FOI#13836

ClearChannel AIRPORTS

4635 Crackersport Road, Allentown, PA 18104
T: 610.395.8002 F: 610.395.4450

March 8, 2013

Via FedEx

The Port Authority of NY & NJ
Daniel Duffy, FOI Administrator
225 Park Ave. South
New York, NY 10003

03-12-13 A11:30 Received

Re: Public Records Law

Dear Mr. Duffy:

Pursuant to Public Records Law, I would like to request the following records:

> Any and all advertising concession monthly revenue reports, net receipts, and gross receipts received by The Port Authority of NY & NJ Airports (John F. Kennedy International, LaGuardia International Airport, and Newark Liberty International Airport) from their current advertising concessionaire from August 2012 through and including December 2012. If such monthly revenue reports are unavailable, please provide the amount of fees, net and gross amounts, paid by the current advertising concessionaire to the Airport for the above requested time period.
>
> Please also provide the termination date, including all extension options, of the airport advertising concession agreement that is currently in effect.

If all of the requested records cannot be emailed to me, please inform me by email of the portions that can be emailed and advise me of the cost for reproducing the remainder of the records requested onto a CD, DVD or USB drive.

If for any reason any portion of my request is denied, please inform me of the reasons for the denial in writing and kindly provide the name and email address of the person or body to whom an appeal should be directed.

Sincerely,

CmK

Corinne Kavounas, Business Development
CorinneKavounas@ClearChannel.com

THE PORT AUTHORITY OF NY & NJ

FOI Administrator

March 15, 2013

Ms. Corinne Kavounas
Clear Channel Airports
4635 Crackersport Road
Allentown, PA 18104

Re: Freedom of Information Reference No. 13836

Dear Ms. Kavounas:

This is a response to your March 8, 2013 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy attached) for copies of records related to advertising concession monthly revenue reports, net receipts, and gross receipts received by the Port Authority for John F. Kennedy International, LaGuardia and Newark Liberty International Airports from their current advertising concessionaire from 8/12 through 12/2012.

Material responsive to your request and available under the Code can be found on the Port Authority's website at http://www.panynj.gov/corporate-information/foi/13836-O.pdf. Paper copies of the available records are available upon request.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,

Daniel D. Duffy
FOI Administrator

Attachment

225 Park Avenue South
New York, , NY 10003
T: 212 435 3642 F: 212 435 7555

JCDecaux Airport Inc.
SPM Fees
Month of August 31, 2012

Port Authority of New York & New Jersey - SPM

John F Kennedy		Lanes #		Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Exterior									
Terminal 1	Terminal One	7		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 2	Delta Airlines	3		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 3	Delta Airlines	15		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 4	JFKIAT LLC	13		0.00	0.00		100.0%	0.00	0.00
Terminal 5	JetBlue	15		0.00	0.00	50.0%	50.0%	0.00	0.00
Terminal 7	British Airways	8		0.00	0.00	20.0%	80.0%	(0.00)	0.00
Terminal 8	American Airlines	10		0.00	0.00	50.0%	50.0%	0.00	0.00
Total		71		0.00	0.00			(0.00)	0.00
				0.00	-				-
JCD Actual Revenue JFK			#DIV/0!						

La Guardia			Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Central Terminal								
Concourse A	2		2,433.33					
Continental		57.0%	1,387.00	208.05	20.0%	80.0%	41.61	166.44
Air Canada		43.0%	1,046.33	156.95	20.0%	80.0%	31.39	125.56
Concourse B	4		4,866.67					
PANYNJ		25.0%	1,216.67	182.50	100.0%		182.50	
Midwest		25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Air Tran		25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Continental		12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Spirit		12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Concourse C	4		4,866.67					
United Airlines		46.0%	2,238.67	335.80	20.0%	80.0%	67.16	268.64
American Eagle		23.0%	1,119.33	167.90	20.0%	80.0%	33.58	134.32
American Airlines		31.0%	1,508.67	226.30	20.0%	80.0%	45.26	181.04
Concourse D	5		6,083.33					
American Airlines		100.0%	6,083.33	912.50	20.0%	80.0%	182.50	730.00
Delta Terminal C (to Delta effective May '12)			7,300.00					
Main Terminal	3		3,650.00	547.50	20.0%	80.0%	109.50	438.00
Shuttle	3		3,650.00	547.50	20.0%	80.0%	109.50	438.00
Delta Airlines			10,950.00					
Main Flight Center	7		8,516.67	1,277.50	20.0%	80.0%	255.50	1,022.00
Marine Terminal	2		2,433.33	365.00	20.0%	80.0%	73.00	292.00
Total	30		36,500.00	5,475.00			1,241.00	4,234.00
			36,500.00	-				-
JCD Actual Revenue LG		57.5%	20,987.50					

Newark Liberty			Revenue	15% Fee	Fee Allocation PANYNJ	Fee Allocation Airlines
Monorail/NEC						
Terminal A	12		8,373.91			
PANYNJ		17.9%	1,498.93	224.84	224.84	
Air Canada		7.1%	594.55	89.18		89.18
Continental Airlines		17.9%	1,498.93	224.84		224.84
American Airlines		21.4%	1,792.02	268.80		268.80
US Airways		14.3%	1,197.47	179.62		179.62
United Airlines		10.7%	896.01	134.40		134.40
Southwest		7.1%	594.55	89.18		89.18
Air Tran Airways		3.6%	301.46	45.22		45.22
Terminal B	12		8,373.91			
PANYNJ		77.5%	6,489.78	973.47	973.47	
Delta Airlines		22.5%	1,884.13	282.62		282.62
Terminal C	22		15,352.17			
PANYNJ		20.0%	3,070.43	460.57	460.57	
Continental Airlines		80.0%	12,281.74	1,842.26		1,842.26
	46		32,100.00	4,815.00	1,658.87	3,156.13
			32,100.00	(0.00)		-
JCD Actual Revenue EWR		45.0%	14,445.00			
Grand Total			68,600.00	10,290.00	2,899.87	7,390.13
				(0.00)		-
JCD Actual Revenue Total			35,432.50			

JCDecaux Airport Inc.
SPM Fees
Month of September 30, 2012

Port Authority of New York & New Jersey - SPM

John F Kennedy		Lanes #		Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Exterior									
Terminal 1	Terminal One	7		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 2	Delta Airlines	3		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 3	Delta Airlines	15		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 4	JFKIAT LLC	13		0.00	0.00		100.0%	0.00	0.00
Terminal 5	JetBlue	15		0.00	0.00	50.0%	50.0%	0.00	0.00
Terminal 7	British Airways	8		0.00	0.00	20.0%	80.0%	(0.00)	0.00
Terminal 8	American Airlines	10		0.00	0.00	50.0%	50.0%	0.00	0.00
Total		71		0.00	0.00			(0.00)	0.00
				0.00	-				-
JCD Actual Revenue JFK			#DIV/0!						

La Guardia			Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Central Terminal								
Concourse A	2		2,433.33					
Continental		57.0%	1,387.00	208.05	20.0%	80.0%	41.61	166.44
Air Canada		43.0%	1,046.33	156.95	20.0%	80.0%	31.39	125.56
Concourse B	4		4,866.67					
PANYNJ		25.0%	1,216.67	182.50	100.0%		182.50	
Midwest		25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Air Tran		25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Continental		12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Spirit		12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Concourse C	4		4,866.67					
United Airlines		46.0%	2,238.67	335.80	20.0%	80.0%	67.16	268.64
American Eagle		23.0%	1,119.33	167.90	20.0%	80.0%	33.58	134.32
American Airlines		31.0%	1,508.67	226.30	20.0%	80.0%	45.26	181.04
Concourse D	5		6,083.33					
American Airlines		100.0%	6,083.33	912.50	20.0%	80.0%	182.50	730.00
Delta Terminal C (to Delta effective May '12)			7,300.00					
Main Terminal	3		3,650.00	547.50	20.0%	80.0%	109.50	438.00
Shuttle	3		3,650.00	547.50	20.0%	80.0%	109.50	438.00
Delta Airlines			10,950.00					
Main Flight Center	7		8,516.67	1,277.50	20.0%	80.0%	255.50	1,022.00
Marine Terminal	2		2,433.33	365.00	20.0%	80.0%	73.00	292.00
Total	30		36,500.00	5,475.00			1,241.00	4,234.00
			36,500.00	-				-
JCD Actual Revenue LG		57.5%	20,987.50					

Newark Liberty			Revenue	15% Fee	Fee Allocation PANYNJ	Fee Allocation Airlines
Monorail/NEC						
Terminal A	12		8,373.91			
PANYNJ		17.9%	1,498.93	224.84	224.84	
Air Canada		7.1%	594.55	89.18		89.18
Continental Airlines		17.9%	1,498.93	224.84		224.84
American Airlines		21.4%	1,792.02	268.80		268.80
US Airways		14.3%	1,197.47	179.62		179.62
United Airlines		10.7%	896.01	134.40		134.40
Southwest		7.1%	594.55	89.18		89.18
Air Tran Airways		3.6%	301.46	45.22		45.22
Terminal B	12		8,373.91			
PANYNJ		77.5%	6,489.78	973.47	973.47	
Delta Airlines		22.5%	1,884.13	282.62		282.62
Terminal C	22		15,352.17			
PANYNJ		20.0%	3,070.43	460.57	460.57	
Continental Airlines		80.0%	12,281.74	1,842.26		1,842.26
	46		32,100.00	4,815.00	1,658.87	3,156.13
			32,100.00	(0.00)		-
JCD Actual Revenue EWR		55.0%	17,655.00			
Grand Total			68,500.00	10,290.00	2,899.87	7,390.13
				(0.00)		-
JCD Actual Revenue Total			38,642.50			

JCDecaux Airport Inc.
SPM Fees
Month of October 31, 2012

Port Authority of New York & New Jersey - SPM

John F Kennedy		Lanes #		Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Exterior									
Terminal 1	Terminal One	7		(10,527.01)	(1,579.05)	20.0%	80.0%	(315.81)	(1,263.24)
Terminal 2	Delta Airlines	3		(4,511.58)	(676.74)	20.0%	80.0%	(135.35)	(541.39)
Terminal 3	Delta Airlines	15		(22,557.89)	(3,383.68)	20.0%	80.0%	(676.74)	(2,706.95)
Terminal 4	JFKIAT LLC	13		(19,550.17)	(2,932.53)		100.0%	0.00	(2,932.53)
Terminal 5	JetBlue	15		(22,557.89)	(3,383.68)	50.0%	50.0%	(1,691.84)	(1,691.84)
Terminal 7	British Airways	8		(12,030.87)	(1,804.63)	20.0%	80.0%	(360.93)	(1,443.70)
Terminal 8	American Airlines	10		(15,038.59)	(2,255.79)	50.0%	50.0%	(1,127.89)	(1,127.89)
Total		71		(106,774.00)	(16,016.10)			(4,308.56)	(11,707.54)
				(106,774.00)	-			-	-
JCD Actual Revenue JFK			55.0%	(58,725.70)					

La Guardia			Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Central Terminal								
Concourse A	2		2,433.33					
Continental		57.0%	1,387.00	208.05	20.0%	80.0%	41.61	166.44
Air Canada		43.0%	1,046.33	156.95	20.0%	80.0%	31.39	125.56
Concourse B	4		4,866.67					
PANYNJ		25.0%	1,216.67	182.50	100.0%		182.50	
Midwest		25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Air Tran		25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Continental		12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Spirit		12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Concourse C	4		4,866.67					
United Airlines		46.0%	2,238.67	335.80	20.0%	80.0%	67.16	268.64
American Eagle		23.0%	1,119.33	167.90	20.0%	80.0%	33.58	134.32
American Airlines		31.0%	1,508.67	226.30	20.0%	80.0%	45.26	181.04
Concourse D	5		6,083.33					
American Airlines		100.0%	6,083.33	912.50	20.0%	80.0%	182.50	730.00
Delta Terminal C (to Delta effective May '12)			7,300.00					
Main Terminal	3		3,650.00	547.50	20.0%	80.0%	109.50	438.00
Shuttle	3		3,650.00	547.50	20.0%	80.0%	109.50	438.00
Delta Airlines			10,950.00					
Main Flight Center	7		8,516.67	1,277.50	20.0%	80.0%	255.50	1,022.00
Marine Terminal	2		2,433.33	365.00	20.0%	80.0%	73.00	292.00
Total	30		36,500.00	5,475.00			1,241.00	4,234.00
			36,500.00	-				-
JCD Actual Revenue LG		57.5%	20,987.50					

Newark Liberty			Revenue	15% Fee	Fee Allocation PANYNJ	Fee Allocation Airlines
Monorail/NEC						
Terminal A	12		0.00			
PANYNJ		17.9%	0.00	0.00	0.00	
Air Canada		7.1%	0.00	0.00		0.00
Continental Airlines		17.9%	0.00	0.00		0.00
American Airlines		21.4%	0.00	0.00		0.00
US Airways		14.3%	0.00	0.00		0.00
United Airlines		10.7%	0.00	0.00		0.00
Southwest		7.1%	0.00	0.00		0.00
Air Tran Airways		3.6%	0.00	0.00		0.00
Terminal B	12		0.00			
PANYNJ		77.5%	0.00	0.00	0.00	
Delta Airlines		22.5%	0.00	0.00		0.00
Terminal C	22		0.00			
PANYNJ		20.0%	0.00	0.00	0.00	
Continental Airlines		80.0%	0.00	0.00		0.00
	46		0.00	0.00	0.00	0.00
				(0.00)		-
JCD Actual Revenue EWR		#DIV/0!				
Grand Total			(70,274.00)	(10,541.10)	(3,067.56)	(7,473.54)
				(0.00)		-
JCD Actual Revenue Total			(37,738.20)			

JCDecaux Airport Inc.
SPM Fees
Month of November 30, 2012

Port Authority of New York & New Jersey - SPM

John F Kennedy		Lanes #		Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Exterior									
Terminal 1	Terminal One	7		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 2	Delta Airlines	3		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 3	Delta Airlines	15		0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 4	JFKIAT LLC	13		0.00	0.00		100.0%	0.00	0.00
Terminal 5	JetBlue	15		0.00	0.00	50.0%	50.0%	0.00	0.00
Terminal 7	British Airways	8		0.00	0.00	20.0%	80.0%	(0.00)	0.00
Terminal 8	American Airlines	10		0.00	0.00	50.0%	50.0%	0.00	0.00
Total		71		0.00	0.00			(0.00)	0.00
					-				-
JCD Actual Revenue JFK			#DIV/0!						

La Guardia			Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Central Terminal								
Concourse A	2		2,433.33					
Continental		57.0%	1,387.00	208.05	20.0%	80.0%	41.61	166.44
Air Canada		43.0%	1,046.33	156.95	20.0%	80.0%	31.39	125.56
Concourse B	4		4,866.67					
PANYNJ		25.0%	1,216.67	182.50	100.0%		182.50	
Midwest		25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Air Tran		25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Continental		12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Spirit		12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Concourse C	4		4,866.67					
United Airlines		46.0%	2,238.67	335.80	20.0%	80.0%	67.16	268.64
American Eagle		23.0%	1,119.33	167.90	20.0%	80.0%	33.58	134.32
American Airlines		31.0%	1,508.67	226.30	20.0%	80.0%	45.26	181.04
Concourse D	5		6,083.33					
American Airlines		100.0%	6,083.33	912.50	20.0%	80.0%	182.50	730.00
Delta Terminal C (to Delta effective May '12)			7,300.00					
Main Terminal	3		3,650.00	547.50	20.0%	80.0%	109.50	438.00
Shuttle	3		3,650.00	547.50	20.0%	80.0%	109.50	438.00
Delta Airlines			10,950.00					
Main Flight Center	7		8,516.67	1,277.50	20.0%	80.0%	255.50	1,022.00
Marine Terminal	2		2,433.33	365.00	20.0%	80.0%	73.00	292.00
Total	30		36,500.00	5,475.00			1,241.00	4,234.00
			36,500.00	-				-
JCD Actual Revenue LG		57.5%	20,987.50					

Newark Liberty			Revenue	15% Fee	Fee Allocation PANYNJ	Fee Allocation Airlines
Monorail/NEC						
Terminal A	12		0.00			
PANYNJ		17.9%	0.00	0.00	0.00	
Air Canada		7.1%	0.00	0.00		0.00
Continental Airlines		17.9%	0.00	0.00		0.00
American Airlines		21.4%	0.00	0.00		0.00
US Airways		14.3%	0.00	0.00		0.00
United Airlines		10.7%	0.00	0.00		0.00
Southwest		7.1%	0.00	0.00		0.00
Air Tran Airways		3.6%	0.00	0.00		0.00
Terminal B	12		0.00			
PANYNJ		77.5%	0.00	0.00	0.00	
Delta Airlines		22.5%	0.00	0.00		0.00
Terminal C	22		0.00			
PANYNJ		20.0%	0.00	0.00	0.00	
Continental Airlines		80.0%	0.00	0.00		0.00
	46		0.00	0.00	0.00	0.00
				(0.00)		-
JCD Actual Revenue EWR		#DIV/0!				
Grand Total			36,500.00	5,475.00	1,241.00	4,234.00
				(0.00)		-
JCD Actual Revenue Total			20,987.50			

JCDecaux Airport Inc.
SPM Fees
Month of December 31, 2012

Port Authority of New York & New Jersey - SPM

John F Kennedy		Lanes #	Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Exterior								
Terminal 1	Terminal One	7	0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 2	Delta Airlines	3	0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 3	Delta Airlines	15	0.00	0.00	20.0%	80.0%	0.00	0.00
Terminal 4	JFKIAT LLC	13	0.00	0.00		100.0%	0.00	0.00
Terminal 5	JetBlue	15	0.00	0.00	50.0%	50.0%	0.00	0.00
Terminal 7	British Airways	8	0.00	0.00	20.0%	80.0%	(0.00)	0.00
Terminal 8	American Airlines	10	0.00	0.00	50.0%	50.0%	0.00	0.00
Total		71	0.00	0.00			(0.00)	0.00
				-				-
JCD Actual Revenue JFK		#DIV/0!						

La Guardia		Revenue	15% Fee	Fee Allocation % PANYNJ	Fee Allocation % Airlines	Fee Allocation PANYNJ	Fee Allocation Airlines
Central Terminal							
Concourse A	2	2,433.33					
Continental	57.0%	1,387.00	208.05	20.0%	80.0%	41.61	166.44
Air Canada	43.0%	1,046.33	156.95	20.0%	80.0%	31.39	125.56
Concourse B	4	4,866.67					
PANYNJ	25.0%	1,216.67	182.50	100.0%		182.50	
Midwest	25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Air Tran	25.0%	1,216.67	182.50	20.0%	80.0%	36.50	146.00
Continental	12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Spirit	12.5%	608.33	91.25	20.0%	80.0%	18.25	73.00
Concourse C	4	4,866.67					
United Airlines	46.0%	2,238.67	335.80	20.0%	80.0%	67.16	268.64
American Eagle	23.0%	1,119.33	167.90	20.0%	80.0%	33.58	134.32
American Airlines	31.0%	1,508.67	226.30	20.0%	80.0%	45.26	181.04
Concourse D	5	6,083.33					
American Airlines	100.0%	6,083.33	912.50	20.0%	80.0%	182.50	730.00
Delta Terminal C (to Delta effective May '12)		7,300.00					
Main Terminal	3	3,650.00	547.50	20.0%	80.0%	109.50	438.00
Shuttle	3	3,650.00	547.50	20.0%	80.0%	109.50	438.00
Delta Airlines		10,950.00					
Main Flight Center	7	8,516.67	1,277.50	20.0%	80.0%	255.50	1,022.00
Marine Terminal	2	2,433.33	365.00	20.0%	80.0%	73.00	292.00
Total	30	36,500.00	5,475.00			1,241.00	4,234.00
		36,500.00	-				-
JCD Actual Revenue LG	57.5%	20,987.50					

Newark Liberty		Revenue	15% Fee	Fee Allocation PANYNJ	Fee Allocation Airlines
Monorail/NEC					
Terminal A	12	0.00			
PANYNJ	17.9%	0.00	0.00	0.00	
Air Canada	7.1%	0.00	0.00		0.00
Continental Airlines	17.9%	0.00	0.00		0.00
American Airlines	21.4%	0.00	0.00		0.00
US Airways	14.3%	0.00	0.00		0.00
United Airlines	10.7%	0.00	0.00		0.00
Southwest	7.1%	0.00	0.00		0.00
Air Tran Airways	3.6%	0.00	0.00		0.00
Terminal B	12	0.00			
PANYNJ	77.5%	0.00	0.00	0.00	
Delta Airlines	22.5%	0.00	0.00		0.00
Terminal C	22	0.00			
PANYNJ	20.0%	0.00	0.00	0.00	
Continental Airlines	80.0%	0.00	0.00		0.00
	46	0.00	0.00	0.00	0.00
			(0.00)		-
JCD Actual Revenue EWR	#DIV/0!				
Grand Total		36,500.00	5,475.00	1,241.00	4,234.00
			(0.00)		-
JCD Actual Revenue Total		20,987.50			