



Speed Your Autos to Market by Shipping through the Port of New York and New Jersey

FAPS Inc.
 Ferrari
 Ford
 GM
 Infiniti
 Maserati
 Nissan
 Volvo

BMW Port Jersey Vehicle Preparation Center
 BMW
 Mini

Toyota Motor Logistics Center Inc.
 Lexus
 Scion
 Toyota

The Port of New York and New Jersey offers direct access to one of the most affluent consumer markets in the world. Our skilled professionals handle your cargo with infinite care and efficiency while creating unprecedented opportunities for its exposure to our dealer-rich regional sales market.

Is your cargo headed beyond our immediate reach? No problem. The Port of New York and New Jersey leverages two Class-A railroads, CSX and Norfolk Southern, to freight your autos throughout North America and northeastern Canada. Our proven ability to meet your rigorous transportation requirements for both imports and exports is just one of the many reasons why major automobile manufacturers worldwide prefer the Port of New York and New Jersey.

Backed by a premiere automotive labor force, the Port of New York and New Jersey consistently achieves recognition for the skill and expertise of our shipping professionals. You will not find more dedicated or experienced laborers to handle your automobiles anywhere in the country.

Our proven labor advantage includes a long and productive relationship with our vehicle processors. Services offered at the Port include pre-delivery inspections, accessorization, body repair, paint refinishing, export homologation, global certification standards, and fleet reconditioning for new finished import and export

vehicles. In keeping with our reputation as one of the nation's leaders in automotive gateway ports for finished vehicle imports and exports, our automotive processors leverage the latest information system technologies operating in a real time environment which effectively manages inventory, releases, services, and electronic invoicing.



Location is what truly separates the Port of NY & NJ from our competition. The affluent, populous, dealer-rich environment is a clear reason why we are a first choice for auto imports.



"The Port of New York and New Jersey is poised to continue our auto import-export growth for years to come. With great access via water, highway, and rail, coupled with a well-trained and dedicated labor force, we feel confident that auto volumes will continue to grow."

Andrew Sharo | Port Department Auto & Cargo Sales | asharo@panynj.gov | (212) 435-4250

The Auto Industry Incentive Program you can't afford to miss!



Incentive program benefits at a glance:

- Discounted charges
- Program runs through 2018
- Proximity to the largest U.S. consumer market
- FTZ status adds additional savings and benefits

Taking advantage of the nation's most popular port for importing and exporting cars and trucks now makes more financial sense than ever.

The latest automotive incentive program from The Port Authority of New York & New Jersey offers rebates, based on a per vehicle tariff wharfage rate.

New Shippers: Welcome!

New, qualified shippers can now receive a 50 percent rebate based on our tariff wharfage rate for every eligible vehicle you import or export through our facilities.

Current Shippers: Rewards for your Growing Business

Current, qualified shippers can also profit from payments worth up to 50 percent of our tariff wharfage rate for all eligible vehicles that exceed your prior year's import and/or export volume by more than one percent. Shippers that are in the program will continue to earn incentives through 2018.

****Payments will be made on an annual basis.*

Why Ship through The Port of New York and New Jersey?

When you partner with the Port Authority of New York & New Jersey, you gain access to the largest U.S. East Coast port — and the gateway to the country's largest consumer market.

Today, the Port Authority is one of the few entities offering incentives like these to automotive manufacturers. When you ship with us, your precious cargo will be handled with care.

Additional Ways to Save

Our new **Automotive Incentive Program** enhances the many preexisting benefits offered by our port's **Foreign-Trade Zone (FTZ)** status.

These Benefits Include:

- Duty deferral to maximize cash flow
- Relief from inverted tariffs
- Savings on weekly entry and merchandise processing fees
- Duty exemption on re-exports
- Duty elimination on waste, scrap, and yield loss
- Zone-to-zone transfers



Are you interested in participating in the Auto Industry Incentive Program?

Please contact our automotive specialist at The Port Authority of New York and New Jersey to register. We're always pleased to discuss the many advantages we offer the automotive industry.

Andrew Sharo at (212) 435-4250
or email asharo@panynj.gov
website www.panynj.gov/auto