

**THE PORT AUTHORITY OF NY & NJ**  
**PROCUREMENT DEPARTMENT**  
**4 WORLD TRADE CENTER**  
**150 GREENWICH STREET, 21<sup>ST</sup> FLOOR**  
**NEW YORK, NY 10007**

5/26/2015

**ADDENDUM #2**

**To prospective Bidder(s) on Bid # 42452 - Provide Same-Day Courier Services To Various Port Authority Facilities and Locations in the Tri-State Area**

**Due back on 6/9/2015, no later than 11:00 A.M.**

**BIDDERS' QUESTIONS AND ANSWERS**

The following information is available in response to questions submitted by prospective Bidders. The responses should not be deemed to answer all questions, which have been submitted by Bidders to the Port Authority. It addresses only those questions, which the Port Authority has deemed to require additional information and/or clarification. The fact that information has not been supplied with respect to any questions asked by a Bidders does not mean or imply, nor should it be deemed to mean or imply, any meaning, construction, or implication with respect to the terms of this Bid.

The Port Authority makes no representations, warranties or guarantees that the information contained herein is accurate, complete or timely or that such information accurately represents the conditions that would be encountered during the performance of the Contract. The furnishing of such information by the Port Authority shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its Bid, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of the Port Authority, its Commissioners, officers, agents, representatives, or employees, oral or in writing, shall impair or limit the effect of the warranties of the Bidder required by this Bid or Contract and the Bidder agrees that it shall not hold the Port Authority liable or responsible therefor in any manner whatsoever.

The Questions and Answers numbering sequence will be continued sequentially in any forthcoming Addenda that may be issued.

|                    |  |
|--------------------|--|
| <i>Question #1</i> | Could you provide the pricing sheets from the current contract?  |
| <i>Answer #1</i>   | Please see the attached pricing sheets from the current contract with Deluxe Delivery Systems, Inc. These documents were not prepared for the purpose of providing information for Bidders upon the present Contract but they were prepared for other purposes, such as for other contracts or for design purposes for this or other contracts, and they do not form a part of this Contract. The Port Authority/PATH makes no representation or guarantee as to, and shall not be responsible for their accuracy, completeness or pertinence, and, in addition, shall not be responsible for the conclusions to be drawn therefrom. They are made available to the Bidders merely for the purpose of providing them with such information as is in the possession of the Port Authority, whether or not such information may be accurate, complete or pertinent or of any value to the bidders. |

This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

KATHY LESLIE WHELAN  
ASSISTANT DIRECTOR  
COMMODITIES AND SERVICES DIVISION

BIDDER'S FIRM NAME: \_\_\_\_\_

INITIALED: \_\_\_\_\_

DATE: \_\_\_\_\_

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO MARGARET D'EMIC, WHO CAN BE REACHED AT (212) 435-4609 or at [mdemic@panynj.gov](mailto:mdemic@panynj.gov).

# PRICING SHEET

**EXHIBIT A**

**POINT OF PICK-UP - PATC**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 0                                | X | \$ —                | = | \$ —                                  |
| JSTC   | 125                              | X | \$ 18               | = | \$ 2,250.00                           |
| 225/233                                      | 400                              | X | \$ 18               | = | \$ 7,200.00                           |
| ONEMAD                                       | 150                              | X | \$ 18               | = | \$ 2,700.00                           |
| 115 B' WAY                                   | 600                              | X | \$ 18               | = | \$ 10,800.00                          |
| G' WAY                                       | 308                              | X | \$ 18               | = | \$ 5,544.00                           |
| PABT   | 350                              | X | \$ 18               | = | \$ 6,300.00                           |
| JFK  | 236                              | X | \$ 33               | = | \$ 7,788.00                           |
| LGA  | 204                              | X | \$ 28               | = | \$ 5,712.00                           |
| EWR  | 72                               | X | \$ 18               | = | \$ 1,296.00                           |
| PN   | 20                               | X | \$ 18               | = | \$ 360.00                             |
| LT   | 333                              | X | \$ 18               | = | \$ 5,994.00                           |
| SIB  | 25                               | X | \$ 18               | = | \$ 450.00                             |
| GWB  | 128                              | X | \$ 18               | = | \$ <del>2,304.00</del> 2,304.00       |
| PE   | 25                               | X | \$ 18               | = | \$ 450.00                             |
| BP   | 25                               | X | \$ 18               | = | \$ 450.00                             |
| TEB  | 116                              | X | \$ 18               | = | \$ 2,088.00                           |
| TELE   | 25                               | X | \$ 18               | = | \$ 450.00                             |
| SWF  | 5                                | X | \$ 18               | = | \$ 90.00                              |
| 2MGY   | 50                               | X | \$ 18               | = | \$ 900.00                             |
| <b>Estimated 2 Year Total for Exhibit A:</b> |                                  |   |                     |   | <b>\$ 63,126.00</b>                   |

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**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit A: \$ 63,126.00**

# PRICING SHEET

**EXHIBIT B**

**POINT OF PICK-UP - 225/233**

| POINT OF DELIVERY (down)                    | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|---|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC  | 442                              | X | \$ 18               | = | \$ 7,956.00                           |
| JSTC  | 105                              | X | \$ 18               | = | \$ 1,890.00                           |
| 225/233                                     | 0                                | X | \$ -                | = | \$ -                                  |
| ONEMAD                                      | 30                               | X | \$ 14               | = | \$ 420.00                             |
| 115 B' WAY                                  | 20                               | X | \$ 14               | = | \$ 280.00                             |
| G' WAY                                      | 110                              | X | \$ 18               | = | \$ 1,980.00                           |
| PABT  | 25                               | X | \$ 14               | = | \$ 350.00                             |
| JFK   | 62                               | X | \$ 23               | = | \$ 1,426.00                           |
| LGA   | 20                               | X | \$ 23               | = | \$ 460.00                             |
| EWR   | 20                               | X | \$ 18               | = | \$ 360.00                             |
| PN  | 25                               | X | \$ 18               | = | \$ 450.00                             |
| LT  | 25                               | X | \$ 18               | = | \$ 450.00                             |
| SIB   | 25                               | X | \$ 18               | = | \$ 450.00                             |
| GWB   | 10                               | X | \$ 18               | = | \$ 180.00                             |
| PE  | 10                               | X | \$ 18               | = | \$ 180.00                             |
| BP  | 10                               | X | \$ 18               | = | \$ 180.00                             |
| TEB   | 15                               | X | \$ 18               | = | \$ 270.00                             |
| TELE  | 10                               | X | \$ 18               | = | \$ 180.00                             |
| SWF   | 2                                | X | \$ 18               | = | \$ 36.00                              |
| 2MGY  | 20                               | X | \$ 18               | = | \$ 360.00                             |
| <b>Estimated 2 Year Total for Exhibit B</b> |                                  |   |                     |   | <b>\$ 17,858.00</b>                   |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit B: \$ 17,858.00**

# PRICING SHEET

**EXHIBIT C**

**POINT OF PICK-UP - ONEMAD**

| POINT OF DELIVERY (down) | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |                                       | Total Estimated 2 Year Contract Price |
|--------------------------|----------------------------------|---|---------------------|---------------------------------------|---------------------------------------|
| PATC                     | 288                              | X | \$ 18               | =                                     | \$ 5,184.00                           |
| JSTC                     | 15                               | X | \$ 18               | =                                     | \$ 270.00                             |
| 225/233                  | 20                               | X | \$ 14               | =                                     | \$ 280.00                             |
| ONEMAD                   | 0                                | X | \$ —                | =                                     | \$ —                                  |
| 115 B' WAY               | 15                               | X | \$ 14               | =                                     | \$ 210.00                             |
| G' WAY                   | 34                               | X | \$ 18               | =                                     | \$ 612.00                             |
| PABT                     | 10                               | X | \$ 18               | =                                     | \$ 180.00                             |
| JFK                      | 10                               | X | \$ 23               | =                                     | \$ 230.00                             |
| LGA                      | 20                               | X | \$ 23               | =                                     | \$ 460.00                             |
| EWR                      | 20                               | X | \$ 18               | =                                     | \$ 360.00                             |
| PN                       | 15                               | X | \$ 18               | =                                     | \$ 270.00                             |
| LT                       | 10                               | X | \$ 18               | =                                     | \$ 180.00                             |
| SIB                      | 15                               | X | \$ 18               | =                                     | \$ 270.00                             |
| GWB                      | 20                               | X | \$ 18               | =                                     | \$ 360.00                             |
| PE                       | 10                               | X | \$ 18               | =                                     | \$ 180.00                             |
| BP                       | 10                               | X | \$ 18               | =                                     | \$ 180.00                             |
| TEB                      | 10                               | X | \$ 18               | =                                     | \$ 180.00                             |
| TELE                     | 10                               | X | \$ 18               | =                                     | \$ 180.00                             |
| SWF                      | 2                                | X | \$ 18               | =                                     | \$ 36.00                              |
| 2MGY                     | 20                               | X | \$ 18               | =                                     | \$ 360.00                             |
|                          |                                  |   |                     | Estimated 2 Year Total for Exhibit C: | \$ 9,982.00                           |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit C: \$ 9,982.00**

# PRICING SHEET

**EXHIBIT D**

**POINT OF PICK-UP 115 B'WAY**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 342                              | X | \$ 18               | = | \$ 6,156.00                           |
| JSTC   | 25                               | X | \$ 18               | = | \$ 450.00                             |
| 225/233                                      | 60                               | X | \$ 14               | = | \$ 840.00                             |
| ONEMAD                                       | 10                               | X | \$ 14               | = | \$ 140.00                             |
| 115 B' WAY                                   | 0                                | X | \$ —                | = | \$ —                                  |
| G' WAY                                       | 84                               | X | \$ 18               | = | \$ 1,512.00                           |
| PABT   | 5                                | X | \$ 18               | = | \$ 90.00                              |
| JFK  | 5                                | X | \$ 23               | = | \$ 115.00                             |
| LGA  | 5                                | X | \$ 23               | = | \$ 115.00                             |
| EWR  | 5                                | X | \$ 18               | = | \$ 90.00                              |
| PN   | 5                                | X | \$ 18               | = | \$ 90.00                              |
| LT   | 5                                | X | \$ 18               | = | \$ 90.00                              |
| SIB  | 5                                | X | \$ 18               | = | \$ 90.00                              |
| GWB  | 5                                | X | \$ 18               | = | \$ 90.00                              |
| PE   | 5                                | X | \$ 18               | = | \$ 90.00                              |
| BP   | 5                                | X | \$ 18               | = | \$ 90.00                              |
| TEB  | 5                                | X | \$ 18               | = | \$ 90.00                              |
| TELE   | 5                                | X | \$ 18               | = | \$ 90.00                              |
| SWF  | 2                                | X | \$ 18               | = | \$ 36.00                              |
| 2MGY   | 5                                | X | \$ 18               | = | \$ 90.00                              |
| <b>Estimated 2 Year Total for Exhibit D:</b> |                                  |   |                     |   | <b>\$ 10,354.00</b>                   |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit D: \$ 10,354.00**

# PRICING SHEET

**EXHIBIT E**

**POINT OF PICK-UP - G'WAY**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 376                              | X | \$ 18               | = | \$ 6768.00                            |
| JSTC   | 25                               | X | \$ 18               | = | \$ 450.00                             |
| 225/233                                      | 110                              | X | \$ 18               | = | \$ 1980.00                            |
| ONEMAD                                       | 200                              | X | \$ 18               | = | \$ 3600.00                            |
| 115 B' WAY                                   | 75                               | X | \$ 18               | = | \$ 1350.00                            |
| G' WAY                                       | 0                                | X | \$ —                | = | \$ —                                  |
| PABT   | 10                               | X | \$ 18               | = | \$ 180.00                             |
| JFK  | 20                               | X | \$ 33               | = | \$ 660.00                             |
| LGA  | 10                               | X | \$ 28               | = | \$ 280.00                             |
| EWR  | 15                               | X | \$ 17               | = | \$ 255.00                             |
| PN   | 15                               | X | \$ 17               | = | \$ 255.00                             |
| LT   | 10                               | X | \$ 17               | = | \$ 170.00                             |
| SIB  | 10                               | X | \$ 17               | = | \$ 170.00                             |
| GWB  | 10                               | X | \$ 17               | = | \$ 170.00                             |
| PE   | 10                               | X | \$ 17               | = | \$ 170.00                             |
| BP   | 10                               | X | \$ 17               | = | \$ 170.00                             |
| TEB  | 10                               | X | \$ 17               | = | \$ 170.00                             |
| TELE   | 10                               | X | \$ 17               | = | \$ 170.00                             |
| SWF  | 2                                | X | \$ 17               | = | \$ 34.00                              |
| 2MGY   | 46                               | X | \$ 17               | = | \$ 782.00                             |
| <b>Estimated 2 Year Total for Exhibit E:</b> |                                  |   |                     |   | <b>\$ 17,784.00</b>                   |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit E: \$ 17,784.00**

# PRICING SHEET

**EXHIBIT F**

**POINT OF PICK-UP - PABT**

| POINT OF DELIVERY (down) | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |  | Total Estimated 2 Year Contract Price |
|--------------------------|----------------------------------|---|---------------------|--|---------------------------------------|
| PATC                     | 80                               | X | \$ 18               | =  | \$ 1,440.00                           |
| JSTC                     | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| 225/233                  | 5                                | X | \$ 14               | =  | \$ 70.00                              |
| ONEMAD                   | 5                                | X | \$ 14               | =  | \$ 70.00                              |
| 115 B' WAY               | 5                                | X | \$ 14               | =  | \$ 70.00                              |
| G' WAY                   | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| PABT                     | 0                                | X | \$ —                | =  | \$ —                                  |
| JFK                      | 5                                | X | \$ 23               | =  | \$ 115.00                             |
| LGA                      | 5                                | X | \$ 23               | =  | \$ 115.00                             |
| EWR                      | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| PN                       | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| LT                       | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| SIB                      | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| GWB                      | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| PE                       | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| BP                       | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| TEB                      | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| TELE                     | 5                                | X | \$ 18               | =  | \$ 90.00                              |
| SWF                      | 2                                | X | \$ 18               | =  | \$ 36.00                              |
| 2MGY                     | 5                                | X | \$ 18               | =  | \$ 90.00                              |
|                          |                                  |   |                     | <b>Estimated 2 Year Total for Exhibit F:</b> | <b>\$ 2,996.00</b>                    |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit F: \$ 2,996.00**

# PRICING SHEET

**EXHIBIT G**

**POINT OF PICK-UP - JFK**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 30                               | X | \$ 28               | = | \$ 840.00                             |
| JSTC   | 5                                | X | \$ 28               | = | \$ 140.00                             |
| 225/233                                      | 10                               | X | \$ 23               | = | \$ 230.00                             |
| ONEMAD                                       | 5                                | X | \$ 23               | = | \$ 115.00                             |
| 115 B' WAY                                   | 5                                | X | \$ 23               | = | \$ 115.00                             |
| G' WAY                                       | 5                                | X | \$ 33               | = | \$ 165.00                             |
| PABT   | 5                                | X | \$ 23               | = | \$ 115.00                             |
| JFK  | 0                                | X | \$ —                | = | \$ —                                  |
| LGA  | 5                                | X | \$ 23               | = | \$ 115.00                             |
| EWR  | 5                                | X | \$ 28               | = | \$ 140.00                             |
| PN   | 5                                | X | \$ 28               | = | \$ 140.00                             |
| LT   | 5                                | X | \$ 28               | = | \$ 140.00                             |
| SIB  | 5                                | X | \$ 28               | = | \$ 140.00                             |
| GWB  | 5                                | X | \$ 28               | = | \$ 140.00                             |
| PE   | 5                                | X | \$ 33               | = | \$ 165.00                             |
| BP   | 5                                | X | \$ 23               | = | \$ 115.00                             |
| TEB  | 6                                | X | \$ 28               | = | \$ 168.00                             |
| TELE   | 6                                | X | \$ 28               | = | \$ 168.00                             |
| SWF  | 2                                | X | \$ 28               | = | \$ 56.00                              |
| 2MGY   | 5                                | X | \$ 28               | = | \$ 140.00                             |
| <b>Estimated 2 Year Total for Exhibit G:</b> |                                  |   |                     |   | <b>\$ 3,347.00</b>                    |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit G: \$ 3,347.00**

# PRICING SHEET

**EXHIBIT H**

**POINT OF PICK-UP - LGA**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 24                               | X | \$ 28               | = | \$ 672.00                             |
| JSTC   | 6                                | X | \$ 28               | = | \$ 168.00                             |
| 225/233                                      | 6                                | X | \$ 23               | = | \$ 138.00                             |
| ONEMAD                                       | 3                                | X | \$ 23               | = | \$ 69.00                              |
| 115 B' WAY                                   | 6                                | X | \$ 23               | = | \$ 138.00                             |
| G'WAY  | 6                                | X | \$ 33               | = | \$ 198.00                             |
| PABT   | 6                                | X | \$ 23               | = | \$ 138.00                             |
| JFK  | 6                                | X | \$ 23               | = | \$ 138.00                             |
| LGA  | 0                                | X | \$ —                | = | \$ —                                  |
| EWR  | 6                                | X | \$ 28               | = | \$ 168.00                             |
| PN   | 6                                | X | \$ 28               | = | \$ 168.00                             |
| LT   | 6                                | X | \$ 28               | = | \$ 168.00                             |
| SIB  | 6                                | X | \$ 28               | = | \$ 168.00                             |
| GWB  | 6                                | X | \$ 28               | = | \$ 168.00                             |
| PE   | 6                                | X | \$ 33               | = | \$ 198.00                             |
| BP   | 6                                | X | \$ 23               | = | \$ 138.00                             |
| TEB  | 6                                | X | \$ 28               | = | \$ 168.00                             |
| TELE   | 6                                | X | \$ 28               | = | \$ 168.00                             |
| SWF  | 2                                | X | \$ 28               | = | \$ 56.00                              |
| 2MGY   | 3                                | X | \$ 28               | = | \$ 84.00                              |
| <b>Estimated 2 Year Total for Exhibit H:</b> |                                  |   |                     |   | <b>\$ 3,311.00</b>                    |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit H: \$ 3,311.00**

# PRICING SHEET

**EXHIBIT I**

**POINT OF PICK-UP - EWR**

| POINT OF DELIVERY (down)  |  | Estimated 2 Year<br>Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2<br>Year Contract Price |
|---|--|-------------------------------------|---|---------------------|---|--|
| PATC  |  | 12                                  | X | \$ 18               | = | \$ 216.00                                |
| JSTC  |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| 225/233   |  | 10                                  | X | \$ 18               | = | \$ 180.00                                |
| ONEMAD  |  | 3                                   | X | \$ 18               | = | \$ 54.00                                 |
| 115 B' WAY  |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| G' WAY  |  | 106                                 | X | \$ 18               | = | \$ 1,908.00                              |
| PABT  |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| JFK   |  | 10                                  | X | \$ 33               | = | \$ 330.00                                |
| LGA   |  | 12                                  | X | \$ 33               | = | \$ 396.00                                |
| EWR   |  | 0                                   | X | \$ —                | = | \$ —                                     |
| PN  |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| LT  |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| SIB   |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| GWB   |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| PE  |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| BP  |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| TEB   |  | 12                                  | X | \$ 18               | = | \$ 216.00                                |
| TELE  |  | 6                                   | X | \$ 18               | = | \$ 108.00                                |
| SWF   |  | 2                                   | X | \$ 18               | = | \$ 36.00                                 |
| 2MGY  |  | 3                                   | X | \$ 18               | = | \$ 54.00                                 |
| <b>Estimated 2 Year Total<br/>for Exhibit I:</b>                |  |                                     |   |                     |   | <b>\$ 4,470.00</b>                       |
| <b>TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit I:</b> |  |                                     |   |                     |   | <b>\$ 4,470.00</b>                       |

# PRICING SHEET

**EXHIBIT J**

**POINT OF PICK-UP - PN**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 18                               | X | \$ 18               | = | \$ 324.00                             |
| JSTC   | 12                               | X | \$ 18               | = | \$ 216.00                             |
| 225/233                                      | 40                               | X | \$ 18               | = | \$ 720.00                             |
| ONEMAD                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 115 B' WAY                                   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| G' WAY                                       | 12                               | X | \$ 18               | = | \$ 216.00                             |
| PABT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| JFK  | 12                               | X | \$ 33               | = | \$ 396.00                             |
| LGA  | 3                                | X | \$ 28               | = | \$ 84.00                              |
| EWR  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PN   | 0                                | X | \$ —                | = | \$ —                                  |
| LT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| SIB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| GWB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PE   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| BP   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| TEB  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| TELE   | 6                                | X | \$ 18               | = | \$ 108.00                             |
| SWF  | 2                                | X | \$ 18               | = | \$ 36.00                              |
| 2MGY   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| <b>Estimated 2 Year Total for Exhibit J:</b> |                                  |   |                     |   | <b>\$ 2,748.00</b>                    |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit J: \$ 2,748.00**

# PRICING SHEET

**EXHIBIT K**

**POINT OF PICK-UP - LT**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 40                               | X | \$ 18               | = | \$ 720.00                             |
| JSTC   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 225/233                                      | 3                                | X | \$ 18               | = | \$ 54.00                              |
| ONEMAD                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 115 B' WAY                                   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| G' WAY                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PABT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| JFK  | 3                                | X | \$ 33               | = | \$ 99.00                              |
| LGA  | 3                                | X | \$ 28               | = | \$ 84.00                              |
| EWR  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PN   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| LT   | 0                                | X | \$ —                | = | \$ —                                  |
| SIB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| GWB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PE   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| BP   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| TEB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| TELE   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| SWF  | 2                                | X | \$ 18               | = | \$ 36.00                              |
| 2MGY   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| <b>Estimated 2 Year Total for Exhibit K:</b> |                                  |   |                     |   | <b>\$ 1,749.00</b>                    |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit K: \$ 1,749.00**

# PRICING SHEET

**EXHIBIT L**

**POINT OF PICK-UP - SIB**

| POINT OF DELIVERY (down) | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |  | Total Estimated 2 Year Contract Price |
|--------------------------|----------------------------------|---|---------------------|--|---------------------------------------|
| PATC                     | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| JSTC                     | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| 225/233                  | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| ONEMAD                   | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| 115 B' WAY               | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| G' WAY                   | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| PABT                     | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| JFK                      | 6                                | X | \$ 33               | =  | \$ 198.00                             |
| LGA                      | 6                                | X | \$ 28               | =  | \$ 168.00                             |
| EWR                      | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| PN                       | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| LT                       | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| SIB                      | 0                                | X | \$ —                | =  | \$ —                                  |
| GWB                      | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| PE                       | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| BP                       | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| TEB                      | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| TELE                     | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| SWF                      | 2                                | X | \$ 18               | =  | \$ 36.00                              |
| 2MGY                     | 3                                | X | \$ 18               | =  | \$ 54.00                              |
|                          |                                  |   |                     | <b>Estimated 2 Year Total for Exhibit L:</b> | \$ 2,022.00                           |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit L:** \$ 2,022.00

# PRICING SHEET

**EXHIBIT M**

**POINT OF PICK-UP - GWB**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 12                               | X | \$ 18               | = | \$ 216.00                             |
| JSTC   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 225/233                                      | 3                                | X | \$ 18               | = | \$ 54.00                              |
| ONEMAD                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 115 B' WAY                                   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| G' WAY                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PABT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| JFK  | 3                                | X | \$ 33               | = | \$ 99.00                              |
| LGA  | 3                                | X | \$ 28               | = | \$ 84.00                              |
| EWR  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PN   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| LT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| SIB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| GWB  | 0                                | X | \$ 18               | = | \$ —                                  |
| PE   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| BP   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| TEB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| TELE   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| SWF  | 2                                | X | \$ 18               | = | \$ 36.00                              |
| 2MGY   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| <b>Estimated 2 Year Total for Exhibit M:</b> |                                  |   |                     |   | <b>\$ 1,245.00</b>                    |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit M: \$ 1,245.00**

# PRICING SHEET

EXHIBIT N

POINT OF PICK - PE

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 6                                | X | \$ 18               | = | \$ 108.00                             |
| JSTC   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 225/233                                      | 3                                | X | \$ 18               | = | \$ 54.00                              |
| ONEMAD                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 115 B' WAY                                   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| G' WAY                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PABT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| JFK  | 3                                | X | \$ 33               | = | \$ 99.00                              |
| LGA  | 3                                | X | \$ 28               | = | \$ 84.00                              |
| EWR  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PN   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| LT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| SIB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| GWB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PE   | 0                                | X | \$ 18               | = | \$ 0                                  |
| BP   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| TEB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| TELE   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| SWF  | 2                                | X | \$ 18               | = | \$ 36.00                              |
| 2MGY   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| <b>Estimated 2 Year Total for Exhibit N:</b> |                                  |   |                     |   | \$ 1137.00                            |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit N: \$ 1137.00**

# PRICING SHEET

**EXHIBIT O**

**POINT OF PICK-UP - BP**

| POINT OF DELIVERY (down) | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |  | Total Estimated 2 Year Contract Price |
|--------------------------|----------------------------------|---|---------------------|--|---------------------------------------|
| PATC                     | 10                               | X | \$ 18               | =  | \$ 180.00                             |
| JSTC                     | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| 225/233                  | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| ONEMAD                   | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| 115 B' WAY               | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| G' WAY                   | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| PABT                     | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| JFK                      | 3                                | X | \$ 23               | =  | \$ 69.00                              |
| LGA                      | 3                                | X | \$ 23               | =  | \$ 69.00                              |
| EWR                      | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| PN                       | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| LT                       | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| SIB                      | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| GWB                      | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| PE                       | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| BP                       | 0                                | X | \$ 18               | =  | \$ 0                                  |
| TEB                      | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| TELE                     | 3                                | X | \$ 18               | =  | \$ 54.00                              |
| SWF                      | 2                                | X | \$ 18               | =  | \$ 36.00                              |
| 2MGY                     | 3                                | X | \$ 18               | =  | \$ 54.00                              |
|                          |                                  |   |                     | <b>Estimated 2 Year Total for Exhibit O:</b> | <b>\$ 1164.00</b>                     |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit O: \$ 1164.00**

# PRICING SHEET

**EXHIBIT P**

**POINT OF PICK-UP - TEB**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   | 20                               | X | \$ 18               | = | \$ 360.00                             |
| JSTC   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 225/233                                      | 3                                | X | \$ 18               | = | \$ 54.00                              |
| ONEMAD                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| 115 B' WAY                                   | 6                                | X | \$ 18               | = | \$ 108.00                             |
| G' WAY                                       | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PABT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| JFK  | 3                                | X | \$ 33               | = | \$ 99.00                              |
| LGA  | 3                                | X | \$ 28               | = | \$ 84.00                              |
| EWR  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PN   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| LT   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| SIB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| GWB  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| PE   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| BP   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| TEB  | 0                                | X | \$ -                | = | \$ -                                  |
| TELE   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| SWF  | 2                                | X | \$ 18               | = | \$ 36.00                              |
| 2MGY   | 3                                | X | \$ 18               | = | \$ 54.00                              |
| <b>Estimated 2 Year Total for Exhibit P:</b> |                                  |   |                     |   | <b>\$ 1443.00</b>                     |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit P: \$ 1443.00**

# PRICING SHEET

**EXHIBIT Q**

**POINT OF PICK-UP - TELE**

| POINT OF DELIVERY (down)                     |  | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2 Year Contract Price |
|--|--|----------------------------------|---|---------------------|---|---------------------------------------|
| PATC   |  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| JSTC   |  | 12                               | X | \$ 18               | = | \$ 216.00                             |
| 225/233                                      |  | 12                               | X | \$ 18               | = | \$ 216.00                             |
| ONEMAD                                       |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| 115 B' WAY                                   |  | 3                                | X | \$ 18               | = | \$ <del>108.00</del><br>54.00         |
| G' WAY                                       |  | 3                                | X | \$ 18               | = | \$ <del>108.00</del><br>54.00         |
| PABT   |  | 3                                | X | \$ 18               | = | \$ 54.00                              |
| JFK  |  | 3                                | X | \$ 33               | = | \$ 99.00                              |
| LGA  |  | 6                                | X | \$ 28               | = | \$ 168.00                             |
| EWR  |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| PN   |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| LT   |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| SIB  |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| GWB  |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| PE   |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| BP   |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| TEB  |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| TELE   |  | 0                                | X | \$ —                | = | \$ —                                  |
| SWF  |  | 2                                | X | \$ 18               | = | \$ 36.00                              |
| 2MGY   |  | 6                                | X | \$ 18               | = | \$ 108.00                             |
| <b>Estimated 2 Year Total for Exhibit Q:</b> |  |                                  |   |                     |   | <b>\$ 2031.00</b>                     |

RR  
RR

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit Q: \$ 2031.00**

# PRICING SHEET

**EXHIBIT R**

**POINT OF PICK-UP - JSTC**

| POINT OF DELIVERY (down) | Estimated 2 Year Number of Trips |   | Unit Price Per Trip |  | Total Estimated 2 Year Contract Price |
|--------------------------|----------------------------------|---|---------------------|--|---------------------------------------|
| PATC                     | 40                               | X | \$ 18               | =  | \$ 720.00                             |
| JSTC                     | 0                                | X | \$ 18               | =  | \$ 0                                  |
| 225/233                  | 100                              | X | \$ 18               | =  | \$ 1800.00                            |
| ONEMAD                   | 10                               | X | \$ 18               | =  | \$ 180.00                             |
| 115 B' WAY               | 12                               | X | \$ 18               | =  | \$ 216.00                             |
| G' WAY                   | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| PABT                     | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| JFK                      | 60                               | X | \$ 33               | =  | \$ 1980.00                            |
| LGA                      | 6                                | X | \$ 28               | =  | \$ 168.00                             |
| EWR                      | 12                               | X | \$ 18               | =  | \$ 216.00                             |
| PN                       | 12                               | X | \$ 18               | =  | \$ 216.00                             |
| LT                       | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| SIB                      | 12                               | X | \$ 18               | =  | \$ 216.00                             |
| GWB                      | 20                               | X | \$ 18               | =  | \$ 360.00                             |
| PE                       | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| BP                       | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| TEB                      | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| TELE                     | 6                                | X | \$ 18               | =  | \$ 108.00                             |
| SWF                      | 2                                | X | \$ 18               | =  | \$ 36.00                              |
| 2MGY                     | 6                                | X | \$ 18               | =  | \$ 108.00                             |
|                          |                                  |   |                     | <b>Estimated 2 Year Total for Exhibit R:</b> | <b>\$ 6972.00</b>                     |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit R: \$ 6972.00**

# PRICING SHEET

**EXHIBIT S**

**POINT OF PICK-UP - SWF**

| POINT OF DELIVERY (down)                         | Estimated / Year<br>Number of Trips |   | Unit Price Per Trip |   | Total Estimated 2<br>Year Contract Price |
|--|-------------------------------------|---|---------------------|---|--|
| PATC   | 10                                  | X | \$ 75               | = | \$ 750.00                                |
| JSTC   | 5                                   | X | \$ 75               | = | \$ 375.00                                |
| 225/233  | 10                                  | X | \$ 75               | = | \$ 750.00                                |
| ONEMAD   | 5                                   | X | \$ 75               | = | \$ 375.00                                |
| 115 B' WAY                                       | 5                                   | X | \$ 75               | = | \$ 375.00                                |
| G' WAY   | 5                                   | X | \$ 75               | = | \$ 375.00                                |
| PABT   | 5                                   | X | \$ 75               | = | \$ 375.00                                |
| JFK  | 15                                  | X | \$ 75               | = | \$ 1125.00                               |
| LGA  | 15                                  | X | \$ 75               | = | \$ 1125.00                               |
| EWR  | 15                                  | X | \$ 75               | = | \$ 1125.00                               |
| PN   | 3                                   | X | \$ 75               | = | \$ 225.00                                |
| LT   | 3                                   | X | \$ 75               | = | \$ 225.00                                |
| SIB  | 3                                   | X | \$ 75               | = | \$ 225.00                                |
| GWB  | 3                                   | X | \$ 75               | = | \$ 225.00                                |
| PE   | 3                                   | X | \$ 75               | = | \$ 225.00                                |
| BP   | 3                                   | X | \$ 75               | = | \$ 225.00                                |
| TEB  | 5                                   | X | \$ 75               | = | \$ 375.00                                |
| TELE   | 5                                   | X | \$ 75               | = | \$ 375.00                                |
| SWF  | 2                                   | X | \$ <del>75</del>    | = | \$ <del>150.00</del>                     |
| 2MGY   | 5                                   | X | \$ 75               | = | \$ 375.00                                |
| <b>Estimated 2 Year Total<br/>for Exhibit S:</b> |                                     |   |                     |   | <b>\$ 9375.00</b>                        |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit S: \$ 9375.00**

# PRICING SHEET

**EXHIBIT T**

**POINT OF PICK-UP 2MGY**

| POINT OF DELIVERY (down)                     | Estimated 2 Year Number of Trips |              | Unit Price Per Trip |              | Total Estimated 2 Year Contract Price |
|--|----------------------------------|--------------|---------------------|--------------|---------------------------------------|
| PATC   | 10                               | X            | \$ 18               | =            | \$ 180.00                             |
| JSTC   | 5                                | X            | \$ 18               | =            | \$ 90.00                              |
| 225/233                                      | 10                               | X            | \$ 18               | =            | \$ 180.00                             |
| ONEMAD                                       | 10                               | X            | \$ 18               | =            | \$ 180.00                             |
| 115 B' WAY                                   | 5                                | X            | \$ 18               | =            | \$ 90.00                              |
| G' WAY                                       | 5                                | X            | \$ 18               | =            | \$ 90.00                              |
| PABT   | 5                                | X            | \$ 18               | =            | \$ 90.00                              |
| JFK  | 15                               | X            | \$ 33               | =            | \$ 495.00                             |
| LGA  | 15                               | X            | \$ 28               | =            | \$ 420.00                             |
| EWR  | 15                               | X            | \$ 18               | =            | \$ 270.00                             |
| PN   | 3                                | X            | \$ 18               | =            | \$ 54.00                              |
| LT   | 3                                | X            | \$ 18               | =            | \$ 54.00                              |
| SIB  | 3                                | X            | \$ 18               | =            | \$ 54.00                              |
| <del>SWF</del>                               | <del>0</del>                     | <del>X</del> | <del>\$</del>       | <del>=</del> | <del>\$</del>                         |
| GWB  | 3                                | X            | \$ 18               | =            | \$ 54.00                              |
| PE   | 3                                | X            | \$ 18               | =            | \$ 54.00                              |
| BP   | 3                                | X            | \$ 18               | =            | \$ 54.00                              |
| TEB  | 5                                | X            | \$ 18               | =            | \$ 90.00                              |
| TELE   | 5                                | X            | \$ 18               | =            | \$ 90.00                              |
| SWF  | 2                                | X            | \$ 18               | =            | \$ 36.00                              |
| 2MGY   | 0                                | X            | \$ —                | =            | \$ —                                  |
| <b>Estimated 2 Year Total for Exhibit T:</b> |                                  |              |                     |              | <b>\$ 2,625.00</b>                    |

**TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE - Exhibit T: \$ 2,625.00**

INFORMATION

**PRICING SHEET**

**EXHIBIT U** - For work other than that under Exhibits A through ~~U~~

**(A) PICK-UP/DELIVERY (TRI-STATE AREA): To or from other than a PA Facility**

| Estimated Two (2) Year # Of Trips | Estimated Two (2) Year # of Miles | Unit Price Per Mile | Total Estimated Two (2) Year Price |
|-----------------------------------|-----------------------------------|---------------------|------------------------------------|
| 1,440                             | 28,800                            | X \$ 1.50 =         | \$ 43,200.00                       |

**(B) WAITING TIME: Only when compensation is under Exhibit U, Part (A)**

| Estimated # of Occasions | Unit Price for Each ¼ Hour* | Total Estimated Two (2) Year Price |
|--------------------------|-----------------------------|------------------------------------|
| 160                      | X \$ 4.00 =                 | \$ 640.00                          |

\*Note: The first ½ hour is at no charge to the Port Authority.

**(C) WORK REQUIRING LIFT GATE TRUCK (PALLET)\*\***

| Estimated Two (2) Year # Of Miles | Unit Price Per Mile | Total Estimated Two (2) Year Price |
|-----------------------------------|---------------------|------------------------------------|
| 1,600 Miles X                     | \$ 3.00 =           | \$ 4,800.00                        |

| Estimated Two (2) Year # Of Pallets | Unit Price Per Pallet | Total Estimated Two (2) Year Price |
|-------------------------------------|-----------------------|------------------------------------|
| 80 X                                | \$ 20.00 =            | \$ 1,600.00                        |

\*\*Note: Lift gate and pallets applies to all delivery destinations. There are instances where a pick-up/delivery will include boxes. The Contractor will then be required to provide a lift gate truck and place the boxes on pallets. The Contractor will be compensated for the specific delivery (ex. from JSTC to PATC), miles and pallet.

Standard pallet: each 18" x 11.5" x 9" box weighs between 15lbs. to 20lbs. Usually 30 boxes fit on a pallet.

**(D) PRICE FOR EACH ADDITIONAL DELIVERY WITHIN THE SAME FACILITY**

| Estimated Two (2) Year # Of Additional Deliveries | Unit Price Per Additional Delivery | Total Estimated Two (2) Year Price |
|---|------------------------------------|------------------------------------|
| 500   | X \$ 15.00 =                       | \$ 7,500.00                        |

**(E) TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE (EXHIBIT U):**

\$ 57,740.00  
(Sum of A + B + C + D = E)

2011 FEB 22 PM 12:23

INVESTMENT

PART IV - 5

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

**PRICING SHEET**

Pricing Summary:

- 1.) Total Estimated Two (2) Year Contract Price – Exhibit A: \$ 63126.00
- 2.) Total Estimated Two (2) Year Contract Price – Exhibit B: \$ 17858.00
- 3.) Total Estimated Two (2) Year Contract Price – Exhibit C: \$ 9982.00
- 4.) Total Estimated Two (2) Year Contract Price – Exhibit D: \$ 10,354.00
- 5.) Total Estimated Two (2) Year Contract Price – Exhibit E: \$ 17784.00
- 6.) Total Estimated Two (2) Year Contract Price – Exhibit F: \$ 2996.00
- 7.) Total Estimated Two (2) Year Contract Price – Exhibit G: \$ 3347.00
- 8.) Total Estimated Two (2) Year Contract Price – Exhibit H: \$ 3311.00
- 9.) Total Estimated Two (2) Year Contract Price – Exhibit I: \$ 4470.00
- 10.) Total Estimated Two (2) Year Contract Price – Exhibit J: \$ 2748.00
- 11.) Total Estimated Two (2) Year Contract Price – Exhibit K: \$ 1749.00
- 12.) Total Estimated Two (2) Year Contract Price – Exhibit L: \$ 2022.00
- 13.) Total Estimated Two (2) Year Contract Price – Exhibit M: \$ 1245.00
- 14.) Total Estimated Two (2) Year Contract Price – Exhibit N: \$ 1137.00
- 15.) Total Estimated Two (2) Year Contract Price – Exhibit O: \$ 1164.00
- 16.) Total Estimated Two (2) Year Contract Price – Exhibit P: \$ 1443.00
- 17.) Total Estimated Two (2) Year Contract Price – Exhibit Q: \$ 2,031.00
- 18.) Total Estimated Two (2) Year Contract Price – Exhibit R: \$ 6,972.00
- 19.) Total Estimated Two (2) Year Contract Price – Exhibit S: \$ 9375.00
- 20.) Total Estimated Two (2) Year Contract Price – Exhibit T: \$ 2625.00
- 21.) Total Estimated Two (2) Year Contract Price – Exhibit U: \$ 57,740.00

**22) TOTAL ESTIMATED TWO (2) YEAR CONTRACT PRICE:**

\$ 223,479.00

(Sum of 1 through 21 = 22)