Planning and Regional Development Department

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Don't Fear the Reaper

On Wall Street, sometimes good news is bad news. When wage growth causes a one-day drop of over 1,000 points in the Dow, yes, good news for the economy does not translate to great news for stocks. As reported a few weeks ago, real wage growth has shown some strength and, with that strength, the specter of inflation. For those who remember the 1980's, inflation's reputation as the cause of stagnation in the economy and the reaper of poor economic performance is still on their minds. Are we entering a new era of inflation?

To answer this question, let's consider the last period of high inflation in the United States — the 1970s and 80s — and consider any potential parallels to today's conditions. Those of us who are well versed in economic jargon might remember "cost-push" inflation. This type of inflation is caused by increasing prices of intermediate goods. In essence, producers pass on their high material and labor costs to the consumer. But input prices have been relatively flat recently — commodity prices in the 80's grew by 2.9% annually whereas they have only grown by 1% annually since 2010.

Aside from rising material prices, there is the possibility that rising wages may push up prices across the board. But even close to full employment, much has changed in the labor market. In the 80's, employees had far more bargaining power than they do now. This was especially true in the private manufacturing sector where nearly 1 in 4 (27%) employees in the New York City region were supported by union bargaining power. This number has now dwindled to less than 9%. In addition, the region's private construction sector has also deunionized, dropping from 39% in 1983 to 26% in 2017. The regional rate of union membership is still higher than the national average but only a handful of industries remain steadfastly unionized.

Advances in real wages have only been very recent. In fact, taking the long view, wages adjusted for inflation over the past few decades had gone nowhere and, in some industries, actually declined. The chart below shows the national wages of select industries in 1982 dollars. The industries shown account for roughly 25% of the employment in the region. Real earnings in the construction industry have grown by only 0.15% annually since 1975, trailed by retail workers with 0.04% growth,

THE WATCHLIST

Economic Variables		Current	- One Year Trend				
UNITED STATES			Jan 2017 - Jan 2018				
Real GDP [Annual Rate]	Q4 2017	2.6%					
Unemployment Rate	Jan-18	4.1%					
Consumer Price Index [Annual]	Jan-18	2.1%	Hite-service				
Gasoline Price [Regular]	Feb-18	\$2.60					
PORT AUTHORITY REGION							
Regional Employment [NY MSA]	Dec-17	9,673	~				
Consumer Price Index [Annual]	Jan-18	NA	III				
Port District Exports [\$Bill]	Dec-17	\$11.51	✓				
Port District Imports [\$Bill]	Dec-17	\$23.23	~~~				
Case-Shiller Home Price Index	Dec-17	5.7%					
Commercial Real Estate Asking Rent							
Midtown	Q4 2017	\$83.57					
Downtown	Q4 2017	\$62.76					

Figure 1 New York MSA % of Employees having Union Representation by Industry

INDUSTRY	1983	2017	Change
Construction	30.40%	15.70%	-14.70%
Manufacturing, nondurable goods	28.40%	10.10%	-18.30%
Manufacturing, durable goods	32.10%	10.10%	-22.00%
Wholesale Trade	10.90%	4.80%	-6.10%
Retail Trade	9.70%	5.10%	-4.60%
Transportation	53.60%	25.50%	-28.10%
Hospitals	22.60%	15.20%	-7.40%
Public Administration	38.30%	33.60%	-4.70%
Educational Services	43.70%	33.30%	-10.40%

Source: Georgia State University Unionstats

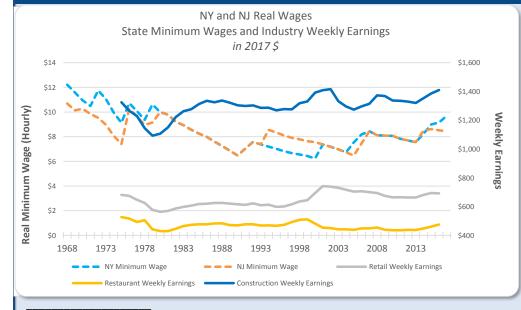
and restaurant workers who experienced negative growth of - 0.25%.

Changes to minimum wage standards may put upward pressure on labor costs. But many emphasize the progress made in increasing the minimum wage for workers at the lowest end of the wage spectrum did not yield large real earnings boosts for everyone. According to the Economic Policy Institute, minimum wage increases in 2018 in New Jersey will expect an additional \$39.7 million in increased wages for 98,000 workers (roughly 2.4% of employed) and New York will see an estimated \$473 million in increased wages impacting 515,000 workers (6.2% of workforce)¹. Despite the legislatively enacted increases in minimum wages, minimum wages have yet to reach their inflation adjusted 1970's levels.

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February 2018									
AVIATION	Dec '17	YTD	Dec '17/'16	YTD '17/'16	PORT COMMERCE	Dec '17	YTD	Dec '17/'16	YTC '17/'16
Revenue Passengers (000's)	11,174.6	132,689.8	3.3%	2.2%	Port Trade				
John F. Kennedy International Airport (JFK)	4,743.7	59,345.4	-1.8%	0.4%	Container Imports (TEUs)	274,366	3,396,469	3.6%	6.1%
LaGuardia Airport (LGA)	2,478.3	29,502.2	1.6%	-1.0%	Container Exports (TEUs)	121,093	1,415,322	8.5%	4.3%
Newark Liberty International Airport (EWR)	3,906.2	43,393.5	10.7%	7.0%	Containers lifted on/off Express Rail	48,690	567,649	15.6%	5.1%
Stewart International Airport (SWF)	46.5	448.7	96.2%	62.9%	TUNNELS, BRIDGES & TERMINALS	Dec '17	YTD	Dec '17/'16	YTD '17/'16
Revenue Freight (Short Tons)	207,645	2,246,290	1.7%	7.5%	Eastbound Vehicle Volumes (000's)	10,030	119,394	0.0%	0.5%
Domestic	84,631	800,282	2.6%	6.2%	George Washington Bridge	4,283	51,721	-0.7%	0.2%
International	123,014	1,446,008	1.1%	8.3%	Lincoln Tunnel	1,609	19,039	-1.2%	-0.9%
Flights	136,112	1,480,753	12.4%	0.7%	Holland Tunnel	1,267	14,872	-3.0%	-3.2%
Domestic Air Carrier	92,089	933,686	19.4%	0.3%	Bayonne Bridge	231	2,362	38.5%	40.5%
International Air Carrier	24,776	299,940	2.8%	1.3%	Goethals Bridge	1,339	15,812	1.7%	1.0%
General Aviation (Inc Teterboro Flight Movements)	19,247	247,127	-3.0%	1.4%	Outerbridge Crossing	1,301	15,588	0.5%	2.3%
Paid Parked Cars	565,258	7,095,316	-6.0%	-9.9%	Eastbound Volumes by Vehicle Type (000's)				
Revenue AirTrain Passengers	1,818,205	21,105,607			Autos	9,194	109,109	0.2%	0.5%
					Trucks	595	7,319	-2.1%	0.5%
FERRY OPERATIONS	Dec '17	YTD	Dec '17/'16	YTD '17/'16	Buses	241	2,962	-0.9%	-0.6%
Passengers (000's)					PORT AUTHORITY PULSE (Seasonally Adjusted, 2010=100)	Apr '17	Mar '17	Change	
New Jersey Ferries	655.7	8,950.7	-4.1%	2.9%	PA Pulse (Transportation Activity Index)	100.7	98.2	2.5%	
					PA Freight Pulse	97.1	95.3	1.9%	
PATH	Dec '17	YTD	Dec '17/'16	YTD '17/'16	PA Passenger Pulse	104.2	101.1	3.1%	
Passengers (000's)	6,405.0	82,817.0	0.8%	5.4%	U.S. TRANSPORT. SERVICES INDEX (Prelim., Seasonally Adj., 2000=100)	Dec '17	Nov '17	Change	
Average Weekday	265.5	3,403.8	2.5%	5.5%	TSI - Combined Index	130.6	129.9	0.5%	
Average Saturday	114.9	1,393.1	13.2%	8.1%	TSI - Freight	132.0	131.1	0.7%	
Average Sunday	91.4	1,075.6	19.1%	9.2%	TSI - Passenger	127.0	127.2	-0.2%	

TRANSPORTATION FOCUS



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Despite recent 80's nostalgia, the type of inflation seen in the early part of the 80's is gone. Rather, we may experience modest inflation with a further tightening in the labor market with heavy inflation only occurring if an external event such as an energy price shock occurs. Wages for some in the region have been stuck in a slow growth pattern for decades and will most likely remain there even with anticipated minimum wage increases. For those looking for major earnings boosts to ignite inflation, where's your beef?

Port Authority of NY & NJ Planning & Regional Development Department 4 World Trade Center| 150 Greenwich St., 16th Floor New York, NY 10006 Alexander Heil, Ph.D., Chief Economist; aheil@panynj.gov Maria Enache, Forecasting & Regional Economics Christopher Eshleman, Forecasting & Cost-Benefit Analysis Matthew W. Jacobs, Forecasting & Regional Economics Graciela Ramirez, Input-Output Modeling & Regional Economics Huajing Shi, Ph.D., Transportation Statistics

^{1 &}lt;a href="http://www.epi.org/publication/state-minimum-wage-increases-helped-4-3-million-workers-but-federal-inaction-has-left-many-more-behind/">http://www.epi.org/publication/state-minimum-wage-increases-helped-4-3-million-workers-but-federal-inaction-has-left-many-more-behind/