

**Torres Rojas, Genara**

FOI #13807

**From:** FORWARDDOOROFNY@AOL.COM  
**Sent:** Tuesday, March 05, 2013 1:56 PM  
**To:** Duffy, Daniel  
**Cc:** Torres Rojas, Genara; Van Duyne, Sheree  
**Subject:** Freedom of Information Online Request Form

Information:

First Name: CRAIG  
Last Name: FORLADER  
Company: FORWARD DOOR  
Mailing Address 1: 404 BAYVIEW AVE  
Mailing Address 2:  
City: INWOOD  
State: NY  
Zip Code: 11096  
Email Address: [FORWARDDOOROFNY@AOL.COM](mailto:FORWARDDOOROFNY@AOL.COM)  
Phone: 5163711130  
Required copies of the records: Yes

List of specific record(s):

PLEASE PROVIDE ME COMPLETE BID FROM ALL BIDERS THAT BID ON CONTRACT FOR OVERHEAD DOORS SERVICE AT BUS TERMINAL. BID 31339 OPENED ON 112712. BUYER WAS SELENE ORTEGA.

**THE PORT AUTHORITY OF NY & NJ**

*FOI Administrator*

March 8, 2013

Mr. Craig Forlader  
Forward Door  
404 Bayview Avenue  
Inwood, NY 11096

Re: Freedom of Information Reference No. 13807

Dear Mr. Forlader:

This is a response to your March 5, 2013 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy attached) for copies of the complete bids related to Bid No. 31339 for overhead doors service at the bus terminal.

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/13807-C.pdf>. Paper copies of the available records are available upon request.

Certain material responsive to your request is exempt from disclosure pursuant to exemption (1) of the Code.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Daniel D. Duffy  
FOI Administrator

Attachment

**THE PORT AUTHORITY OF NY & NJ**

**PROCUREMENT DEPARTMENT  
2 MONTGOMERY STREET, 3<sup>RD</sup> FL.  
JERSEY CITY, NJ 07302**

**INVITATION FOR BID/PUBLIC BID OPENING**

**BID INFORMATION**

**ISSUED DATE: November 7, 2012**

**TITLE: MAINTENANCE, INSPECTION, TESTING AND REPAIR OF  
OVERHEAD ROLLING STEEL DOORS AND SLIDING GATES AT  
THE PORT AUTHORITY BUS TERMINAL**

**BID NO.: 31339**

**SUBMIT SEALED BIDS BEFORE THE DUE DATE AND TIME TO THE ABOVE ADDRESS  
WHERE THEY WILL BE PUBLICLY OPENED AND READ**

**BID DUE DATE: November 27, 2012**

**TIME: 11:00 AM**

**BUYER NAME: SELENE ORTEGA**

**PHONE NO.: (201) 395-3407**

**FAX NO.: (201) 395-3425**

**EMAIL: sortega@panynj.gov**

11-29-12A11:24 RCVD

**BIDDER INFORMATION  
(TO BE COMPLETED BY THE BIDDER)  
(PLEASE PRINT)**

Atlantic Rolling Steel Door Corp  
(NAME OF BIDDING ENTITY)

1170 Commerce Ave  
(ADDRESS)

Bronx NY 10462  
(CITY, STATE AND ZIP CODE)

Evelise Torres 718 839-8892  
(REPRESENTATIVE TO CONTACT-NAME & TITLE) (TELEPHONE)

(Ex. 1) 718 239-4659  
(FEDERAL TAX I.D. NO.) (FAX NO.)

BUSINESS CORPORATION  PARTNERSHIP  INDIVIDUAL

OTHER (SPECIFY):

REVISED

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

1. SIGNATURE SHEET

OFFER: The undersigned offers and agrees to furnish to the Port Authority of New York and New Jersey the services and/or materials in compliance with all terms, conditions, specifications and addenda of the Contract. Signature also certifies understanding and compliance with the certification requirements of the standard terms and conditions as contained in the Standard Contract Terms and Conditions. This offer shall be irrevocable for 120 days after the date on which the Port Authority opens this bid.

ONLY THE COMPANY NAMED AS THE BIDDING ENTITY BELOW WILL RECEIVE PAYMENT. THIS MUST BE THE SAME NAMED COMPANY AS INDICATED ON THE COVER SHEET

Bidding Entity Atlantic Rolling <sup>steel</sup> Door Corp
Bidder's Address 1170 Commerce Ave
City, State, Zip Bronx NY 10462
Telephone No. 718-839-8892 FAX 718-239-4659
Email JFAtlantic@aol.com EIN# (Ex. 1)

SIGNATURE [Signature] Date 11/28/12
Print Name and Title Renee Small - J.P.

IVELISE TORRES
Notary Public, State of New York
No. 41-1909021
Qualified in Queens County
Commission Expires Dec. 11, 1997 2013

ACKNOWLEDGEMENT:
STATE OF: NY
COUNTY OF: Nassau

On this 28 day of November, 2012, personally came before me, Renee Small, who duly sworn by me, did depose that (s)he has knowledge of the matters herein stated and they are, in all respects true and that (s)he has been authorized to execute the foregoing offer and statement of irrevocability on behalf of said corporation, partnership or firm.

[Signature]
Notary Public

NOTE: If a joint venture is bidding, duplicate this Signature Sheet and have each party to the joint venture sign separately and affix to the back of this Signature Sheet.

Bidder attention is called to the certification requirements contained in the Standard Contract Terms and Conditions, Part III. Indicate below if a signed, explanatory statement in connection with this section is attached hereto. [ ]

If certified by the Port Authority as an SBE or MWBE: (indicate which one and date).

11-29-12A11:25 RCVD

**2. NAME AND RESIDENCE OF PRINCIPALS SHEET**

Names and Residence of Principals of Bidder. If general or limited partner, or individual, so indicate.

NAME	TITLE	ADDRESS OF RESIDENCE (Do not give business address)
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Ivelise TORRES	Pres	
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(Ex. 1)

Renee Smalls	VP	
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11-29-12A11:25 RCVD

**THE PORT AUTHORITY OF NY & NJ**

**PROCUREMENT DEPARTMENT  
2 MONTGOMERY STREET, 3<sup>RD</sup> FL.  
JERSEY CITY, NJ 07302**

11/26/2012

**ADDENDUM # 1**

To prospective Bidder(s) on Bid #31339 for **MAINTENANCE, INSPECTION, TESTING AND REPAIR OF OVERHEAD ROLLING STEEL DOORS AND SLIDING GATES AT THE PORT AUTHORITY BUS TERMINAL**

- Due back on 11/28/2012, no later than 11:00AM
- Originally due on 11/27/2012, no later than 11:00AM

**The following changes/modifications are hereby made to the solicitation documents:**

**This bid is hereby extended. The Due Date is 11/28/12, no later than 11:00 a.m.**

Part IV, YEAR ONE, YEAR TWO, YEAR THREE, Exhibit C "COMPENSATION FOR PARTS AND MATERIAL FOR VANDALISM OR DAMAGE CAUSED BY OTHERS", column "J", delete "Contractor's Percentage Mark-Up" and replace with "Contractor's Percentage Discount or Mark-Up" and delete the "+" in front of the "\$7,000"

Part V, add the following to page 3, section 3 entitled "Emergency Services":

"Regular working hours for emergency service shall mean the hours between 9:00 p.m. to 5:00 a.m., Monday through Friday, exclusive of holidays"

"Overtime hours for emergency service shall mean the hours other than regular or premium overtime hours and shall include the first eight (8) hours worked on Saturday"

"Premium overtime hours for emergency service shall mean the hours other than regular or overtime hours and shall mean all hours in excess of eight (8) hours on Saturday and all day Sunday and holidays"

11-29-12A11:25 RCVD

This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

KATHY LESLIE WHELAN, MANAGER  
COMMODITIES AND SERVICES DIVISION

BIDDER'S FIRM NAME: Atlantic Rolling Steel Don Corp

INITIALED: JD

DATE: 11/28/12

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO  
SELENE ORTEGA, WHO CAN BE REACHED AT (201) 395-3407 or at  
sortega@panynj.gov.

11-29-12 A 11:25 RCVD

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**THE PORT AUTHORITY OF NY & NJ**

**PROCUREMENT DEPARTMENT  
2 MONTGOMERY STREET, 3<sup>RD</sup> FL.  
JERSEY CITY, NJ 07302**

11/28/2012

**ADDENDUM # 2**

To prospective Bidder(s) on Bid #31339 for **MAINTENANCE, INSPECTION, TESTING AND REPAIR OF OVERHEAD ROLLING STEEL DOORS AND SLIDING GATES AT THE PORT AUTHORITY BUS TERMINAL**

- Due back on 11/29/2012, no later than 11:00AM
- Originally due on 11/27/2012, no later than 11:00AM

**I. CHANGES/MODIFICATIONS**

**The following changes/modifications are hereby made to the solicitation documents:**

**This bid is hereby extended. The Due Date is on 11/29/12, no later than 11:00 a.m.**

Part IV, delete in its entirety and replace with the attached revised Part IV.

Part V, delete the following language that was added with addendum 1 on page 3, section 3 entitled "Emergency Services":

"Regular working hours for emergency service shall mean the hours between 9:00 p.m. to 5:00 a.m., Monday through Friday, exclusive of holidays"

"Overtime hours for emergency service shall mean the hours other than regular or premium overtime hours and shall include the first eight (8) hours worked on Saturday"

"Premium overtime hours for emergency service shall mean the hours other than regular or overtime hours and shall mean all hours in excess of eight (8) hours on Saturday and all day Sunday and holidays"

This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

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THE PORT AUTHORITY OF NY & NJ

KATHY LESLIE WHELAN, MANAGER  
COMMODITIES AND SERVICES DIVISION

BIDDER'S FIRM NAME: Atlantic Rolling Steel Door Corp

INITIALED: LO

DATE: 11/28/12

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO  
SELENE ORTEGA, WHO CAN BE REACHED AT (201) 395-3407 or at  
sortega@panynj.gov.

11-29-12A11:25 RCVD

CONTRACTOR'S PRICING SHEETS - YEAR ONE

EXHIBIT "A"				
MAINTENANCE, INSPECTION, TESTING AND REPAIRS OF OVERHEAD DOORS & SLIDING GATES				
(A) Maintenance Overhead Doors & Sliding Gates	(B) Equipment Serviced	(C) Frequency per Year	(D) Unit Price Per Service	(E) Est. Year 1 Contract Price (E) = (C) X (D)
Upper Bus Level (UBL)	Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Suburban Bus Level (SBL-I/B)	I/B Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Suburban Bus Level (SBL-O/B)	O/B Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Lower Bus Level (LBL-I/B)	I/B Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Lower Bus Level (LBL-O/B)	O/B Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Lower Level Gate Crossover	Gate (1)	X 12	\$ 1,000.00	\$ 12,000.00
South Wing Compactor East	Door (1)	X 4	\$ 800.00	\$ 3,200.00
South Wing Compactor West	Door (1)	X 4	\$ 800.00	\$ 3,200.00
North Wing Compactor East	Door (1)	X 4	\$ 800.00	\$ 3,200.00
North Wing Compactor West	Door (1)	X 4	\$ 800.00	\$ 3,200.00
North Wing Compactor West Interior	Door (1)	X 4	\$ 800.00	\$ 3,200.00
Ventilation Building - 41th St.	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W A/C Plant (UBL)	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W 2 <sup>nd</sup> Fl. Female RR Crossover	Door (3)	X 4	\$ 800.00	\$ 3,200.00
S/W 2 <sup>nd</sup> Fl. Men RR Crossover	Door (3)	X 4	\$ 800.00	\$ 3,200.00
S/W 2 <sup>nd</sup> Fl - Times Square Hall	Door (1)	X 4	\$ 800.00	\$ 3,200.00
Project Find	Door (1)	X 4	\$ 800.00	\$ 3,200.00
Employee Parking Lot Gate	Gate (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Lower Bus Level-Male RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Lower Bus Level-Female RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Main Concourse Men RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Main Concourse Female RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Main Concourse D.Reade W.	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Main Concourse D.Reade E.	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W UBL Fire Curtain	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W SBL Fire Curtain	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W LBL Men RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W LBL Female RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
SBL Pump Room	Door (1)	X 4	\$ 800.00	\$ 3,200.00

Total - Exhibit A - Year One:

\$ 145,600.00

11-29-12A11:25 RCV

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EXHIBIT "B"		YEAR ONE	
EMERGENCY SERVICE (Requires a two (2) hour response time)			
	(F)	(G)	(H)
Repair Mechanic -(Journeyman Level) Labor Rate	All Inclusive Charge Per Hour	Estimated Year 1 Hours	Est. Year 1 Contract Price (H) = (F) X (G)
Regular Hours for Emergency Service - 7:00 a.m. to 7:00 p.m. Monday through Sunday inclusive of Holiday	\$ 200.00	100	\$ 20,000.00
Over time Hours for Emergency Service - 7:00 p.m. to 7:00 a.m. Monday through Sunday inclusive of Holidays	\$ 300.00	100	\$ 30,000.00
<b>Total - Exhibit B - Year One:</b>			<b>\$ 50,000.00</b>

EXHIBIT "C"			
COMPENSATION FOR PARTS AND MATERIAL FOR VANDALISM OR DAMAGE CAUSED BY OTHERS			
(I)	(J)		(K)
Estimated 1 Year Net Cost	Contractor's Percentage Mark-Up or Discount		Estimated Year 1 Cost of Parts and Materials (K) = (I) X J
\$40,000	X 25 %	+\$40,000 =	\$ 50,000.00
<b>Total - Exhibit C - Year One:</b>			<b>\$ 50,000.00</b>

**TOTAL ESTIMATED YEAR ONE CONTRACT PRICE:**

\$ 245,600.00  
(Sum of Exhibits A+B+C)

11-29-12A11:25 RCV

REVISED

CONTRACTOR'S PRICING SHEETS - YEAR TWO

EXHIBIT "A"				
MAINTENANCE, INSPECTION, TESTING AND REPAIRS OF OVERHEAD DOORS & SLIDING GATES				
(A) Maintenance Overhead Doors & Sliding Gates	(B) Equipment Serviced	(C) Frequency per Year	(D) Unit Price Per Service	(E) Est. Year 2 Contract Price (E) = (C) X (D)
Upper Bus Level (UBL)	Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Suburban Bus Level (SBL-I/B)	I/B Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Suburban Bus Level (SBL-O/B)	O/B Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Lower Bus Level (LBL-I/B)	I/B Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Lower Bus Level (LBL-O/B)	O/B Door (1)	X 12	\$ 1,000.00	\$ 12,000.00
Lower Level Gate Crossover	Gate (1)	X 12	\$ 1,000.00	\$ 12,000.00
South Wing Compactor East	Door (1)	X 4	\$ 800.00	\$ 3,200.00
South Wing Compactor West	Door (1)	X 4	\$ 800.00	\$ 3,200.00
North Wing Compactor East	Door (1)	X 4	\$ 800.00	\$ 3,200.00
North Wing Compactor West	Door (1)	X 4	\$ 800.00	\$ 3,200.00
North Wing Compactor West Interior	Door (1)	X 4	\$ 800.00	\$ 3,200.00
Ventilation Building - 41th St.	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W A/C Plant (UBL)	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W 2 <sup>nd</sup> Fl. Female RR Crossover	Door (3)	X 4	\$ 800.00	\$ 3,200.00
S/W 2 <sup>nd</sup> Fl. Men RR Crossover	Door (3)	X 4	\$ 800.00	\$ 3,200.00
S/W 2 <sup>nd</sup> Fl - Times Square Hall	Door (1)	X 4	\$ 800.00	\$ 3,200.00
Project Find	Door (1)	X 4	\$ 800.00	\$ 3,200.00
Employee Parking Lot Gate	Gate (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Lower Bus Level-Male RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Lower Bus Level-Female RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Main Concourse Men RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Main Concourse Female RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Main Concourse D.Reade W.	Door (1)	X 4	\$ 800.00	\$ 3,200.00
S/W Main Concourse D.Reade E.	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W UBL Fire Curtain	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W SBL Fire Curtain	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W LBL Men RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
N/W LBL Female RR	Door (1)	X 4	\$ 800.00	\$ 3,200.00
SBL Pump Room	Door (1)	X 4	\$ 800.00	\$ 3,200.00

Total - Exhibit A - Year Two:

\$ 145,600.00

11-29-12A11:25 RCVD

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 7

Rev. 2/12/10 (PA/PATH)

REVISED

EXHIBIT "B"			
EMERGENCY quires a two (2) hour response time	24/7	YEAR TWO	
	(F)	(G)	(H)
	All Inclusive Charge Per Hour	Estimated Annual Hours	Est. Year 2 Contract Price (H) = (F) X (G)
Regular Hours for Emergency Service - 7:00 a.m. to 7:00 p.m. Monday through Sunday inclusive of Holiday	\$ 200.00	100	\$ 20,000.00
Over time Hours for Emergency Service - 7:00 p.m. to 7:00 a.m. Monday through Sunday inclusive of Holidays	\$ 300.00	100	\$ 30,000.00
<b>Total - Exhibit B - Year Two:</b>			<b>\$ 50,000.00</b>

EXHIBIT "C"			
COMPENSATION FOR PARTS AND MATERIAL FOR VANDALISM OR DAMAGE CAUSED BY OTHERS YEAR TWO			
(I)	(J)		(K)
Estimated 1 Year Net Cost	Contractor's Percentage Mark-Up or Discount		Total Estimated Year 2 Cost of Parts and Materials (K) = (I) X J
\$40,000	X 25 %	+\$40,000 =	\$ 50,000.00
<b>Total - Exhibit C - Year Two:</b>			<b>\$ 50,000.00</b>

**TOTAL ESTIMATED YEAR TWO CONTRACT PRICE:**

\$ 245,600.00  
(Sum of Exhibits A+B+C)

11-29-12A11:24 RCVD

REVISED

CONTRACTOR'S PRICING SHEETS - YEAR THREE

EXHIBIT "A"				
MAINTENANCE, INSPECTION, TESTING AND REPAIRS OF OVERHEAD DOORS & SLIDING GATES				
(A) Maintenance Overhead Doors & Sliding Gates	(B) Equipment Serviced	(C) Service Frequency per Year	(D) Unit Price Per Service	(E) Est. Year 3 Contract Price (E) = (C) X (D)
Upper Bus Level (UBL)	Door (1)	X 12	\$ 1,200.00	\$ 14,400.00
Suburban Bus Level (SBL-I/B)	I/B Door (1)	X 12	\$ 1,200.00	\$ 14,400.00
Suburban Bus Level (SBL-O/B)	O/B Door (1)	X 12	\$ 1,200.00	\$ 14,400.00
Lower Bus Level (LBL-I/B))	I/B Door (1)	X 12	\$ 1,200.00	\$ 14,400.00
Lower Bus Level (LBL-O/B)	O/B Door (1)	X 12	\$ 1,200.00	\$ 14,400.00
Lower Level Gate Crossover	Gate (1)	X 12	\$ 1,200.00	\$ 14,400.00
South Wing Compactor East	Door (1)	X 4	\$ 1,000.00	\$ 4,000.00
South Wing Compactor West	Door (1)	X 4	\$ 1,000.00	\$ 4,000.00
North Wing Compactor East	Door (1)	X 4	\$ 1,000	\$ 4,000.00
North Wing Compactor West	Door (1)	X 4	\$ 1,000	\$ 4,000.00
North Wing Compactor West Interior	Door (1)	X 4	\$ 1,000	\$ 4,000.00
Ventilation Building - 41th St.	Door (1)	X 4	\$ 1,000	\$ 4,000.00
S/W A/C Plant (UBL)	Door (1)	X 4	\$ 1,000	\$ 4,000.00
N/W 2 <sup>nd</sup> Fl. Female RR Crossover	Door (3)	X 4	\$ 1,000	\$ 4,000.00
S/W 2 <sup>nd</sup> Fl. Men RR Crossover	Door (3)	X 4	\$ 1,000	\$ 4,000.00
S/W 2 <sup>nd</sup> Fl - Times Square Hall	Door (1)	X 4	\$ 1,000	\$ 4,000.00
Project Find	Door (1)	X 4	\$ 1,000	\$ 4,000.00
Employee Parking Lot Gate	Gate (1)	X 4	\$ 1,000	\$ 4,000.00
S/W Lower Bus Level-Male RR	Door (1)	X 4	\$ 1,000	\$ 4,000.00
S/W Lower Bus Level-Female RR	Door (1)	X 4	\$ 1,000	\$ 4,000.00
S/W Main Concourse Men RR	Door (1)	X 4	\$ 1,000	\$ 4,000.00
S/W Main Concourse Female RR	Door (1)	X 4	\$ 1,000	\$ 4,000.00
S/W Main Concourse D.Reade W.	Door (1)	X 4	\$ 1,000	\$ 4,000.00
S/W Main Concourse D.Reade E.	Door (1)	X 4	\$ 1,000	\$ 4,000.00
N/W UBL Fire Curtain	Door (1)	X 4	\$ 1,000	\$ 4,000.00
N/W SBL Fire Curtain	Door (1)	X 4	\$ 1,000	\$ 4,000.00
N/W LBL Men RR	Door (1)	X 4	\$ 1,000	\$ 4,000.00
N/W LBL Female RR	Door (1)	X 4	\$ 1,000	\$ 4,000.00
SBL Pump Room	Door (1)	X 4	\$ 1,000	\$ 4,000.00
<b>Total - Exhibit A - Year Three:</b>				<b>\$ 178,400.00</b>

11-29-12A11:24 RCVD

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

Rev. 2/12/10 (PA/PATH)

PART IV - 9

EXHIBIT "B"			
EMERGENCY SERVICE (Requires a two (2) hour response time) 24/7		YEAR THREE	
	(F)	(G)	(H)
Repair Mechanic -(Journeyman Level) Labor Rate	All Inclusive Charge Per Hour	Estimated Annual Hours	Est. Year 3 Contract Price (H) = (F) X (G)
Regular Hours for Emergency Service - 7:00 a.m. to 7:00 p.m. Monday through Sunday inclusive of Holiday	\$ 300.00	100	\$ 30,000.00
Over time Hours for Emergency Service - 7:00 p.m. to 7:00 a.m. Monday through Sunday inclusive of Holidays	\$ 350.00	100	\$ 35,000.00

Total - Exhibit B - Year Three: \$ 65,000.00

EXHIBIT "C"			
COMPENSATION FOR PARTS AND MATERIAL FOR VANDALISM OR DAMAGE CAUSED BY OTHERS YEAR THREE			
(I)	(J)		(K)
Estimated 1 Year Net Cost	Contractor's Percentage Mark-Up or Discount		Total Estimated Year 3 Cost of Parts and Materials (K) = (I) X J
\$40,000	X 25 %	+\$40,000 =	\$ <u>50,000.00</u>

Total - Exhibit C - Year Three: \$ 50,000.00

**TOTAL ESTIMATED YEAR THREE CONTRACT PRICE:**

\$ 293,400.00  
(Sum of Exhibits A+B+C)

**PRICE SUMMARY**

- A. TOTAL ESTIMATED YEAR ONE PRICE: \$ 245,600.00
- B. TOTAL ESTIMATED YEAR TWO PRICE: \$ 245,600.00
- C. TOTAL ESTIMATED YEAR THREE PRICE: \$ 293,400.00

**D. TOTAL ESTIMATED THREE (3) YEAR CONTRACT PRICE**

\$ 784,600.00  
(Sum of A + B + C = D)

11-29-12A11:24 RCVD

**PART IV – SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)**

**1. SIGNATURE SHEET**

OFFER: The undersigned offers and agrees to furnish to the Port Authority of New York and New Jersey the services and/or materials in compliance with all terms, conditions, specifications and addenda of the Contract. Signature also certifies understanding and compliance with the certification requirements of the standard terms and conditions as contained in the Standard Contract Terms and Conditions. This offer shall be irrevocable for 120 days after the date on which the Port Authority opens this bid.

**ONLY THE COMPANY NAMED AS THE BIDDING ENTITY BELOW WILL RECEIVE PAYMENT. THIS MUST BE THE SAME NAMED COMPANY AS INDICATED ON THE COVER SHEET**

Bidding Entity UNITED STEEL PRODUCTS INC  
Bidder's Address 33-40 127<sup>th</sup> PLACE  
City, State, Zip FLUSHING NY 11368  
Telephone No. 718 478-5330 FAX 718-779-3202  
Email alfranza@unitedsteelproducts.com EIN# (Ex. 1)

SIGNATURE [Signature] Date 11.21.12  
Print Name and Title Alfredo FRANZA

**ACKNOWLEDGEMENT:**  
STATE OF: New York  
COUNTY OF: Queens

Angela Rivera  
Notary Public State of New York  
Queens County  
LIC. # 01R16235833  
My Commission Exp 02/14/20 15

On this 21 day of November, 2012, personally came before me, Alfredo Franza, who duly sworn by me, did depose that (s)he has knowledge of the matters herein stated and they are in all respects true and that (s)he has been authorized to execute the foregoing offer and statement of irrevocability on behalf of said corporation, partnership or firm.

Angela Rivera  
Notary Public

NOTE: If a joint venture is bidding, duplicate this Signature Sheet and have each party to the joint venture sign separately and affix to the back of this Signature Sheet.

Bidder attention is called to the certification requirements contained in the Standard Contract Terms and Conditions, Part III. Indicate below if a signed, explanatory statement in connection with this section is attached hereto.

If certified by the Port Authority as an SBE or MWBE: \_\_\_\_\_ (indicate which one and date).

11-29-12A11:28 RCVD

**2. NAME AND RESIDENCE OF PRINCIPALS SHEET**

Names and Residence of Principals of Bidder. If general or limited partner, or individual, so indicate.

NAME	TITLE	ADDRESS OF RESIDENCE (Do not give business address)
Fred Budetti	PRESIDENT	
		(Ex. 1)
Alfredo FRANZA	VICE PRESIDENT	

11-29-12A11:28 RCVD

### 3. PRICING SHEET(S)

#### Entry of Prices

- a. The prices quoted shall be written in figures, in ink, preferably in black ink where required in the spaces provided on the Pricing Sheet(s) attached hereto and made a part hereof.
- b. All Bidders are asked to ensure that all charges quoted for similar operations in the Contract are consistent.
- c. Prices must be submitted for each Item required on the Pricing Sheet(s). Bidders are advised that the Items on the Pricing Sheet(s) correspond to the required services set forth in the Specifications hereunder.
- d. Bidders must insert all figures as required and verify all computations for accuracy. The Port Authority in its sole judgment reserves the right to: (1) reject Bids without checking them for mathematical errors or omissions, (2) reject Bids that contain or appear to contain errors or omissions, and (3) supply corrections to Bids that contain or appear to contain mathematical errors and omissions, and in this case the Port Authority reserves the right to recompute the Estimated Contract Price based upon the Unit Prices inserted by the Bidder, which amount shall govern in all cases.
- e. In the event that a Bidder quotes an amount in the Total Estimated column but omits to quote a Unit Price for that amount in the space provided, the Port Authority reserves the right to compute and insert the appropriate Unit Price.
- f. The Total Estimated Contract Price is solely for the purpose of facilitating the comparisons of Bids. Compensation shall be in accordance with the section of this Contract entitled "Payment".
- g. The Total Estimated Contract Price shall be obtained by adding the Estimated Year One Price, to the Estimated Year Two and Year Three Prices.

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CONTRACTOR'S PRICING SHEETS – YEAR ONE

**EXHIBIT "A"**  
**MAINTENANCE, INSPECTION, TESTING AND REPAIRS OF OVERHEAD DOORS & SLIDING GATES**

(A) Maintenance Overhead Doors & Sliding Gates	(B) Equipment Serviced	(C) Frequency per Year	(D) Unit Price Per Service	(E) Est. Year 1 Contract Price (E) = (C) X (D)
Upper Bus Level (UBL)	Door (1)	X 12	\$ 750	\$ 9000
Suburban Bus Level (SBL-I/B)	I/B Door (1)	X 12	\$ 750	\$ 9000
Suburban Bus Level (SBL-O/B)	O/B Door (1)	X 12	\$ 750	\$ 9000
Lower Bus Level (LBL-I/B))	I/B Door (1)	X 12	\$ 750	\$ 9000
Lower Bus Level (LBL-O/B)	O/B Door (1)	X 12	\$ 750	\$ 9000
Lower Level Gate Crossover	Gate (1)	X 12	\$ 750	\$ 9000
South Wing Compactor East	Door (1)	X 4	\$ 500	\$ 2000
South Wing Compactor West	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor East	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor West	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor West Interior	Door (1)	X 4	\$ 500	\$ 2000
Ventilation Building – 41th St.	Door (1)	X 4	\$ 500	\$ 2000
S/W A/C Plant (UBL)	Door (1)	X 4	\$ 500	\$ 2000
N/W 2 <sup>nd</sup> Fl. Female RR Crossover	Door (3)	X 4	\$ 750	\$ 3000
S/W 2 <sup>nd</sup> Fl. Men RR Crossover	Door (3)	X 4	\$ 750	\$ 3000
S/W 2 <sup>nd</sup> Fl - Times Square Hall	Door (1)	X 4	\$ 250	\$ 1000
Project Find	Door (1)	X 4	\$ 250	\$ 1000
Employee Parking Lot Gate	Gate (1)	X 4	\$ 250	\$ 1000
S/W Lower Bus Level-Male RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Lower Bus Level-Female RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse Men RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse Female RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse D.Reade W.	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse D.Reade E.	Door (1)	X 4	\$ 250	\$ 1000
N/W UBL Fire Curtain	Door (1)	X 4	\$ 250	\$ 1000
N/W SBL Fire Curtain	Door (1)	X 4	\$ 250	\$ 1000
N/W LBL Men RR	Door (1)	X 4	\$ 250	\$ 1000
N/W LBL Female RR	Door (1)	X 4	\$ 250	\$ 1000
SBL Pump Room	Door (1)	X 4	\$ 250	\$ 1000

Total – Exhibit A – Year One:

\$ 88,000<sup>00</sup>

11-29-12A11:29 RCD

PART IV – SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 5

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EXHIBIT "B"			YEAR ONE
EMERGENCY SERVICE (Requires a two (2) hour response time)			
	(F)	(G)	(H)
Repair Mechanic –(Journeyman Level) Labor Rate	All Inclusive Charge Per Hour	Estimated Year 1 Hours	Est. Year 1 Contract Price (H) = (F) X (G)
Regular Working Hours	\$ 109 <sup>00</sup>	135	\$ 14,715 <sup>00</sup>
Overtime Working Hours	\$ 154 <sup>00</sup>	24	\$ 3,696 <sup>00</sup>
Premium Overtime Working Hours	\$ 154 <sup>00</sup>	24	\$ 3,696 <sup>00</sup>
Total – Exhibit B – Year One:			\$ 22,107 <sup>00</sup>

EXHIBIT "C"			
COMPENSATION FOR PARTS AND MATERIAL FOR VANDALISM OR DAMAGE CAUSED BY OTHERS			
(I)	(J)		(K)
Estimated 1 Year Net Cost	Contractor's Percentage Mark-Up		Estimated Year 1 Cost of Parts and Materials (K) = (I) X J
\$7,000	X 15 %	+\$7,000 =	\$ 8050 <sup>00</sup>
Total – Exhibit C – Year One:			\$ 8050 <sup>00</sup>

**TOTAL ESTIMATED YEAR ONE CONTRACT PRICE:**

\$ 118,157<sup>00</sup>  
(Sum of Exhibits A+B+C)

11-29-12A11:29 RCVD

## CONTRACTOR'S PRICING SHEETS – YEAR TWO

### EXHIBIT "A" MAINTENANCE, INSPECTION, TESTING AND REPAIRS OF OVERHEAD DOORS & SLIDING GATES

(A) Maintenance Overhead Doors & Sliding Gates	(B) Equipment Serviced	(C) Frequency per Year	(D) Unit Price Per Service	(E) Est. Year 2 Contract Price (E) = (C) X (D)
Upper Bus Level (UBL)	Door (1)	X 12	\$ 750	\$ 9000
Suburban Bus Level (SBL-I/B)	I/B Door (1)	X 12	\$ 750	\$ 9000
Suburban Bus Level (SBL-O/B)	O/B Door (1)	X 12	\$ 750	\$ 9000
Lower Bus Level (LBL-I/B))	I/B Door (1)	X 12	\$ 750	\$ 9000
Lower Bus Level (LBL-O/B)	O/B Door (1)	X 12	\$ 750	\$ 9000
Lower Level Gate Crossover	Gate (1)	X 12	\$ 750	\$ 9000
South Wing Compactor East	Door (1)	X 4	\$ 500	\$ 2000
South Wing Compactor West	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor East	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor West	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor West Interior	Door (1)	X 4	\$ 500	\$ 2000
Ventilation Building – 41th St.	Door (1)	X 4	\$ 500	\$ 2000
S/W A/C Plant (UBL)	Door (1)	X 4	\$ 500	\$ 2000
N/W 2 <sup>nd</sup> Fl. Female RR Crossover	Door (3)	X 4	\$ 750	\$ 3000
S/W 2 <sup>nd</sup> Fl. Men RR Crossover	Door (3)	X 4	\$ 750	\$ 3000
S/W 2 <sup>nd</sup> Fl - Times Square Hall	Door (1)	X 4	\$ 250	\$ 1000
Project Find	Door (1)	X 4	\$ 250	\$ 1000
Employee Parking Lot Gate	Gate (1)	X 4	\$ 250	\$ 1000
S/W Lower Bus Level-Male RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Lower Bus Level-Female RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse Men RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse Female RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse D.Reade W.	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse D.Reade E.	Door (1)	X 4	\$ 250	\$ 1000
N/W UBL Fire Curtain	Door (1)	X 4	\$ 250	\$ 1000
N/W SBL Fire Curtain	Door (1)	X 4	\$ 250	\$ 1000
N/W LBL Men RR	Door (1)	X 4	\$ 250	\$ 1000
N/W LBL Female RR	Door (1)	X 4	\$ 250	\$ 1000
SBL Pump Room	Door (1)	X 4	\$ 250	\$ 1000

Total – Exhibit A – Year Two:

\$ 88,000

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PART IV – SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 7

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EXHIBIT "B"			YEAR TWO
EMERGENCY SERVICE (Requires a two (2) hour response time)			
	(F)	(G)	(H)
Repair Mechanic --(Journeyman Level) Labor Rate	All Inclusive Charge Per Hour	Estimated Annual Hours	Est. Year 2 Contract Price (H) = (F) X (G)
Regular Working Hours	\$ <u>109 -</u>	135	\$ <u>14715</u>
Overtime Working Hours	\$ <u>154 -</u>	24	\$ <u>3696</u>
Premium Overtime Working Hours	\$ <u>154 -</u>	24	\$ <u>3696</u>
Total - Exhibit B - Year Two:			\$ <u>22107 -</u>

EXHIBIT "C"			
COMPENSATION FOR PARTS AND MATERIAL FOR VANDALISM OR DAMAGE CAUSED BY OTHERS			
YEAR TWO			
(I)	(J)		(K)
Estimated 1 Year Net Cost	Contractor's Percentage Mark-Up		Total Estimated Year 2 Cost of Parts and Materials
			(K) = (I) X J
\$7,000	X <u>15</u> %	+\$7,000	\$ <u>8050 -</u>
Total - Exhibit C - Year Two:			\$ <u>8050 -</u>

**TOTAL ESTIMATED YEAR TWO CONTRACT PRICE:**

\$118,157<sup>00</sup>  
 (Sum of Exhibits A+B+C)

11-29-12A11:29 RCVD

## CONTRACTOR'S PRICING SHEETS – YEAR THREE

### EXHIBIT "A" MAINTENANCE, INSPECTION, TESTING AND REPAIRS OF OVERHEAD DOORS & SLIDING GATES

(A) Maintenance Overhead Doors & Sliding Gates	(B) Equipment Serviced	(C) Service Frequency per Year	(D) Unit Price Per Service	(E) Est. Year 3 Contract Price (E) = (C) X (D)
Upper Bus Level (UBL)	Door (1)	X 12	\$ 750	\$ 9000
Suburban Bus Level (SBL-I/B)	I/B Door (1)	X 12	\$ 750	\$ 9000
Suburban Bus Level (SBL-O/B)	O/B Door (1)	X 12	\$ 750	\$ 9000
Lower Bus Level (LBL-I/B)	I/B Door (1)	X 12	\$ 750	\$ 9000
Lower Bus Level (LBL-O/B)	O/B Door (1)	X 12	\$ 750	\$ 9000
Lower Level Gate Crossover	Gate (1)	X 12	\$ 750	\$ 9000
South Wing Compactor East	Door (1)	X 4	\$ 500	\$ 2000
South Wing Compactor West	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor East	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor West	Door (1)	X 4	\$ 500	\$ 2000
North Wing Compactor West Interior	Door (1)	X 4	\$ 500	\$ 2000
Ventilation Building – 41th St.	Door (1)	X 4	\$ 500	\$ 2000
S/W A/C Plant (UBL)	Door (1)	X 4	\$ 500	\$ 2000
N/W 2 <sup>nd</sup> Fl. Female RR Crossover	Door (3)	X 4	\$ 750	\$ 3000
S/W 2 <sup>nd</sup> Fl. Men RR Crossover	Door (3)	X 4	\$ 750	\$ 3000
S/W 2 <sup>nd</sup> Fl - Times Square Hall	Door (1)	X 4	\$ 250	\$ 1000
Project Find	Door (1)	X 4	\$ 250	\$ 1000
Employee Parking Lot Gate	Gate (1)	X 4	\$ 250	\$ 1000
S/W Lower Bus Level-Male RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Lower Bus Level-Female RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse Men RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse Female RR	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse D.Reade W.	Door (1)	X 4	\$ 250	\$ 1000
S/W Main Concourse D.Reade E.	Door (1)	X 4	\$ 250	\$ 1000
N/W UBL Fire Curtain	Door (1)	X 4	\$ 250	\$ 1000
N/W SBL Fire Curtain	Door (1)	X 4	\$ 250	\$ 1000
N/W LBL Men RR	Door (1)	X 4	\$ 250	\$ 1000
N/W LBL Female RR	Door (1)	X 4	\$ 250	\$ 1000
SBL Pump Room	Door (1)	X 4	\$ 250	\$ 1000

Total – Exhibit A – Year Three:      \$ 88000

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PART IV – SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

PART IV - 9

Rev. 2/12/10 (PA/PATH)

EXHIBIT "B"			
EMERGENCY SERVICE (Requires a two (2) hour response time)		YEAR THREE	
	(F)	(G)	(H)
Repair Mechanic -(Journeyman Level) Labor Rate	All Inclusive Charge Per Hour	Estimated Annual Hours	Est. Year 3 Contract Price (H) = (F) X (G)
Regular Working Hours	\$ <u>111<sup>00</sup></u>	135	\$ <u>15106,50</u>
Overtime Working Hours	\$ <u>159-</u>	24	\$ <u>3816.-</u>
Premium Overtime Working Hours	\$ <u>159-</u>	24	\$ <u>3816.-</u>
Total - Exhibit B:			\$ <u>22738,50</u>

EXHIBIT "C"			
COMPENSATION FOR PARTS AND MATERIAL FOR VANDALISM OR DAMAGE CAUSED BY OTHERS			
YEAR THREE			
(I)	(J)		(K)
Estimated 1 Year Net Cost	Contractor's Percentage Mark-Up		Total Estimated Year 3 Cost of Parts and Materials (K) = (I) X J
\$7,000	X <u>15</u> %	+\$7,000	\$ <u>8050</u>
Total - Exhibit C - Year Three:			\$ <u>8050 -</u>

**TOTAL ESTIMATED YEAR THREE CONTRACT PRICE:**

\$118,788,50  
(Sum of Exhibits A+B+C)

**PRICE SUMMARY**

- A. TOTAL ESTIMATED YEAR ONE PRICE: \$ 118,157<sup>00</sup>
- B. TOTAL ESTIMATED YEAR TWO PRICE: \$ 118,157<sup>00</sup>
- C. TOTAL ESTIMATED YEAR THREE PRICE: \$ 118,788<sup>50</sup>

**D. TOTAL ESTIMATED THREE (3) YEAR CONTRACT PRICE**

\$355,102<sup>50</sup>  
(Sum of A + B + C = D)

PART IV - SIGNATURE SHEET, NAME AND RESIDENCE OF PRINCIPALS SHEET AND PRICING SHEET(S)

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**ATTACHMENT I A - Certified Environmentally Preferable Products/Practices**

Bidder Name: UNITED STEEL PRODUCTS Date: 11-26-12

In line with the Port Authority's efforts to promote products and practices which reduce our impact on the environment and human health, Bidders are encouraged to provide information regarding their environmentally preferable/sustainable business practices as they relate to this contract wherever possible. Bidders are requested to complete this form and submit it with their response, if appropriate. Bidders are requested to submit appropriate documentation to support the items for which the Bidder indicates a "Yes" and present this documentation, in the proper sequence of this Attachment.

**1. Packaging**

Has the Bidder implemented any of the following environmental initiatives? (A checkmark indicates "Yes")

- Use of corrugated materials that exceed the required minimum EPA recommended post-consumer recycled content
- Use of other packaging materials that contain recycled content and are recyclable in most local programs
- Promotes waste prevention and source reduction by reducing the extent of the packaging and/or offering packaging take-back services, or shipping carton return
- Reduces or eliminates materials which have been bleached with chlorine or chlorine derivatives
- Eliminates any packaging that may contain polyvinyl chloride (PVC), or polystyrene or heavy metals.

**If yes, a description of the practices being followed should be include with the submission.**

**2. Business Practices / Operations / Manufacturing**

Does the Bidder engage in practices that serve to reduce or minimize an impact to the environment, including, but not necessarily limited to, the following items? (A checkmark indicates "Yes")

- Recycles materials in the warehouse or other operations
- Use of alternative fuel vehicles or vehicles equipped with diesel emission control devices for delivery or transportation purposes
- Use of energy efficient office equipment or signage or the incorporation of green building design elements
- Use of recycled paper (that meets federal specifications) in their marketing and/or resource materials
- Other sustainable initiative

**If yes, a description of the practices being followed should be included with the submission.**

**3. Training and Education**

Does the Bidder conduct/offer a program to train or inform customers and employees of the environmental benefits of the products to be offered under this contract, and/or does the Bidder conduct environmental training of its own staff?

- Yes       No      If yes, Bidder shall attach a description of the training offered and the specific criteria targeted by the training.

**4. Certifications**

Has the Bidder or any of its manufacturers and/or subcontractors obtained any of the following product / industry certifications? (A checkmark indicates "Yes")

- ISO 14000 or adopted some other equivalent environmental management system
- Other industry environmental standards (where applicable), such as the CERES principles, LEED Certification, C2C Protocol, Responsible Care Codes of Practice or other similar standards
- Third Party product certifications such as Green Seal, Scientific Certification Systems, Smartwood, etc.

**If yes, Bidders should attach copies of the certificates obtained.**

I hereby certify under penalty of law, the above statements are true and correct.

 Alfredo Franco Name      11-26-12 Date

11-29-12A11:29 RCVD

**THE PORT AUTHORITY OF NY & NJ**

**PROCUREMENT DEPARTMENT  
2 MONTGOMERY STREET, 3<sup>RD</sup> FL.  
JERSEY CITY, NJ 07302**

11/26/2012

**ADDENDUM # 1**

To prospective Bidder(s) on Bid #31339 for **MAINTENANCE, INSPECTION, TESTING AND REPAIR OF OVERHEAD ROLLING STEEL DOORS AND SLIDING GATES AT THE PORT AUTHORITY BUS TERMINAL**

Due back on 11/28/2012, no later than 11:00AM

Originally due on 11/27/2012, no later than 11:00AM

**The following changes/modifications are hereby made to the solicitation documents:**

**This bid is hereby extended. The Due Date is 11/28/12, no later than 11:00 a.m.**

Part IV, YEAR ONE, YEAR TWO, YEAR THREE, Exhibit C "COMPENSATION FOR PARTS AND MATERIAL FOR VANDALISM OR DAMAGE CAUSED BY OTHERS", column "J", delete "Contractor's Percentage Mark-Up" and replace with "Contractor's Percentage Discount or Mark-Up" and delete the "+" in front of the "\$7,000"

Part V, add the following to page 3, section 3 entitled "Emergency Services":

"Regular working hours for emergency service shall mean the hours between 9:00 p.m. to 5:00 a.m., Monday through Friday, exclusive of holidays"

"Overtime hours for emergency service shall mean the hours other than regular or premium overtime hours and shall include the first eight (8) hours worked on Saturday"

"Premium overtime hours for emergency service shall mean the hours other than regular or overtime hours and shall mean all hours in excess of eight (8) hours on Saturday and all day Sunday and holidays"

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PS11All

This communication should be initialed by you and annexed to your Bid upon submission.

In case any Bidder fails to conform to these instructions, its Bid will nevertheless be construed as though this communication had been so physically annexed and initialed.

THE PORT AUTHORITY OF NY & NJ

KATHY LESLIE WHELAN, MANAGER  
COMMODITIES AND SERVICES DIVISION

BIDDER'S FIRM NAME: UNITED STEEL PRODUCTS INC

INITIALED: [Signature] Alfredo FRANZA

DATE: 11-27-2012

QUESTIONS CONCERNING THIS ADDENDUM MAY BE ADDRESSED TO  
SELENE ORTEGA, WHO CAN BE REACHED AT (201) 395-3407 or at  
sortega@panynj.gov.

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