Integrity Brief

- This Industry Briefing is being conducted for the purpose of providing background information only.
- We will not be taking questions as part of today's briefing. All participants will be placed on mute during today's presentation.
- This Industry Briefing is being recorded and will be made available on the Port Authority’s website for on-demand viewing.
Today’s Agenda

• Introduction
• AirTrain LaGuardia Program Overview
• Key Focus Areas
• Project Delivery, Procurement Strategy and Process
Today’s Presenters

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Manager, Alternative Project Delivery | Procurement Department
AirTrain Program Overview
Under 30 Minutes from Midtown to LGA
Port Authority’s Preferred Alignment
AirTrain LaGuardia Program Budget

- Port Authority has budgeted **$2.05 billion** for the Project, including owner soft costs and contingency

- In addition, the costs of select Associated Projects will be funded by other sources, including the MTA and the City of New York.
On-Airport Alignment

- Note new airport layout
- 2 on-airport stations
  Central Hall
  East Station
East Station
Central Hall Station
AirTrain Willets Point Station
Passerelle Existing / Proposed Site

Existing Conditions
1) NYCT 7 Train Mets Willets Point Station
2) Passerelle Bridge
3) Passerelle Plaza
4) LIRR Mets Willets Point Station
5) Historic Canopy Structure
6) Passerelle Administration Building

Proposed
1) NYCT 7 Train Mets Willets Point Station Interface
2) New Passerelle Bridge
3) Potential AirTrain Station (Conceptual)
4) LIRR Mets Willets Point Station (Conceptual)
5) Restored Historic Canopy Structure (Canopy Over LIRR Station To Be Relocated)
6) ADA Compliant Pedestrian Ramp
7) Renovated Passerelle Administration Building Roof
LIRR Mets-Willets Point Station

1) Upgrade to 2-platform, 4 track full time station to support 4 train per hour service
2) New MOW track
3) New vertical / horizontal track alignment
4) New Vertical circulation from LIRR platforms to mezzanine and AirTrain
5) Take advantage of outages to perform work on Passerelle, AirTrain podium, and Culvert
Marina Relocation

Existing Site

Legend
- Existing Trees
- Existing Trees
- Project Limit
- Project Limit
- Light Fixtures
- Drinking Fountain
- Benches
- Lawn Areas
- Asphalt Fix Paving

Proposed Relocation Site

Legend
- Project Limit
- Existing Trees
- Proposed Trees
- Restored Grass Areas
- Groundcover/ Shrubs
- Install Concrete Pavement
- New Paving & Striping (Asphalt)
- Pedestrian Entrance
- Vehicle Circulation
- Boat Lift Entrance

New Light Pole
- Drinking Fountain
- Benches

Revision 1
- Renovated Boat Lift
- Boat Wash Area
- Open deck space
- no specific dimensions

Revision 2
- Updated site plan

Revision 3
- Updated lighting plan

World's Fair Cape
Pavilion
Visitor Center
Concrete Paving

114TH STREET
ASTORIA BLVD
ASTORIA BLVD

PANUO AIRRIN PREFERRED ALIGNMENT
PANUO AIRRIN PREFERRED ALIGNMENT

PORT AUTHORITY
NYNJ
AIR LAND RAIL SEA

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Key Focus Areas

Customer Experience
Commitment to the Local Community
MBE/WBE, LBE and SDVOB
Focus on the Customer Experience

Must prioritize customer experience in every facet of the journey to and from the airport, including but not limited to:

- Simplicity and ease of transfer between LIRR and AirTrain
- Looking at the end-to-end travel path, not just the AirTrain segment of the customer’s journey
- Incorporating innovative, intuitive wayfinding and ensure signage clarity
- Technology based apps for journey planning and single-ticketing
- On-board customer amenities and information displays
Commitments to the Local Community

• Minimum 30% requirement for MBE/WBE, anticipated to lead to more than $500 million in design-build contracting opportunities for MBE/WBE and contracting opportunities for local, Queens-based businesses

• 80% local hiring target for new AirTrain operations and maintenance jobs for residents near LaGuardia Airport

• Workforce development programs, e.g., training for union apprenticeships and job referral programs for local residents

• Project construction that includes innovative approaches to alleviate construction impacts during construction
MBE/WBE Policy

Commit to achieve at least 20% minority business enterprise (MBE) and 10% women business enterprise (WBE) participation across all phases of the project, categories of work and tiers.

- **Phases**: Planning, Design, Construction, and Operations & Maintenance
- **Categories of Work**: non-A&E Professional Services, A&E Professional Services, Construction, and Operations & Maintenance
- Ensure that utilization of each MBE/WBE racial/ethnic group is spread across all categories of work
Efforts to Achieve MBE/WBE Policy

• Develop a 'Roadmap' to inform a comprehensive participation plan for evaluation and approval with goals applied for **20% MBE and 10% WBE utilization**

• Design contracting packages that are *commensurate with* capacity of the preponderance of the available pool of MBE/WBEs

• Encourage the formation of joint ventures, partnerships or similar arrangements among subcontractors, as required to achieve the participation goals

• Establish transparent processes for pre-qualifying and selecting firms

• Conduct business affairs with MBE/WBE partners in accordance with **PANYNJ's standards**, including within our supplier code of ethics, prompt payment protocols, etc.

• Provide business capacity building support through financial services, technical guidance and trainings, and business services support, as appropriate
Local Business Enterprises (LBE)

- A focus on Queens and the surrounding local community
- Participation in each phase, category of work and tiers
- Provide appropriate support strategies for priority LBE bidding
- Strengthen business capacity by supporting appropriate strategies such as business advisory and technical trainings and other related supportive programs
Service-Disabled Veteran-Owned Business (SDVOB) Policy

Encourage good faith effort 3% Service-Disabled Veteran-Owned Business

- Ensure that utilization of SDVOB is spread across all categories of work
- Goal of SDVOBs from the local community
Eligibility Criteria for Certification

**MBE or WBE**
- Minority Owned Business Enterprise (MBE)
- Women Owned Business Enterprise (WBE)

- 51% Owned and managed by Minority or Women Owner(s) who are citizen or permanent residents;
- Make critical day to day decisions;
- Capital contribution are real, substantial and continuing;
- Been in business for a year; and
- Valid for 5 years – Renew at the end of validity period.

**SDVOB**
- Service Disabled Veteran Owned Business (SDVOB)

- SDVOB is 51% owned and managed by Service Disabled Veteran Owner(s);
- Letter or documentation issued by Veteran Affairs showing SDVOB status;
- Meet the Small Business Administration (SBA) three-year gross receipt threshold for the industry;
- Principal offices located in either, or both of, New York and New Jersey; and
- Valid for 3 years – Renew at the end of 3 years.
Project Delivery, Procurement Strategy and Process
Project Delivery Model

Design | Build | Operate | Maintain
Procurement Strategy

Two-Phased Procurement (RFQ and RFP)

RFQ Phase

RFP Phase

[Diagram showing the process flow for RFQ and RFP phases]
Request for Qualifications

Respondent Profile

The Respondent:

- Lead Civil/Infrastructure Contractor
- Lead System Supply Contractor
- Lead Interface Designer
- Lead Infrastructure Designer
- Lead System Designer
- Lead O&M Contractor
- Lead Customer Experience Contractor
Request for Qualifications

Seeking the Most Highly Qualified Respondents

Mandatory Evaluation Criteria:
- Responsiveness
- Financial
- Parent Company Guarantor
- Bonding Capacity

Comparative Evaluation Criteria:
- Experience and Past Performance
- Team Approach and Structure
- Key Personnel
- State-of-the-Art and Reliable Technology
- MBE/WBE/SDVOB Participation
- Customer Experience
- Innovation to Reduce Construction Disruption and Effects from Design and Construction
Structure of the Contractor

Contractor (a special purpose entity)

Lead Civil/Infrastructure Contractor

Lead System Supply Contractor

Lead O&M Contractor
Contractual Framework

• Fixed Price Turnkey Basis for Design and Construction Work
• Contract Term: Up to three (3) consecutive 10-year terms (30-year) for O&M Work
# Procurement Schedule

<table>
<thead>
<tr>
<th>Activity</th>
<th>Date - Timeframe</th>
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<tbody>
<tr>
<td><strong>RFQ Phase</strong></td>
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<tr>
<td>RFQ documents issued publicly</td>
<td>Late March 2021</td>
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<tr>
<td><strong>SOQ Due Date</strong></td>
<td>Six (6) weeks after RFQ issuance</td>
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<tr>
<td>Shortlisted Respondents Notified</td>
<td>May/June 2021</td>
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<tr>
<td><strong>RFP Phase</strong></td>
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<tr>
<td>RFP Issued to Proposers</td>
<td>Q2 2021</td>
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<tr>
<td>MBE/WBE/LBE and SDVOB Industry Forum</td>
<td>Q2 2021</td>
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<tr>
<td>RFP Collaborative Dialogue Meetings and Engagement with Proposers</td>
<td>Q2 2021 – Q1 2022</td>
</tr>
<tr>
<td>Technical &amp; Price Proposal Due Date</td>
<td>Q1 2022</td>
</tr>
<tr>
<td>Agreement Date – Notice to Proceed</td>
<td>Q2 2022</td>
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</tbody>
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Contact Person

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Thank You!