

June 12, 2019

**SUBJECT: REQUEST FOR PROPOSALS (RFP) FOR THE PERFORMANCE OF
EXPERT PROFESSIONAL SERVICES FOR CONTINUOUS
IMPROVEMENT, PROCESS IMPROVEMENT, AND BUSINESS
ANALYSIS AS REQUESTED ON A "CALL-IN" BASIS DURING 2018 -
2021 (RFP #57407), ADDENDUM #1**

Dear Sir or Madam:

For informational purposes only, this Addendum includes the presentation provided at the pre-proposal conference on June 11, 2019 and the conference's attendance sheet.

The Port Authority of New York and New Jersey hereby amends the subject RFP, dated May 7, 2019:

1. RFP Letter, Page 1, Subject Line: Change "2020" to "2021".
2. RFP Letter, Page 1, First Paragraph: Change "2020" to "2021".
3. RFP Letter, Page 1, Third Paragraph: At the end of the first sentence, add "and 2021".
4. Attachment A, Heading: Change "2020" to "2021".
5. "P.A. Agreement", Subject line: Change "2020" to "2021"
6. "P.A. Agreement, Section 1, Second Paragraph: Replace the first sentence of the second paragraph with the following: "At the Authority's discretion, the Consultant may be required to enter into new agreements for the following years: 2020 and 2021.
7. Attachment B, Heading: Change "2020" to "2021".
8. Attachment C, Heading: Change "2020" to "2021".

The date for receipt of proposals for the subject RFP remains 2:00 P.M. on August 13, 2019.

If you have any questions, please contact James Summerville, Sr. Projects Contracts Specialist, at jsummerville@panynj.gov.

Sincerely,

David Gutiérrez
Assistant Director
Procurement Department

*4 World Trade Center, 21 Floor
150 Greenwich Street
New York, NY 10007*

RFP No. 57407

**Performance of Expert Professional Continuous
Improvement, Process Improvement and Business
Analytic Services**

OUTREACH EVENT

June 11, 2019

AGENDA

June 11, 2019

Topic	Speaker
Welcome	Glenessa Gordon
Procurement <ul style="list-style-type: none">• General Procurement	James Summerville
Office of Continuous Improvement <ul style="list-style-type: none">• Scope	Megan Maxwell
Office of Diversity & Inclusion	Glenessa Gordon
Questions	

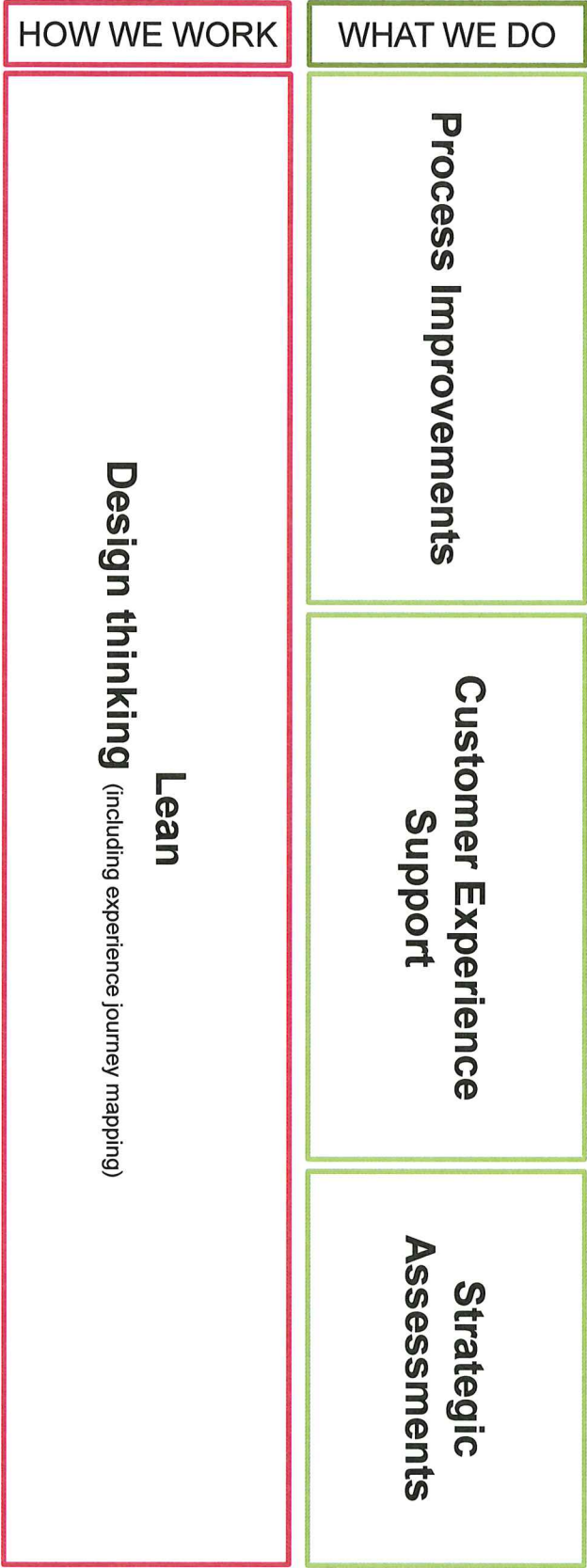
PROCUREMENT

- GENERAL PROCUREMENT
- KEY DATES

James Summerville

OFFICE OF CONTINUOUS IMPROVEMENT

The Office of Continuous Improvement's (OCI) mission is to collaborate with stakeholders to identify and implement improvements to enhance customer experience, business processes, operations, maintenance, and capital deployment.



OFFICE OF CONTINUOUS IMPROVEMENT

- RFP Scope
 - Identify, analyze, prioritize, develop and implement continuous improvement initiatives, process improvements, and other initiatives that will result in value for the Authority
 - Example: Workshop facilitation support for continuous improvement project
 - Establishment of processes and metrics to measure the results of continuous improvement initiatives
 - Example: Predictive analytics for capital projects
 - Assist in the development of internal capabilities to sustain continuous improvement efforts, include transferring best practices, tools, and techniques
 - Example: Development of policies and practices that improve knowledge transfer when staff retire

INVITATION TO ATTEND PRE-PROPOSAL CONFERENCE PERFORMANCE OF EXPERT PROFESSIONAL SERVICES FOR CONTINUOUS IMPROVEMENT, PROCESS IMPROVEMENT AND BUSINESS ANALYSIS AS REQUESTED ON A "CALL-IN" BASIS DURING 2019 THROUGH 2020

Event Date: 6/11/2019 - List of Attendees

Attendee	Organization	Email	Phone
1 Breana Patel	Bonova Advisory	breana@bonova.net	(646) 384-7886
2 Howard Zien	Business Logic Inc.	blogic@blogicnyc.com	(212) 505-9555
3 Kimberlee Williams	Center for Strategy Realization	kwilliams@center4sr.com	(201) 744-7150
4 Safia Djennane	Cloud-Age IT	safia@cloudageit.com	(917) 975-6582
5 Audrey Lloyd	CM Evolution Consulting Services	alloyd@msn.com	(914) 584-4453
6 Mow Chung	E2E, LLC	mow.chung@e2ellc.com	(908) 915-8915
7 Valerie Marcolongo	Encada, LLC	valerie@encada.net	(215) 880-6545
8 Willem Ebersohn	Encada, LLC	willem@encada.net	(215) 284-6916
9 George Giardelli	Fortune Consulting, Inc.	ggiardelli@fortuneconsulting.com	(732) 483-2180
10 Tarek Saib	FS Consulting LLC	fscllc@gmail.com	(201) 355-2410
11 John Wolf	Global Dynamic Group I, LLC	john@gdgiot.com	(347) 767-5453
12 Pete Davis	HDR	pete.davis@hdrinc.com	(201) 306-2754
13 Dheeraj Sayala	ImageWork Technologies Corporation	Dheeraj@ImageWork.com	(551) 263-9696
14 Rukshad Amaria	ImageWork Technologies Corporation	Rukshad@ImageWork.com	(551) 267-2903
15 Sandeep Harjani	Infojini, Inc.	statebids@infojiniconsulting.com	(443) 257-0086

INVITATION TO ATTEND PRE-PROPOSAL CONFERENCE PERFORMANCE OF EXPERT PROFESSIONAL SERVICES FOR CONTINUOUS IMPROVEMENT, PROCESS IMPROVEMENT AND BUSINESS ANALYSIS AS REQUESTED ON A "CALL-IN" BASIS DURING 2019 THROUGH 2020

Event Date: 6/11/2019 - List of Attendees

Attendee	Organization	Email	Phone
16 VIVEK SHENOY	JSM CONSULTING INC	VIVEK@JSMCONSULTANT.COM	(908) 436-7473
17 Marcia Shapiro	Marine Tiger Technologies	mshapiro@marinetiger.com	(646) 460-4947
18 Mark Schwerthner	MFR Consultants Inc.	mschwerthner@mfrconsultants.com	(440) 539-6765
19 Michael Stuski	MFR Consultants Inc.	mstuski@mfrconsultants.com	(267) 608-9134
20 Katharyn Hiebert	Michael Patrick Consulting LLC	katharyn.hiebert@michaelpatrickllc.com	(704) 578-1729
21 Veronique Oomen	Oomen Brookes	veronique@oomenbrookes.com	(609) 647-4517
22 Dr. Brent Oberholzer	Org-ology	brentoberholzer@org-ology.com	(301) 789-9795
23 Paul King	Orion Development Group	pking@odgroup.com	(718) 474-4600
24 Sanjay Shah	Paragon Management Group Inc	sshah@paragon-mgt.com	(914) 772-6310
25 Kirk Parks	Parks Municipal Consulting LLC	kpark@parksmunicipalconsulting.com	(212) 884-4988
26 KRISHNA CHARI	PRIAMBA SOFT LLC	krishna.chari@priamba.com	(732) 746-0147
27 Moe Magali	Public Works Partners	mmagali@publicworkspartners.com	(646) 410-3674
28 Charles Weiss	QED National	cweiss@qednational.com	(212) 481-6868
29 Suranjan Ray	R6 Catalyst	s@r6catalyst.com	(973) 666-6679
30 maddie chandran	r6catalyst, LLC	info@r6catalyst.com	(646) 543-9336

INVITATION TO ATTEND PRE-PROPOSAL CONFERENCE PERFORMANCE OF EXPERT PROFESSIONAL SERVICES FOR CONTINUOUS IMPROVEMENT, PROCESS IMPROVEMENT AND BUSINESS ANALYSIS AS REQUESTED ON A "CALL-IN" BASIS DURING 2019 THROUGH 2020

Event Date: 6/11/2019 - List of Attendees

Attendee	Organization	Email	Phone
31 Barbara C Smith	Renaissance Global Services LLC	bsmith@renglobalservices.com	(732) 852-7836
32 Serafino Catapano	Renaissance Global Services LLC	scatapano@renglobalservices.com	(917) 848-87084
33 Aaloki Desai	The CARIAN Group	adesai@thecariangroup.com	(848) 229-4269
34 David Arata	The CARIAN Group	darata@thecariangroup.com	(848) 229-4248
35 Stephanie Finn	The Wathen Group LLC	stephanie@thewathengroup.com	(973) 998-8080
36 Aiza Nure M.	Toll International	nure.aiza@tollintl.com	(917) 579-0642