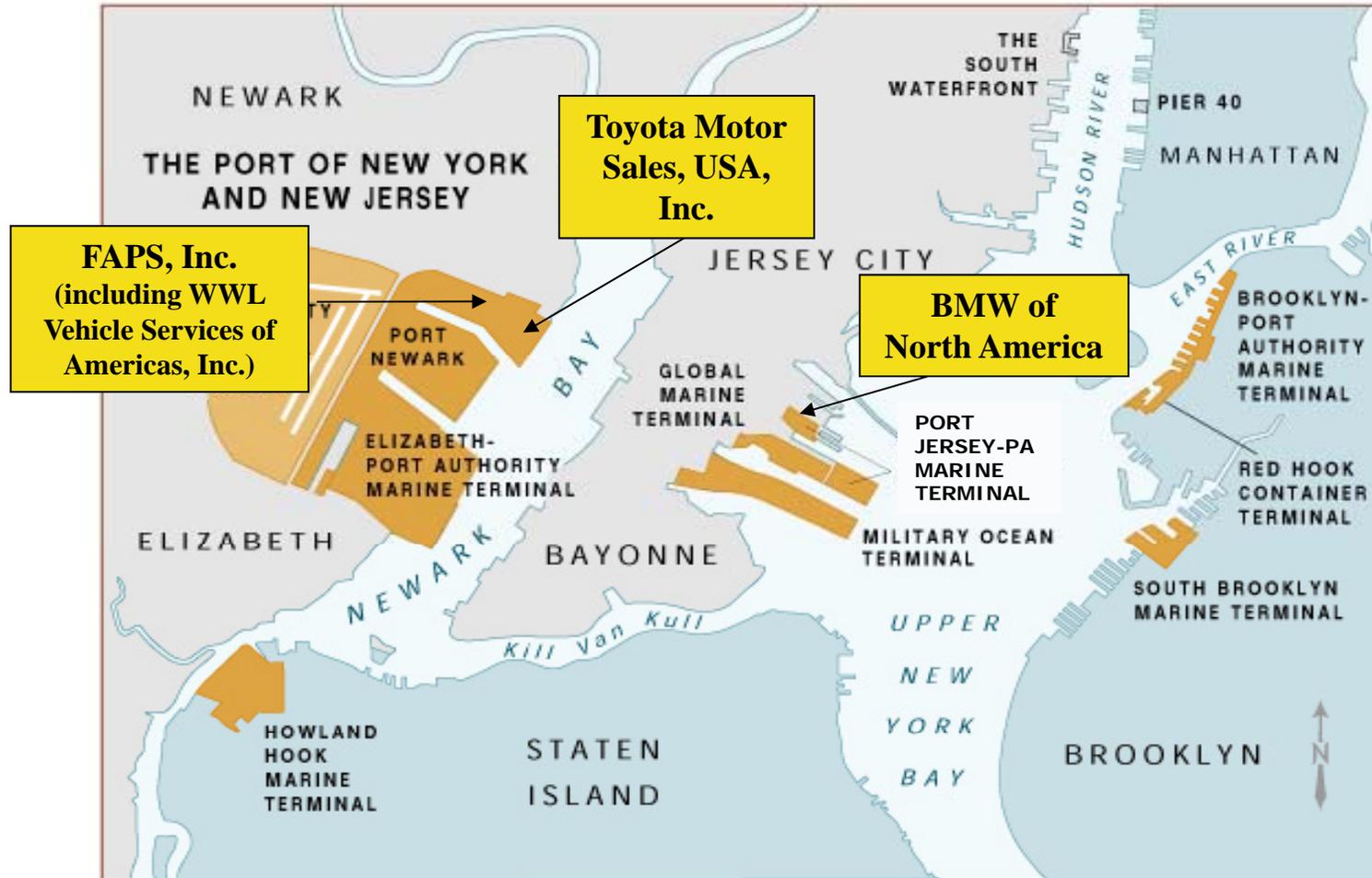


Port of New York and New Jersey

Automotive Manufacturers' Incentive Program

Committee on Operations
April 23, 2014

Auto Processors at the Port of NY/NJ



Automotive Manufacturers' Incentive Program

- **Five-year period (January 1, 2014 – December 31, 2018)**
- **Eligible vehicle is defined as an individual automobile or truck that is subject to the automobile wharfage fee in the Tariff and is shipped over our public berths at Port Newark and Port Jersey**
- **Incentive worth 50% of the automobile wharfage fee per eligible vehicle**
- **Automotive manufacturer could participate in the first year if:**
 - **it did not do business in the Port during 2013; or,**
 - **increases the number of eligible vehicles it ships through the Port by more than 3% over the number of eligible vehicles shipped by that manufacturer in 2013**
- **Automotive manufacturer could participate in years two through five if:**
 - **it did not do business in the Port since the inception of the Incentive Program; or,**
 - **increases the number of eligible vehicles that it ships through the Port by either 1% over the number of eligible vehicles shipped by that automotive manufacturer in the prior year, or 1% over the prior year's threshold for eligible vehicles shipped by that automotive manufacturer under the Incentive Program, whichever is greater**
- **Discount would be rebated directly to qualified automotive manufacturers on an annual basis**

Anticipated Program Benefits

- **Stimulate use of Port Authority marine terminal facilities**
- **May result in increased revenues to the Port Authority**
- **Retain and possibly increase employment levels at the Port and in the New York-New Jersey region**

