

THE PORT AUTHORITY OF NY & NJ

**PROCUREMENT DEPARTMENT
4 WORLD TRADE CENTER
150 GREENWICH STREET, 21ST FL.
NEW YORK, NY 10007**

8/2/2016

ADDENDUM # 1

To prospective Vendors on Solicitation # 46754 for Emergency Snow Removal Equipment and Labor at Various Port Authority Facilities on a Call-In Basis During the 2016-2017 Snow Season.

Due back on 8/15/2016, no later than 11:00AM

VENDORS' QUESTIONS AND ANSWERS

The following information is available in response to questions submitted by prospective Vendors. The responses should not be deemed to answer all questions which have been submitted by Vendors to the Port Authority. It addresses only those questions which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to particular questions asked by Vendors does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Vendor, by submitting its offer, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, whether made orally or in writing, shall impair or limit the effect of the warranties of the Vendor required by this solicitation or agreement and the Vendor agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever.

The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

Question #1	Would you provide prospective bidders with copies of previous pricing sheets from last year?
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Answer #1	See attached.
Question #2	Would you be able to provide prospective bidders with information regarding utilization of equipment off last year's list such as dollars spent by Port Authority locations?
Answer #2	No.

FOR INFORMATION PURPOSES ONLY, ATTACHED IS THE PRICING FROM THE MOST RECENT PURCHASE:

The Port Authority of New York and New Jersey does not guarantee the relevancy of the pricing material as it may pertain to proposals solicited for other contracts. Vendors are cautioned that the use of this information, to determine future bid prices, or for any other purpose, shall be used at the vendor's own risk. Bid prices should be based on the company's costs, overhead and profit. The material requested may be based on a different specification and/or different quantity or delivery requirements than those in future solicitations.

This communication should be initialed by you and annexed to your upon submission.

In case any Vendor fails to conform to these instructions, its offer will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

SELENE ORTEGA, MANAGER
COMMODITIES & SERVICES DIVISION

BIDDER'S FIRM NAME: _____

INITIALED: _____

DATE: _____

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO JOHN SANTIAGO AT John.Santiago@panynj.gov OR (212) 435-4613.

**THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
2015-2016 SCHEDULE OF EQUIPMENT AND PRICES**

BID #43294
 VENDOR'S NAME: Aero Snow Removal Corp.
 ADDRESS: 30 Sagamore Hill Drive, Port Washington, NY 11050
 CONTACT NAME: Fred Gonzalez
 TELEPHONE #: 516-944-3100
 FAX #: 516-767-9200
 EMAIL ADDRESS: fgonzalez@aerosnow.com

Page 1 of 2

Rates quoted are for all time frames. No additional charges or overtime.

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)			(10)			(11)			(12)	(13)	(14)
								Flat Hourly	O/T Hourly	O/T Hour (DT)	Hourly	O/T Hourly	O/T Hour (DT)	Hourly	O/T Hourly	O/T Hour (DT)			
All facilities	10	Dump Trucks	Various	Dump	17 cy	—	No	345.00	—	—	—	120.00	—	—	200.00	8	—	—	
	10	Truck Plows	Various	Dump	12-17 cy	10' - 11'	Yes	410.00	—	—	110.00	—	—	—	215.00	8	—	JFK-EWR	
	6	4x4w/Plows	Various	Pick Up	6' - 8'	7'	Yes	240.00	—	—	90.00	—	—	—	135.00	8	—	—	
	4	4x4w/Plow/Spreader	Various	Hopper	2 cy	7' - 8'	Yes	240.00	—	—	120.00	—	—	—	215.00	8	—	—	
	10	Payloader	Cat 930 or equal	—	—	3 cy	No	490.00	—	—	160.00	—	—	—	200.00	8	—	—	
	10	Payloader	Cat 950 or equal	—	—	4 cy	No	565.00	—	—	160.00	—	—	—	245.00	8	—	—	
	10	Payloader	Cat 966 or equal	—	—	5 cy	No	565.00	—	—	160.00	—	—	—	285.00	8	—	—	
	5	Payloader	Cat 980 or equal	—	—	6 cy	No	670.00	—	—	185.00	—	—	—	350.00	8	—	—	
	3	Payloader	Cat 988 or equal	—	—	7 cy	No	670.00	—	—	185.00	—	—	—	380.00	8	—	—	
	3	Rubber Tire Dwyer	Mich 287	—	—	20' - 30'	No	765.00	—	—	215.00	—	—	—	420.00	8	—	—	
	2	Rubber Tire Dwyer	Trojan	—	—	20'	Yes	680.00	—	—	250.00	—	—	—	420.00	8	—	—	
	5	Rubber Tire Dwyer	Cat 834	—	—	12' - 15'	No	995.00	—	—	250.00	—	—	—	485.00	8	—	—	
	4	Skid Steer Load w/Bucket	1996	—	—	66"	No	250.00	—	—	110.00	—	—	—	165.00	8	—	—	
	4	Skid Steer Load w/Broom	1996	—	—	6'	Yes	260.00	—	—	110.00	—	—	—	175.00	8	—	—	
	2	Sand/Salt Spreader	Various	Hopper	2-3 cy	—	No	230.00	—	—	110.00	—	—	—	165.00	8	—	—	
	2	Sand/Salt Spreader	Various	Hopper	4-7 cy	—	No	230.00	—	—	110.00	—	—	—	210.00	8	—	—	
	2	Sand/Salt Spreader	Various	Hopper	16 cy	—	Yes	350.00	—	—	110.00	—	—	—	325.00	8	—	—	

THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
2015-2016 SCHEDULE OF EQUIPMENT AND PRICES

BID #43294
VENDOR'S NAME: SNOWLIFT LLC
ADDRESS: 96 COMMERCIAL STREET, FREEPORT, NY 11520
CONTACT NAME: MICHAEL FERRUCCI
TELEPHONE #: 516-239-2123, 516-779-9122 CELL: 718-656-8870 ANS SERVICE
FAX #: 516-371-1763
EMAIL ADDRESS: mike@snowlift.com

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)		(10)		(11)		(12)	(13)	(14)	SPECIAL RATES (if any)
								HAULAGE RATE PER UNIT/PER MOVE	STANDBY RATE PER UNIT	OPERATING RATE PER UNIT	MIN HOURS PER CALL PER UNIT	OVER TIME HOURS IN EFFECT	LOC. OF EQUIP.				
FACILITY TO SERVICE	NO. OF UNITS	TYPE & MAKE	MODEL & YEAR	TYPE OF BODY	BODY SIZE (YARDS)	BLADE & BUCKET SIZE	REVERSIBLE (YES OR NO)	Hourly Rate	O/T Hours	Hourly Rate	O/T Hours	Hourly Rate	O/T Hours	MIN HOURS PER CALL PER UNIT	OVER TIME HOURS IN EFFECT	LOC. OF EQUIP.	SPECIAL RATES (if any)
ALL	50	(A) TRUCK W BLDW	VARIOUS			11'	YES	\$410		\$100		\$190		8			
ALL	15	(B) DUMP TRUCK	VARIOUS		17			\$335		\$110		\$180		8			
ALL	15	(C) DUMP TRAILER	FRUEHAUF DKLEQUIV		35			\$440		\$100		\$220		8			
ALL	10	(D) 4X4 W PLOW	VARIOUS			7	YES	\$238		\$85		\$120		8			
ALL	15	(E) PAYLOADER	CAT 910 OR EQUIV.		2-3			\$475		\$150		\$185		8			
ALL	10	(F) PAYLOADER	CAT 966 OR EQUIV.		4			\$550		\$150		\$215		8			
ALL	10	(G) PAYLOADER	CAT 966 OR EQUIV.		3			\$550		\$150		\$250		8			
ALL	10	(H) PAYLOADER	MICH 175 OR EQUIV.		6			\$630		\$175		\$290		8			
ALL	15	(I) PAYLOADER	CAT 980 OR EQUIV.		7			\$650		\$175		\$320		8			
ALL	30	(J) SNOWLIFT SPECIALIZED SNOWBLADES	VARIOUS			MIN 20" X 72"	YES	\$740		\$200		\$350		8			
ALL	5	(K) PORTABLE SNOW MELTERS	VARIOUS		40 TONNER			\$1,005		\$5/ TON PER HR RATED CAPACI TY		\$12.50/ PER HR RATED CAPACI TY		8			
ALL	35	(L-1) PORTABLE SNOW MELTERS	VARIOUS		100 TO 150 TONNER			\$1,005		\$5/ TON PER HR RATED CAPACI TY		\$9.50/ PER HR RATED CAPACI TY		8			

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)		(11)		(12)	(13)	(14)	(15)
FACILITY TO SERVICE	NO. OF UNITS	TYPE & MAKE	MODEL & YEAR	TYPE OF BODY	BODY SIZE (YARDS)	BLADE & BUCKET SIZE	REVERSIBLE (YES OR NO)	HAULAGE RATE PER UNIT/PER MOVE	STANDBY RATE PER UNIT	OPERATING RATE PER UNIT	MIN. HOURS PER CALL/ PER UNIT	OVER TIME HOURS IN EFFECT	LOC. OF EQUIP.	SPECIAL RATES (if any)		
								Hourly Rate as Itemized	Hourly Rate	Hourly Rate	Hourly Rate	(11) (DT)				
ALL	30	(L) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV	VARIOUS		7 TO 10			\$125	\$100	\$165	8					
ALL	10	(M) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV	VARIOUS		2 TO 5			\$125	\$108	\$155	8					
ALL	10	(N) SUBSTEER OR EQUIV W/ BUCKET OR 8' BLADE	VARIOUS					\$138	\$100	\$160	8					
ALL	1	(O) TRACK LOADER OR DOZER	VARIOUS	CAT 963				\$830	\$200	\$425						
ALL	25	(P) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV WITH ROAD PLOW	VARIOUS		16			\$430	\$100	\$265	8					
ALL	25	(Q) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV	VARIOUS		16			\$450	\$180	\$265	8					
ALL	25	(R) MECHANICAL HIGHWAY SAND SPREADER OR EQUIV	VARIOUS		5 TO 7			\$450	\$100	\$210	8					
ALL UNITS ARE STORED AT JFK, LGA, AND EWR																
FOLLOWING NUMBERS WILL BE MANNED DURING ACTUAL SNOW EVENTS																
JFK - 718-656-8870 MICHAEL FERRUCCI																
LGA - 718-476-5370 JIM FLIEDNER																
EWR - 971-824-5252 STEVE WILKINSON																
SIGNED AT 96 COMMERCIAL STREET, FREEPORT, NY 11520 AS OF AUGUST 21, 2012																

**THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
2015-2016 SCHEDULE OF EQUIPMENT AND PRICES**

VENDOR'S NAME: RAILROAD CONSTRUCTION COMPANY, INC. BID #43294
ADDRESS: 75-77 Grove Street, Paterson, N.J. 07503
CONTACT NAME: Joseph Vaccaro, Vice-President
TELEPHONE #: (973) 684-0362
FAX #: (973) 684-1355
EMAIL ADDRESS: Bidgroup@rcemail.net

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)		(10)		(11)		(12)	(13)	(14)	SPECIAL RATES (if any)	
								HAULAGE RATE PER UNIT/PER MOVE	STANDBY RATE PER UNIT	OPERATING RATE PER UNIT	MEN. HOUR PER CALL/ PER UNIT	OVER TIME EFFECT	LOC. OF EQUIP.					
FACILITY TO SERVICE	NO. OF UNITS	TYPE & MAKE	MODEL & YEAR	TYPE OF BODY	BODY SIZE (YARDS)	BLADE & BUCKET SIZE	REVERSIBLE (YES OR NO)	Flat Rate or Hourly	O/T Hour (TH)	O/T Hour (DT)	Hourly	Hourly (TH)	O/T Hour (DT)					
PN	2	Pay Loader	Kom 320 1997/2001		2-3 CY	2-3 CY		825.00	900.00	975.00	240.00	260.00	280.00	290.00	315.00	345.00	8	Edison NJ
HCMF																		
JSTC																		
JCAMT	7	Pay Loader	Kom 380 or Equiv. 1999/2011		4 CY	4 CY		825.00	900.00	975.00	240.00	260.00	280.00	290.00	315.00	345.00	8	Edison NJ
EPAMT																		
	3	Pay Loader	Kom 450 or Equiv. 1995/2012		5 CY	5 CY		825.00	900.00	975.00	240.00	260.00	280.00	290.00	315.00	345.00	8	Edison NJ
	8	Backhoe	JD410 or Equiv. 1995/2015		2 CY	2 CY		825.00	900.00	975.00	240.00	260.00	280.00	290.00	315.00	345.00	8	Edison NJ

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VENDOR'S NAME: TULLY ENVIRONMENTAL, INC. **BID#**443294
ADDRESS: 127-50 NORTHERN BOULEVARD, FLUSHING NEW YORK 11368
CONTACT NAME: DEAN DEVOE
TELEPHONE #: 718-446-7000
FAX#: 718-458-5199
EMAIL ADDRESS: ANGELAT@TULLYENVIRONMENTAL.COM

Facility to Service	No. of Units	Type & Make	Model & Year	Type of Body	Size of Body Yards	Size Blade and Bucket	Reversible (Yes or No)	HAULAGE RATE PER UNIT PER MOVE FLAT RATE OR HOURLY OT HOURS (TH) OT HOURS (DT)	STANDBY RATE PER UNIT HOURLY OT HOURS (TH) OT HOURS (DT)	OPERATING RATE PER UNIT HOURLY OT HOURS (TH) OT HOURS (DT)	Min. Hour Per Unit Per Call (If any)	Loc. Df Equip.	Special rates & Hours when Overtime is in effect
LGA/ JFKIA	10	CAT 966 Loader				4.0 YD Bucket	No	500/Move Each Way 750/Move Each Way TH DT - 315.00	ST-210.00 TH - 315.00 DT - 315.00	ST-287.5 TH - 397.5 DT - 397.50	8	Flushing	ST Rate M-F 7-3pm; TH M-F 3pm - 7am, Sat; DT Sundays and Holidays
LGA/ JFKIA	2	Komatsu WA 500 Loader				4.5 YD Bucket	No	500/Move Each Way 750/Move Each Way TH DT - 315.00	ST-210.00 TH - 315.00 DT - 315.00	ST-287.5 TH - 397.5 DT - 397.50	8	Flushing	ST Rate M-F 7-3pm; TH M-F 3pm - 7am, Sat; DT Sundays and Holidays
LGA/ JFKIA	20	CAT 446 or Equivalent				2.0 YD Bucket	No	500/Move Each Way 750/Move Each Way TH DT - 340.00	ST-170.00 TH-300.00 DT - 340.00	ST-263.75 TH-380.75 DT - 380.75	8	Flushing	ST Rate M-F 7-3pm; TH M-F 3pm - 7am, Sat; DT Sundays and Holidays
LGA/ JFKIA	2	CAT 950 Loader				3.0 YD Bucket	No	500/Move Each Way 750/Move Each Way TH DT - 315.00	ST-210.00 TH - 315.00 DT - 315.00	ST-287.5 TH - 397.5 DT - 397.50	8	Flushing	ST Rate M-F 7-3pm; TH M-F 3pm - 7am, Sat; DT Sundays and Holidays
LGA/ JFKIA	20	Dump Trailer w/ Tractors		Oump Trailer	50 YDS		No		ST-135.00 OT-200.00 DT - 270.00	ST-180.00 OT-250.00 DT - 360.00	8	Flushing	ST Rate M-F 7-3pm; TH M-F 3pm - 7am, Sat; DT Sundays and Holidays

**THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
2015-2016 SCHEDULE OF EQUIPMENT AND PRICES**

VENDOR'S NAME: Winter Services, Inc. BID #43294
 ADDRESS: 33 Daret Dr.
 CONTACT NAME: Mark Moore
 TELEPHONE #: 973-917-8653
 FAX #: 973-962-9900
 EMAIL ADDRESS: mmoore@winterservices.net

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)			(11)			(12)	(13)	(14)	SPECIAL RATES (if any)
									HAULAGE RATE PER UNIT/PER MOVE			STANDBY RATE PER UNIT						
FACILITY TO SERVICE	NO. OF UNITS	TYPE & MAKE	MODEL & YEAR	TYPE OF BODY	BODY SIZE (YARDS)	BLADE & BUCKET SIZE	REVERSIBLE (YES OR NO)	Hourly	O/T Hourly	O/T Hourly (TH)	O/T Hourly (DT)	Hourly	O/T Hourly (TH)	O/T Hourly (DT)	MIN. HOUR PER CALL/ PER UNIT	OVER TIME HOURS IN EFFECT	LOC. OF EQUIP.	
29	1	Int.	Int.	Salter	5 ton	10'	N/A	225	250	285	200	225	285	200	4	16	Corp	
25	2	Int.	Int.	"	"	"	"	225	250	285	200	225	285	200	4	16	Corp	
10	3	Ford	Ford	pickp	N/A	8'	"	185	200	225	185	200	225	185	4	16	Corp	
9	4	Int.	Int.	loader	1600	N/A	N/A	225	250	285	200	225	285	200	4	16	Corp	
1	5	CAT	CAT	loader	5 cyds	N/A	N/A	225	250	285	200	225	285	200	4	16	"	
1	6	CAT	Kenwin	loader	3.8	N/A	N/A	225	250	285	200	225	285	200	4	16	"	
6	7	Cat	Cat	loader	3.8	N/A	N/A	225	250	285	200	225	285	200	4	16	"	
14	8	Cat	Cat	loader	1 cyd	N/A	N/A	225	250	285	200	225	285	200	4	16	"	
2	9	Cat	Cat	loader	1 cyd	N/A	N/A	225	250	285	185	200	225	185	4	16	"	
6	10	vent.	vent.	loader	1 cyd	N/A	N/A	225	250	285	185	200	225	185	4	16	"	
106	11	Toro	Toro	walk	4'	36"	N/A	185	200	225	185	200	225	185	4	16	"	
55	12	Forko	Forko	2 stage	36"	36"	N/A	185	200	225	185	200	225	185	4	16	"	
32	13	ATV	ATV	push	36"	36"	N/A	185	200	225	185	200	225	185	4	16	"	
85	14	Alack	Alack	ATV	36"	36"	N/A	185	200	225	185	200	225	185	4	16	"	
2	15	KV	KV	dump	14-20			165	185	200	165	185	200	165	4	16	"	
20	16	Daniels	Daniels	"	8-10			185	200	225	165	185	200	165	4	16	"	
74	17	Protech	Protech	push	12'	12'		185	200	225	165	185	200	165	4	16	"	
32	18	chev	chev	push	12'	12'		185	200	225	165	185	200	165	4	16	"	
350	19	labor	labor	Box	16'	16'		85	95	110	85	95	110	85	4	16	"	
	20	labor	labor	shovel	30"	30"		85	95	110	85	95	110	85	4	16	"	

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VENDOR'S NAME: Winter Services INC. BID #43294
 ADDRESS: 33 Daret Dr
 CONTACT NAME: Mary Moore
 TELEPHONE #: 973-917-8653
 FAX #: 973-962-8908
 EMAIL ADDRESS: m.moore@winterservices.net

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)			(10)			(11)			(12)	(13)	(14)	SPECIAL RATES (if any)
								HAULAGE RATE PER UNIT/PER MOVE	STANDBY RATE PER UNIT	OPERATING RATE PER UNIT	Hourly	O/T Hourly (TH)	O/T Hourly (DT)	Hourly	O/T Hourly (TH)	O/T Hourly (DT)				
EWR	29	1	Int.	Salter	5 ton	10'	NO	Flat Rate or Hourly	O/T Hourly (TH)	O/T Hourly (DT)	Hourly	O/T Hourly (TH)	O/T Hourly (DT)	Hourly	O/T Hourly (TH)	O/T Hourly (DT)	4	16	Corp	
	25	2	Int.	"	"	"	"	225	250	285	200	225	285	225	250	285	8	16	Corp	
	10	3	Ford	Picking truck	N/A	8'	"	225	250	285	200	225	285	225	250	285	4	16	Corp	
	8	4	Int.	loader	1600	N/A	N/A	185	200	225	185	200	225	225	250	285	4	16	Corp	
	1	5	CAT	loader	5000s	N/A	N/A	225	250	285	200	225	285	225	250	285	4	16	"	
	1	6	CAT	loader	3.8	N/A	N/A	225	250	285	200	225	285	225	250	285	4	16	"	
	6	7	Robinson	loader	3.8	N/A	N/A	225	250	285	200	225	285	225	250	285	4	16	"	
	14	8	Cat	loader	10yd	N/A	N/A	225	250	285	200	225	285	225	250	285	4	16	"	
	2	9	Cat	loader	10yd	N/A	N/A	225	250	285	200	225	285	225	250	285	4	16	"	
	6	10	Cat	loader	10yd	N/A	N/A	225	250	285	200	225	285	225	250	285	4	16	"	
	106	11	Vent.	walk	4'	4"	N/A	185	200	225	185	200	225	185	200	225	4	16	"	
	55	12	Toro	2 stage		36"	N/A	185	200	225	185	200	225	185	200	225	4	16	"	
	32	13	Faako	4x4		36"	N/A	185	200	225	185	200	225	185	200	225	4	16	"	
	85	14	ATV	4x4		36"	N/A	185	200	225	185	200	225	185	200	225	4	16	"	
	2	15	Alack	dump	14-20			165	185	200	165	185	200	165	185	200	4	16	"	
	20	16	KW	"	8-10			185	200	225	185	200	225	185	200	225	4	16	"	
	74	17	Daniels		12'			200	225	250	100	115	130	115	130	115	4	16	"	
	38	18	Protech	push		12'		225	250	285	100	125	150	100	125	150	4	16	"	
	350	19	chev	Box		16'		185	200	225	185	200	225	185	200	225	4	16	"	
		20	labor	Shovel		30"		85	95	110	85	95	110	85	95	110	4	18	"	

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VENDOR'S NAME: Winter Services Inc. BID #43294
 ADDRESS: 33 Daret Dr.
 CONTACT NAME: Mack Moore
 TELEPHONE #: 973-917-8653
 FAX #: 973-962-9900
 EMAIL ADDRESS: moores@winter-services.net

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FACILITY TO SERVICE	NO. OF UNITS	TYPE & MAKE	MODEL & YEAR	TYPE OF BODY	BODY SIZE (YARDS)	BLADE & BUCKET SIZE	REVERSIBLE (YES OR NO)	Flat Hourly	O/T Hourly	O/T Hourly	O/T Hourly	O/T Hourly	O/T Hourly				
TET	29	1	Int.	Salt	5 ton	10'	No	225	285	200	225	225	250	4	8		
	25	2	Int.	"	"	"	"	225	285	200	225	225	250	4	8		
	10	3	Ford	pick	N/A	8'	"	185	200	185	200	225	250	4	8		
	8	4	Int.	loader	1600	N/A	N/A	225	285	200	225	225	250	4	8		
	1	5	CAT	loader	5 cy/bs	N/A	N/A	225	285	200	225	225	250	4	8		
	1	6	CAT	loader	3.8	N/A	N/A	225	285	200	225	225	250	4	8		
	6	8	Cat	loader	1.5yd	N/A	N/A	225	285	200	225	225	250	4	8		
	14	9	Cat	slid	1/2	N/A	N/A	225	285	200	225	225	250	4	8		
	2	10	Cat	loader	1 cy/bs	N/A	N/A	225	285	185	200	225	250	4	8		
	6	11	Vent.	walk		4'	N/A	185	200	185	200	225	250	4	8		
	106	12	Toro	2 stage		36"	N/A	185	200	185	200	225	250	4	8		
	55	13	Bobo	push		36"	N/A	185	200	185	200	225	250	4	8		
	32	14	ATV	7x4		36"	N/A	185	200	185	200	225	250	4	8		
	85	15	Alack	dump	14-20			185	200	185	200	225	250	4	8		
	2	16	KV	"	8-10			185	200	185	200	225	250	4	8		
	20	17	Daniels			12'		185	200	185	200	225	250	4	8		
	74	18	Protech	push		12'		185	200	185	200	225	250	4	8		
	302	19	chev	Box		16'		185	200	185	200	225	250	4	8		
	350	20	bobcat	shovel		30"		85	95	85	95	110	125	4	8		

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VENDOR'S NAME: Winter Services, Inc. BID #43294
 ADDRESS: 33 Daret Dr.
 CONTACT NAME: Mark Moore
 TELEPHONE #: 973-917-8653
 FAX #: 973-917-9900
 EMAIL ADDRESS: mmoore@winterservices.net

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)			(10)			(11)			(12)	(13)	(14)	SPECIAL RATES (if any)
								HAULAGE RATE PER UNIT/PER MOVE	STANDBY RATE PER UNIT	OPERATING RATE PER UNIT	Hourly	O/T Hourly	O/T Hourly	Hourly	O/T Hourly	Hourly				
TPN	29	1	Int.	Salt	5 ton	10'		225	285	200	225	285	225	250	285					
	29	2	Int.	"	"	"	"	225	285	200	225	285	225	250	285					
	10	3	Field	pick	N/A	8'	"	185	200	185	200	225	225	250	285				Corp.	
	9	4	Int.	front loader	1600	N/A	N/A	225	250	200	225	285	225	250	285				Corp	
	1	5	CAT	loader	5 cys/ds	N/A	N/A	225	250	200	225	285	225	250	285				"	
	1	6	CAT	loader	3.8	N/A	N/A	225	250	200	225	285	225	250	285				"	
	1	7	Komatsu	"	3.8	N/A	N/A	225	250	200	225	285	225	250	285				"	
	6	8	Cat	loader	1 cys/d	N/A	N/A	225	250	200	225	285	225	250	285				"	
	14	9	Cat	SLD	10 cys/d	N/A	N/A	225	250	200	225	285	225	250	285				"	
	2	10	Cat	loader	1 cys/d	N/A	N/A	225	250	200	225	285	225	250	285				"	
	6	11	Ver.	walk	4'	4'	N/A	185	200	175	200	225	185	200	225				"	
	106	12	Toro	25hp	36"	36"	N/A	185	200	175	200	225	185	200	225				"	
	55	13	Peeko	push	36"	36"	N/A	185	200	175	200	225	185	200	225				"	
	32	14	ATV	4x4	36"	36"	N/A	185	200	175	200	225	185	200	225				"	
	85	15	Mac	dump	14-20			185	200	175	200	225	185	200	225				"	
	2	16	KW	"	8-10			185	200	175	200	225	185	200	225				"	
	20	17	Daniels			12'		185	200	175	200	225	185	200	225				"	
	74	18	Protech	push		12'		185	200	175	200	225	185	200	225				"	
	32	19	chev	Box		16'		185	200	175	200	225	185	200	225				"	
	350	20	bobcat	shovel		30"		85	95	110	85	95	110	85	95				"	

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 CONTACT NAME: Mack Moore
 TELEPHONE #: 973-917-8653
 FAX #: 973-962-9900
 EMAIL ADDRESS: mmoore@winterservices.net

(1) FACILITY TO SERVICE	(2) NO. OF UNITS	(3) TYPE & MAKE	(4) MODEL & YEAR	(5) TYPE OF BODY	(6) BODY SIZE (YARDS)	(7) BLADE & BUCKET SIZE	(8) REVERSIBLE (YES OR NO)	(9) HAULAGE RATE PER UNIT/PER MOVE			(10) STANDBY RATE PER UNIT			(11) OPERATING RATE PER UNIT			(12) MIN. HOUR PER CALL/ UNIT	(13) OVER TIME HOURS IN EFFECT	(14) LOC. OF EQUIP.	SPECIAL RATES (if any)
								Flat Hourly	O/T Hourly	O/T Hour (DT)	Hourly	O/T Hourly	O/T Hour (DT)	Hourly	O/T Hourly	O/T Hour (DT)				
J51C	29	see guide	Int.	Salttr	5 ton	10'	No	225	225	285	200	225	225	250	285	4	16	Corp.		
	25		Int.	"	"	"	"	225	225	285	200	225	225	250	285	4	16	Corp.		
	10		Fold	gasket	N/A	8'	"	185	200	225	185	200	225	250	285	4	16	Corp.		
	8		Int.	frank loader	1600	N/A	N/A	225	250	285	200	225	225	250	285	4	16	Corp.		
	1		CAT	loader	5 cy/ls	N/A	N/A	225	250	285	200	225	225	250	285	4	16	"		
	1		CAT	loader	3.8	N/A	N/A	225	250	285	200	225	225	250	285	4	16	"		
	1		Kobalt	"	3.8	N/A	N/A	225	250	285	200	225	225	250	285	4	16	"		
	6		Cat	loader	1 cy/l	N/A	N/A	225	250	285	200	225	225	250	285	4	16	"		
	14		Cat	slid loader	1 cy/l	N/A	N/A	225	250	285	200	225	225	250	285	4	16	"		
	2		Cat	loader	1 cy/l	N/A	N/A	225	250	285	185	200	225	250	285	4	16	"		
	6		Vent.	walk		4'	N/A	185	200	225	185	200	225	250	285	4	16	"		
	106		Toro	2 stage		36"	N/A	185	200	225	185	200	225	250	285	4	16	"		
	55		Fargo	push		36"	N/A	185	200	225	185	200	225	250	285	4	16	"		
	32		ATV	4x4		36"	N/A	185	200	225	185	200	225	250	285	4	16	"		
	25		Alack	dump	14-20			185	200	225	185	200	225	250	285	4	16	"		
	2		15W	"	8-10			185	200	225	185	200	225	250	285	4	16	"		
	20		Daniels			12'		185	200	225	185	200	225	250	285	4	16	"		
	74		Protech	push		12'		185	200	225	185	200	225	250	285	4	16	"		
	32		chev	Box		16'		185	200	225	185	200	225	250	285	4	16	"		
	350	20	labor	shovel		30"		85	95	110	85	95	110	125	150	4	18	"		

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(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)			(10)			(11)			(12)	(13)	(14)
								Flat Hourly	O/T Hourly	O/T Hour (DT)	Hourly	O/T Hourly	O/T Hour (DT)	Hourly	O/T Hourly	O/T Hour (DT)			
BB	29	1	Int.	Salter	5 ton	10'	NA	225	250	285	200	225	285	225	250	285	4	16	Corp.
	25	2	Int.	"	"	"	"	225	250	285	200	225	285	225	250	285	4	16	Corp.
	10	3	Ford	bucket	NA	8'	NA	185	200	225	115	200	225	200	225	250	4	16	Corp.
	8	4	Int.	front loader	1600	NA	NA	225	250	285	200	225	285	225	250	285	4	16	Corp.
	1	5	CAT	loader	5 cys	NA	NA	225	250	285	200	225	285	225	250	285	4	16	"
	1	6	CAT	loader	3.8	NA	NA	225	250	285	200	225	285	225	250	285	4	16	"
	1	7	Komatsu	"	3.8	NA	NA	225	250	285	200	225	285	225	250	285	4	16	"
	6	8	Cat	loader	1 cyl	NA	NA	225	250	285	200	225	285	225	250	285	4	16	"
	14	9	Cat	slid loader	1 cyl	NA	NA	225	250	285	200	225	285	225	250	285	4	16	"
	2	10	Cat	loader	1 cyl	NA	NA	225	250	285	175	200	225	225	250	285	4	16	"
	6	11	Vent.	walk	1 cyl	4'	NA	225	250	285	175	200	225	225	250	285	4	16	"
	106	12	Toro	2 drive	36"	36"	NA	185	200	225	185	200	225	225	250	285	4	16	"
	55	13	Epiro	push	36"	36"	NA	185	200	225	185	200	225	225	250	285	4	16	"
	32	14	ATV	4x4	14-20	36"	NA	185	200	225	185	200	225	225	250	285	4	16	"
	85	15	Stack	dump	8-10	12'	NA	185	200	225	185	200	225	225	250	285	4	16	"
	2	16	KW	"	"	"	NA	185	200	225	185	200	225	225	250	285	4	16	"
	20	17	Daniels	"	"	"	NA	185	200	225	185	200	225	225	250	285	4	16	"
	74	18	Protech	push	"	12'	NA	185	200	225	185	200	225	225	250	285	4	16	"
	302	19	chev	Box	"	16'	NA	185	200	225	185	200	225	225	250	285	4	16	"
	350	20	bobcat	shovel	"	30"	NA	85	95	110	85	95	110	85	95	110	4	18	"

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(1) FACILITY TO SERVICE	(2) NO. OF UNITS	(3) TYPE & MAKE	(4) MODEL & YEAR	(5) TYPE OF BODY	(6) BODY SIZE (YARDS)	(7) BLADE & BUCKET SIZE	(8) REVERSIBLE (YES OR NO)	(9) HAULAGE RATE PER UNIT/PER MOVE			(10) STANDBY RATE PER UNIT			(11) OPERATING RATE PER UNIT			(12) MIN. HOUR PER CALL/ PER UNIT	(13) OVER TIME HOURS IN EFFECT	(14) LOC. OF EQUIP.	SPECIAL RATES (if any)
								Flat Rate or Hourly	O/T Hour (TH)	O/T Hour (DT)	Hourly	O/T Hour (TH)	O/T Hour (DT)	Hourly	O/T Hour (TH)	O/T Hour (DT)				
WTC	29	1	Int.	Salter	5 ton	10'	16	225	200	225	225	225	225	225	225	4	16	Corp.		
	25	2	Int.	"	"	"	"	225	200	225	225	225	225	225	225	4	16	Corp.		
	10	3	Ford	mixer	N/A	8'	"	185	200	225	225	225	225	225	225	4	16	Corp.		
	8	4	Int.	frank loader	1600	N/A	N/A	225	200	225	225	225	225	225	225	4	16	Corp.		
	1	5	CAT	loader	5 cu yds	N/A	N/A	225	200	225	225	225	225	225	225	4	16	Corp.		
	1	6	CAT	loader	3.8	N/A	N/A	225	200	225	225	225	225	225	225	4	16	Corp.		
	6	7	Kobalt	"	3.8	N/A	N/A	225	200	225	225	225	225	225	225	4	16	Corp.		
	14	8	Cat	loader	1.5yd	N/A	N/A	225	200	225	225	225	225	225	225	4	16	Corp.		
	2	9	Cat	slid	1/2	N/A	N/A	225	200	225	225	225	225	225	225	4	16	Corp.		
	6	10	Cat	loader	1.5yd	N/A	N/A	225	200	225	225	225	225	225	225	4	16	Corp.		
	106	11	Vent.	walk	4'	4'	N/A	185	200	225	225	225	225	225	225	4	16	Corp.		
	55	12	Toro	2.5tye	36"	36"	N/A	185	200	225	225	225	225	225	225	4	16	Corp.		
	32	13	Peeko	push	36"	36"	N/A	185	200	225	225	225	225	225	225	4	16	Corp.		
	85	14	ATV	4x4	36"	36"	N/A	185	200	225	225	225	225	225	225	4	16	Corp.		
	2	15	Alack	dump	14-20			185	200	225	225	225	225	225	225	4	16	Corp.		
	20	16	KW	"	8-10			185	200	225	225	225	225	225	225	4	16	Corp.		
	74	17	Daniels			12'		185	200	225	225	225	225	225	225	4	16	Corp.		
	32	18	Protech	push		12'		185	200	225	225	225	225	225	225	4	16	Corp.		
	350	19	chew	Box		16'		185	200	225	225	225	225	225	225	4	16	Corp.		
		20	lobac	shovel		30"		85	95	110	85	95	110	85	95	4	18	Corp.		