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# ***Procurement Opportunities Overview***

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January 19, 2016

## ***Public-Private Partnership (PPP)***

### **LaGuardia Central Terminal Redevelopment Program**

- Preferred Proposer, LaGuardia Gateway Partners (LGP), named in May
- Consortium of Financial, Design, Construction, Terminal Operator, and Maintenance firms
- Website for Contracting Opportunities and to register as a vendor:

<http://laguardiagatewaypartners.com/>

# Port Authority Facility Map



## Aviation

John F. Kennedy International Airport  
LaGuardia Airport  
Newark Liberty International Airport  
Stewart International Airport  
Teterboro Airport  
Atlantic City International Airport

## Bridges

Bayonne Bridge  
George Washington Bridge  
Goethals Bridge  
Outerbridge Crossing

## Terminals

Port Authority Bus Terminal  
George Washington Bridge Bus Terminal  
Journal Square Transportation Center

## Tunnels

Holland Tunnel  
Lincoln Tunnel

## Port Commerce

Port Jersey-Port Authority Marine Terminal  
Brooklyn-Port Authority Marine Terminal  
Elizabeth-Port Authority Marine Terminal  
Howland Hook Marine Terminal  
Port Newark

## Port Authority Trans-Hudson

PATH Rail Transit System

WTC



# *Investment that supports transportation and the movement of goods throughout the region consistent with the Capital Plan*

**Aviation** – Supports LGA redevelopment, JFK Runway & taxiway rehabilitations and Terminal A planning



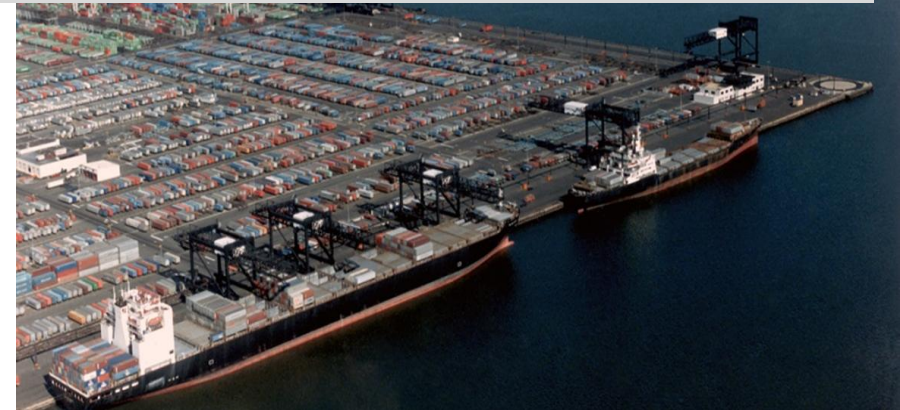
**TB&T** – Bayonne Bridge navigational clearance, Lincoln Tunnel Access & Helix rehabilitation, GWB Bus Station redevelopment, Goethals Bridge replacement, and PABT Quality of Commute improvements



**PATH**  
Infrastructure replacement, upgrades and planning for PATH to EWR



**Port Commerce**  
Reconstruction of Berths and wharfs, Greenville Yards intermodal container transfer facility

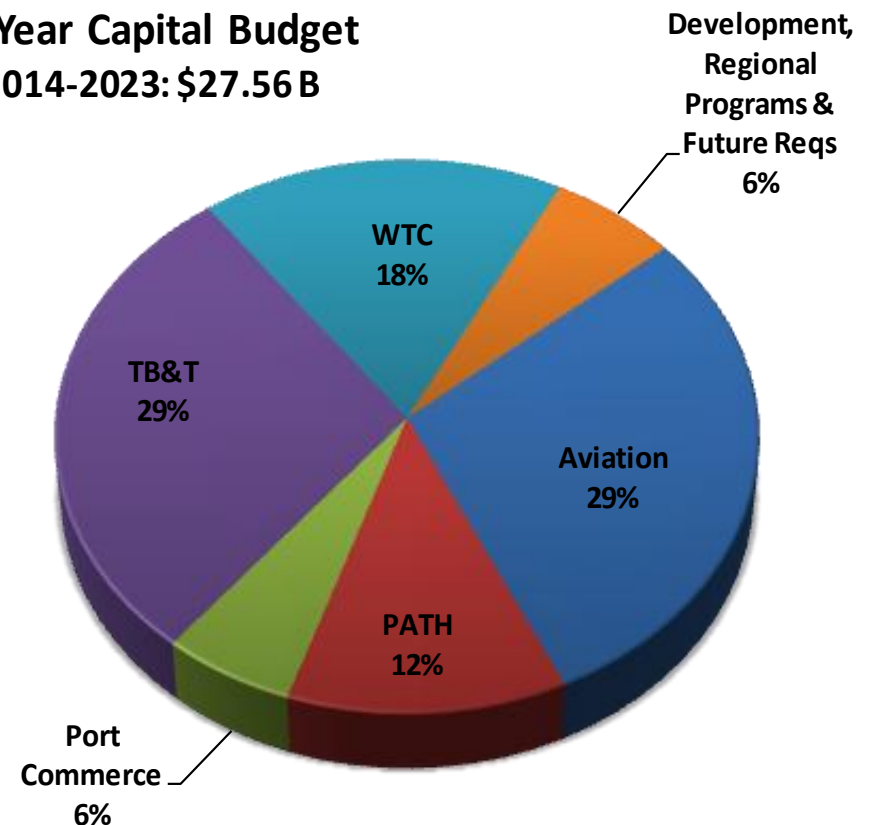


# Approved 2014-2023 Capital Plan

- \$27.6 billion over 10 years
- Over 500 projects
- 11 Major Programs
- 46% of Plan is SGR

10 Year Capital Plan (\$ in billions)		
Department	# Projects	Plan Budget
Aviation	210	\$8.0
PATH	75	\$3.3
Port Commerce	59	\$1.6
TB&T	135	\$8.0
WTC Development	27	\$4.9
Development, Regional Programs & Future Reqs		\$1.7
		<b>\$27.6</b>

10 Year Capital Budget  
2014-2023: \$27.56 B



# *Major Project Initiatives*

- PATH Harrison Station Replacement
- PATH Grove Street Station Modernization
- Greenville Yards Development
- Goethals Bridge Modernization
- George Washington Bridge Suspender Rope Replacement
- Bayonne Bridge “Navigational Clearance Program”
- PATH to Newark Airport
- Terminal A Redevelopment Newark Airport
- Lincoln Tunnel Helix Reconstruction
- LaGuardia Airport Redevelopment
- Port Authority Bus Terminal Redevelopment

# Aviation

## Approximately \$8 Billion will be invested in the region's airports

- \$3.3 Billion for new terminals at LaGuardia and Newark Liberty International airports
- \$4.7 Billion in core spending, including 104 state of good repair projects

## State of Good Repair

- Runway and Taxiway Reconstruction
- Electrical Infrastructure
- Electrical/Mechanical Upgrades

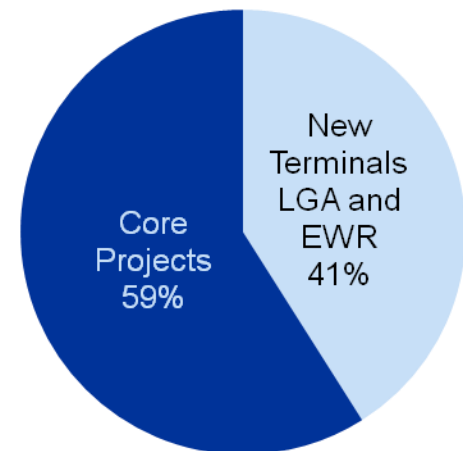


LaGuardia Airport



Newark Liberty  
International Airport

## Aviation Capital Budget (8.0 billion)



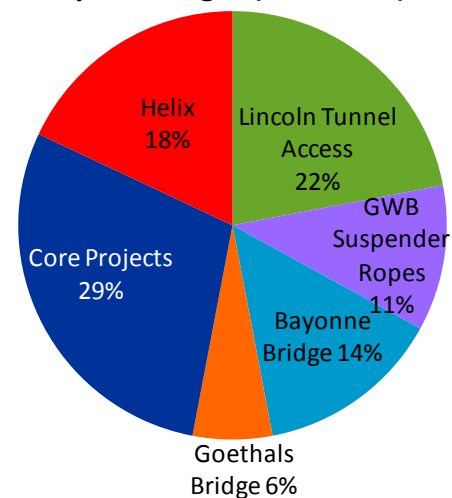


# Tunnels, Bridges and Terminals

## \$7.9 Billion in spending includes

- Replacement of Goethals Bridge
- Bayonne Bridge “Raise the Roadway”
- Replacement of the Lincoln Tunnel Helix
- George Washington Bridge Construction Program
- \$1B in core spending including 90 State of Good Repair projects

TB&T Capital Budget (8.0 billion)



## Goethals Bridge

A new 900 foot cable stayed bridge and approach viaducts



## Bayonne Bridge

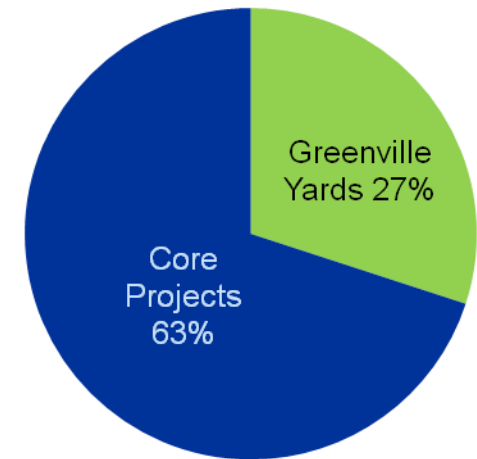
Main span raised 10 feet to allow for larger ships



# Port Commerce

- **\$1.5 Billion in spending includes**
  - \$438 Million to upgrade Cross Harbor Car Float facility and new on-dock rail facility at Global Container Terminal
  - 51 core projects including \$690 million in State of Good Repair projects
- **Berth Rehabilitation**
- **Roadway Improvements**
- **Intermodal Rail Programs**
  - Greenville Yards
  - Port Newark Container Terminal

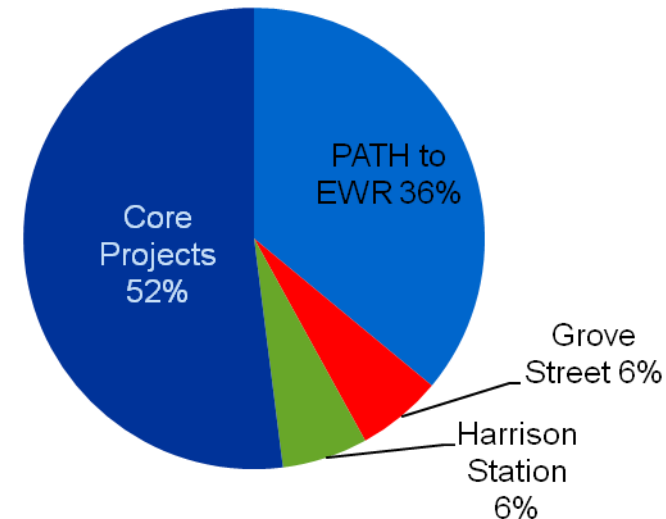
Port Commerce Capital Budget (\$1.6 billion)



# PATH

- **\$3.3 Billion in spending includes**
  - Almost \$1.7 Billion in core projects including a new signal system, electrical substations, and tunnel improvements
  - \$1.2 Billion project to extend PATH to Newark Liberty Airport
  - More than \$400 Million for Harrison and Grove Street stations

PATH Capital Budget (\$3.3 billion)



# *Projects to be bid in 2016*

## *(Preliminary Forecast)*

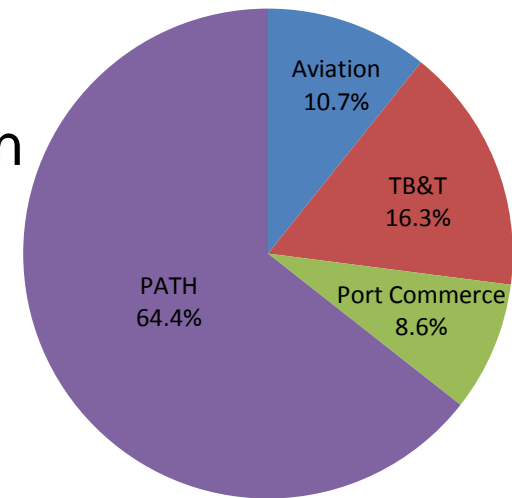
### **60 Projects valued at \$1.5B**

- Stewart Airport: Terminal Expansion-FIS
- Newark Airport: Signage Replacement
- Newark Airport: Rehabilitation of central terminal area bridges
- Holland Tunnel: Priority Repairs
- George Washington Bridge: TME Median Barrier Replacement
- George Washington Bridge: Suspender Rope replacement & Main Cable rehabilitation
- Port Jersey: Switchgear Replacement Building 108.
- Port Newark: Port Street corridor improvements
- PATH : Replacement of Substations 7 and 9
- PATH : Hoboken Flood Resiliency
- La Guardia Airport: Pump House 6 Flood Protection
- JFK Airport: Rehabilitation of Runway 4R-22L

# Superstorm Sandy Capital Program

- Superstorm Sandy Losses
  - Total losses from Superstorm Sandy are estimated at \$2.4 billion (including emergency/long-term repairs, preliminary latent damage estimates and revenue losses)
- Superstorm Sandy Projects in Capital Plan
  - \$1 billion in Superstorm Sandy related projects included in the Capital Plan
  - Sandy program continues to assess latent damages and determine mitigations.

Superstorm Sandy  
Capital Program by Department  
2014-2023

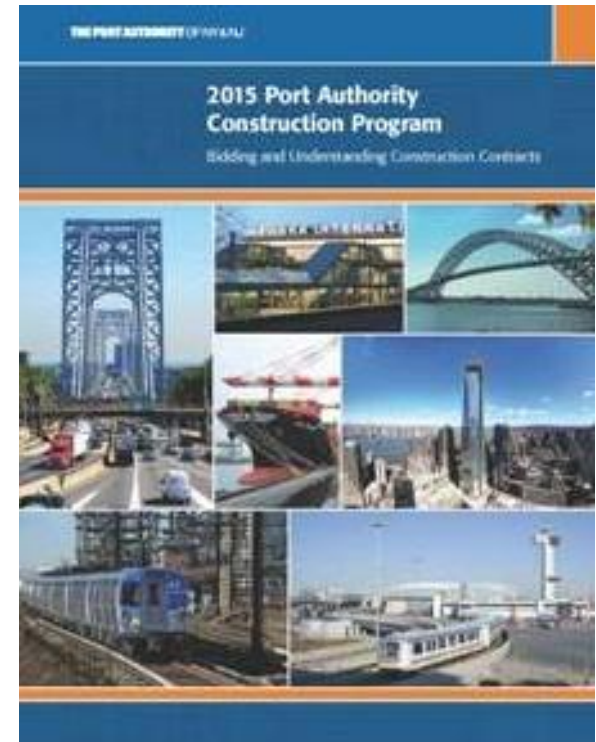




# Construction Program

**Located on the Port Authority Website**

- **Issued Annually**
- **Provides a forecast of construction contracts to be advertised**
- **Estimated range of construction cost**
- **Brief description of each project**
- **Contact person**
- **Vendor Registration profile**
- **MBE/WBE/SDBE Program information**
- **Bid process**



## ***Construction Contracts***

- Complete a Construction Reference Sheet for each specialty
- Submittals are reviewed by the Engineering Department
- Once registered and certified you will be notified about set-aside and mentor program opportunities
- Construction contracts valued at up to \$1,000,000 may be set aside for bidding
- Fees for obtaining Set-Aside Contract Drawings are waived
- Request for Plan Holders List
- Check the prequalified list of contractors for subcontracting opportunities

# ***Contract Advertisements***

- **Advertise publicly**
  - **Engineering News-Record**
  - **New York and New Jersey Newspapers and websites**
  - **Port Authority Web-site**
- **Awarded to lowest qualified bidder**



## ***Pre-Qualification***

- **Pre-qualify for bidding**
- **Qualifications reviewed by committee**
- **Special construction expertise**
- **Operational constraints**
- **Complex staging and coordination**
- **Security Contracts**
- **Two standing open lists: Aviation and Bridge and Roadway Paving**





# BONDING

## GENERAL CONSTRUCTION CONTRACT REQUIREMENTS

ENGINEER'S ESTIMATE	BID AND PERFORMANCE AND PAYMENT BONDS	FINANCIAL STATEMENT	MBE/WBE SUBCONTRACTING GOALS
Under \$500,000	NO	NO	NO
\$500,000- \$1,000,000	NO	NO	YES
Over \$1,000,000	YES	YES	YES

# ***Professional, Technical and Advisory Solicitations***

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## **Project Specific**

- Projects typically valued over \$1 million

## **“Call-In” Services**

- Discipline Specific
- Work Distributed on a Task Order Basis

## **“As-Needed” Services**

- Project Specific Task Order Services

## Anticipated Professional, Technical and Advisory Services Roster\* Engineering

FACILITY	PROJECT	LEAD DISCIPLINE	DESIGN STAGE	ANTICIPATED ADV DATE	COMMENTS
GWB	Upgrade/Replacement IITS Signs & Field Devices	Traffic	Stages 3 & 4	1 <sup>st</sup> Qtr 2016	
MULTI-FACILITY	Agency-wide Transportation Software	Traffic	Stages 3 & 4	1 <sup>st</sup> Qtr 2016	
EWR	Terminal A Redevelopment Landside (Pedestrian Bridge)	Architectural	Stages 3 & 4	2 <sup>nd</sup> Qtr 2016	
PABT	Quality of Commute Improvements – Phase II	Architectural	Stage 1	2 <sup>nd</sup> Qtr 2016	
EWR	Terminal A Redevelopment Program – Bridges N61, N62, N63 and At-Grade Roads & Associated Appurtenances	Structural	Stages 3 & 4	3 <sup>rd</sup> Qtr 2016	
PATH	Harrison Station – West Side Redesign	Architectural	Stages 3 & 4	3 <sup>rd</sup> Qtr 2016	
PATH	Washington Street Powerhouse	Architectural	Stage 3	3 <sup>rd</sup> Qtr 2016	
PATH	Replacement of Substation No. 14	Architectural	Stage 1	3 <sup>rd</sup> Qtr 2016	
PATH	PATH Extension to Northeast Corridor Rail Link Station	Architectural	Stage 1	3 <sup>rd</sup> Qtr 2016	
LT	Replacement of Helix Roadway	Structural	Stages 1, 2, 3 & 4	4 <sup>th</sup> Qtr 2016	
PABT	PABT Replacement Program	Architectural	Planning	4 <sup>th</sup> Qtr 2016	

## ***Commodities and Services Division***

Key initiatives, such as the Set-Aside and Price Preference Programs, are implemented to achieve Minority and Woman Owned Business Enterprises (MBE/WBE) and Small Business Enterprise (SBE) goals.

### **Price Preference Awards**

Vendors that are certified by the Port Authority as MBE/WBEs and/or SBEs by the day before a bid opening to be considered for an award may receive a price preference on solicitations valued up to \$1M.

A price preference of 10% is available for NY/NJ MBE/WBEs or 5% for NY/NJ SBEs



# *Commodities and Services Division*

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## **Set Asides**

Where the solicitation is limited to Port Authority certified small, minority, or woman-owned business enterprises (MBE/WBE/SBE), award can be made to the MBE/WBE/SBE that is the lowest responsive and responsible bidder or to the proposer that provides the best value procurement.

# Web-Sites

**Professional Service Firm Questionnaire:** <https://psfq.panynj.gov/pls/apexapexapps/f?p=146:3>

**To become certified as a Minority Business Enterprise (MBE), Woman Business Enterprise (WBE), Small Business Enterprise (SBE) or a Disadvantaged Business Enterprise (DBE):** <http://www.panynj.gov/business-opportunities/sd-become-certified.html>

**To become a vendor :** <http://www.panynj.gov/business-opportunities/become-vendor.html>

**Bid/Proposal Advertisements (Includes bids/proposals for Construction, World Trade Center, Goods and Services, Professional Services and Surplus Sales):** <http://www.panynj.gov/business-opportunities/bid-proposal-advertisements.html?>

**Preliminary Bid Results:** <http://www.panynj.gov/business-opportunities/preliminary-bid-results.html>

**Professional Technical and Advisory Call-In Lists (Includes lists for Commodities & Services, Work Order, Construction, World Trade Center site, and Surplus Sales):** <http://www.panynj.gov/business-opportunities/ca-contracts-awarded.html> (Select the Professional and Advisory Call-In List Tab)

**Vendor Login:** <https://panynjprocure.com/VenLogon.asp>

**Call-In Program Categories and Terms:** [http://www.panynj.gov/business-opportunities/pdf/Call-in\\_Programs\\_Categories\\_and\\_Terms.pdf](http://www.panynj.gov/business-opportunities/pdf/Call-in_Programs_Categories_and_Terms.pdf)).

**The Port Authority's "Guide to Procurement" -** <http://www.panynj.gov/business-opportunities/pdf/guide-to-procurement>