

From: .
Sent: Thursday, August 04, 2011 4:08 PM
To: Duffy, Daniel
Cc: Torres Rojas, Genara; Van Duyne, Sheree
Subject: Freedom of Information Online Request Form

Information:

First Name: Peter
Last Name: Samuel
Company: editor TOLLROADSnews
Mailing Address 1:
Mailing Address 2:
City:
State:
Zip Code:
Email Address:
Phone:
Required copies of the records: Yes

List of specific record(s):

Documents relating to the recent toll replacement procurement resulting in the recently announced contract with ETC: 1. copies of the four proposals submitted by the qualified bidders including prices bid 2. list of names of officials on selection committee 3. Selection committee scoring of the proposals bids 4. copy of the report of the selection committee 5. copy of protests lodged 6. PANYNJ assessment of the protests 7. recommendation to the board of directors 8. copy of motion to award the contract to ETC 9. copy of any board minutes on motion to award contract Peter Samuel, editor TOLLROADSnews

THE PORT AUTHORITY OF NY & NJ

FOI Administrator

May 14, 2014

Mr. Peter Samuel
TOLLROADSnews
102 W 3rd St. Unit 1
Frederick, MD 21701

Re: Freedom of Information Reference No. 12513

Dear Mr. Samuel:

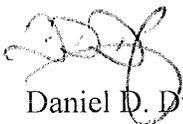
This is in response to your August 4, 2011 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy attached) for copies of documents related to the toll replacement procurement awarded to ETC, including copies of the four proposals submitted, the list of names on the selection committee, a copy of protests lodged, the Port Authority's assessment of the protests, recommendation to the board of directors and a copy of any board minutes on motion to award contract.

Material responsive to your request for the "recommendation to the board of directors and a copy of any board minutes on motion to award contract" and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/14513-C.pdf>. Paper copies of the available records are available upon request.

At this time, material responsive to the remainder of your request is exempt from disclosure pursuant to exemption (2.a.) of the Code. You may wish to resubmit your request at a later date.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Daniel D. Duffy
FOI Administrator

Attachment

225 Park Avenue South, 17th Floor
New York, NY 10003
T: 212 435 3642 F: 212 435 7555

Replacement Toll Collection and Audit System – Award of Contract

Port Authority Toll Facilities

Facilities

- 4 bridges: George Washington, Goethals, Bayonne, and Outerbridge Crossing
- 2 tunnels: Lincoln and Holland
- 8 toll plazas
- 72 toll lanes

Annual Traffic: 242 million

Annual Toll Revenue: \$960 million

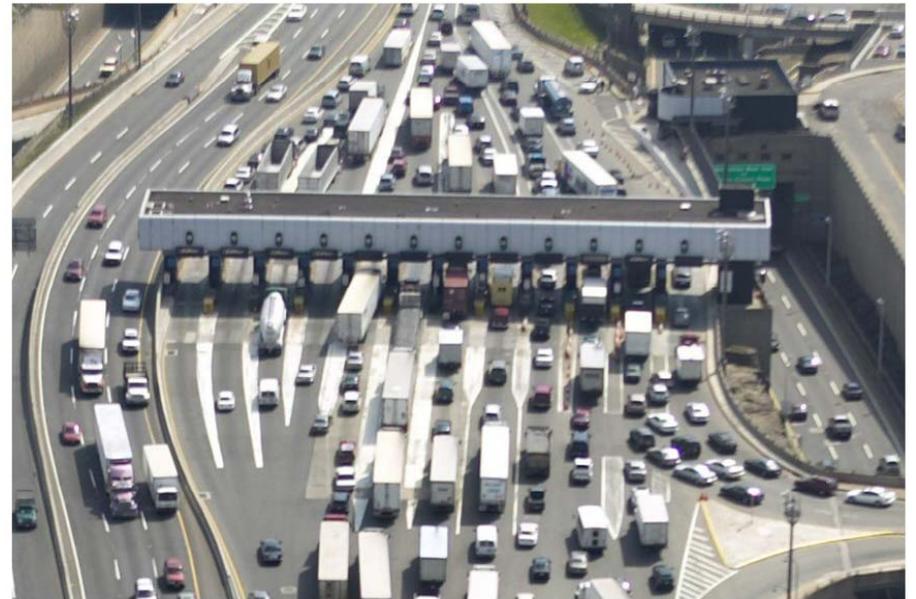
Port Authority Toll System

Installed in 1997

- The system is close to 14 years old
- All other regional agencies have replaced or upgraded their systems

Past Its Useful Life

- Components are obsolete
- Spare parts are no longer available
- Software is not supported
- Costs are increasing



Benefits of the New Toll System

Updated technology

- Expanded audit functions
- More reliable and accurate transaction reporting
- Better violations images

Reduced maintenance and operations costs

Builds for the future

- Has capability for All-Electronic (cashless) Tolling



Process and Selection Criteria

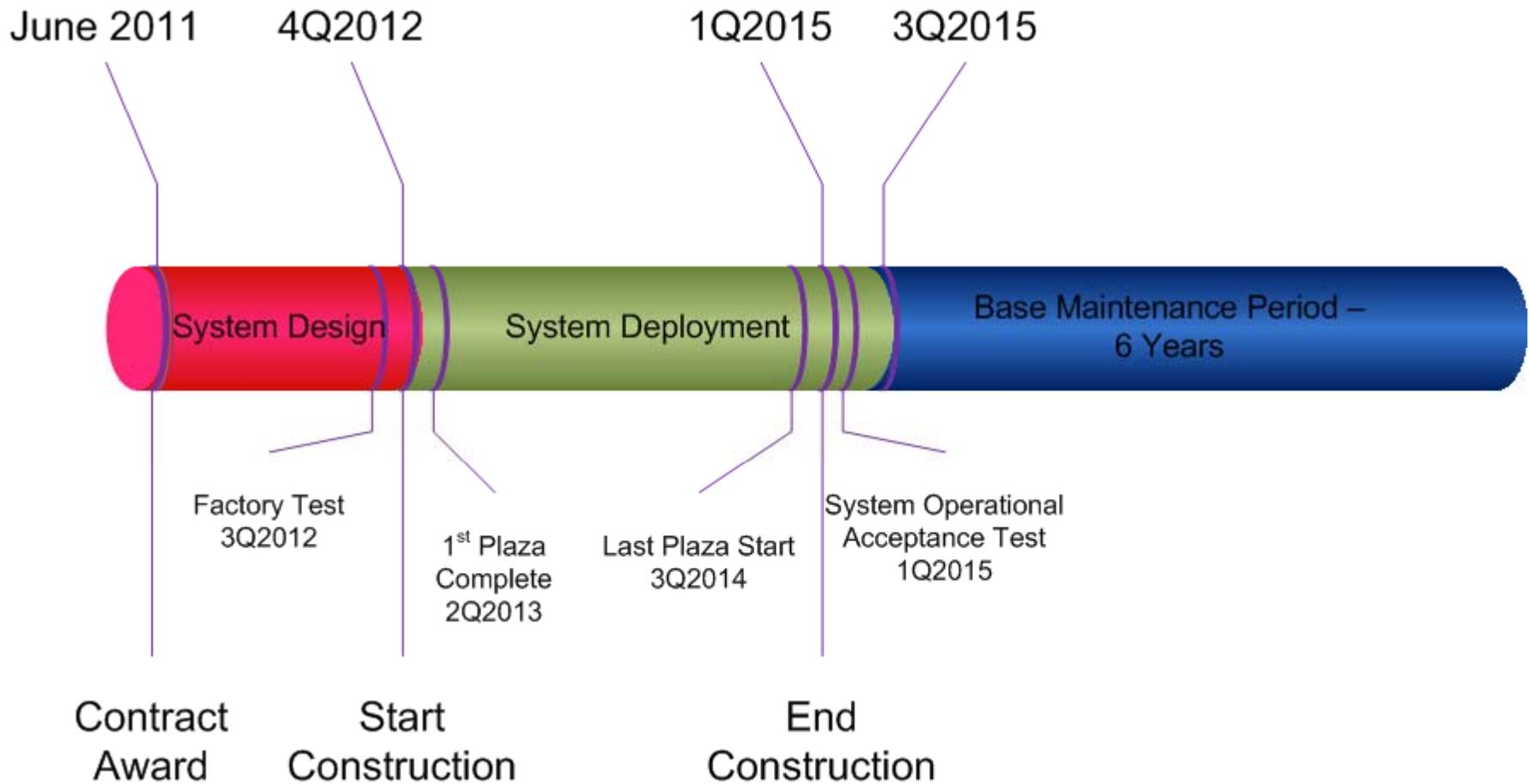
Procurement Process

- Publicly advertised Request for Pre-Qualifications
- Request for Proposals sent to Pre-Qualified Firms
- Seven firms prequalified
- Five proposals received

Selection Criteria

- Technical plan and work approach
- Maintenance plan and approach
- Management approach and firm experience
- Cost proposal

Schedule



Recommendation

Award Contracts to

Electronic Transaction Consultants Corporation.

- Design/Build Contract (MF244.027) \$ 62.9M
- Maintenance Contract (MF244.027M) \$ 19.0M
- **Total Price** \$ **81.9M**

ADDENDUM

The following contracts and agreements were authorized today:

AWARDEE*	DESCRIPTION
Electronic Transaction Consultants Corporation	Replacement of the Toll Collection System at all Port Authority Bridge and Tunnel Crossings
Cellco Partnership, d/b/a/ Verizon Wireless	Cellular Wireless Voice and Data Communication Services and Equipment
ScheduleSoft Corporation	John F. Kennedy International, LaGuardia and Newark Liberty International Airports – Amendment of Agreement to Expand the Roster Management Solution to Port Authority Aviation Operations
BlueWater Communications Group, LLC	Agency-Wide Network Monitoring Services

*Authorization to enter into contracts or agreements does not necessarily mean that a fully agreed upon binding agreement will in fact be entered into with the recommended awardee. As contracts are awarded they are posted on the Port Authority’s website at www.panynj.info.

Failure to include a particular item on this list does not affect the validity of any action taken by the Port Authority, or its wholly owned entities.

PORT AUTHORITY TUNNEL AND BRIDGE FACILITIES – REPLACEMENT OF TOLL COLLECTION SYSTEM, WITH CAPABILITY FOR FUTURE ALL-ELECTRONIC TOLLING – PROJECT AUTHORIZATION

It was recommended that the Board authorize: (1) a project for the final design and construction of a new toll collection system and audit system, with cashless (All-electronic) tolling capability, at all Port Authority bridge and tunnel vehicular crossings, at an estimated total project cost of \$175 million; and (2) the Executive Director to: (a) clarify the vehicle class structure under the Port Authority's Tolls Schedule to facilitate the automatic classification of vehicles that would be required for All-electronic Tolling (AET); and (b) execute an agreement with PBS&J, P.A., doing business as PBS&J Architecture and Engineering (PBS&J), for continued program management services, on an as-needed basis, for deployment of the new toll collection system, at a cost not to exceed \$10.5 million, inclusive of previously authorized expenditures.

The current in-lane toll collection system at the Port Authority's bridge and tunnel crossings was deployed in 1997, has exceeded its design life, and now requires replacement. On June 30, 2005, the Board authorized planning work, in an estimated amount of \$3.2 million, for a state-of-good-repair project to replace the existing Integrated Toll Collection System with a new Port Authority Toll System (PATS) at all Port Authority tunnels and bridges. As planning concluded for the design for PATS, staff recommended that the agency assess the viability of an AET collection system that would eliminate cash toll collection.

At its meeting of June 21, 2007, the Board authorized planning work, in an estimated amount of \$9 million, for the study of AET and preliminary design for replacement of the Port Authority's toll system. To date, a total of approximately \$10.5 million has been expended in connection with both planning efforts (\$1.1 million for PATS and \$9.4 million for AET).

As a result of an alternatives analysis, staff determined that deploying a new toll collection system with the capability for AET in the current lanes would significantly reduce risks, while building for the future. Launching a new toll collection system capable of AET in existing lanes would significantly reduce the cost and risks associated with AET in an open-road configuration. Deploying a new toll collection system with AET capability would directly benefit the Port Authority, by protecting its toll revenue streams, improving customer service, and providing for more accurate processing of toll violations, while providing a platform for the future by having the capability for AET. The new toll collection system, with AET capability, is scheduled to be deployed beginning in 2012, with completion scheduled for 2014. The Board would be consulted prior to eliminating cash toll collection at Port Authority crossings. AET, when implemented, would benefit the Port District by reducing the stop-and-go congestion at toll plazas, with concurrent reductions in emissions and improved air quality.

On September 2, 2009 the Executive Director authorized the execution of a professional services agreement with PBS&J, at an initial funding level of \$750,000. The agreement provides for, on an as-needed basis, program management services for deployment of a new toll collection system, with capability for AET, in the existing toll plazas. Authorizing the proposed agreement would continue the management services provided by PBS&J, with the term of the agreement ending on December 31, 2013, with three, one-year extension options, at a total cost of

\$10.5 million, of which the remaining \$9.75 million would be provided through this authorization.

Pursuant to the foregoing report, the following resolution was adopted with Commissioners Coscia, Grayson, Holmes, Pocino, Sartor, Silverman and Steiner voting in favor; none against:

RESOLVED, that a project for the final design and construction of a new toll collection system and audit system, with capability for cashless (All-electronic) tolling (AET), at an estimated project cost of \$175 million, including payments to contractors, allowances for extra work (if necessary) and net cost work, engineering and planning, administrative and financial expenses, and a project contingency (if necessary), be and it hereby is authorized; and it is further

RESOLVED, that the Executive Director be and he hereby is authorized, for and on behalf of the Port Authority, to clarify the vehicle class structure under the Port Authority's Tolls Schedule in order to facilitate the automatic classification of vehicles that would be required for AET; and it is further

RESOLVED, that the Executive Director be and he hereby is authorized, for and on behalf of the Port Authority, to: (1) take action with respect to construction contracts and contracts for professional and advisory services related to the foregoing project as he deems in the best interest of the Port Authority, pursuant to authority granted in the By-Laws or other resolution adopted by the Board; and (2) execute an agreement with PBS&J, P.A., doing business as PBS&J Architecture and Engineering, for continued program management services, on an as-needed basis, for deployment of the new toll collection system, with a term through December 31, 2013, with three one-year extension options, at a total cost of \$10.5 million, inclusive of a previously authorized expenditure; and it is further

RESOLVED, that the form of all contracts and agreements in connection with the foregoing shall be subject to the approval of General Counsel or his authorized representative.