

# Council on Port Performance | MINUTES

---

**Meeting Date:** August 4, 2015 | **Meeting Location:** Maher Training Room, Elizabeth, NJ

**Attendees:** R.M. Larrabee, John Nardi, Jim Mara, Jeff Bader, Tom Adamski, Jon Donnelly, Pat Hackett, Dean Tracy, Phil Connors, Wilby Whitt, Keith Lovetro, Bill Shea, Steve Schulein, Frank Grossi, Adele Fasano, Bethann Rooney

**Guests:** Tom Hannan, Bob LaMura, Dan Pastore, Meredith Dahlrose, Emily Shelton, Michael Fier (PA), Janis Rich-Gutierrez (Kalustyan), Beverly Fedorko (NYSA), Mike DiVirgilio (STS), Jeff Lawrence (OCEMA), Jim Heiderich (DCLI), Curtis Whalen (ATA)

**Excused:** John Atkins, Gary Cross, Mike Wilson, David Cicalese, Dennis Daggett, Ed Elkins, Thorkild Hove

## **Agenda:**

- 1.) Welcoming Remarks
- 2.) State of the Port
  - a. First Half Volume
  - b. New port Authority Port Commerce Director & CPP Chair – Molly Campbell
  - c. *American Shipper* – Won't Be Fooled Again Report
  - d. Federal maritime Commission Report on Container Port Congestion
- 3.) PPTF Report Card
- 4.) Implementation Team Updates (as necessary)
  - a. Equipment
  - b. Rail
  - c. Customer Care
  - d. Gate Operations
- 5.) Government and Community Outreach Committee
- 6.) New Business
  - a. Street Turn System – Presentation from Quick 180
  - b. GenSet management
- 7.) Housekeeping
  - a. Personnel
  - b. Future Meetings: September 9 November 13
- 8.) Open Forum
- 9.) Next Steps and Actions Items

## **State of the Port:**

### **First Half Volume**

- Little short of 1.8 million containers - best first half the Port has ever had
  - Next quarter should also be strong
- Rail service is very high- up 15% so far this year

# Council on Port Performance |MINUTES

## **New Director**

- Rick Larrabee is retiring as of Sept. 1
- Molly Campbell is the new Port Director. She comes to NY/NJ with years of experience at the Port of Los Angeles.

## **American Shipper Report: Won't be Fooled Again**

- BCOs are planning to shift volume to the east coast
- In some cases, this includes constructing new DCs
- This could represent new opportunities for PONYNJ

## **Federal Maritime Commission Report**

- FMC report identifies eliminating congestion is the largest issue for trade
  - If we can implement the measures the PPTF has identified to address congestion, we can capitalize on opportunities for continued growth

## **PPTF Report Card:**

- In order to show the progress that has been made on each of the 23 recommendations, a visual indicator (report card) has been created.
- While many of the issues to be addressed are complex and will take time to resolve, much progress has been made, and this report card, which will be posted to the CPP website, documents the incremental progress.

## **Implementation Team Updates:**

### **Equipment**

- While good progress has been made in the chassis pool discussions, some unforeseen issues have arisen. These include some issues with changes in leases and resulting land requirements, as well as questions that have been raised about metrics and labor.
  - 3 IEPs are 99.5% ready to move forward
  - Outstanding issues will be addressed in meeting on 4 August.

### **Rail**

- No report available

### **Customer Care**

- Truck guide is complete and well received
  - The guide is available on line, and hard copies are available at the TSC
  - Getting estimates to translate into Spanish. Polish and Mandarin also options.
  - Need way to judge effectiveness of guide – may be reduction in trouble tickets.

# Council on Port Performance |MINUTES

- KPIs are the next step

## **Gate Operations**

- The integrated port community system (TIPS) is very close to going live
  - It will include import availability and export booking for all container terminals at the port
  - Vessel schedules and empty return locations will initially be available thru a link to individual terminal website and then become more interactive.
  - There will be a user guide as well as a FAQ section available on the website

## **CBP**

- CBP discussed how getting more advance notice on the terminals expected needs will help schedule resources
  - They did receive a small supplemental budget, so CBP expects to be able to handle inspections through the end of the federal fiscal year, Sept. 30.
  - They need more officers, and many are in the pipeline
- CBP budget has to be submitted two years in advance; they need accurate projected numbers early to show the need for increased staffing allocations here.
- The Port Authority wrote to the Commissioner of CBP requesting assistance with staffing allocations and nationwide equity.
  - Congressional outreach also underway to assist our local CBP district in obtaining the staff support they need to support the terminals needs
- Terminals have the option of entering into an agreement with CBP (enrollment open every March) to pay for overtime. Terminals hesitant to do so due to concern about paying for a federal mandate and perceived inequity in CBP allocated resources locally and nationwide

## **Labor Issues**

- 532 longshoremen, 100 checkers and 100 mechanics hired
  - Request for 161 workers in June was quickly approved, but issues arose regarding the seniority levels of these prospective new hires. NYSA is working to resolve these issues

## **Government and Community Outreach Committee:**

- The Committee decided not to pursue a press release regarding the 1 year anniversary

## **New Business:**

### **Street Turn System**

- Quick 180 presentation
  - Company presented the benefits of their system, which eliminates many current steps to set up and carry out street turns for containers.

# Council on Port Performance |MINUTES

- This saves time and possibly boosts revenue for truckers and eliminates gate moves for terminals, which will reduce congestion
- This firm has worked with Virginia, Montreal and Savannah to set up systems
- Discussion included the desire for a trucker based system here rather than BCO controlled system
- Initiative delegated to Customer Care Implementation Team

## **GenSet Management**

- GenSets are often not readily available
  - Difficult to forecast when and where they'll be needed
  - Initiative delegated to Gate Operations Implementation Team

## **Housekeeping:**

### **Personnel**

- Customer Care Implementation Team is losing two members - Jason Pollard & Lori Smith
  - Send suggested replacements to Beth
- Mike Radack has been replaced by Frank Grossi on the CPP and Equipment IT

## **Open Forum:**

- NYSA has completed the 2015 Economic Impact Study; press conference planned for Sept. 16. Contact Beverly Fedorko to participate.
- Accurate forecasts are critical to planning CBP, labor and chassis needs.
- John Nardi thanked Rick Larrabee for his vision and leadership and pledged to continue to work to achieve the goals set out in CPP
- Rick thanked everyone for their support and encouraged them to keep working on the issues identified by CPP – with 10K TEU ships coming, the port community will continue to be challenged to handle loads efficiently
  - Getting the chassis pool out will create momentum to get further big tasks done

**Next Meeting:** September 9, 2015