

**Olivencia, Mildred**

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**From:** william.davison@ropesgray.com  
**Sent:** Tuesday, July 28, 2015 1:56 PM  
**To:** Olivencia, Mildred  
**Cc:** Torres-Rojas, Genara; Van Duyne, Sheree; Ng, Danny  
**Subject:** Freedom of Information Online Request Form

Information:

First Name: William  
Last Name: Davison  
Company: Ropes & Gray LLP  
Mailing Address 1: 800 Boylston Street  
Mailing Address 2: Prudential Tower  
City: Boston  
State: MA  
Zip Code: 02199-3600  
Email Address: [william.davison@ropesgray.com](mailto:william.davison@ropesgray.com)  
Phone: 617-951-7135  
Required copies of the records: Yes

List of specific record(s):

For the period January 1, 2013 to the present, data showing: • Payments and/or amounts due from rental car companies operating out of John F. Kennedy International Airport, including but not limited to, concession fees and taxes paid by each rental car company utilizing John F. Kennedy International Airport, broken down by transaction • The price of each rental on which a tax or concession fee was paid, broken down by transaction and • The basis for determining the amount of any and all concession fees and taxes paid per transaction.

**THE PORT AUTHORITY OF NY & NJ**

*FOI Administrator*

August 19, 2015

Mr. William Davison  
Ropes & Gray LLP  
800 Boylston Street  
Prudential Tower  
Boston, MA 02199-3600

Re: Freedom of Information Reference No. 16189

Dear Mr. Davison:

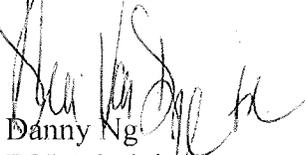
This is in response to your July 28, 2015 request, which has been processed under the Port Authority's Freedom of Information Code (the "Code", copy enclosed) for copies of the following records for the period January 1, 2013 to the present, data showing: • Payments and/or amounts due from rental car companies operating out of John F. Kennedy International Airport, including but not limited to, concession fees and taxes paid by each rental car company utilizing John F. Kennedy International Airport, broken down by transaction • The price of each rental on which a tax or concession fee was paid, broken down by transaction and • The basis for determining the amount of any and all concession fees and taxes paid per transaction.

Material responsive to your request and available under the Code can be found on the Port Authority's website at <http://www.panynj.gov/corporate-information/foi/16189-O.pdf>. Paper copies of the available records are available upon request.

Please be advised that we have searched our files and found no documents responsive to the remainder of the request.

Please refer to the above FOI reference number in any future correspondence relating to your request.

Very truly yours,



Danny Ng  
FOI Administrator

Enclosure

*4 World Trade Center, 18th Floor  
150 Greenwich Street  
New York, NY 10007  
T: 212 435 7348 F: 212 435 7555*

JAN

Jan-15

Kennedy

(JFK)

On-Airport  
Advantage  
Alamo  
Avis  
Budget  
Dollar  
Enterprise  
Hertz  
National  
Payless  
Trifty

235,781

894,674

1,325,630

1,013,585

815,001

900,487

2,233,820

862,201

175,053

317,411

FEB

Feb-15

<u>On-Airport</u>	<u>Kennedy</u>
	(JFK)
Advantage	202,378
Alamo	614,700
Avis	1,232,617
Budget	650,686
Dollar	766,765
Enterprise	623,030
Hertz	1,994,020
National	817,694
Payless	137,606
Trifty	227.010

Mar

Mar-15

<u>On-Airport</u>	<u>Kennedy</u>
	(JFK)
Advantage	310,786
Alamo	720,146
Avis	1,416,924
Budget	971,485
Dollar	842,593
Enterprise	925,856
Hertz	2,291,185
National	897,684
Payless	219,831
Thrifty	308,457

April

Apr-15

On-Airport

Advantage

Alamo

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

Thrifty

Kennedy

(JFK)

356,219

1,156,523

1,715,948

1,361,085

1,097,550

1,147,723

2,573,857

1,031,527

215,453

374.195

May

May-15

On-Airport

Advantage

Alamo

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

Thrifty

Kennedy

(JFK)

435,933

1,535,540

2,275,067

1,637,147

1,445,478

1,380,962

3,201,092

1,162,974

231,468

604,388

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Port Authority of NY & NJ 2014 Sales for Rental Cars by Airport

	<u>Kennedy</u>
<u>On-Airport</u>	
Avis	\$25,029,588
Budget	\$17,193,807
Dollar	\$15,208,070
Enterprise	\$19,001,747
Hertz	\$40,407,903
National	\$18,046,346
Payless	\$759,144
<u>Off-Airport</u>	
Alamo	\$6,473,532
Thrifty	\$4,593,654
Advantage	\$601,322

JAN

Jan-14

Kennedy

(JFK)

On-Airport

Avis	\$1,518,081
Budget	1,117,072
Dollar	864,348
Enterprise	966,659
Hertz	2,570,012
National	\$1,001,724
Payless	

Off-Site

Alamo	\$532,633
Trifty	\$288,356
Advantage	

FEB

Feb-14

Kennedy

(JFK)

On-Airport

Avis	\$1,273,696
Budget	623,014
Dollar	649,295
Enterprise	841,791
Hertz	\$2,148,861
National	784,769
Payless	

Off-Site

Alamo	271,549
Trifty	179,159
Advantage	

Mar

Mar-14

On-Airport

Avis

Budget

Dollar

Enterprise

Hertz

National

Payless

Kennedy

(JFK)

\$1,545,730

845,425

807,473

1,111,271

\$2,391,280

1,008,580

Off-Site

Alamo

Thrifty

Advantage

\$470,206

\$225,101

April

Apr-14

Kennedy

(JFK)

On-Airport

Avis	\$1,660,465
Budget	\$1,282,316
Dollar	878,943
Enterprise	1,261,252
Hertz	\$2,831,255
National	1,140,432
Payless	

Off-Site

Alamo	\$819,945
Thrifty	\$256,298
Advantage	

May

May-14

Kennedy  
(JFK)

On-Airport

Avis	2,119,109
Budget	1,301,978
Dollar	1,145,173
Enterprise	1,653,456
Hertz	3,510,848
National	1,420,621
Payless	

Off-Airport

Alamo	\$874,080
Thrifty	\$293,629
Advantage	

June

Jun-14

<u>On-Airport</u>	<u>LaGuardia</u> (LGA)	<u>Kennedy</u> (JFK)
Avis	\$2,229,992	\$2,343,092
Budget	1,674,204	1,754,414
Dollar	777,102	1,333,225
Enterprise	\$1,551,324	1,854,362
Hertz	\$2,950,372	\$3,578,804
National	1,697,034	1,452,302
Payless		
<u>Off- Airport</u>		
Alamo		\$817,358
Thrifty		\$418,055
Advantage		

July

Jul-14

Kennedy  
(JFK)

On-Airport

Avis	\$3,191,565
Budget	2,607,634
Dollar	1,968,480
Enterprise	2,324,301
Hertz	4,223,202
National	2,266,793
Payless	

Off-Airport

Alamo	\$579,385
Thrifty	\$507,098
Advantage	

August

Aug-14

On-Airport

Kennedy (JFK)

Avis	\$3,930,961
Budget	2,816,625
Dollar	2,485,374
Enterprise	2,597,120
Hertz	4,772,737
National	3,150,498
Payless (partial Aug)	39,506

Off-site

Alamo	\$293,381
Thrifty	\$488,369
Advantage	

September

Sep-14

On-Airport

Kennedy (JFK)

Avis	\$2,300,893
Budget	1,470,020
Dollar	1,653,851
Enterprise	2,151,049
Hertz	\$3,689,740
National	1,978,521
Payless	<u>139,015</u>

On & Off-Site

Alamo	\$44,049
Thrifty	\$341,579
Advantage	\$37,864

October

Oct-14

Kennedy (JFK)

On-Airport

Avis

\$2,153,802

Budget

\$1,242,998

Dollar

1,507,806

Enterprise

1,862,327

Hertz

\$3,621,356

National

1,754,866

Payless

179,617

Alamo

\$305,406

Thrifty

\$404,331

Advantage

\$155,821

November

Nov-14

Kennedy (JFK)

On-Airport

Avis

\$1,538,001

Budget

1,009,265

Dollar

954,719

Enterprise

\$1,222,233

Hertz

2,511,779

National

1,135,008

Payless

\$177,536

Alamo

\$614,989

Thrifty

\$53,633

\$294,272

Advantage

\$193,825

\$190,866

December

Dec-14

Kennedy (JFK)

On-Airport

Avis

\$1,454,193

Budget

1,123,046

Dollar

959,383

Enterprise

1,155,926

Hertz

2,403,660

National

952,232

Payless

\$223,470

Alamo

\$850,551

Thrifty

\$316,956

Advantage

\$216,771

Payless

8/5/2015 17:11

Port Authority of NY & NJ 2013 Sales for Rental Cars by Airport

<u>On-Airport</u>	<u>Kennedy</u>
Avis	\$22,691,633
Budget	\$16,922,665
Dollar	\$14,030,142
Enterprise	\$15,460,832
Hertz	\$45,100,259
National	\$16,457,863
<u>Off-Airport</u>	
Alamo	\$8,270,005
Thrifty	\$3,926,177
Advantage	\$765,385

JAN

Jan-13

Kennedy

(JFK)

On-Airport

Avis

\$1,488,838

Budget

1,026,917

Dollar

748,876

Enterprise

1,058,735

Hertz

3,024,164

National

\$1,130,227

Off-Site

Alamo

\$469,200

Trifty

\$198,022

Advantage

FEB

Feb-13

Kennedy

(JFK)

On-Airport

Avis	\$1,271,179
Budget	607,399
Dollar	719,629
Enterprise	937,838
Hertz	\$2,440,832
National	949,431

Off-Site

Alamo	319,545
Trifty	147,433
Advantage	

Mar

Mar-13

On-Airport

Avis

Budget

Dollar

Enterprise

Hertz

National

Kennedy

(JFK)

\$1,565,182

889,216

771,407

1,106,706

\$2,757,760

1,164,899

Off-Site

Alamo

Thrifty

Advantage

\$444,488

\$212,313

April

Apr-13

Kennedy

(JFK)

\$1,587,653

\$1,005,593

811,529

993,983

\$2,957,690

1,170,760

On-Airport

Avis

Budget

Dollar

Enterprise

Hertz

National

Off-Site

Alamo

Thrifty

Advantage

\$527,895

\$230,944

May

May-13

Kennedy  
(JFK)

On-Airport

Avis	1,920,718
Budget	1,431,404
Dollar	1,042,271
Enterprise	1,173,514
Hertz	3,372,704
National	1,269,476

Off-Airport

Alamo	\$817,000
Thrifty	\$335,256
Advantage	

June

Jun-13

On-Airport

Kennedy  
(JFK)

Avis	\$2,199,987
Budget	1,560,216
Dollar	1,198,764
Enterprise	1,426,288
Hertz	\$3,755,325
National	1,452,718

Off- Airport

Alamo	\$898,548
Thrifty	\$398,001
Advantage	

Total-Off Airport

July

Jul-13

Kennedy

(JFK)

On-Airport

Avis	\$2,894,368
Budget	2,722,639
Dollar	1,741,278
Enterprise	1,686,438
Hertz	4,199,752
National	1,927,784

Off-Airport

Alamo	\$1,469,888
Thrifty	\$600,174
Advantage	

August

Aug-13

Kennedy (JFK)

On-Airport

Avis	\$3,160,390
Budget	2,700,283
Dollar	2,225,428
Enterprise	1,774,085
Hertz	4,786,382
National	2,290,702

Off-site

Alamo	\$1,496,272
Thrifty	\$519,848
Advantage	

September

Sep-13

On-Airport

Kennedy (JFK)

Avis	\$2,138,298
Budget	1,592,864
Dollar	1,343,100
Enterprise	1,485,985
Hertz	\$3,689,076
National	1,542,946

Off-Site

Alamo	\$1,024,039
Thrifty	\$409,983
Advantage	

October

Oct-13

Kennedy (JFK)

On-Airport  
Avis  
Budget  
Dollar  
Enterprise  
Hertz  
National

\$2,094,475  
\$1,361,610  
1,361,419  
1,485,839  
\$3,571,758  
1,421,272

Off-Airport

Alamo  
Thrifty  
Advantage

\$942,658  
\$463,401

November

Nov-13

Kennedy (JFK)

On-Airport  
Avis  
Budget  
Dollar  
Enterprise  
Hertz  
National

\$1,445,313  
829,578  
957,397  
\$1,111,626  
2,710,193  
1,021,189

Off- Airport  
Alamo  
Thrifty  
Advantage

\$431,425  
\$309,663

December

Dec-13

Kennedy (JFK)

On-Airport  
Avis  
Budget  
Dollar  
Enterprise  
Hertz  
National

\$1,658,096  
1,195,137  
984,624  
1,219,795  
2,804,412  
1,116,459

Off-site

Alamo  
Thrifty  
Advantage

\$584,205  
\$293,318