

From: lafridi@unitehere.org
Sent: Thursday, January 26, 2012 2:44 PM
To: Duffy, Daniel
Cc: Torres Rojas, Genara; Van Duyne, Sheree
Subject: Freedom of Information Online Request Form

Information:

First Name: Lena
Last Name: Afridi
Company: UNITE HERE Airport Group
Mailing Address 1: 275 7th Ave
Mailing Address 2:
City: New York
State: NY
Zip Code: 10001
Email Address: lafridi@unitehere.org
Phone: 212 332 9349
Required copies of the records: No

List of specific record(s):

I write to request the following public information available under Freedom of Information Policy that is consistent with the freedom of information laws of the States of New York and New Jersey. concerning Newark Liberty International Airport "Airport" concessions developer Westfield Concession Management "Westfield", including all firms, partnerships, corporations, joint ventures or other legal entities substantially under control of Westfield, one or more principals of Westfield, or a subsidiary of Westfield, or any firm, partnership, corporation, joint venture, or other legal entity which substantially controls Westfield: 1. Gross concessions food and beverage, retail, news and gifts sales for Calendar Years 2010 and 2011. Please provide duty free sales separately. 2. Total payments between Westfield and the Airport in Calendar Years 2010 and 2011. 3. All salesperformance projections provided to the Airport by Westfield for the years 2011 and 2012.

THE PORT AUTHORITY OF NY & NJ

Daniel D. Duffy
FOI Administrator

July 31, 2012

Ms. Lena Afridi
Unite Here Airport Group
275 7th Avenue
New York, NY 10001

Re: Freedom of Information Reference No. 12964

Dear Ms. Afridi:

This is a response to your January 27, 2012 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code") for copies records related to gross concessions food and beverage, retail, news and gifts sales and the total payments between Westfield and the Airport for calendar years 2010 and 2011, and all sales performance projections provided to the airport by Westfield for the years 2011 and 2012 at EWR.

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/12964-O.pdf>. Paper copies of the available records are available upon request.

The Port Authority has searched its files and found no records responsive to the remainder of your request.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Daniel D. Duffy
FOI Administrator

WESTFIELD CONCESSION MANAGEMENT
 NEWARK INTERNATIONAL AIRPORT - Terminal C

2011

GROSS SALES	
	Total
	186,942,053
Total Gross Sales	186,942,053

**WESTFIELD CONCESSION MANAGEMENT
NEWARK INTERNATIONAL AIRPORT - Terminal A & B
2010 CALENDAR YTD SALES**

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WESTFIELD CONCESSION MANAGEMENT
NEWARK INTERNATIONAL AIRPORT - Terminal A & B
2011 CALENDAR YTD SALES

Total Westfield Facts

1,230,562.05