



FOI # 12161

4635 Crackersport Road, Allentown, PA 18104  
T 610.395.8002 F 610.395.4450

February 21, 2011

Office of the Secretary  
The Port Authority of NY & NJ  
225 Park Avenue South, 12<sup>th</sup> Floor  
New York, NY 10003

02-23-11P10:29 RCVD

RE: Request for Disclosure of Public Records

Dear Sir/Madam:

to the present (11)

Please accept this letter as a request from Clear Channel Airports for a copy of the advertising concession monthly revenue reports, net receipts and gross receipts received by the John F. Kennedy International from JCDecaux, the advertising concessionaire, from and including October 1, 2008, and a copy of the advertising concession monthly revenue reports, net receipts and gross receipts received by Laguardia Airport from February 1, 2010 through present, along with a copy of any amendments to the current contracts with JCDecaux for the display advertising concession at both facilities. If such monthly revenue reports are unavailable, please provide the amount of fees, net and gross amounts, paid by JCDecaux to the facilities for the aforementioned periods of time.

This request is being made pursuant to applicable state and local public disclosure laws. You may send these copies to the following address or if it is more cost efficient documents can be emailed to [melindaneumann@clearchannel.com](mailto:melindaneumann@clearchannel.com).

Melinda Neumann  
Clear Channel Airports  
4635 Crackersport Road  
Allentown, PA 18104

Kindly let me know if there is any associated cost for these documents. Thank you for your attention, and please feel free to call me at 800-628-6800 at ext. 248 if you have any questions regarding this request.

Respectfully,

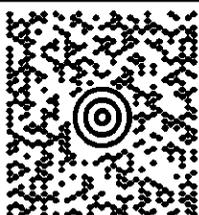
Melinda L. Neumann

**UPS CampusShip: View/Print Label**

- 1. Print the label(s):** Select the Print button on the print dialog box that appears. Note: If your browser does not support this function select Print from the File menu to print the label.
- 2. Fold the printed label at the solid line below.** Place the label in a UPS Shipping Pouch. If you do not have a pouch, affix the folded label using clear plastic shipping tape over the entire label.
- 3. GETTING YOUR SHIPMENT TO UPS**  
**Customers without a Daily Pickup**  
 Schedule a same day or future day Pickup to have a UPS driver pickup all your CampusShip packages.  
 Hand the package to any UPS driver in your area.  
 Take your package to any location of The UPS Store®, UPS Drop Box, UPS Customer Center, UPS Alliances (Office Depot® or Staples®) or Authorized Shipping Outlet near you. Items sent via UPS Return Services<sup>SM</sup> (including via Ground) are also accepted at Drop Boxes.  
 To find the location nearest you, please visit the Resources area of CampusShip and select UPS Locations.

**Customers with a Daily Pickup**  
 Your driver will pickup your shipment(s) as usual.

FOLD HERE

<p>MELINDA NEUMANN          610-395-8002          CLEAR CHANNEL AIRPORTS          4635 CRACKERSPORT RD          ALLENTOWN PA 18104</p> <p><b>SHIP TO:</b>          OFFICE OF SECRETARY          THE PORT AUTHORITY OF NY&amp;NJ          12 FLOOR          225 PARK AVENUE SOUTH          NEW YORK NY 10003-1604</p>	<p>NY 102 9-08</p>  	<p><b>UPS NEXT DAY AIR</b></p> <p>TRACKING #: 1Z X17 884 01 9188 9240</p> <p><b>1</b></p>		<p>BILLING: P/P</p> <p>Reference # 1: 52056080079000 JFK / Laguardia</p> <p>CS 13.1.08. WXPB70 12.0A 01/2011</p> 
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**THE PORT AUTHORITY OF NY & NJ**

*Daniel D. Duffy  
FOI Administrator*

May 20, 2011

Ms. Melinda L. Neumann  
Clear Channel Airports  
4635 Crackersport Road  
Allentown, PA 18104

Re: Freedom of Information Reference No. 12161

Dear Ms. Neumann:

This is a response to your February 21, 2011 request, which has been processed under the Port Authority's Freedom of Information Policy (the "Policy," copy enclosed) for copies of JCDecaux's monthly revenue reports, net receipts and gross receipts for John F. Kennedy International Airport from October 1, 2008 through the present and the aforementioned reports for LaGuardia from February 1, 2010 through the present.

Material responsive to your request and available under the Policy, which consists of 38 pages, will be forwarded to your attention upon receipt of a photocopying fee of \$9.50 (25¢ per page). Payment should be made in cash, certified check, company check or money order payable to "The Port Authority of New York & New Jersey" and should be sent to my attention at 225 Park Avenue South, 17<sup>th</sup> Floor, New York, NY 10003.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Sincerely,



Daniel D. Duffy  
FOI Administrator

Enclosure

**JCDecaux Airport, Inc.**  
**Sales For the Month of October 2008**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,286,768.32
TOTAL ALL MEDIA EQUITY	<u>\$2,227,430.43</u>
*** TOTAL EQUITY DUE ***	<u>\$2,227,430.43</u>
*** TOTAL AMOUNT DUE ***	\$2,227,430.43

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

JCDecaux Airport, Inc.

By

This information is confidential and cannot be released to parties outside the contractual agreement.

**JCDecaux Airport, Inc.**  
**Sales For the Month of November 2008**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,843,107.68
TOTAL ALL MEDIA EQUITY	<u>\$2,563,624.20</u>
*** TOTAL EQUITY DUE ***	<u>\$2,563,624.20</u>
*** TOTAL AMOUNT DUE ***	\$2,563,624.20

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of December 2008**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES      \$3,309,585.81

TOTAL ALL MEDIA EQUITY      \$2,194,344.06

\*\*\* TOTAL EQUITY DUE \*\*\*      \$2,194,344.06

\*\*\* TOTAL AMOUNT DUE \*\*\*      \$2,194,344.06

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JCDecaux Airport, Inc.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of January 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,495,844.43	
TOTAL ALL MEDIA EQUITY		<u>\$1,685,178.90</u>
*** TOTAL EQUITY DUE ***		<u>\$1,685,178.90</u>
*** TOTAL AMOUNT DUE ***		\$1,685,178.90

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**JCDecaux Airport, Inc.**  
**Sales For the Month of February 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,281,363.74	
TOTAL ALL MEDIA EQUITY		<u>\$1,525,090.16</u>
*** TOTAL EQUITY DUE ***		<u>\$1,525,090.16</u>
*** TOTAL AMOUNT DUE ***		\$1,525,090.16

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# JCDecaux Airport, Inc.

## Sales For the Month of March 2009

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,760,542.15	
TOTAL ALL MEDIA EQUITY		<u>\$1,847,978.31</u>
*** TOTAL EQUITY DUE ***		<u>\$1,847,978.31</u>
*** TOTAL AMOUNT DUE ***		\$1,847,978.31

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of April 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,510,799.69	
TOTAL ALL MEDIA EQUITY		<u>\$1,673,887.85</u>
*** TOTAL EQUITY DUE ***		<u>\$1,673,887.85</u>
*** TOTAL AMOUNT DUE ***		\$1,673,887.85

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**JCDecaux Airport, Inc.**  
**Sales For the Month of May 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,589,501.19
TOTAL ALL MEDIA EQUITY	<u>\$1,741,421.16</u>
*** TOTAL EQUITY DUE ***	<u>\$1,741,421.16</u>
*** TOTAL AMOUNT DUE ***	\$1,741,421.16

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# JCDecaux Airport, Inc.

## Sales For the Month of June 2009

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,525,771.26
TOTAL ALL MEDIA EQUITY	<u>\$1,697,354.20</u>
*** TOTAL EQUITY DUE ***	<u>\$1,697,354.20</u>
*** TOTAL AMOUNT DUE ***	\$1,697,354.20

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JCDecaux Airport, Inc.

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Page 6 of 6

**JCDecaux Airport, Inc.**  
**Sales For the Month of July 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,430,158.03
TOTAL ALL MEDIA EQUITY	<u>\$1,601,800.88</u>
*** TOTAL EQUITY DUE ***	<u>\$1,601,800.88</u>
*** TOTAL AMOUNT DUE ***	\$1,601,800.88

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# JCDecaux Airport, Inc.

## Sales For the Month of August 2009

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,375,649.14
TOTAL ALL MEDIA EQUITY	<u>\$1,562,021.24</u>
*** TOTAL EQUITY DUE ***	<u>\$1,562,021.24</u>
*** TOTAL AMOUNT DUE ***	\$1,562,021.24

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JCDecaux Airport, Inc.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of September 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,572,108.05
TOTAL ALL MEDIA EQUITY	<u>\$1,681,284.37</u>
*** TOTAL EQUITY DUE ***	<u>\$1,681,284.37</u>
*** TOTAL AMOUNT DUE ***	\$1,681,284.37

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**JCDecaux Airport, Inc.**  
**Sales For the Month of October 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,091,140.90	
TOTAL ALL MEDIA EQUITY		<u>\$2,000,647.53</u>
*** TOTAL EQUITY DUE ***		<u>\$2,000,647.53</u>
*** TOTAL AMOUNT DUE ***		\$2,000,647.53

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**JCDecaux Airport, Inc.**  
**Sales For the Month of November 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,182,820.71
TOTAL ALL MEDIA EQUITY	<u>\$2,043,356.50</u>
*** TOTAL EQUITY DUE ***	<u>\$2,043,356.50</u>
*** TOTAL AMOUNT DUE ***	\$2,043,356.50

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**JCDecaux Airport, Inc.**  
**Sales For the Month of December 2009**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,943,685.58
TOTAL ALL MEDIA EQUITY	<u>\$1,922,050.38</u>
*** TOTAL EQUITY DUE ***	<u>\$1,922,050.38</u>
*** TOTAL AMOUNT DUE ***	\$1,922,050.38

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**JCDecaux Airport, Inc.**  
**Sales For the Month of January 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,492,947.72	
TOTAL ALL MEDIA EQUITY		<u>\$1,629,100.71</u>
*** TOTAL EQUITY DUE ***		<u>\$1,629,100.71</u>
*** TOTAL AMOUNT DUE ***		\$1,629,100.71

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**JCDecaux Airport, Inc.**  
**Sales For the Month of February 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,645,940.57	
TOTAL ALL MEDIA EQUITY		\$1,717,716.98
*** TOTAL EQUITY DUE ***		\$1,717,716.98
*** TOTAL AMOUNT DUE ***		\$1,717,716.98

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**JCDecaux Airport, Inc.**  
**Sales For the Month of March 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,721,933.27
TOTAL ALL MEDIA EQUITY	\$2,433,982.13
*** TOTAL EQUITY DUE ***	\$2,433,982.13
*** TOTAL AMOUNT DUE ***	\$2,433,982.13

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**JCDecaux Airport, Inc.**  
**Sales For the Month of April 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,168,502.07
TOTAL ALL MEDIA EQUITY	<u>\$2,052,990.94</u>
*** TOTAL EQUITY DUE ***	<u>\$2,052,990.94</u>
*** TOTAL AMOUNT DUE ***	\$2,052,990.94

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**JCDecaux Airport, Inc.**  
**Sales For the Month of May 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,282,451.37
TOTAL ALL MEDIA EQUITY	<u>\$2,125,032.82</u>
*** TOTAL EQUITY DUE ***	<u>\$2,125,032.82</u>
*** TOTAL AMOUNT DUE ***	\$2,125,032.82

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**JCDecaux Airport, Inc.**  
**Sales For the Month of June 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,825,975.32	
TOTAL ALL MEDIA EQUITY		\$1,848,475.58
*** TOTAL EQUITY DUE ***		\$1,848,475.58
*** TOTAL AMOUNT DUE ***		\$1,848,475.58

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**JCDecaux Airport, Inc.**  
**Sales For the Month of July 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,638,714.80	
TOTAL ALL MEDIA EQUITY		\$1,733,356.68
*** TOTAL EQUITY DUE ***		\$1,733,356.68
*** TOTAL AMOUNT DUE ***		\$1,733,356.68

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**JCDecaux Airport, Inc.**  
**Sales For the Month of August 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$2,659,420.57
TOTAL ALL MEDIA EQUITY	\$1,762,742.09
*** TOTAL EQUITY DUE ***	\$1,762,742.09
*** TOTAL AMOUNT DUE ***	\$1,762,742.09

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**JCDecaux Airport, Inc.**  
**Sales For the Month of September 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,387,064.18
TOTAL ALL MEDIA EQUITY	<u>\$2,205,012.90</u>
*** TOTAL EQUITY DUE ***	<u>\$2,205,012.90</u>
*** TOTAL AMOUNT DUE ***	\$2,205,012.90

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**JCDecaux Airport, Inc.**  
**Sales For the Month of October 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,818,049.73
TOTAL ALL MEDIA EQUITY	\$2,462,887.46
*** TOTAL EQUITY DUE ***	\$2,462,887.46
*** TOTAL AMOUNT DUE ***	\$2,462,887.46

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JCDecaux Airport, Inc.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of November 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$4,179,115.55
TOTAL ALL MEDIA EQUITY	<u>\$2,664,898.09</u>
*** TOTAL EQUITY DUE ***	<u>\$2,664,898.09</u>
*** TOTAL AMOUNT DUE ***	\$2,664,898.09

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**JCDecaux Airport, Inc.**  
**Sales For the Month of December 2010**

Summary For John F Kennedy Airport

TOTAL ALL MEDIA SALES	\$3,914,360.94
TOTAL ALL MEDIA EQUITY	<u>\$2,518,247.22</u>
*** TOTAL EQUITY DUE ***	<u>\$2,518,247.22</u>
*** TOTAL AMOUNT DUE ***	\$2,518,247.22

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**JCDecaux Airport, Inc.**  
**Sales For the Month of February 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$1,004,312.74	
TOTAL ALL MEDIA EQUITY		\$703,018.92
*** TOTAL EQUITY DUE ***		\$703,018.92
*** TOTAL AMOUNT DUE ***		\$703,018.92

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

JCDecaux Airport,

By

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**JCDecaux Airport, Inc.**  
**Sales For the Month of March 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$1,398,905.59	
TOTAL ALL MEDIA EQUITY		\$979,233.91
*** TOTAL EQUITY DUE ***		\$979,233.91
*** TOTAL AMOUNT DUE ***		\$979,233.91

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of April 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$1,266,011.44	
TOTAL ALL MEDIA EQUITY		<u>\$886,208.01</u>
*** TOTAL EQUITY DUE ***		<u>\$886,208.01</u>
*** TOTAL AMOUNT DUE ***		\$886,208.01

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**JCDecaux Airport, Inc.**  
**Sales For the Month of May 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$1,173,353.32	
TOTAL ALL MEDIA EQUITY		<u>\$821,347.33</u>
*** TOTAL EQUITY DUE ***		<u>\$821,347.33</u>
*** TOTAL AMOUNT DUE ***		\$821,347.33

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

JCDecaux Airport, Inc.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of June 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$1,062,398.99	
TOTAL ALL MEDIA EQUITY		\$743,679.29
*** TOTAL EQUITY DUE ***		\$743,679.29
*** TOTAL AMOUNT DUE ***		\$743,679.29

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of July 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$838,828.38
TOTAL ALL MEDIA EQUITY	<u>\$587,179.87</u>
*** TOTAL EQUITY DUE ***	<u>\$587,179.87</u>
*** TOTAL AMOUNT DUE ***	\$587,179.87

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**JCDecaux Airport, Inc.**  
**Sales For the Month of August 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$893,605.77	
TOTAL ALL MEDIA EQUITY		\$625,524.04
*** TOTAL EQUITY DUE ***		\$625,524.04
*** TOTAL AMOUNT DUE ***		\$625,524.04

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

JCDecaux Airport, Inc.

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**JCDecaux Airport, Inc.**  
**Sales For the Month of September 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$1,336,328.89	
TOTAL ALL MEDIA EQUITY		\$935,430.23
*** TOTAL EQUITY DUE ***		\$935,430.23
*** TOTAL AMOUNT DUE ***		\$935,430.23

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**JCDecaux Airport, Inc.**  
**Sales For the Month of October 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$1,637,270.68
TOTAL ALL MEDIA EQUITY	\$1,146,089.48
*** TOTAL EQUITY DUE ***	\$1,146,089.48
*** TOTAL AMOUNT DUE ***	\$1,146,089.48

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**JCDecaux Airport, Inc.**  
**Sales For the Month of November 2010**

Summary For Laguardia Airport

TOTAL ALL MEDIA SALES	\$1,541,035.94	
TOTAL ALL MEDIA EQUITY		<u>\$1,078,725.16</u>
*** TOTAL EQUITY DUE ***		<u>\$1,078,725.16</u>
*** TOTAL AMOUNT DUE ***		\$1,078,725.16

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# JCDecaux Airport, Inc.

## Sales For the Month of December 2010

Summary For Laganardia Airport

TOTAL ALL MEDIA SALES	\$1,502,566.41	
TOTAL ALL MEDIA EQUITY		\$1,051,796.49
*** TOTAL EQUITY DUE ***		\$1,051,796.49
*** TOTAL AMOUNT DUE ***		\$1,051,796.49

I Certify that the enclosed report of total sales is a true and accurate reflection of all transactions according to our accounting records and is in accordance with our agreement.

JCDecaux Airport, Inc.

By

This information is confidential and cannot be released to parties outside the contractual agreement.