

Date: April 9, 2021

**AIRTRAIN LAGUARDIA PROJECT | (RFQ NO.92777)
ADDENDUM #1**

**TO PROSPECTIVE RESPONDENTS TO RFQ #92777
REQUEST FOR QUALIFICATIONS
AIRTRAIN LAGUARDIA PROJECT**

We have made the following changes to the subject RFQ. We have revised the following sections, as shown in the comparison attached as Appendix A.

1. Section 1.2.1 has been revised to remove the reference to bus-bridging.
2. Section 1.5 has been revised to correct a section reference.
3. Section 2.3 has been revised to remove the reference to bus-bridging.
4. Section 5.7 has been revised to amend the date that Respondents must notify the Contact Person of the electronic platform they intend to use to submit their SOQ.

Appendix A: RFQ Revised Sections Comparison

1.2.1 Focus on the Customer Experience

The selected Contractor must focus on the customer journey and customer experience in all planning, design, construction, fabrication, installation, testing and commissioning of the AirTrain and related infrastructure. The AirTrain should be a complete and integrated system.

During design and construction, the following areas are to be given significant attention by the Contractor:

- Designing stations and connections that prioritize the customer experience in every facet of their journey to and from the Airport, and in particular at the LIRR Mets-Willets Point Station;
- Providing the modern technology customers expect and improves the customer convenience by providing the latest consumer communications technology available (e.g., 5G) in AirTrain stations and on trains, real-time information access on connections to transit and airlines, provision of digital displays to stream content;
- Planning for irregular operations in the design of the infrastructure inclusive of bus pick up areas at the Willets Point AirTrain station and appropriate digitized signage in all areas to facilitate alternative service information;
- Displaying intuitive customer wayfinding and state-of-the-art signage; and
- Minimizing disruption during the construction of the AirTrain, including fully coordinating construction with all other ongoing redevelopment at the Airport, and minimizing disruption to overall operations at the Airport.

The customer-first focus is to continue for the 30-year operations and maintenance period of the AirTrain. The Contractor's approach to operations and maintenance must result in providing end-to-end exceptional customer experience, including items such as:

- Dedicated, visible on-site customer experience personnel to focus on continual customer service improvements;
- Services during irregular operations and outages to maintain the same high level of customer convenience ~~(e.g. use of bus bridging)~~;
- Use of modern technology-based applications for journey planning, including ticketing, wayfinding, and finding food and beverage and other conveniences;
- Transit service with high levels of safety, security and reliability, with minimal wait times and maximum convenience;
- Modern asset management practices to manage efficiently capital expenditures and minimize operation and maintenance costs; and
- A diverse and inclusive team and workforce reflective of the local community.

1.5 The Respondent

A Respondent to this RFQ must be controlled or managed by one or more Principal Participants. For purposes of this procurement, except for the entity designated as the Lead System Supply Contractor, none of the Principal Participants, Key Members, or Key Personnel may be on another Respondent Team or otherwise participate in another Respondent's SOQ. However, any other Subcontractors (including Named Subcontractors), providers, advisors, such as those providing financial, legal, and bonding services, and the entity designated as the Lead System Supply

Contractor are not prohibited from teaming with more than one Respondent, provided such Person satisfies the requirements in Section ~~5.10(e)~~ 6.3(c).

2.3 AirTrain Project Goals

The Port Authority intends to enter into the DBOM Agreement with the Contractor in order to achieve the following goals ("**Project Goals**"):

- (1) Providing a best-in-class level of customer-focused service, with seamless, easy and enjoyable connection for customers traveling to the Airport via public transit, particularly at the LIRR Mets-Willets Point Station, and traveling between Willets Point and the airport terminals with world-class, innovative amenities and services during their journey.
- (2) Creating an enduring and contemporary design for all aspects of the Project that fits the campus of the Airport and leverages the reimagination of the Airport that began with the LaGuardia Redevelopment Program; the design at Willets Point will also incorporate historic elements, such as reflecting the 1939 and 1964 World's Fairs, per the requirements described further in Section **Error! Reference source not found.**
- (3) Partnering with the Port Authority and the MTA to deliver a 30-minute or less total trip time from Penn Station and Grand Central to Terminals B and C.
- (4) Maximizing the investment made in the AirTrain to provide the best service and experience and asset management over the total life of the AirTrain system.
- (5) Providing a service-proven, fit-for-environment system that is safe, reliable and dependable for our customers.
- (6) Providing infrastructure and systems that accommodate innovations and the near and long-term planning and reconfiguration of the Airport.
- (7) Providing an O&M team and approach that focuses on safety, reliability, and the customer experience through use of technologies, service innovations and other items to maximize convenience of the system to customers throughout every phase of their journey from origin to destination.
- (8) Maximizing the Airport customers' experience by minimizing disruption to our customers during the construction of the AirTrain, including fully coordinating construction with all other ongoing redevelopment at LGA, and minimizing disruption to overall Airport operations.
- (9) Providing services during irregular operations and outages to maintain the same high level of customer convenience (~~e.g. use of bus bridging~~).
- (10) Expediting Project design, construction, fabrication, installation and commission scheduling to allow for system commissioning to be completed in 2025.

5.7 SOQ Due Date

We must receive SOQs no later than the date and time set forth in the Procurement Schedule ("**SOQ Due Date**"), with the exception of Form B, Form C and the Surety Letters which must be received no later than the date and time set forth in the Procurement Schedule, in each case as may be extended in accordance with this RFQ. Respondents must submit their SOQ electronically to the Contact Person, on or before 12pm ET on the SOQ Due Date. Respondents must provide the Contact Person with a link to a secure password-protected web-based electronic file storage platform (such as SharePoint, Dropbox or an FTP site) so that the Contact Person may access and download the Respondent's SOQ. We will not accept SOQs submitted physically in hard copy or sent by facsimile, electronic mail, or any other telegraphic means. It is the sole responsibility of each Respondent to (i) ensure that the web-link and necessary access credentials for the electronic file storage platform are received by the Contact Person; and (ii) ensure that its completed SOQ is available for download on its approved web-based electronic file storage platform in a form accessible by the Contact Person on or before 2 p.m. on the SOQ Due Date. We reserve the right, but are not obliged, to accept a SOQ received after the SOQ Due Date (or, with respect to Form B, Form C and the Surety Letters, received after the date specified in the Procurement Schedule). We may extend the SOQ Due Date for any period we deem appropriate to ensure a competitive and fair procurement process.

Respondents must notify the Contact Person as soon as possible (and by not later than April 29, 2021 ~~May 15, 2021~~) of the electronic platform they intend to use to submit their SOQ and provide the Contact Person with access details for testing and approval by the Contact Person.