

THE PORT AUTHORITY OF NY & NJ

PROCUREMENT DEPARTMENT
2 MONTGOMERY STREET, 3RD FL.
JERSEY CITY, NJ 07302

3/10/2015

ADDENDUM # 1

To prospective Bidder(s) on Bid # 41657 for Integrated Pest Management at Port Authority New York (NY) Facilities - Three Year Contract – Due back on 3/25/2015, no later than 11:00AM:

BIDDER'S QUESTIONS, AND ANSWERS

The following information is available in response to questions submitted by prospective Bidders. The responses should not be deemed to answer all questions, which have been submitted by Bidders to the Port Authority. It addresses only those questions, which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to any questions asked by a Bidders does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its Bid, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, oral or in writing, shall impair or limit the effect of the warranties of the Bidder required by this Bid or Contract and the Bidder agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

<i>Question # 1</i>	Would you provide the pricing from the current contracts?
<i>Answer # 1</i>	See attached.

FOR INFORMATION PURPOSES ONLY, ATTACHED IS THE PRICING FROM THE MOST RECENT PURCHASE.

The Port Authority of New York and New Jersey does not guarantee the relevancy of the pricing material as it may pertain to proposals solicited for other contracts. Vendors are cautioned that the use of this information, to determine future bid prices, or for any other purpose, shall be used at the vendor's own risk. Bid prices should be based on the company's costs, overhead and profit. The material requested may be based on a different specification and/or different quantity or delivery requirements than those in future solicitations.

This communication should be initialed by you and annexed to your Bid upon submission. In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

KATHY LESLIE WHELAN
ASSISTANT DIRECTOR
COMMODITIES & SERVICES DIVISION

BIDDER'S FIRM NAME: _____

INITIALED: _____ DATE: _____

QUESTIONS CONCERNING THIS SOLICITATION MAY BE ADDRESSED TO JOHN SANTIAGO AT JOHN.SANTIAGO@PANYNJ.GOV OR 201-395-3416.

PRICING SHEETS

SECTION I - STATEN ISLAND BRIDGES-(Goethals, Outerbridge Crossing and Bayonne Bridge)

FIRST YEAR

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>150⁻</u>	x	12 Months	=	\$ <u>2,160⁻</u>
2. Mosquito Abatement	\$ <u>60⁻</u>	x	8 Months	=	\$ <u>480⁻</u>

(Mar. 1-Oct. 31)

	<u>Hourly Price</u>	x	<u>Estimated Quantity</u>	=	
3. Larvacide Application	\$ <u>.14</u>	x	500 Square Ft.	=	\$ <u>70⁻</u>
4. Hourly Price*	\$ <u>30⁻</u>	x	50 Hours	=	\$ <u>1,500⁻</u>
5. Bed Bug Detection	\$ <u>100⁻</u>	x	50 Hours	=	\$ <u>5,000⁻</u>
6. Bed Bug Treatment	\$ <u>30⁻</u>	x	25 Hours	=	\$ <u>750⁻</u>
7. Emergency Service (4 Hour Response)	\$ <u>30⁻</u>	x	10 Hours	=	\$ <u>300⁻</u>

A - ESTIMATED ANNUAL PRICE - 1st YEAR
 (Sum of 1+2+3+4+5+6+7)

= \$ 10,260⁻

SECOND YEAR

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>180⁻</u>	x	12 Months	=	\$ _____
2. Mosquito Abatement	\$ <u>60</u>	x	8 Months	=	\$ _____

(Mar. 1-Oct. 31)

	<u>Hourly Price</u>	x	<u>Estimated Quantity</u>	=	
3. Larvacide Application	\$ <u>.14</u>	x	500 Square Ft.	=	\$ <u>70⁻</u>
4. Hourly Price*	\$ <u>30⁻</u>	x	50 Hours	=	\$ <u>1,500⁻</u>
5. Bed Bug Detection	\$ <u>100⁻</u>	x	50 Hours	=	\$ <u>5,000⁻</u>
6. Bed Bug Treatment	\$ <u>30⁻</u>	x	25 Hours	=	\$ <u>750⁻</u>
7. Emergency Service (4 Hour Response)	\$ <u>30⁻</u>	x	10 Hours	=	\$ <u>300⁻</u>

B - ESTIMATED ANNUAL PRICE - 2nd YEAR
 (Sum of 1+2+3+4+5+6+7)

= \$ 10,260⁻

PART IV - 5

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

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SECTION I - STATEN ISLAND BRIDGES

(Goethals, Outerbridge Crossing and Bayonne Bridge (cont'd))

THIRD YEAR

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>180</u>	x	12 Months	=	\$ <u>2,160</u>
2. Mosquito Abatement	\$ <u>60</u>	x	8 Months	=	\$ <u>480</u>

(Mar. 1-Oct. 31)

3. Larvacide Application	\$ <u>14</u>	x	500 Square Ft.	=	\$ <u>70</u>	
4. Hourly Price*	\$ <u>30</u>	x	50 Hours	=	\$ <u>1,500</u>	
5. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5,000</u>	
6. Bed Bug Treatment	\$ <u>30</u>	x	25 Hours	=	\$ <u>750</u>	
7. Emergency Service (4 Hour Response)	\$ <u>30</u>	x	10 Hours	=	\$ <u>300</u>	
C - ESTIMATED ANNUAL PRICE - 3rd YEAR					=	\$ <u>10,260</u>
(Sum of 1+2+3+4+5+6+7)						

A - ESTIMATED ANNUAL PRICE - 1ST YEAR \$ 10,260

B - ESTIMATED ANNUAL PRICE - 2ND YEAR \$ 10,260

C - ESTIMATED ANNUAL PRICE - 3RD YEAR \$ 10,260

TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE - SECTION I - STATEN ISLAND BRIDGES \$ 30,780

*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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SECTION II - TELEPORT

FIRST YEAR

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>600</u>	x	12 Months	=	\$ <u>720</u>
2. Mosquito Abatement	\$ <u>100</u>	x	8 Months	=	\$ <u>800</u>

(Mar. 1 - Oct. 31)

	<u>Hourly/Linear Price/Sq. Ft.</u>	x	<u>Estimated Quantity</u>	=		
3. Larvacide Application	\$ <u>.14</u>	x	500 Square Ft.	=	\$ <u>70</u>	
4. Hourly Price*	\$ <u>30</u>	x	50 Hours	=	\$ <u>1,500</u>	
5. Termites Control	\$ <u>2</u>	x	200 Linear Ft.	=	\$ <u>400</u>	
6. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5,500</u>	
7. Bed Bug Treatment	\$ <u>30</u>	x	25 Hours	=	\$ <u>750</u>	
8. Emergency Service (4 Hour Response)	\$ <u>30</u>	x	10 Hours	=	\$ <u>300</u>	
A - ESTIMATED ANNUAL PRICE - 1st YEAR					=	\$ <u>9,540</u>
(Sum of 1+2+3+4+5+6+7+8)						

SECOND YEAR

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>600</u>	x	12 Months	=	\$ <u>720</u>
2. Mosquito Abatement	\$ <u>100</u>	x	8 Months	=	\$ <u>800</u>

(Mar. 1 - Oct. 31)

	<u>Hourly/Linear Price</u>	x	<u>Estimated Quantity</u>	=		
3. Larvacide Application	\$ <u>.14</u>	x	500 Square Ft.	=	\$ <u>70</u>	
4. Hourly Price*	\$ <u>30</u>	x	50 Hours	=	\$ <u>1,500</u>	
5. Termites Control	\$ <u>2</u>	x	200 Linear Ft.	=	\$ <u>400</u>	
6. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5,000</u>	
7. Bed Bug Treatment	\$ <u>30</u>	x	25 Hours	=	\$ <u>750</u>	
8. Emergency Service (4 Hour Response)	\$ <u>30</u>	x	10 Hours	=	\$ <u>300</u>	
B - ESTIMATED ANNUAL PRICE - 2nd YEAR					=	\$ <u>9,540</u>
(Sum of 1+2+3+4+5+6+7+8)						

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SECTION II – TELEPORT (cont'd)

THIRD YEAR

<u>Item</u>	<u>Monthly Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>
1. Monthly Lump Sum Price	\$ <u>60</u>	x	12 Months	=	\$ <u>720</u>
2. Mosquito Abatement	\$ <u>100</u>	x	8 Months	=	\$ <u>800</u>

(Mar. 1- Oct. 31)

	<u>Hourly/Linear Price</u>	x	<u>Estimated Quantity</u>	=		
3. Larvacide Application	\$ <u>14</u>	x	500 Square Ft.	=	\$ <u>70</u>	
4. Hourly Price*	\$ <u>30</u>	x	50 Hours	=	\$ <u>1,500</u>	
5. Termites Control	\$ <u>2</u>	x	200 Linear Ft.	=	\$ <u>400</u>	
6. Bed Bug Detection	\$ <u>100</u>	x	50 Hours	=	\$ <u>5,000</u>	
7. Bed Bug Treatment	\$ <u>30</u>	x	25 Hours	=	\$ <u>750</u>	
8. Emergency Service (4 Hour Response)	\$ <u>30</u>	x	10 Hours	=	\$ <u>300</u>	
C - ESTIMATED ANNUAL PRICE – 3rd YEAR					=	\$ <u>9,540</u>
(Sum of 1+2+3+4+5+6+7+8)						

A – ESTIMATED ANNUAL PRICE - 1 ST YEAR	\$ <u>9,540</u>
B – ESTIMATED ANNUAL PRICE - 2 ND YEAR	\$ <u>9,540</u>
C – ESTIMATED ANNUAL PRICE - 3 RD YEAR	\$ <u>9,540</u>
TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE - SECTION II – TELEPORT	\$ <u>28,620</u>

*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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SECTION III – BATHGATE INDUSTRIAL PARK

FIRST YEAR

<u>Item</u>	<u>Per Visit Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>	
1. Per Visit Lump Sum Price	\$ <u>50</u>	x	30 Visits	=	\$ <u>1500</u>	
	<u>Hourly Price</u>		<u>Estimated Quantity</u>			
2. Hourly Price*	\$ <u>50</u>	x	30 Hours	=	\$ <u>1500</u>	
3. Bed Bug Detection	\$ <u>25</u>	x	50 Hours	=	\$ <u>1250</u>	
4. Bed Bug Treatment	\$ <u>50</u>	x	25 Hours	=	\$ <u>1250</u>	
5. Emergency Service (4 Hour Response)	\$ <u>50</u>	x	10 Hours	=	\$ <u>500</u>	
A - ESTIMATED ANNUAL PRICE – 1st YEAR					=	\$ <u>6000</u>
(Sum of 1+2+3+4+5)						

SECOND YEAR

<u>Item</u>	<u>Per Visit Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>	
1. Per Visit Lump Sum Price	\$ <u>50</u>	x	30 Visits	=	\$ <u>1500</u>	
	<u>Hourly Price</u>		<u>Estimated Quantity</u>			
2. Hourly Price*	\$ <u>50</u>	x	30 Hours	=	\$ <u>1500</u>	
3. Bed Bug Detection	\$ <u>25</u>	x	50 Hours	=	\$ <u>1250</u>	
4. Bed Bug Treatment	\$ <u>50</u>	x	25 Hours	=	\$ <u>1250</u>	
5. Emergency Service (4 Hour Response)	\$ <u>50</u>	x	10 Hours	=	\$ <u>500</u>	
B - ESTIMATED ANNUAL PRICE – 2nd YEAR					=	\$ <u>6000</u>
(Sum of 1+2+3+4+5)						

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SECTION III – BATHGATE INDUSTRIAL PARK (cont'd)

THIRD YEAR

<u>Item</u>	<u>Per Visit Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>	
1. Per Visit Lump Sum Price	\$ <u>50</u>	x	30 Visits	=	\$ <u>1500</u>	
	<u>Hourly Price</u>		<u>Estimated Quantity</u>			
2. Hourly Price*	\$ <u>50</u>	x	30 Hours	=	\$ <u>1500</u>	
3. Bed Bug Detection	\$ <u>25</u>	x	50 Hours	=	\$ <u>1250</u>	
4. Bed Bug Treatment	\$ <u>50</u>	x	25 Hours	=	\$ <u>1250</u>	
5. Emergency Service (4 Hour Response)	\$ <u>50</u>	x	10 Hours	=	\$ <u>500</u>	
C - ESTIMATED ANNUAL PRICE – 3rd YEAR					=	\$ <u>6000</u>
(Sum of 1+2+3+4+5)						

A – ESTIMATED ANNUAL PRICE - 1ST YEAR \$ 6000

B – ESTIMATED ANNUAL PRICE - 2ND YEAR \$ 6000

C – ESTIMATED ANNUAL PRICE - 3RD YEAR \$ 6000

TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE -
SECTION III – BATHGATE INDUSTRIAL PARK \$ 18,000

*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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SECTION IV – NEW YORK MARINE TERMINALS

FIRST YEAR

<u>Item</u>	<u>Monthly/Per Visit Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>	
1. Monthly Lump Sum Price	\$ <u>150</u>	x	12 Months	=	\$ <u>1800</u>	
2. Brooklyn Cruise Terminal						
Per Visit Lump Sum Price	\$ <u>50</u>	x	12 Visits	=	\$ <u>600</u>	
	<u>Hourly Price</u>		<u>Estimated Quantity</u>			
3. Hourly Price*	\$ <u>50</u>	x	50 Hours	=	\$ <u>2500</u>	
4. Bed Bug Detection	\$ <u>25</u>	x	50 Hours	=	\$ <u>1250</u>	
5. Bed Bug Treatment	\$ <u>50</u>	x	25 Hours	=	\$ <u>1250</u>	
6. Emergency Service (4 Hour Response)	\$ <u>50</u>	x	10 Hours	=	\$ <u>500</u>	
A - ESTIMATED ANNUAL PRICE – 1st YEAR					=	\$ <u>7900</u>
(Sum of 1+2+3+4+5+6)						

SECOND YEAR

<u>Item</u>	<u>Monthly/Per Visit Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>	
1. Monthly Lump Sum Price	\$ <u>150</u>	x	12 Months	=	\$ <u>1800</u>	
2. Brooklyn Cruise Terminal						
Per Visit Lump Sum Price	\$ <u>50</u>	x	12 Visits	=	\$ <u>600</u>	
	<u>Hourly Price</u>		<u>Estimated Quantity</u>			
3. Hourly Price*	\$ <u>50</u>	x	50 Hours	=	\$ <u>2500</u>	
4. Bed Bug Detection	\$ <u>25</u>	x	50 Hours	=	\$ <u>1250</u>	
5. Bed Bug Treatment	\$ <u>50</u>	x	25 Hours	=	\$ <u>1250</u>	
6. Emergency Service (4 Hour Response)	\$ <u>50</u>	x	10 Hours	=	\$ <u>500</u>	
B - ESTIMATED ANNUAL PRICE – 2nd YEAR					=	\$ <u>7900</u>
(Sum of 1+2+3+4+5+6)						

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SECTION IV – NEW YORK MARINE TERMINALS (cont'd)

THIRD YEAR

<u>Item</u>	<u>Monthly/Per Visit Lump Sum Price</u>	x	<u>Estimated Quantity</u>	=	<u>Est. Annual Contract Price Per Item</u>	
1. Monthly Lump Sum Price	\$ <u>150</u>	x	12 Months	=	\$ <u>1800</u>	
2. Brooklyn Cruise Terminal						
Per Visit Lump Sum Price	\$ <u>50</u>	x	12 Visits	=	\$ <u>600</u>	
	<u>Hourly Price</u>		<u>Estimated Quantity</u>			
3. Hourly Price*	\$ <u>50</u>	x	50 Hours	=	\$ <u>2500</u>	
4. Bed Bug Detection	\$ <u>25</u>	x	50 Hours	=	\$ <u>1250</u>	
5. Bed Bug Treatment	\$ <u>50</u>	x	25 Hours	=	\$ <u>1250</u>	
6. Emergency Service (4 Hour Response)	\$ <u>50</u>	x	10 Hours	=	\$ <u>500</u>	
C - ESTIMATED ANNUAL PRICE – 3rd YEAR					=	\$ <u>7900</u>
(Sum of 1+2+3+4+5+6)						

A – ESTIMATED ANNUAL PRICE - 1ST YEAR \$ 7900

B – ESTIMATED ANNUAL PRICE - 2ND YEAR \$ 7900

C – ESTIMATED ANNUAL PRICE - 3RD YEAR \$ 7900

TOTAL ESTIMATED THREE (3) YEARS CONTRACT PRICE - SECTION IV – NEW YORK MARINE TERMINALS \$23700

*Hourly Prices for Work not part of the Monthly Lump Sum Price (See Part V, Section 3d)

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