

**Torres Rojas, Genara**

FOI#12133

**From:** dvarnado@uniservecorp.com  
**Sent:** Monday, February 14, 2011 7:21 PM  
**To:** Van Duyne, Sheree  
**Cc:** Torres Rojas, Genara  
**Subject:** Freedom of Information Online Request Form

Information:

First Name: David  
Last Name: Varnado  
Company: UNISERVE  
Mailing Address 1: 550 South Hope Street  
Mailing Address 2: Suite T200  
City: Los Angeles  
State: CA  
Zip Code: 90071  
Email Address: [dvarnado@uniservecorp.com](mailto:dvarnado@uniservecorp.com)  
Phone: 213.533.1000  
Required copies of the records: Yes

List of specific record(s):

Bid results from: Bid No. 19064 Porter and Handyperson Services, New York Facilities, at the Port Authority of New York and New Jersey. Including awardee and bid rankings.



THE PORT AUTHORITY OF NY & NJ

*Sheree Van Duyne*  
*Acting FOI Administrator*

March 3, 2011

Mr. David Varnado  
Universe  
550 South Hope Street, Suite T200  
Los Angeles, CA 90071

Re: Freedom of Information Reference No. 12133

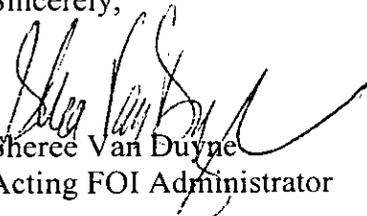
Dear Mr. Varnado:

This is a response to your February 14, 2011 request, which has been processed under the Port Authority's policy on Freedom of Information (the "Policy," copy enclosed) for the bid results for Bid No. 19064 – Porter and Handyperson Services at the Port Authority New York facilities, including the awardee and bid ranking.

Material responsive to your request and available under the Policy, which consists of 4 pages, is enclosed, for a \$1 photocopying charge for this material (25¢ per page). Payment should be made in cash, certified check or money order payable to "The Port Authority of New York & New Jersey" and should be sent to my attention at 225 Park Avenue South, 17<sup>th</sup> Floor, New York, NY 10003.

Please refer to the above FOI Reference number in any future correspondence relating to your request.

Sincerely,

  
Sheree Van Duyne  
Acting FOI Administrator

Enclosure

225 Park Avenue South  
17<sup>th</sup> Floor  
New York, NY 10003  
T: 212-435-7348 F: 212-435-7555



**THE PORT AUTHORITY OF NY & NJ**

OVERNIGHT MAIL AND FAX: 212-408-6293

November 10, 2009

ABM Janitorial Services Northeast, Inc.  
321 West 44<sup>th</sup> Street  
New York, NY, 10036

Attn: Mr. Scott Salmirs, Executive Vice President

RE: PORTER AND HANDYPERSON SERVICES, NEW YORK FACILITIES, AT  
THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY, BID NO.: 19064,  
CONTRACT NUMBER 4600007988, PURCHASE ORDER NUMBER 4500060893.  
CONTRACT AWARD LETTER

Dear Mr. Salmirs:

The Port Authority of New York and New Jersey (the "Authority") and ABM Janitorial Services Northeast, Inc. (the "Contractor" or "ABM") hereby agree to the following.

The Contractor's bid, including Addenda 1 through 5, submitted and publicly opened on September 18, 2009 addressed to the above referenced contract has been accepted with the following provisions which are agreed to by the Authority and Contractor, subject to the countersigning by the Port Authority without an guarantee with the validity period of the bid.

The term of the contract is for a 25 month period beginning on December 1, 2009, 12:01 AM and ending (unless terminated or cancelled) on December 31, 2011, 11:59 PM in the total estimated amount of \$1,682,602.92. In addition the Port Authority has the unilateral right to exercise up to three (3) one-year (1-yr) options and one (1) 120-day extension.

In case of any conflict and/or inconsistency between parties that effects any contract term and/or condition the Port Authority Contract Bid Booklet #19064 and Addenda numbers 1 through 5 shall prevail. In addition the following items are agreed to as part of this referenced contract:

1. As the Contractor is a one-hundred percent (100%) wholly owned subsidiary of ABM Industries Incorporated, ABM Industries Incorporated has agreed to provide a Parental Guarantee issued by ABM Industries Incorporated and acceptable to the Port Authority. This award is conditioned upon submittal of that parental guarantee in the form that is attached to and made part of this letter of award.

*One Madison Avenue  
New York, NY 10010*



**THE PORT AUTHORITY OF NY & NJ**

2. Attached hereto, incorporated herein and made part of this Contract is the additional information requested in a letter and attachments from ABM dated September 30, 2009, provided in response to a letter from the Authority to ABM dated September 25, 2009.

In accordance with the contract within five (5) days after the award of this contract and prior to the start of work, the Contractor must submit an original certificate of insurance, to the Port Authority of NY and NJ, Facility Contract Administrator, at the location where the work will take place. This certificate of insurance MUST show evidence of insurance, stating the agreement/contract number prior to the start of work. The General Manager, Risk Management must approve the certificate(s) of insurance before any work can begin. Upon request by the Port Authority ABM Janitorial Services Northeast, Inc. shall furnish to the General Manager, Risk Management, a certified copy of each policy, including the premiums.

If at any time the above insurance should be canceled, terminated, or modified so that the insurance is not in effect as required, then, if the Manager shall so direct, the Contractor shall suspend performance of the contract at the premises. If the contract is so suspended, no extension of time shall be due on account thereof. If the contract is not suspended (whether or not because of omission of the Manager to order suspension), then the Authority may, at its option, obtain insurance affording coverage equal to the above required, the cost of such insurance to be payable by the ABM Janitorial Services Northeast, Inc. to the Authority.

Renewal certificates of insurance or policies shall be delivered to the Facility Administrator, Port Authority at least fifteen (15) days prior to the expiration date of each expiring policy. The General Manager, Risk Management must approve the renewal certificate(s) of insurance before work can resume on the facility. If at any time any of the certificates or policies shall become unsatisfactory to the Port Authority, ABM Janitorial Services Northeast, Inc shall promptly obtain a new and satisfactory certificate and policy.

For invoicing and correspondence purposes, Purchase Order 4500060893 has been assigned to this contract.



**THE PORT AUTHORITY OF NY & NJ**

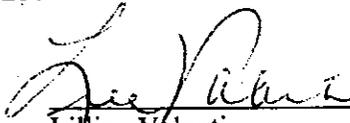
Your facility contact is Jennifer Haynes, who can be reached at (212) 435 6538. For procurement related questions, contact Mr. T. J. Storch at (212) 435-3936.

If you are in agreement, please signify your concurrence by signing at the lower left and returning both signed original letters to the attention of Mr. T. J. Storch, Procurement Department, One Madison Avenue, 7<sup>th</sup> Floor, New York, NY, 10010. After the Port Authority executes this agreement by its signature, one original will be sent to you for your records.

Sincerely,

THE PORT AUTHORITY OF  
NEW YORK AND NEW JERSEY

BY:

  
Lilian Valenti *AW*

Title:

Director of Procurement

Dated:

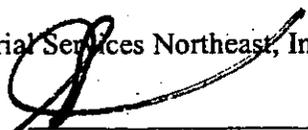
12/15/09

APPROVED:	
FORM	TERMS
<i>AW</i>	<i>H</i>

Agreed:

ABM Janitorial Services Northeast, Inc.

By:



Title:

EXECUTIVE V.P.

Dated:

Dec. 13, 2009

*Bid away*

ABM Janitorial Maintenance Services	\$	1,682,377.40
Maverick Building Services	\$	1,759,093.88
Prichard Industries	\$	1,854,707.19
CJ Building Maintenance	\$	1,875,131.94
Triangle Building Services	\$	1,912,143.68
Guardian Service Industries	\$	1,938,527.54
ISS	\$	1,956,770.46
Quality Building Services Corporation	\$	2,023,354.08
Perfect Building Maintenance	\$	2,061,467.12
Preferred Building Maintenance	\$	2,071,166.56
Spanier Building Services	\$	2,103,012.60
Christi Cleaning Services	\$	2,163,942.20
T. U. C. S. Cleaning Services	\$	2,220,746.48
Urban Building Maintenance	\$	2,511,068.72
P & N Mechanical, Inc.	\$	3,148,904.48

*On file*