Duffy, Daniel FOI # 13655

From: eg@trafficsafetyservice.com
Sent: Monday, December 24, 2012 11:52 AM
To: Duffy, Daniel
Cc: Torres Rojas, Genara; Van Duyne, Sheree
Subject: Freedom of Information Online Request Form

Information:

First Name: Ernie
Last Name: Geroni
Company: Traffic Sfety Service LLC
Mailing Address 1: 601 Hadley Road
Mailing Address 2:
City: South Plainfield
State: NJ
Zip Code: 07080
Email Address: eg@trafficsafetyservice.com
Phone: 908-561-4800
Required copies of the records: Yes

List of specific record(s):
Bid No. 30660: Bucket Truck Rental - Supply and Deliver as per SPecifications - Two Year Contract. Bid Opening: 10912 Bid Totals for Individual Items.

THE PORT AUTHORITY OF NY & NJ

Daniel D. Duffy
FOI Administrator

December 31, 2012

Mr. Ernie Geroni
Traffic Safety Service
601 Hadley Road
South Plainfield, NJ 07080

Re: Freedom of Information Reference No. 13655

Dear Mr. Geroni:

This is a response to your December 24, 2012 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy attached) for the Bid Breakdown for Bid No. 30660 - Bucket Truck Rental.

Material responsive to your request and available under the Code can be found on the Port Authority's website at http://www.panynj.gov/corporate-information/foi/13655-C.pdf. Paper copies of the available records are available upon request.

Certain material responsive to your request is exempt from disclosure pursuant to exemption (1) of the Code.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,

Daniel D. Duffy
FOI Administrator

Attachment

225 Park Avenue South
New York, , NY 10003
T: 212 435 3642 F: 212 435 7555

THE PORT AUTHORITY OF NY & NJ
2 Montgomery Street, 3rd Floor, Jersey City, NJ 07302

Date 09/07/2012

REQUEST FOR QUOTATION

Bid Due Date
10/01/2012

Quantity	Description	Unit Price	Total
	The item covers the following services:		198,880
1	Rental Bucket Truck		
	PLEASE QUOTE FULLY DELIVERED PRICES — PAYMENT TERMS	Total Delivered Price	198,880

This Quotation is subject to the terms and conditions set forth on the back page hereof. Bidder is advised to read these before signing.

We have read the instructions and, if favored with an order, we agree to furnish the items enumerated herein at the prices and under the conditions indicated.

Signed [signature]
Firm Name McCLAIN + COMPANY INC
Telephone number 908-469-8800 Date 10-8-12
Fax Number 908-469-8802
Federal Taxpayer ID ____ (Ex. 1)

Bidder Must Sign In Two Places

NOTICE TO BIDDERS: Unless the following term of assurance that the above offer is irrevocable is signed, the offer submitted herein shall not be deemed to be complete.

The foregoing offer shall be irrevocable for 90 days after the date on which the Port Authority of New York and New Jersey opens this proposal.

Signed [signature] Date 10-8-12
Firm Name McCLAIN + COMPANY, INC.

THE PORT AUTHORITY OF NY & NJ
2 Montgomery Street, 3rd Floor, Jersey City, NJ 07302

Date 09/07/2012

REQUEST FOR QUOTATION

Vendor No.	Collective# 0000030660 / Bid Due Date 10/01/2012
	Bids must be received no later than 11:00 AM on the above Bid Due Date.
Contact person/Telephone Tara Bugg/201-395-5236	Deliver Goods/Services To: Port Authority Technical Center 241 Erie Street - Room 105 Jersey City NJ 07310

Quantity	Description	Unit Price	Total
	BUCKET TRUCK - 2 YEAR RENTAL SUPPLY TWO (2) YEAR RENTAL CONTRACT FOR BUCKET TRUCK. CONTRACT TO COMMENCE ON OR ABOUT 10/4/2012 TO 10/03/14, WITH TWO (2) ONE (1) YEAR OPTIONS. ATTACHMENT, "CONTRACT FOR THE RENTAL OF TRUCK MOUNTED TELESCOPIC LIFTS (BUCKET TRUCKS)" TO BE MADE PART OF THIS CONTRACT. REQUIREMENTS CONTRACT: Vendor shall be bound to honor request from the Facility for the materials of services shown for a three (3) year period,commence on date of award. In full consideration for the performance of all duties and obligations hereunder, the Vendor agrees to accept from the Port Authority a compensation consisting of payment for the items or services supplied by the Vendor computed at the bid prices quoted in the pricing sheet. A price preference of 10% is available for NY/NJ Minority and Woment Business Enterprises (M/WBE) or 5% for NY/NJ Small Business Enterprises (SBE) certified by the Port Authority (PA) by the day before bid openingfor awards not exceeding $1,000,000.00. My firm was certified as a _____ on _____.	10-09-12A11:10 RCVD	
	PLEASE QUOTE FULLY DELIVERED PRICES — PAYMENT TERMS	Total Delivered Price	

This Quotation is subject to the terms and conditions set forth on the back page hereof. Bidder is advised to read these before signing.

We have read the instructions and, if favored with an order, we agree to furnish the items enumerated herein at the prices and under the conditions indicated.

Signed _____
Firm Name _____
Telephone number_____Date_____
Fax Number_____
Federal Taxpayer ID _____

Bidder Must Sign In Two Places

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Signed_____Date_____
Firm Name_____

THE PORT AUTHORITY OF NY & NJ
2 Montgomery Street, 3rd Floor, Jersey City, NJ 07302

Date 09/07/2012

REQUEST FOR QUOTATION

Bid Due Date
10/01/2012

Quantity	Description	Unit Price	Total
	****QUOTE ONLY FULLY DELIVERED PRICES**** LEAD TIME: 3-6 months on certain specialized + custom equipment		
	PLEASE QUOTE FULLY DELIVERED PRICES — PAYMENT TERMS	Total Delivered Price	

10-09-12A11:11 RCVD

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Fax Number_____
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Signed_____Date_____
Firm Name_____

THE PORT AUTHORITY OF NY & NJ
2 Montgomery Street, 3rd Floor, Jersey City, NJ 07302

Date 09/07/2012

REQUEST FOR QUOTATION

Bid Due Date
10/01/2012

Quantity	Description	Unit Price	Total
	This is a Formal Bid Invitation Mail Sealed Bids to: The Port Authority of NY & NJ Attn: Bid Custodian Procurement Department 2 Montgomery Street, 3rd Floor Jersey City, NJ 07302 by the date and time listed above, where it will be publicly opened and read. Bids are only accepted Monday through Friday, excluding Port Authority holidays,between the hours of 8 A.M. & 5 P.M., via regular mail,express delivery service or hand delivery. If you do not use or have an envelope provided, you must clearly mark the outside envelope/package with 'BID ENCLOSED' and show the company name, address, as well as Bid number and Due date as stated on this bid document. A valid photo id is required to gain access into the building, to attend the bid opening or hand deliver a bid.		
	Bucket Truck Rental		
	PLEASE QUOTE FULLY DELIVERED PRICES — PAYMENT TERMS	Total Delivered Price	

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We have read the instructions and, if favored with an order, we agree to furnish the items enumerated herein at the prices and under the conditions indicated.

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Firm Name _____
Telephone number_____Date_____
Fax Number_____
Federal Taxpayer ID _____

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Signed_____Date_____
Firm Name_____

PA280/9-03

TERMS AND CONDITIONS

1. The Port Authority (PA) reserves the right to request information relating to seller's responsiblity, experience and capability to perform the work.
2. Unless otherwise provided, complete shipment of all items must be in one delivery FOB delivery point. Payment will not be made on partial deliveries unless authorized in advance by the party to be charged and the discount, if any, will be taken on the total order.
3. PA payment terms are net 30 days. Cash discounts for prompt payment of invoices may be taken but will not be considered in determining award, except in the case of tie bids.
4. Separate unit and total FOB delivered prices must be shown.
5. Sales to the PA and to PATH are currently exempt from New York and New Jersey State and local taxes and generally from federal taxation. The seller certifies that there are no federal, state, municipal or any other taxes included in the prices shown hereon.
6. The PA shall have the absolute right to reject any or all proposals or to accept any proposal in whole or part and to waive defects in proposals.
7. Unless the phrase "no substitute" is indicated, bidder may offer alternate manufacturer / brands, which shall be subject to Port Authority approval. Please indicate details of product being offered with bid.
8. Acceptance of seller's offer will be only by Purchase Order Form signed by the PA. No change shall be made in the agreement except in writing.
9. If the seller fails to perform in accordance with the terms of this purchase order, the PA may obtain the goods or services from another contractor and charge the seller the difference in price, if any, a reletting cost of $100, plus any other damages to the PA.
10. Upon request, sellers are encouraged to extend the terms and conditions of any terms agreement with the PA to other government and quasi-government entities by separate agreement.
11. By signing this quotation or bid, the seller certifies to all statements on Form PA 3764A regarding non-collusive bidding; compliance with the PA Code of Ethics; and the existence of investigations, indictments, convictions, suspensions, terminations, debarments and other stated occurrences to assist the PA in determining whether there are integrity issues which would prevent award of the contract to the seller. The PA has adopted a policy set forth in full on PA 3764A, that it will honor a determination by an agency of the State of New York or New Jersey that a bidder is not eligible to bid on or be awarded public contracts because the bidder has been determined to have engaged in illegal or dishonest conduct or to have violated prevailing wage legislation. The Terms and Conditions of PA 3764A apply to this order. A copy can be obtained by calling (201) 395-3405 or at http://www.panynj.gov/business-opportunities/become-vendor.html
12. The vendor may subcontract the services or use a supplier for the furnishing of materials required hereunder to such persons or entities as the Manager, Purchasing Services may from time to time expressly approve in writing. All further subcontracting shall also be subject to such approval.
13. The successful bidder (vendor) shall not issue nor permit to be issued any press release, advertisement, or literature of any kind, which refers to the Port Authority or that goods will be, are being or have been provided to it and/or that services will be, are being or have been performed for it in connection with this Agreement, unless the vendor first obtains the written approval of the Port Authority. Such approval may be withheld if for any reason the Port Authority believes that the publication of such information would be harmful to the public interest or is in any way undesirable.

PART III - PRICING PAGES

CATEGORY I: Up to 30' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2012 Make FORD Model E-350 VAN

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 60,000.00
(See **Section 17 – RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) **(MAX - 35%)**

Maximum amount to be Recovered by the Vendor $ 81,000.00
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD.** This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**			Total
$ 1,650.00	X	24	=	"A"	$ 39,600.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ 475.00	X	15	=	"B"	$ 7,125.00
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ 475.00	X	15	=	"C"	$ 7,125.00

TOTAL FOR TWO (2) YEARS - CATEGORY I = "D" $ 53,850.00
(Sum of "A", "B" & "C")
** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

10-09-12A11:11 RCVD

CATEGORY II: 31' to 45' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2012 Make FORD Model F450 UTILITY BODY

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 95,000.00
(See **Section 17–RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $ 128,250.00
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in Section 18, **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD** This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		**Estimated number of rentals for 2 years****			**Total**
$ 2,250.00	X	48	=	"A"	$ 108,000.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ 475.00	X	30	=	"B"	$ 14,250.00
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ 475.00	X	20	=	"C"	$ 9,500.00

TOTAL FOR TWO (2) YEARS - CATEGORY II = "D" $ 131,750.00
(Sum of "A", "B" & "C")
** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

CATEGORY III: 46' to 55' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2010 Make INTERNATIONAL Model 4300 WITH ELLIOT LIFT.

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 150,000.00
(See **Section 17 – RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $ 202,500.00
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD.** This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		**Estimated number of rentals for 2 years****			**Total**
$ 2,750.00	X	100	=	"A"	$ 275,000.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ 550.00	X	80	=	"B"	$ 44,000.00
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ 550.00	X	80	=	"C"	$ 44,000.00

TOTAL FOR TWO (2) YEARS - CATEGORY III = "D" $ 363,000.00
(Sum of "A", "B" & "C")
** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

10-09-12A11:11 RCVD

CATEGORY IV: 56' to 85' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2009 Make STERLING ACTERA Model ELIOT G85 R

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 205,000.00
(See **Section 17–RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $ 276,750.00
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		**Estimated number of rentals for 2 years****			**Total**
$ 6,100.00	X	12	=	"A"	$ 73,200.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ 750.00	X	10	=	"B"	$ 7,500.00
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ 750.00	X	10	=	"C"	$ 7,500.00

TOTAL FOR TWO (2) YEARS - CATEGORY IV = "D" $ 88,200.00
(Sum of "A", "B" & "C")
** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

10-09-12A11:11 RCVD

CATEGORY V: 86' to 120' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2013 Make FREIGHTLINER Model ELIOT E 120

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 335,000.00
(See **Section 17–RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $ 452,250.00
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		**Estimated number of rentals for 2 years****			**Total**
$ 12,500.00	X	6	=	"A"	$ 75,000.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ 1,250.00	X	6	=	"B"	$ 7,500.00
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ 1,250.00	X	6	=	"C"	$ 7,500.00

TOTAL FOR TWO (2) YEARS - CATEGORY V = "D" $ 90,000.00
(Sum of "A", "B" & "C")
** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

10-09-12A11:11 RCVD

CATEGORY VI: 121' to 135' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2012 Make FREIGHTLINER Model ELIOT H135

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 435,000.00
(See **Section 17–RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $ 587,250.00
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**			Total
$ 15,000.00	X	4	=	"A"	$ 60,000.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ 1,500.00	X	4	=	"B"	$ 6,000.00
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ 1,500.00	X	4	=	"C"	$ 6,000.00

TOTAL FOR TWO YEARS - CATEGORY VI = "D" $ 72,000.00
(Sum of "A", "B" & "C")
** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

TOTAL FOR BID EVALUATION PURPOSES ONLY. = "E" $ 798,800.00
(Sum of Categories I – "D", II – "D", III – "D", IV – "D", V – "D" & VI – "D")

10-09-12A11:11 RCVD

Truck Mounted Telescopic Lifts (Bucket Trucks)

Contract Signature Page:

Vendor Name: McCLAIN + COMPANY, INC.

Contact Name: AKASH CHABRA
(Print)

Signature: Akash Chabra

Title: REGIONAL MANAGER

Date: 10-8-12

10-09-12A11:11 RCVD

THE PORT AUTHORITY OF NY & NJ
2 Montgomery Street, 3rd Floor, Jersey City, NJ 07302

Date 09/07/2012

REQUEST FOR QUOTATION

Vendor No.	Collective# 0000030660 / Bid Due Date 10/01/2012
	Bids must be received no later than 11:00 AM on the above Bid Due Date.
Contact person/Telephone Tara Bugg/201-395-5236	Deliver Goods/Services To: Port Authority Technical Center 241 Erie Street - Room 105 Jersey City NJ 07310

Quantity	Description	Unit Price	Total
	BUCKET TRUCK - 2 YEAR RENTAL SUPPLY TWO (2) YEAR RENTAL CONTRACT FOR BUCKET TRUCK. CONTRACT TO COMMENCE ON OR ABOUT 10/4/2012 TO 10/03/14, WITH TWO (2) ONE (1) YEAR OPTIONS. ATTACHMENT, "CONTRACT FOR THE RENTAL OF TRUCK MOUNTED TELESCOPIC LIFTS (BUCKET TRUCKS)" TO BE MADE PART OF THIS CONTRACT. REQUIREMENTS CONTRACT: Vendor shall be bound to honor request from the Facility for the materials of services shown for a three (3) year period,commence on date of award. In full consideration for the performance of all duties and obligations hereunder, the Vendor agrees to accept from the Port Authority a compensation consisting of payment for the items or services supplied by the Vendor computed at the bid prices quoted in the pricing sheet. A price preference of 10% is available for NY/NJ Minority and Woment Business Enterprises (M/WBE) or 5% for NY/NJ Small Business Enterprises (SBE) certified by the Port Authority (PA) by the day before bid openingfor awards not exceeding $1,000,000.00. My firm was certified as a _____ on _____.		
	PLEASE QUOTE FULLY DELIVERED PRICES — PAYMENT TERMS NET 30	Total Delivered Price	$96,224 00

10-09-12A11:07 RCVD

This Quotation is subject to the terms and conditions set forth on the back page hereof. Bidder is advised to read these before signing.

We have read the instructions and, if favored with an order, we agree to furnish the items enumerated herein at the prices and under the conditions indicated.

Signed [signature]
Firm Name TRAFFIC SAFETY SERVICE
Telephone number 908 561-4800 Date 9/26/12
Fax Number 908-561-3800
Federal Taxpayer ID (Ex. 1)

Bidder Must Sign In Two Places

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Signed [signature] Date 9/26/12
Firm Name TRAFFIC SAFETY SERVICE LLC

THE PORT AUTHORITY OF NY & NJ
2 Montgomery Street, 3rd Floor, Jersey City, NJ 07302

Date 09/07/2012

REQUEST FOR QUOTATION

Bid Due Date
10/01/2012

Quantity	Description	Unit Price	Total
	****QUOTE ONLY FULLY DELIVERED PRICES**** LEAD TIME: 7-21 DAY ARO		
	PLEASE QUOTE FULLY DELIVERED PRICES — PAYMENT TERMS: NET 30	Total Delivered Price	596,224 00

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Telephone number 908-561-4800 Date 9/26/12
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Signed Date 9/26/12
Firm Name TRAFFIC SAFETY SERVICE LLC

(Ex. 1)

THE PORT AUTHORITY OF NY & NJ
2 Montgomery Street, 3rd Floor, Jersey City, NJ 07302

Date 09/07/2012

REQUEST FOR QUOTATION

Bid Due Date
10/01/2012

Quantity	Description	Unit Price	Total
	This is a Formal Bid Invitation Mail Sealed Bids to: The Port Authority of NY & NJ Attn: Bid Custodian Procurement Department 2 Montgomery Street, 3rd Floor Jersey City, NJ 07302 by the date and time listed above, where it will be publicly opened and read. Bids are only accepted Monday through Friday, excluding Port Authority holidays,between the hours of 8 A.M. & 5 P.M., via regular mail,express delivery service or hand delivery. If you do not use or have an envelope provided, you must clearly mark the outside envelope/package with 'BID ENCLOSED' and show the company name, address, as well as Bid number and Due date as stated on this bid document. A valid photo id is required to gain access into the building, to attend the bid opening or hand deliver a bid.		
	Bucket Truck Rental		
	PLEASE QUOTE FULLY DELIVERED PRICES — PAYMENT TERMS: NET 30	Total Delivered Price	596224.00

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Signed _____
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Telephone number 908-561-4800 Date 9/26/12
Fax Number 908-561-3800
Federal Taxpayer ID (Ex. 1)

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THE PORT AUTHORITY OF NY & NJ
2 Montgomery Street, 3rd Floor, Jersey City, NJ 07302

Date 09/07/2012

REQUEST FOR QUOTATION

Bid Due Date
10/01/2012

Quantity	Description	Unit Price	Total
	The item covers the following services:		
1	Rental Bucket Truck		
	PLEASE QUOTE FULLY DELIVERED PRICES PAYMENT TERMS NET 30	Total Delivered Price	596,224.00

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Signed [signature]
Firm Name TRAFFIC SAFETY SERVICE LLC
Telephone number 908.521.4800 Date 9/26/12
Fax Number 223771593
Federal Taxpayer ID (Ex. 1)

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Signed [signature] Date 9/26/12
Firm Name TRAFFIC SAFETY SERVICE LLC

*DUE TO THE LACK OF AVAILABILITY OF 2013 MODEL YEAR UNITS, TSS WILL REPLACE EXISTING 06-07 FLEET IN 2-3 MONTHS.

PART III - PRICING PAGES

CATEGORY I: Up to 30' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

* Year 2006-07 Make DURA-LIFT Model DU529TS

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $65,912.00
(See **Section 17 – RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) **(MAX - 35%)**

Maximum amount to be Recovered by the Vendor $23,069.20
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD.** This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**			Total
$1,590.00	X	24	=	"A"	$38,160.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$Ø	X	15	=	"B"	$Ø
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$Ø	X	15	=	"C"	$Ø

TOTAL FOR TWO (2) YEARS - CATEGORY I = "D" $38,160.00
(Sum of "A", "B" & "C")
** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

CATEGORY II: 31' to 45' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year 2010 Make DURA LIFT Model DTAX-39.44

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 123,718.00
(See **Section 17–RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $ 43,301.30
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in Section 18, **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD** This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**			Total
$2419.00	X	48	=	"A"	$ 116,112.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ Ø	X	30	=	"B"	$ Ø
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ Ø	X	20	=	"C"	$ Ø

TOTAL FOR TWO (2) YEARS - CATEGORY II = "D" $ 116,112.00
(Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

* DUE TO THE LACK OF AVAILIBILITY OF 2013 MODEL YEAR UNITS. T55 WILL REPLACE STING 06-07 FLEET IN 3 MONTHS

CATEGORY III: 46' to 55' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

* Year 06/07 Make ELLIOT Model L-60

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 189,000.00
(See **Section 17 – RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $ 66,150.00
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD.** This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**			Total
$ 3946.00	X	100	=	"A"	$ 394,600.-
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ Ø	X	80	=	"B"	$ Ø
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ Ø	X	80	=	"C"	$ Ø

TOTAL FOR TWO (2) YEARS - CATEGORY III = "D" $ 394,600.00
(Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

* DUE TO THE LACK OF AVAILIBILITY OF 2013 MODEL YEAR TRUCKS TSS WILL REPLACE 2003 & 06/07 FLEET IN 2-3 MONTHS.

CATEGORY IV: 56' to 85' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

* Year 06/07 Make ELLIOT Model L 60

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $ 189,000.00
(See **Section 17–RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage 35 %
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $ 66,150.00
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		Estimated number of rentals for 2 years**			Total
$ 3946.00	X	12	=	"A"	$ 47,352.00
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$ Ø	X	10	=	"B"	$ Ø
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$ Ø	X	10	=	"C"	$ Ø

TOTAL FOR TWO (2) YEARS - CATEGORY IV = "D" $ 47,352.00
(Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

* NO BID *

CATEGORY V: 86' to 120' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year _____ Make _____ Model _____

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $_____
(See **Section 17–RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage _____%
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $_____
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		**Estimated number of rentals for 2 years****			**Total**
$_____	X	6	=	"A"	$_____
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$_____	X	6	=	"B"	$_____
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$_____	X	6	=	"C"	$_____

TOTAL FOR TWO (2) YEARS - CATEGORY V = "D" $_____
(Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

* No Bid *

CATEGORY VI: 121' to 135' Reach Truck Mounted Telescopic Lifts (Bucket Trucks)

Year _____ Make _____ Model _____

Declared Unit Net Asset Value (Cost of Vehicle minus depreciation): = $_____
(See **Section 17–RECOVERY DUE TO A LOSS**)

Maximum Asset Recovery Percentage _____%
(Percent used to calculate **MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**, See **Section 18**) (MAX - 35%)

Maximum amount to be Recovered by the Vendor $_____
(Net Asset Value plus the calculated amount from the **Maximum Asset** Recovery Percentage as stated in **Section 18, MAXIMUM RENTAL CHARGES OVER THE CONTRACT PERIOD**. This amount shall be reduced by any rental payments made and owed by the Port Authority as stated in **Section 19, VEHICLE PURCHASE OPTION** if the Port Authority chooses to purchase the vehicle and may be used for a vehicle loss if less than the depreciated net asset value as calculated using **Section 17, RECOVERY DUE TO A LOSS**.)

Rental and Transport Charges

Monthly Unit Rental Charge		**Estimated number of rentals for 2 years****			**Total**
$_____	X	4	=	"A"	$_____
Delivery Charge		**Estimated number of Deliveries for 2 years****			
$_____	X	4	=	"B"	$_____
Pick up Charge		**Estimated number of Pick ups for 2 years****			
$_____	X	4	=	"C"	$_____

TOTAL FOR TWO YEARS - CATEGORY VI = "D" $_____
(Sum of "A", "B" & "C")

** Units are rented on an as needed basis; deliveries and pick-ups will vary as the need arises.

TOTAL FOR BID EVALUATION PURPOSES ONLY. = "E" $_____
(Sum of Categories I – "D", II – "D", III – "D", IV – "D", V – "D" & VI – "D")

Truck Mounted Telescopic Lifts (Bucket Trucks)

Contract Signature Page:

Vendor Name: TRAFFIC SAFETY SERVICE LLC

Contact Name: JEFFREY M. SIADJK
(Print)

Signature:

Title: VP OPERATIONS

Date: 9/06/12