	Source: U.S. Dept. of Commerce, Bureau of Census			
Container Trade	Loaded TEUs	<u>2010</u>	<u>2011</u>	% Change vs. 2010
	Imports	2,579,093	2,683,689	4.1%
	Exports	<u>1,518,327</u>	<u>1,621,265</u>	6.8%
	Total Loaded TEUs	4,097,420	4,304,954	5.1%
	Total TEUs (loads and empties)	5,292,020	5,503,485	4.0%
	Total Containers (loads and empties)	3,076,395	3,197,016	3.9%
Source: PONYNJ Terminal Operator Data				
Vehicular Trade		<u>2010</u>	<u>2011</u>	% Change vs. 2010
	Imports	469,315	366,768	-21.9%
	Exports	<u>225,964</u>	<u>283,901</u>	25.5%
	Totals	695,279	650,669	-6.4%
Source: U.S. Dept. of Commerce, Bureau of Census				
Market Share, Loaded TEUs		<u>2010</u>	<u>2011</u>	% Change vs. 2010
	North Atlantic Share	61.2%	61.3%	0.0%
Source: PIERs				

Leading Trading Partners

(Based on General Cargo Tonnage)

2011 Total Volume (Imports/Exports) – Top 10 Trading Partners

<u>Rank</u>	<u>Country</u>	<u>% of NY/NJ Trade</u>	<u>Rank (2010)</u>
1	China	28.4%	1
2	India	7.1%	2
3	Italy	5.2%	3
4	Germany	5.0%	4
5	Brazil	3.0%	5
6	Netherlands	3.0%	6
7	France	2.5%	10
8	Japan	2.4%	7
9	South Korea	2.1%	9
10	United Kingdom	2.1%	8

2011 Import Volume – Top 10 Trading Partners

<u>Rank</u>	<u>Country</u>	<u>% of NY/NJ Trade</u>	<u>Rank (2010)</u>
1	China	27.2%	1
2	Italy	6.6%	2
3	India	6.3%	3
4	Germany	5.9%	4
5	Netherlands	3.3%	6
6	France	3.2%	9
7	Japan	3.1%	5
8	Brazil	3.0%	7
9	Thailand	2.5%	8
10	Spain	2.2%	10

2011 Export Volume – Top 10 Trading Partners

<u>Rank</u>	<u>Country</u>	<u>% of NY/NJ Trade</u>	<u>Rank (2010)</u>
1	China	30.5%	1
2	India	8.5%	2
3	Germany	3.3%	3
4	South Korea	3.1%	6
5	United Kingdom	3.0%	4
6	Brazil	2.9%	5
7	Italy	2.6%	10
8	Belgium	2.5%	7
9	Netherlands	2.5%	9
10	Hong Kong	2.2%	8

Leading Growth Trading Partners

(Based on General Cargo Tonnage)

2011 Imports

<u>Country</u>	<u>Growth Rank</u>	<u>Growth Over 2010</u>	<u>Top Commodities</u>
Peru	1	33.7%	Preserved Food; Edible Nuts; Spices; Vegetables; Copper; Fish and Seafood
Ireland	2	29.0%	Beverages; Cocoa; Albumins; Cosmetics; Plastics; Dairy Products; Iron & Steel; Machinery
Belgium	3	28.8%	Beverages; Organic Chemicals; Vehicles; Milling Machinery; Plastics; Cocoa



2011 Exports

<u>Country</u>	<u>Growth Rank</u>	<u>Growth Over 2009</u>	<u>Top Commodities</u>
China	1	21.7%	Woodpulp; Plastics; Aluminum; Machinery; Wood; Copper; Vehicles; Iron & Steel
Russia	2	18.2%	Meat; Machinery; Vehicles; Misc. Chemical Products; Plastic; Sugars; Soap
Italy	3	16.9%	Woodpulp; Hides & Skins; Wood; Misc. Chemical Products; Plastics; Iron & Steel

Share of Total U.S. General Cargo

2011 Top 10 Trading Partners by Value (Millions of US Dollars)

<u>Rank</u>	<u>Country</u>	<u>2010 PONYNJ Amount</u>	<u>PONYNJ % of US Total</u>	<u>2011 PONYNJ Amount</u>	<u>PONYNJ % of US Total</u>
0	World	\$146,411	15.2%	\$166,534	17.2%
1	China	\$29,442	10.2%	\$33,967	10.7%
2	Japan	\$11,564	11.2%	\$13,665	12.1%
3	Germany	\$10,138	16.5%	\$9,500	13.2%
4	South Korea	\$7,105	17.8%	\$8,599	17.6%
5	United Kingdom	\$7,294	28.2%	\$8,453	29.2%
6	Taiwan	\$7,021	27.5%	\$7,496	27.2%
7	Brazil	\$5,873	26.3%	\$5,923	22.1%
8	India	\$4,830	23.3%	\$5,286	20.9%
9	Italy	\$4,251	23.0%	\$4,792	22.1%
10	Australia	\$3,451	21.8%	\$3,761	18.3%

2011 Top 10 Trading Partners by Volume (Thousands of Metric Tons)

<u>Rank</u>	<u>Country</u>	<u>2010 PONYNJ Amount</u>	<u>PONYNJ % of US Total</u>	<u>2011 PONYNJ Amount</u>	<u>PONYNJ % of US Total</u>
0	World	32,170	13.0%	33,926	12.9%
1	China	8,913	12.1%	9,622	12.1%
2	India	2,217	13.6%	2,410	14.0%
3	Italy	1,636	13.8%	1,750	13.1%
4	Germany	1,508	19.1%	1,703	18.9%
5	Brazil	1,093	14.7%	1,033	12.6%
6	Netherlands	1,003	13.5%	1,027	12.8%
7	France	714	10.3%	846	12.3%
8	Japan	901	16.9%	806	15.0%
9	South Korea	721	15.5%	720	15.0%
10	United Kingdom	726	17.2%	712	15.0%

Major Commodities

2011 General Cargo Tonnage (Thousands of Metric Tons)

Largest Import Volumes:	Commodity	Volume	% Change vs. 2010
	Beverages	2,148	5.7%
	Plastics	1,249	3.1%
	Preserved Food	1,216	3.3%
Major Import Growth*:	Aluminum (38.5%); Machinery (24.2%); Vegetables (22.6%); Wood (22.3%)		
Largest Export Volumes:	Commodity	Volume	% Change vs. 2010
	Woodpulp	3,898	15.1%
	Plastics	922	-3.6%
	Vehicles	829	24.5%
Major Export Growth*:	Vehicles (24.5%); Meat (17.2%); Woodpulp (15.1%); Glass & Glassware (14.8%)		

Source: U.S. Dept. of Commerce, Bureau of Census - GTI

2011 Bulk Cargo Tonnage (Thousands of Metric Tons)

Largest Import Volumes:	Commodity	Volume	% Change vs. 2010
	Mineral Fuel, Oil	35,441	-1.9%
	Salt, Sulfur	2,684	8.4%
	Organic Chemicals	365	2.1%
Major Import Growth*:	Ores, Slag, Ash (208.8%); Misc. Chemicals (24.7%); Salt, Sulphur (8.4%)		
Largest Export Volumes:	Commodity	Volume	% Change vs. 2010
	Mineral Fuel, Oil	6,788	45.7%
	Iron & Steel	3,181	28.5%
	Beverages	775	206.7%
Major Export Growth*:	Beverages (206.7%); Mineral Fuel, Oil (45.7%); Iron & Steel (28.5%); Woodpulp (14.9%); Salt, Sulfur (8.4%)		

Source: U.S. Dept. of Commerce, Bureau of Census - GTI

2011 Containerized Cargo (TEUs)

Largest Import Volumes:	Commodity	Volume	% Change vs. 2010
	Furniture	263,250	-3.2%
	Beverages	182,631	4.9%
	Apparels, Misc	170,145	-11.0%
	Menswear	132,521	19.4%
Major Import Growth**:	Vehicles (28.1%); Electrical Machinery (26.1%); Machinery (19.4%)		
Largest Export Volumes:	Commodity	Volume	% Change vs. 2010
	Paper; Carbon, Crepe	302,681	2.0%
	Automobiles	146,607	27.2%
	Metal; Scrap	49,919	4.8%
	Household Goods	43,438	-18.1%
Major Export Growth**:	Woodpulp (77.3%); Soybeans (34.1%); Automobiles (27.2%); Logs & Lumber (25.4%); Medical Equipment (21.7%)		

** Growth within Top 20 by TEU Volume

Source: PIERS

Top 10 US & Canadian Ports

2011 TEUs

Rank	Port	Country	2011	2010	% Change vs. 2010
1	Los Angeles	US	7,940,511	7,831,902	1.39%
2	Long Beach	US	6,061,091	6,263,500	-3.23%
3	New York/New Jersey	US	5,503,485	5,292,025	4.0%
4	Savannah	US	2,944,668	2,825,228	4.23%
5	Port Metro Vancouver	Canada	2,507,032	2,513,853	-0.27%
6	Oakland	US	2,342,504	2,330,202	0.53%
7	Seattle	US	2,033,535	2,133,548	-4.69%
8	Hampton Roads	US	1,918,036	1,895,018	1.21%
9	Houston	US	1,866,439	1,812,268	2.99%
10	Tacoma	US	1,485,617	1,455,466	2.07%

Source: AAPA

ExpressRail System

The Port Authority's three on-dock intermodal terminals - ExpressRail Elizabeth, ExpressRail Port Newark, and ExpressRail Staten Island - handled 422,144 containers, or 12 percent more than in 2010.

EXPRESSRAIL SYSTEM SCHEDULED SERVICE

Destination	Elizabeth	Staten Island	Port Newark	Destination	Elizabeth	Staten Island	Port Newark
United States				United States			
Buffalo, NY**	x	*	*	Louisville, KY	x	x	x
Chicago, IL	x	x	x	Nashville, TN	x	x	x
Cincinnati, OH	x	x	x	Pittsburgh, PA	x	x	*
Cleveland, OH	x	x	x	NorthWest Ohio	x	x	x
Columbus, OH	x	x	x	Saint Louis, MO	x	*	*
Detroit, MI	x	x	x	Worcester, MA	x	*	*
East St. Louis, IL	x	x	x	Canada			
Evansville, IN	x	x	x	Montreal, Quebec	x	*	*
Harrisburg, PA	x	*	*	Toronto, Ontario	x	*	*
Kansas City, MO	x	x	x				

* Service is available via ExpressRail Elizabeth.

** Buffalo also serves Toronto and Southern Ontario via local drayage.

Connecting services are available to additional destinations such as Minneapolis/St. Paul, Omaha, Southern California and the Pacific Northwest. Please contact your railroad representative for details.