

FOY #12183



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 Bronx, New York 10454
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February 25, 2011

The Port Authority of NY & NJ
 One Madison Ave., 7th floor
 New York, NY. 10010

Attention: Office of the Secretary

Re: Foil request for contract Bid # 0000023944, HVAC Maintenance Services at Various Port Authority Facilities in New York

To Whom It May Concern:

Under the "Freedom of Information Law" can you please provide us with a complete breakdown of prices of the

Previous three (3) lowest bidders as it pertains to this contract Bid # 0000023944. If you have any questions please feel free to contact me with any questions you may have.

Thank you in advanced for your prompt attention to this matter.

Sincerely,

Christopher Garcia
 Service Manager



THE PORT AUTHORITY OF NY & NJ

718-435-3200 Office

**PURCHASING SERVICES DIVISION
ONE MADISON AVENUE, 7TH FL.
NEW YORK, NY 10010**

INVITATION FOR BID/PUBLIC BID OPENING

BID INFORMATION

TITLE:HVAC MAINTENANCE SERVICES AT VARIOUS PA FACILITIES

BID NO.: 10942

**SUBMIT SEALED BIDS BEFORE THE DUE DATE AND TIME TO THE ABOVE ADDRESS
WHERE THEY WILL BE PUBLICLY OPENED AND READ**

BID DUE DATE: September 29, 2006

TIME: 11:00 AM

BUYER NAME: Thomas Ingenito

PHONE .: (212) 435-3921

FAX : (212) 435-3959

BIDDER INFORMATION

(TO BE COMPLETED BY THE BIDDER)

(PLEASE PRINT)

Arista Air Conditioning Corp.
(NAME OF BIDDING ENTITY)

38-26 Tenth St
(ADDRESS)

Long Island City NY 11101
(CITY, STATE AND ZIP CODE)

Efrain "ET" Juli Account Adviser 718-706-4440
(REPRESENTATIVE TO CONTACT-NAME & TITLE) (TELEPHONE)

1122 90608 718-784-9092
(FEDERAL TAX I.D. NO.) (FAX NO.)

BUSINESS CORPORATION **PARTNERSHIP** **INDIVIDUAL**

OTHER (SPECIFY):

PRICING SHEET

YEAR ONE

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$ 12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE:

45 %

Total Estimated Materials + Markup: $\$12,500 + \$5,625 = \$18,125$
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	Price Per Unit Per Month		No of. Units	Months	Annual Price
1) 1 Ton to 7 Tons	<u>55</u>	X	21	X 12 =	<u>\$ 13,860</u>
2) 7.5 to 13 Tons	<u>75</u>	X	6	X 12 =	<u>\$ 5,400</u>
3) 14 Tons to 20 Tons	<u>95</u>	X	8	X 12 =	<u>\$ 9,120</u>

Total Estimated Scheduled Inspections & Maintenance:

\$ 28,380
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	Estimated Hours For Year 1		Hourly Rate	Year 1 Price
1) Regular Work Hours	<u>300</u>	X	<u>\$ 85</u>	= <u>\$ 25,500</u>
2) Overtime Work Hours	<u>100</u>	X	<u>\$ 85</u>	= <u>\$ 8,500</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In:

\$ 34,000
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 1:

\$ 80,505
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 5

Rev. 10/5/05 (PA/PATH)

PRICING SHEET

YEAR ONE
YEAR TWO

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 45 %

Total Estimated Materials + Markup: $\$12,500 + \$5,625 = \$18,125$
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	Price Per Unit Per Month	No of. Units	Months	Annual Price
1) 1 Ton to 7 Tons	<u>55</u>	X 21	X 12 =	\$13,860
2) 7.5 to 13 Tons	<u>75</u>	X 6	X 12 =	\$5,400
3) 14 Tons to 20 Tons	<u>95</u>	X 8	X 12 =	\$9,120

Total Estimated Scheduled Inspections & Maintenance: \$28,380
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	Estimated Hours For Year 2	Hourly Rate	Year 2 Price
1) Regular Work Hours	<u>300</u> X	\$ <u>85</u>	= \$25,500
2) Overtime Work Hours	<u>100</u> X	\$ <u>85</u>	= \$8,500

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$34,000
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 2: \$80,505
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S) PART IV - 6

PRICING SHEET

YEAR THREE

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS:
(Non-Scheduled Maintenance)

\$12,500

ENTER MARKUP PERCENTAGE:

45 %

Total Estimated Materials + Markup:

\$12,500 + \$ 5625 = \$ 18,125
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	Price Per Unit Per Month	No of. Units	Months	Annual Price
1) 1 Ton to 7 Tons	<u>55</u>	X 21	X 12 =	\$ <u>13,860</u>
2) 7.5 to 13 Tons	<u>75</u>	X 6	X 12 =	\$ <u>5,400</u>
3) 14 Tons to 20 Tons	<u>95</u>	X 8	X 12 =	\$ <u>9,120</u>

Total Estimated Scheduled Inspections & Maintenance:

\$28,380
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	Estimated Hours For Year 3	Hourly Rate	Year 3 Price
1) Regular Work Hours	<u>300</u>	X \$ <u>85</u>	= \$ <u>25,500</u>
2) Overtime Work Hours	<u>100</u>	X \$ <u>85</u>	= \$ <u>8,500</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In:

\$34,000
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 3:

\$80,505
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 7

Rev. 10/5/05 (PA/PATH)

PRICING SHEET

YEAR FOUR

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS:
(Non-Scheduled Maintenance)

\$12,500

ENTER MARKUP PERCENTAGE:

45 %

Total Estimated Materials + Markup:

\$12,500 + \$5,625 = \$18,125
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per Unit</u>		<u>No of. Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>55</u>	X	21	X 12 =	\$ <u>13,860</u>
2) 7.5 to 13 Tons	<u>75</u>	X	6	X 12 =	\$ <u>5,400</u>
3) 14 Tons to 20 Tons	<u>95</u>	X	8	X 12 =	\$ <u>9,120</u>

Total Estimated Scheduled Inspections & Maintenance:

\$28,380
(Sum of B Above)

C. CALL-IN WORK PRICE
(Includes Emergency Calls)

Estimated Hours For Year 4

Hourly Rate

Year 4 Price

- 1) Regular Work Hours
- 2) Overtime Work Hours

<u>300</u>	X	\$ <u>85</u>	=	\$ <u>25,500</u>
<u>100</u>	X	\$ <u>85</u>	=	\$ <u>8,500</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In:

\$34,000
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 4:

\$80,505
(Sum of A + B + C = D)

PROCUREMENT
TOTAL ESTIMATED CONTRACT PRICE

YEAR 1:	\$ <u>80,505</u>
YEAR 2:	\$ <u>80,505</u>
YEAR 3:	\$ <u>80,505</u>
YEAR 4:	\$ <u>80,505</u>

TOTAL ESTIMATED CONTRACT PRICE: \$ 322,020

NOTE 1:

This figure is for bid comparison purposes only. Compensation to the Contractor shall be determined from the Monthly Maintenance Price for each unit for which Maintenance is actually supplied, and the Prices for Call-In Services actually performed, and formula for Materials where Labor is unscheduled.

NOTE 2:

A price preference of 10% is available for NY/NJ Minority and Women Business Enterprises (M/WBE) and 5% for NY/NJ Small Business Enterprises (SBE) certified by the Port Authority (PA) as of the day before bid opening for awards not exceeding \$500,000. Joint Ventures must be 51% MBE or WBE owned to be eligible.

My firm was certified as a _____ on _____ (Date)

PROCUREMENT
SEP 29 AM 11:40



THE PORT AUTHORITY OF NY & NJ

**PURCHASING SERVICES DIVISION
ONE MADISON AVENUE, 7TH FL.
NEW YORK, NY 10010**

INVITATION FOR BID/PUBLIC BID OPENING

BID INFORMATION

TITLE:HVAC MAINTENANCE SERVICES AT VARIOUS PA FACILITIES

BID NO.: 10942

**SUBMIT SEALED BIDS BEFORE THE DUE DATE AND TIME TO THE ABOVE ADDRESS
WHERE THEY WILL BE PUBLICLY OPENED AND READ**

BID DUE DATE: September 29, 2006

TIME: 11:00 AM

BUYER NAME: Thomas Ingenito

PHONE .: (212) 435-3921

FAX : (212) 435-3959

BIDDER INFORMATION

(TO BE COMPLETED BY THE BIDDER)

(PLEASE PRINT)

P.J. Mechanical Service + Maintenance Corp

(NAME OF BIDDING ENTITY)

135 West 18th Street

(ADDRESS)

New York, NY 10011

(CITY, STATE AND ZIP CODE)

Helene Pahl, Executive vice President

(REPRESENTATIVE TO CONTACT-NAME & TITLE)

212-880-6646

(TELEPHONE)

13-4152024

(FEDERAL TAX I.D. NO.)

212-229-2214

(FAX NO.)



BUSINESS CORPORATION

PARTNERSHIP

INDIVIDUAL

OTHER (SPECIFY): _____

PRICING SHEET

YEAR ONE

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$ 12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 15 %

Total Estimated Materials + Markup: \$12,500 + \$ 1,875 = \$ 14,375
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per Unit Per Month</u>		<u>No of. Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>70-</u>	X	21	X 12 =	<u>\$ 17,640</u>
2) 7.5 to 13 Tons	<u>80-</u>	X	6	X 12 =	<u>\$ 5,760</u>
3) 14 Tons to 20 Tons	<u>100-</u>	X	8	X 12 =	<u>\$ 9,600</u>

Total Estimated Scheduled Inspections & Maintenance: \$ 33,000 -
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	<u>Estimated Hours For Year 1</u>		<u>Hourly Rate</u>	<u>Year 1 Price</u>
1) Regular Work Hours	<u>300</u>	X	<u>\$ 75</u>	= <u>\$ 22,500 -</u>
2) Overtime Work Hours	<u>100</u>	X	<u>\$ 85</u>	= <u>\$ 8,500</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$ 31,000 -
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 1: \$ 78,375 -
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 5

Rev. 10/5/05 (PA/PATH)

PRICING SHEET

YEAR TWO

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 15 %

Total Estimated Materials + Markup: \$12,500 + \$1,875 = \$14,375-
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per</u> <u>Unit</u> <u>Per Month</u>		<u>No of.</u> <u>Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>73</u>	X	21	X 12 =	<u>\$18,396</u>
2) 7.5 to 13 Tons	<u>85</u>	X	6	X 12 =	<u>\$6,120-</u>
3) 14 Tons to 20 Tons	<u>100</u>	X	8	X 12 =	<u>\$9,600</u>

Total Estimated Scheduled Inspections & Maintenance: \$34,116-
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	<u>Estimated</u> <u>Hours For</u> <u>Year 2</u>		<u>Hourly</u> <u>Rate</u>	<u>Year 2 Price</u>
1) Regular Work Hours	<u>300</u>	X	<u>\$75-</u>	= <u>\$22,500-</u>
2) Overtime Work Hours	<u>100</u>	X	<u>\$85</u>	= <u>\$8,500-</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$31,000-
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 2: \$79,491-
(Sum of A + B + C = D)

PART IV - 6
PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 10/5/05 (PA/PATH)

PRICING SHEET

YEAR THREE

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 15 %

Total Estimated Materials + Markup: \$12,500 + \$1,875 = \$14,375
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per</u> <u>Unit</u> <u>Per Month</u>		<u>No of.</u> <u>Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>75-</u>	X	21	X 12 =	<u>\$18,900</u>
2) 7.5 to 13 Tons	<u>85-</u>	X	6	X 12 =	<u>\$ 6,120-</u>
3) 14 Tons to 20 Tons	<u>100-</u>	X	8	X 12 =	<u>\$ 9,600-</u>

Total Estimated Scheduled Inspections & Maintenance: \$31,620-
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	<u>Estimated</u> <u>Hours For</u> <u>Year 3</u>		<u>Hourly</u> <u>Rate</u>	<u>Year 3 Price</u>
1) Regular Work Hours	<u>300</u>	X	<u>\$ 80-</u>	= <u>\$24,000-</u>
2) Overtime Work Hours	<u>100</u>	X	<u>\$ 90-</u>	= <u>\$ 9,000</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$33,000-
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 3: \$81,995-
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 7

Rev. 10/5/05 (PA/PATH)

PRICING SHEET

YEAR FOUR

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 15 %

Total Estimated Materials + Markup: \$12,500 + \$1,875 = \$14,375
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per Unit</u>		<u>No of. Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>75-</u>	X	21	X 12 =	<u>\$18,900-</u>
2) 7.5 to 13 Tons	<u>85-</u>	X	6	X 12 =	<u>\$6,120-</u>
3) 14 Tons to 20 Tons	<u>110-</u>	X	8	X 12 =	<u>\$10,560-</u>

Total Estimated Scheduled Inspections & Maintenance: \$35,580-
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	<u>Estimated Hours For Year 4</u>		<u>Hourly Rate</u>	<u>Year 4 Price</u>
1) Regular Work Hours	<u>300</u>	X	<u>\$80-</u>	= <u>\$24,000-</u>
2) Overtime Work Hours	<u>100</u>	X	<u>\$90-</u>	= <u>\$9,000-</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$33,000-
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 4: \$82,955-
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 8

TOTAL ESTIMATED CONTRACT PRICE

YEAR 1: \$ 78,375-
YEAR 2: \$ 79,491
YEAR 3: \$ 81,995
YEAR 4: \$ 82,955

TOTAL ESTIMATED CONTRACT PRICE: \$ 322,856

NOTE 1:

This figure is for bid comparison purposes only. Compensation to the Contractor shall be determined from the Monthly Maintenance Price for each unit for which Maintenance is actually supplied, and the Prices for Call-In Services actually performed, and formula for Materials where Labor is unscheduled.

NOTE 2:

A price preference of 10% is available for NY/NJ Minority and Women Business Enterprises (M/WBE) and 5% for NY/NJ Small Business Enterprises (SBE) certified by the Port Authority (PA) as of the day before bid opening for awards not exceeding \$500,000. Joint Ventures must be 51% MBE or WBE owned to be eligible.

My firm was certified as a _____ on _____
(Date)



THE PORT AUTHORITY OF NY & NJ

**PURCHASING SERVICES DIVISION
ONE MADISON AVENUE, 7TH FL.
NEW YORK, NY 10010**

INVITATION FOR BID/PUBLIC BID OPENING

BID INFORMATION

TITLE:HVAC MAINTENANCE SERVICES AT VARIOUS PA FACILITIES

BID NO.: 10942

**SUBMIT SEALED BIDS BEFORE THE DUE DATE AND TIME TO THE ABOVE ADDRESS
WHERE THEY WILL BE PUBLICLY OPENED AND READ**

BID DUE DATE: September 29, 2006

TIME: 11:00 AM

BUYER NAME: Thomas Ingenito

PHONE .: (212) 435-3921

FAX : (212) 435-3959

**BIDDER INFORMATION
(TO BE COMPLETED BY THE BIDDER)**

(PLEASE PRINT)

Low Service Systems, Inc.

(NAME OF BIDDING ENTITY)

271 Skip Lane

(ADDRESS)

Bay Shore, NY 11706

(CITY, STATE AND ZIP CODE)

Pat Bertell Business Development Manager

631 667-0900

(REPRESENTATIVE TO CONTACT-NAME & TITLE)

(TELEPHONE)

113184167

631 667-0881

(FEDERAL TAX I.D. NO.)

(FAX NO.)

BUSINESS CORPORATION **PARTNERSHIP** **INDIVIDUAL**

OTHER (SPECIFY): _____

PRICING SHEET

YEAR ONE

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$ 12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 10 %

Total Estimated Materials + Markup: \$12,500 + \$ 1,250 = \$ 13,750
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per Unit Per Month</u>		<u>No of. Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>\$70</u>	X	21	X 12 =	\$ <u>17,640</u>
2) 7.5 to 13 Tons	<u>90</u>	X	6	X 12 =	\$ <u>6,480</u>
3) 14 Tons to 20 Tons	<u>110</u>	X	8	X 12 =	\$ <u>10,560</u>

Total Estimated Scheduled Inspections & Maintenance: \$ 34,680
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	<u>Estimated Hours For Year 1</u>		<u>Hourly Rate</u>	<u>Year 1 Price</u>
1) Regular Work Hours	<u>300</u>	X	\$ <u>60</u>	= \$ <u>18,000</u>
2) Overtime Work Hours	<u>100</u>	X	\$ <u>90</u>	= \$ <u>9,000</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$ 27,000
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 1: \$ 75,430
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 5

Rev. 10/5/05 (PA/PATH)

PRICING SHEET

YEAR TWO

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 10 %

Total Estimated Materials + Markup: $\$12,500 + \$1,250 = \$13,750$
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per Unit Per Month</u>		<u>No of. Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>\$ 74</u>	X	21	X 12 =	<u>\$ 18,648</u>
2) 7.5 to 13 Tons	<u>95</u>	X	6	X 12 =	<u>\$ 6,840</u>
3) 14 Tons to 20 Tons	<u>116</u>	X	8	X 12 =	<u>\$ 11,136</u>

Total Estimated Scheduled Inspections & Maintenance: \$ 36,624
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	<u>Estimated Hours For Year 2</u>		<u>Hourly Rate</u>	<u>Year 2 Price</u>
1) Regular Work Hours	<u>300</u>	X	<u>\$ 63</u>	= <u>\$ 18,900</u>
2) Overtime Work Hours	<u>100</u>	X	<u>\$ 95</u>	= <u>\$ 9,500</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$ 28,400
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 2: \$ 78,774
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 6
Rev. 10/5/05 (PA/PATH)

PRICING SHEET

YEAR THREE

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 10 %

Total Estimated Materials + Markup: $\$12,500 + \$1,250 = \$13,750$
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per Unit Per Month</u>		<u>No of. Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>\$ 78</u>	X	21	X 12 =	<u>\$ 19,656</u>
2) 7.5 to 13 Tons	<u>100</u>	X	6	X 12 =	<u>\$ 7,200</u>
3) 14 Tons to 20 Tons	<u>122</u>	X	8	X 12 =	<u>\$ 11,712</u>

Total Estimated Scheduled Inspections & Maintenance: \$ 38,568
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	<u>Estimated Hours For Year 3</u>		<u>Hourly Rate</u>	<u>Year 3 Price</u>
1) Regular Work Hours	<u>300</u>	X	<u>\$ 66</u>	= <u>\$ 19,800</u>
2) Overtime Work Hours	<u>100</u>	X	<u>\$ 100</u>	= <u>\$ 10,000</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$ 29,800
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 3: \$ 82,118
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 7

Rev. 10/5/05 (PA/PATH)

PRICING SHEET

YEAR FOUR

MATERIALS

A. ESTIMATED AMOUNT OF NET COST MATERIALS: \$12,500
(Non-Scheduled Maintenance)

ENTER MARKUP PERCENTAGE: 10 %

Total Estimated Materials + Markup: $\$12,500 + \$1,250 = \$13,750$
(Sum of A)

LABOR

B. SCHEDULED INSPECTIONS & MAINTENANCE PRICE

Unit price includes cost of labor to replace defective parts and the cost of such defective parts; labor to perform preventive maintenance; and the cost of parts and materials for such maintenance.

	<u>Price Per Unit Per Month</u>		<u>No of. Units</u>	<u>Months</u>	<u>Annual Price</u>
1) 1 Ton to 7 Tons	<u>\$ 82</u>	X	21	X 12 =	<u>\$ 20,664</u>
2) 7.5 to 13 Tons	<u>105</u>	X	6	X 12 =	<u>\$ 7,560</u>
3) 14 Tons to 20 Tons	<u>125</u>	X	8	X 12 =	<u>\$ 12,258</u>

Total Estimated Scheduled Inspections & Maintenance: \$ 40,512
(Sum of B Above)

C. CALL-IN WORK PRICE (Includes Emergency Calls)

	<u>Estimated Hours For Year 4</u>		<u>Hourly Rate</u>	<u>Year 4 Price</u>
1) Regular Work Hours	<u>300</u>	X	<u>\$ 69</u>	= <u>\$ 20,700</u>
2) Overtime Work Hours	<u>100</u>	X	<u>\$ 105</u>	= <u>\$ 10,500</u>

Prices per labor hour noted above are all-inclusive of wages and benefits and also include but not limited to: the Contractor's overhead, including tolls, travel time, taxes required by law and cost of vehicle use and profit. The Port Authority will not pay for travel time under this Contract, only actual hours worked at the Facility work site.

The Call-In service Hourly Rate is for Labor only. Parts replaced are included under Section A, Materials (above).

Total Estimated Call-In: \$ 31,200
(Sum of C Above)

D. TOTAL ESTIMATED PRICE - YEAR 4: \$ 85,462
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 8
Rev. 10/5/05 (PA/PATH)

TOTAL ESTIMATED CONTRACT PRICE

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YEAR 1:	\$ <u>75,430</u>
YEAR 2:	\$ <u>78,774</u>
YEAR 3:	\$ <u>82,118</u>
YEAR 4:	\$ <u>85,462</u>

TOTAL ESTIMATED CONTRACT PRICE: \$ 321,784

NOTE 1:

This figure is for bid comparison purposes only. Compensation to the Contractor shall be determined from the Monthly Maintenance Price for each unit for which Maintenance is actually supplied, and the Prices for Call-In Services actually performed, and formula for Materials where Labor is unscheduled.

NOTE 2:

A price preference of 10% is available for NY/NJ Minority and Women Business Enterprises (M/WBE) and 5% for NY/NJ Small Business Enterprises (SBE) certified by the Port Authority (PA) as of the day before bid opening for awards not exceeding \$500,000. Joint Ventures must be 51% MBE or WBE owned to be eligible.

My firm was certified as a _____ on _____ (Date)